Index

Abizadeh, S. 58–9
abortion 40, 133
Acton, William 78
addiction 80, 82, 147, 149–51
demand for addictive goods 152–61
externalities arising from 162–3
policies on 163–6
rational 6, 18, 44–5, 150, 152–6, 164–5, 204
supply and price of addictive goods 161–2
see also alcohol; drugs; gambling; tobacco
adjustment costs 156
adoption 134–5
adultery 202
definitions of 169–70
economic models of 173–6
exit–voice model of 176–82
incidence of 170–72, 181–2
lies associated with 108, 169
non-economic analyses of 172–3
prostitution and 185
punishments for 167–9, 174, 178, 179
advertising 8, 48, 76, 87, 88, 110, 111, 161, 193, 195
regulation of 117–19, 154, 161
Aesop’s fables 71–2, 75, 102
agency waste 86
AIDS 182, 192, 200
Akerlof, G. 28, 30, 31–5, 113, 147, 156, 167, 178, 186
Albery, N. 162
Alchian, A. 53
alcohol 4, 51, 55, 149–54, 157–8, 161, 163, 203
altruism 11, 39, 112, 121, 165
Andreoni, J. 76
anger 8, 13, 73, 91
anthropology 203
anthroposophy 59–60
anti-use ordinances 154, 155
Aquinas, St Thomas 185
Arens, W. 144
Arrow, K.J. 24–5, 31, 87, 121, 166
artificial insemination 133–5
ASH 154, 158
aspirations 98–101
Association for Social Economics (formerly Catholic Economic Association) 58
Atkinson, A.B. 154
Augustine, St 185
avarice see greed
Averett, S. 152
Axelrod, R. 30
Ayres, C.E. 25
Aztecs 145–6
Azzi, C. 43
babbling 117
backwardness, economic theory of 85
Bacon, F. 91, 103, 104
Bagnoli, M. 174
Baier, K. 12
Baker, R.R. 173
bandwagon effect 15–16
Bannerjee, A. 30
Baptist Church 47
Baran, P.A. 87
Barash, D. 30, 172
Barthold, T.A. 152
Bastable, C.F. 4
Bastiat, F. 57
Bayer, B.E. 83
Becker, G.S. 6, 11, 16–21 passim, 30, 31, 34, 44, 105, 150, 152–3, 155–6, 160, 174, 175, 176, 177, 193
see also Becker–Lancaster model
Becker, H.S. 18–19
Becker–Lancaster model 17, 26, 43, 44, 79–80, 159
Beliefs 28–30, 86, 119, 204
Betrayal 70, 108, 169
Bible lapses in interpretation of 51 sins featured in 13, 70–71, 73, 81–2, 90–91, 108, 133, 140, 150, 167, 191, 203
Biddle, S. 96
Bienvenu, R. 175
Bierce, A. 90
Bikhchandani, S. 30, 34
Bloffing 108, 128
Boadway, R. 11
Bold, F. 43
Booth 37
Bowers, W.J. 137
Bowles, S. 120, 163
Bradbury, T.N. 178
Brand proliferation 17
Brecht, Bertold
The seven deadly sins (with Weill) 8
Brennan, T.J. 27
Bressler, F. 186
Bretteville-Jensen, A.L. 154
bribery 110, 120, 161, 200
Brittan, S. 100, 107
brothels 184, 187–8, 194, 199
Brown, P. 144
Bruce, N. 11
Bruce, S. 43
Buchanan, C. 134
Buchanan, J.M. 5, 44, 162, 165, 174
Buddhism 42, 60–61
Bullock, A.
The New Fontana Dictionary of Modern Thought (with Trombley) 40
Bunyan, John 42
Burdett, K. 174
Business Ethics Quarterly 128
Buss, D.M. 30, 172, 173
Cabot, L. 64–5
Cairncross, F. 162
Calvin, John 82, 151
Cameron, S. 9, 30, 31, 53, 96, 117, 134, 137, 139, 151, 156, 163, 172, 176, 181, 191, 192
cannabis 155, 161
cannibalism 142–7, 202
<table>
<thead>
<tr>
<th>Term</th>
<th>Page(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>cognitive dissonance</td>
<td>28–9, 45, 53, 102, 112, 119, 121–2, 126, 138, 156, 159</td>
</tr>
<tr>
<td>cohabitation</td>
<td>169–70, 182</td>
</tr>
<tr>
<td>Coleman, J.S.</td>
<td>30, 31</td>
</tr>
<tr>
<td>Coleridge, S.T.</td>
<td>153</td>
</tr>
<tr>
<td>Coles, M.G.</td>
<td>174</td>
</tr>
<tr>
<td>Collard, D.</td>
<td>11</td>
</tr>
<tr>
<td>collecting</td>
<td>159–60</td>
</tr>
<tr>
<td>Collier, P.</td>
<td>98</td>
</tr>
<tr>
<td>Collins, A.</td>
<td>9, 30, 31, 117, 172, 176, 191, 192</td>
</tr>
<tr>
<td>Collins, R.</td>
<td>26</td>
</tr>
<tr>
<td>computer games</td>
<td>151</td>
</tr>
<tr>
<td>Concise Oxford Dictionary</td>
<td>90</td>
</tr>
<tr>
<td>conflicts</td>
<td>97–8</td>
</tr>
<tr>
<td>consistency</td>
<td>21, 25</td>
</tr>
<tr>
<td>conspicuous consumption</td>
<td>16, 102</td>
</tr>
<tr>
<td>consumption capital</td>
<td>18–19</td>
</tr>
<tr>
<td>contestable markets theory</td>
<td>86</td>
</tr>
<tr>
<td>contraception</td>
<td>133, 153</td>
</tr>
<tr>
<td>contractarianism</td>
<td>142</td>
</tr>
<tr>
<td>CORN (Collectively Ordained Rational Norms) models</td>
<td>9, 14, 30–36</td>
</tr>
<tr>
<td>corruption</td>
<td>108, 110–12, 129, 161</td>
</tr>
<tr>
<td>Corti, Count</td>
<td>150, 151, 152</td>
</tr>
<tr>
<td>cost–benefit analysis</td>
<td>140–42, 164, 202</td>
</tr>
<tr>
<td>Council of Florence</td>
<td>12</td>
</tr>
<tr>
<td>Coutoyannis, P.</td>
<td>156</td>
</tr>
<tr>
<td>Cowan, T.</td>
<td>64</td>
</tr>
<tr>
<td>Cowling, K.</td>
<td>8</td>
</tr>
<tr>
<td>Cramton, P.C.</td>
<td>128</td>
</tr>
<tr>
<td>crime</td>
<td>11, 124, 136, 142, 166</td>
</tr>
<tr>
<td>economic models of</td>
<td>97–8</td>
</tr>
<tr>
<td>organized</td>
<td>162, 165–6, 186, 188, 195, 200</td>
</tr>
<tr>
<td>Crowley, Aleister</td>
<td>37–8, 64</td>
</tr>
<tr>
<td>culture of violence</td>
<td>137</td>
</tr>
<tr>
<td>Cumberbatch, G.</td>
<td>163</td>
</tr>
<tr>
<td>Cunningham, S.</td>
<td>63</td>
</tr>
<tr>
<td>d’Amato, A.</td>
<td>148</td>
</tr>
<tr>
<td>Daly, H.</td>
<td>60, 99</td>
</tr>
<tr>
<td>Daniel, K.</td>
<td>176</td>
</tr>
<tr>
<td>dating agencies</td>
<td>174</td>
</tr>
<tr>
<td>Dawkins, R.</td>
<td>121</td>
</tr>
<tr>
<td>The Selfish Gene</td>
<td>121</td>
</tr>
<tr>
<td>de Givry, G.</td>
<td>13</td>
</tr>
<tr>
<td>de Quincey, T.</td>
<td>149, 153</td>
</tr>
<tr>
<td>Confessions of an English Opium Eater</td>
<td>149</td>
</tr>
<tr>
<td>de Romanie, M.</td>
<td>154</td>
</tr>
<tr>
<td>de Sade, Marquis</td>
<td>37–8</td>
</tr>
<tr>
<td>death, fear of</td>
<td>41, 81–2</td>
</tr>
<tr>
<td>deceit see lies and deceit</td>
<td>128</td>
</tr>
<tr>
<td>Dees, J.G.</td>
<td>128</td>
</tr>
<tr>
<td>DeJong, D.</td>
<td>124</td>
</tr>
<tr>
<td>demand curve, market</td>
<td>15–17, 106, 152, 153, 165</td>
</tr>
<tr>
<td>demons</td>
<td>55, 62</td>
</tr>
<tr>
<td>deterrence</td>
<td>136–8, 140–41, 193</td>
</tr>
<tr>
<td>Dezhbakhsh, H.</td>
<td>138</td>
</tr>
<tr>
<td>Dicey, A.V.</td>
<td>42, 46</td>
</tr>
<tr>
<td>Dickens, Charles</td>
<td>3, 57</td>
</tr>
<tr>
<td>Dickens, W.T.</td>
<td>28</td>
</tr>
<tr>
<td>dictator games</td>
<td>124</td>
</tr>
<tr>
<td>discount rate, individual</td>
<td>19, 23, 28, 71, 80, 147, 153–6 passim, 165</td>
</tr>
<tr>
<td>discounts, traders’</td>
<td>128</td>
</tr>
<tr>
<td>distributional judgements</td>
<td>203</td>
</tr>
<tr>
<td>divination</td>
<td>55</td>
</tr>
<tr>
<td>divorce</td>
<td>167–9, 172–4 passim, 181</td>
</tr>
<tr>
<td>doctors, lies told by</td>
<td>111–12</td>
</tr>
<tr>
<td>doctrine</td>
<td>49–50, 61</td>
</tr>
<tr>
<td>resolving tensions within</td>
<td>54</td>
</tr>
<tr>
<td>Dong, P.</td>
<td>63</td>
</tr>
<tr>
<td>Donne, John</td>
<td>15</td>
</tr>
<tr>
<td>Douglas, M.</td>
<td>49–50, 56</td>
</tr>
<tr>
<td>Drago, R.</td>
<td>7, 178</td>
</tr>
<tr>
<td>drinking see alcohol</td>
<td>4, 18–19, 51–2, 55, 81, 122, 147, 149–55, 161–2, 164–6, 193, 199, 200, 202</td>
</tr>
<tr>
<td>see also cannabis; cocaine; Ecstasy; heroin; LSD; marijuana</td>
<td></td>
</tr>
<tr>
<td>Dryden, W.</td>
<td>93</td>
</tr>
<tr>
<td>Duck, S.</td>
<td>180–81</td>
</tr>
<tr>
<td>Duesenberry, J.S.</td>
<td>98, 99</td>
</tr>
<tr>
<td>Durex</td>
<td>171</td>
</tr>
<tr>
<td>Duska, R.F.</td>
<td>125</td>
</tr>
<tr>
<td>Earl, P.E.</td>
<td>28, 29, 72, 98</td>
</tr>
<tr>
<td>Easterlin, R.A.</td>
<td>100</td>
</tr>
<tr>
<td>Ecclesiastical Commissioners’ Acts</td>
<td>(1836, 1840) 46</td>
</tr>
<tr>
<td>Economic and Social Research Council</td>
<td>(ESRC) 169</td>
</tr>
</tbody>
</table>
economic growth 58, 61, 63, 69, 73, 82, 87, 90–92, 98–101, 103–4, 107, 204, 205
economic rents 95, 106, 152, 197
Ecstasy 162
Edlund, L. 194, 196, 198
efficiency wage models 114
Ehrenberg, R.G. 43
Eichenberger, R. 174
Ellfers, H. 123
Elison, C.G. 52
Elster, J. 42, 60, 71, 75, 80, 92, 94, 102, 104
emotions 70, 104–5, 122, 127
visceral 70, 72, 73, 75–6, 102, 104
employment contracts 114
Ensinger, J. 59
Enstel, D. 123, 129
Entine, J. 126
envy 8, 13, 15, 16, 45, 70, 73, 86, 90–92
contemporary economics and 9, 92–101
origins of 101–5
position goods and 105–7
see also jealousy
escort agencies 194–5
Eskimos 175, 189, 203
ethical investment trusts/firms 126
Etzioni, A. 27
eugenics 135
euthanasia 40, 133
Evangelism 30
evolutionary psychology 172–3
exchange, Sade’s ideas on 38
existential asymmetry 47
exit–voice model 35–6, 47
of adultery 176–82
externality concept 24
extra marital affairs see adultery
Fair, R. 169, 172, 174
fairness 92, 96, 100, 103, 105, 123
faith, strength of see God Appreciation Capital (GAC)
Fall, legends of 49–51, 53–6, 71, 73, 205
fantasy goods 158–9
Farrar, J. 63
Farrar, S. 63
Farrell, J. 116
Fels, R. 10, 185
‘The price of sin’ 8–9
Festinger, L. 28, 29, 156
filtering 29–30
Finke, R. 46–7
Fisher, H. 172–3, 181
Fitch, E. 63
forgiveness of sin 11–12
Forst, B. 137
Fourier, Charles 175
‘framing’ models 21
Frank, R.H. 26, 98, 101, 107, 120, 121, 122, 126–7, 129
Luxury Fever 91, 102
Frasier, L.M. 202
fraud 11
Frazer, J. 184
free-rider problem 113, 123–4
French, M.T. 163
Freuchten, P. 175, 203
Frey, B.S. 174
Friedman, M. 10, 21, 24, 121, 164–6
Fromm, E. 159–60
GAC see God Appreciation Capital
Gagnon, J. 169, 170–71
Galbraith, J.K. 8
Gale, D. 174
Gallup, A.M. 139
gambling 4, 5, 21, 110, 149, 151, 159, 160, 162
see also speculation
game theory 9, 105, 107, 113
dictator games 124
lies in 113–17, 123–4, 127
reputation games 31, 114, 124
sainthood games 21–3
ultimatum games 92, 124
Garden of Eden 54–5, 57, 71
Gardner, M. 144
Gathorne-Hardy, J. 78, 80, 103
generalized sin 6
as negative capital 6–7, 205
George, D. 80
Gerenchker, K. 83
German Historical School 57
Gibbard, A. 114
Gibbard–Satterthwaite theorem 114
Gifford, A. Jr. 5, 30, 31
Index

Gilad, B. 28, 29, 156, 158
Gintis, H. 120, 163
Glaser, D. 136
gloominess 13
Glover, J. 133
gluttony 8, 13, 15
God
  existence of 19, 36–7, 41, 62, 204
  wrath of 90, 204
God Appreciation Capital (GAC) 44–5, 49
Goethe, J.W. von 151
Goldfarb, R.S. 156
Goodwin, C.D. 56
Graham, Billy 50
Granovetter, M. 30
Grant, Cary 162
greed 6, 8, 13, 69–72, 76–7
  macro-greed 74–6
  micro-greed 72–3
Griffin, V. 174, 184
Grossbard-Shechtman, A.S. 30, 176
Grossman, M. 156
  group eating 75
  group envy 97–8
Gruber, J. 156
guilt 6, 7, 9, 19, 26, 29, 77, 123, 178, 190, 205
Hall, B.B. 43
Hamberg, E. 43
Hammermesh, D. 19, 96
happiness, quantitative studies of 100–101
Harner, M. 145, 170
Harrison, G.W. 174
Harsh, P. 69, 91, 185
Harvard Business Review 125
Hausman, D. 133, 203
health benefits of religion 51–3
health risks 153–5, 157–9, 162–4, 182, 185, 190–92, 198, 200
hearthbalm laws 116
heaven 22–3
Heien, D. 163
Heiner, R.A. 30, 31
hell 11–12, 21–4, 45, 63, 161
Herodotus 144
heroin 152, 154, 160, 202
Hinduism 54
Hine, P. 62, 63
Hirsch, F. 93, 105–7
Hirschman, A.O. 35, 176
Hirshleifer, D. 30, 34
Hite Reports 170
Hobbes, T.
  Leviathan 120–21
Hobson, J.A. 86
Hochman, H.M. 152
Hoffler, R.A. 140
Hogg, G. 143, 146
Hogg, J.
  The Private Memoirs and Confessions of a Justified Sinner 26
Holt, C.A. 124
homosexuality 177, 182, 192
Honderich, T.
  The Oxford Companion to Philosophy (ed.) 11
honesty 112–13, 120–22, 125–6, 128–9
Hotelling, H. 49
Houthakker, H. 152, 153, 160
Howitt, D. 163
human capital 6, 14, 18, 44, 48, 96, 151, 197, 198
human sacrifice 145–7
humanism 41, 133
Hume, D. 112
‘Essay on miracles’ 37
Huxley, Aldous 162
hypocrisy 122
Iakovos 21
Iannacone, L.R. 43, 44, 45, 51
iconography, religious 13
ideas, promotion of 36–9
implicit ‘sin tax’ 6, 15
income distribution 75, 100, 111
  see also salaries
income effects 16–18, 152
incomplete contracts 85, 181
indifference curves 152, 177–8
information costs 8, 110–15 passim, 127–8
insider trading 109, 115
institutions
  definition of 5
  sin regulated by 5–6, 30–36, Ch.3, 77
  sins as 36–9, 203
interest see usury
internet 9, 27, 49, 83, 149, 151, 158–9, 170, 174, 175, 183, 186, 191, 194–5, 197, 199

invisible hand 69

Irons, M. 124

Isaacs, A. 168, 196

Isherwood, B. 56

Islamic Economics 58–60, 74

Jacobs, J. 71

Jacobson, B. 153, 155

James, W. 21, 40, 42, 53, 90

jealousy 70, 90–92

contemporary economics and 92–101
origins of 101–5
positional goods and 105–7
see also envy

Jennings, M.M. 126

Jesus Christ 42, 54–5, 63–4, 70, 90, 108

Jevons, W.S. 129

Jones, A.M. 156

Jones, S.R.G. 30

Journal of Accounting Research 124

Journal of Political Economy 11

Judaism 43, 47, 50, 78

Judas Iscariot 70, 108

Juvenal 112, 120

Kahneman, D. 178

Kaish, S. 28

Kaldor, N. 141

Kandori, M. 30

Kant, I. 112

Kaplan, R.M. 155

Karney, B.R. 178

Keeler, Christine 196, 197

Kendell, R.E. 154

Kenkel, D. 154

Kerista 175

Keynes, J.M. 83–4

Kindleberger, C.P. 75

Kinsey Reports 170

Kirsch, J. 73

Kirzner, L. 50

Klammer, A. 87–8, 119, 205

Klein, L. 137

Knetsch, J.J. 178

Knight, F.H. 19

Knoll, Romedius 13

Korn, E. 194, 196, 198

Kraft, C.H. 38, 62

Kreps, D.L. 31

Kropotkin, P. 120

Kuran, T. 59

La Gaipa, J.J. 180

labour, dignity of 82

see also Protestant Work Ethic

LaIou, A.E. 21, 168

Lancaster, K.O. 16–17, 176

see also Becker–Lancaster model

Landes, E.M. 174

language see moral meaning, gradations of
languid indifference 13

see also sloth

Laury, S.K. 124

LaVey, Anton 37

Lea, S.E.G. 98

Lecter, Hannibal 143

Ledyard, J.O. 124

Leibenstein, H. 15, 84–5, 105, 106

Leigh, J. 154

lemons model 113, 114

Leonard, T.C. 156

Lester, D. 134

Levin, J.S. 52

Levine, D. 163

Levitt, S.D. 162

Levy, D. 27

lies and deceit
adultery and 108, 169
business ethics and 125–8
cheap talk 108, 110, 115–19
economic literature on 9
game theory and 113–17, 123–4, 127
motivation for 120–24
names and definitions for 108–13
reconciliation with market economic systems 128–9
life
right to 133, 135, 142, 147
valuation of 141
Likert scales 53
Lindahl model 114
Lipsey, R.G. 17
Loeb, P.D. 28
Long, S.H. 43
Low, S. 149
loyalty 35, 49, 50, 103
LSD 162
Luria, Isaac 42–3
lust 8, 45, 69–70, 76–81, 149, 185
Luther, Martin 82
Lyotard, J. 81, 166, 205
Machina, M. 19, 158
Machlup, T. 10
MacIntyre, A. 125
MacLaren, D. 58
magic 37–8, 63–4, 145–6, 184–5, 192, 203
Mahoney, J. 160
Mailath, G. 117
Maimonides, Moses 78, 79
Maital, S. 98
malicious emotion 105
Mandela, N. 154
Mandeville, Bernard 38, 83–4, 125, 185
‘Fable of the bees’ 69, 91
Manski, C.F. 30
Marchese, C. 45
Marcuse, H. 79, 80, 81, 166, 205
marijuana 154
marital partner
privatization of 80
search for 9, 44, 52, 174, 176–8
market leaders 15
marriage 44, 50, 55
incentives for 176
promise of 116
as prostitution 184
temporary 31, 175, 189

see also adultery; polygamy
Mars, G. 110, 111
Martyn, D. 38
Marx, K. 43, 56, 57, 87
masturbation 73, 77–80
Maughan, W.S. 167
Mayer, D. 46
Maynard, A. 152
McCabe, K.A. 174
McCain, R. 29
McClelland, D.C. 103–4
McCloskey, D. 56, 87–8, 119, 202–3, 205
McCormick, K. 59
McDevitt, J.L. 137
McKee, D.L. 140–42
McPherson, M. 133, 203
MDMA 162
media
aspirations obtained from 99
religious use of 50
Medoff, M.H. 134
mental accounting 27
meta-preferences 7, 9, 27, 29, 42, 77, 80–81, 156, 160
Methodist Church 49
methodological individualism 26
Michael, R.T. 174
Miele, F. 172
military expenditure 87, 88
military–industrial complex 87
Milton, T. 173
Milton, J.
Paradise Lost 11–12
minimum wage 112
Minsky, H. 75
missionaries 48, 144
modernist philosophy 12, 69
Molho, I. 113, 123
monks 60–61
monopoly
religious 46–7
in sin industries 4–5, 151, 165, 197
welfare loss from 84, 85
Moon, Sun Myung 54–5
Moore, G.E. 12
moral hazard 113, 114, 116, 124
moral meaning, gradations of 109–10, 121, 128, 129, 189, 202–3
moral panic 48–50, 77–80, 162, 200
morality plays 71
Mormons 48, 50–51, 175
movie stars, salaries of 94–5, 197
movies 8, 38, 49, 143–4
multiple utility models 27
multiplier effects 151
murabatha functions 59
murder 133, 135, 142–3, 202
capital punishment for see capital punishment
supply of 136–8
Murphy, K. 6, 18, 44, 152–3, 156
muting of stimuli 80
n Ach factor 103–4
narcissistic disorders 160, 173

Index
National Health and Social Life Survey 170
National Survey of Sexual Attitudes and Lifestyles 181, 192
national wealth measures 3, 122–3, 205–6
natural states 41–2, 96, 133
Nelson, R.R. 31
Neuman, S. 43
Neumark, D. 101
neurotic cravings 159–60, 204
New York Times 169, 173
Newhouse, J.P. 46
News of the World 169, 181
Newsweek 169
Ng, Y.-K. 84, 110, 141
Nietzsche, F. 53, 120, 204
The Anti-Christ 36–7
Beyond Good and Evil 36
non-renewable assets 70
Norman, M. 169, 173
normative economics 10
O’Quinn, T.C. 99
O’Toole, K. 163
observance function 32–4
Occult Census 64
Onan 73, 78
Onania, or the Heinous Sin of Self Pollution (Anon.) 78
Onanism see masturbation
original sin 51
Orphanides, A. 156
Ortiz de Montellano, B.R. 145
Osborne, M. 163
Osteen, M. 202
Oswald, A. 107
outcome envy 97
overcharging 110, 120
Pacula, R.L. 154
Paganism 41, 62
Papal encyclicals 58, 60
Parisi, F. 129
Parker, R. 95–6
Parsons, T. 205
Pascal, Blaise 19, 21, 36
Pascal’s Wager 19
Peacock, J.L. 103
Pearson, G. 49
penance 4
persuasion 88
perversions 81
Peterson, T. 43
Pheterson, G. 195
philanthropy 76
physical appearance, discrimination based on 96–7, 197
Pierce, J.L. 137
Pierce, J.P. 155
Pigou, A.C. 24
Pigouian Welfare Economics 57
pilgrimage 42, 44
pimps 193–4
Pitman, F. 173
Plymouth Brethren 37
political parties, support for 64
polygamy 172, 175, 176
Popper, K.R. 10
popular music 120, 167, 205
Population Trends 170
pornography 4, 49, 51, 158–9, 162, 163, 166
laws on 80, 161, 163
positional goods 105–7, 147
positive economics 10, 11, 24
Posner, R.A. 9, 191
Postlewaite, A. 101
potty training 80
pregnancy 77, 116, 121, 173
premium brands 16
Presbyterian Church 49
Presley, J.R. 59
price fixing 9, 113
pride 8, 13, 15
priests 36, 37, 46, 86
Prior, E.W. 134
prisoner’s dilemma 31, 35, 87, 114, 127
process envy 97
procrastination 82–3
product differentiation, religious 50–51
production possibility frontier 84
Profumo scandal 196
progressive income tax 102, 103
promiscuity 30
promotion 97, 105, 107, 110–11
Prostitutes’ Education Network 194
prostitution 8–9, 79, 176
definitions of 183
demand for 189–92
Index

legal status of 186–8, 199–200
marriage as 184
policy measures on 4, 199–200
supply factors and features 192–6
toleration of 184–6, 195, 199
wages for 196–9
Protestant Work Ethic 48, 56, 78–9, 82
Protestantism 47
see also Church of England
Pryor, F. 60–61
psychic thermidor 80–81
Psychology Today 172
punishment 9, 26, 34, 35, 59, 73, 104, 120, 124, 133, 152, 161, 166, 190, 204
for adultery 167–9, 174, 178, 179
from God 36, 37, 41, 46, 48, 90, 204
see also hell; purgatory
for prostitution 193
see also capital punishment
purgatory 12, 21–4, 54, 63, 161
Rabin, Matthew 82–3
radiation 61
Radin, M.J. 134
Raffill, T.E. 63
rape 30, 79, 185, 191
Rasmussen, E.B. 9, 31, 105, 113, 114
rational addiction 6, 18, 44–5, 150, 152–6, 164–5, 204
rational choice 5–7, 12, Ch.2, 151, 202
CORN models and 9, 14, 30–36
models of sin based on rational choice by isolated individuals 14–23
optimistic and pessimistic 120–21
self-control and 7, 9, 29–30
sin entrepreneurs and 36–9
as a value judgement 24–6
rational ignorance 76, 112, 126
Ray, J.L. 139, 140
red light districts 195
Rieder, M. 112
Redwood, H. 49
Rees, R. 113
reference groups 98–101, 106, 123
Reibstein, J. 170
relationships, end of 180–81
relativism, ethical 12–13, 58, 119
religion Ch.3
Buddhism 42, 60–61
definitions of 40–41
deity-based 41–2
economic analysis of 43–53, 204
economic influence of the Fall 53–6, 205
Islamic economics 58–60, 74
natural states and 41–2
person-based 42–3, 50
religious–economic fusion 57–8
Roman Catholic economics 58
Wicca 41, 62–5
religious iconography 13
religious indulgences 45
rent-seeking 46, 47, 55, 79, 97, 127
reproduction, social costs of 87
reputation 31–4, 113, 114, 124, 126, 164, 200
restaurant pricing analysis 34
restrictive practices 111
reversal paradoxes 141
Review of Social Economy 58
Reynolds, F.E. 61
Reynolds, H. 194
Reynolds, M.O. 141, 142
Richards, R. 170
right to life 133, 135, 142, 147
risk attitudes towards 20, 23, 45, 52, 53, 81, 120, 127, 128, 141, 158, 163, 190, 102
decision-making in presence of see Subjective Expected Utility (SEU) model
definition of 19
Ritson, E.B. 154
Rives Child, J. 110
Roman Catholicism 20, 47, 54–60
passim. 182
Rosario, V.A. 78
Rose-Ackermann, S. 110–11
Rosen, S. 95
Rosenbluth, G. 17
Ross, E.A. 9, 125
‘rotten kid theorem’ 11
Royal College of Physicians 154, 155
Rubin, P. 138
Ruskin, John 3, 57
Russia, persecution in 55–6
Ryan, W.F. 4, 55
Ryley-Scott, G. 31, 184, 185, 191, 199
The economics of sin

Saffer, H. 154
sainthood game 21–3
salaries 94–7, 163, 176, 196–9
Salvation Army 49
Sandler, T. 174
Sanghas 60–61
Satan 12, 37, 54–5, 90
Satterthwaite, M.A. 114
Savage, L.J. 21
Sawhill, I.V. 77
Sawkins, J.W. 44
scale economies 161, 171, 186
Schelling, T. 5, 27, 162
Schmidtchen, D. 46
Schneider, F. 123, 129
Schopenhauer, A. 36
Schott, I. 78
Schunkacher, E.F. 60
Schumpeter, J.A. 31
Schutz, A. 25
Scitovsky, T. 174
Scott, Sir Walter 40, 65
scripts 157–8
search costs 52, 79–80, 177, 191
second best problem 11, 110, 165
Seddon, R. 59–60
self-control 7, 9, 27–30, 51, 77, 80–81, 158
Sen, A.K. 28, 39
Senior, Nassau 57
services, attendance at 43–7, 50, 76
Sesnowitz, M.L. 140–42
Sessions, J.G. 59
Settle, R.E. 43
SEU model see Subjective Expected Utility (SEU) model
seven deadly sins 8, 13, 55, 71, 72, 82, 83, 88, 90, 108, 203, 205
sex addiction 149
sexual intercourse 30, 133, 182
see also adultery; prostitution
sexual partners, market for 102–3
Shackelford, T.K. 173
shadow economy 123
Shakespeare, William 144
shame 9, 19, 26
Shapley, L. 174
Shavell, S. 142
Shefrin, H.M. 27, 28
Shelley, Mary 133
Shepherd, J.M. 138
Shrum, L.J. 99
Sidgwick, H. 13
signals 114–15, 119, 124, 127
Simenon, George 186
sin, definition of 11
sin eaters 21
sin entrepreneurs 36–9
sites, religious 12, 23
Skittig, J. 154
Skinner, J. 142
Slemrod, J. 142
sloth 8, 13, 69–70, 81–3, 92, 150
Smart, J.J.C. 12
Smith, A. 38, 69, 103, 108, 120, 125–6, 165
The Theory of Moral Sentiments 10–11, 92, 112–13
The Wealth of Nations 3, 92
Smith, I. 43, 50, 51, 54
Smith, M.E. 145
smoking see tobacco
snob effect 15–16
social change, religious accommodation to 49–50
social control 9
social credit 180–81
Society for Business Ethics 125
sociobiological models 121, 172–3
sodomy 185
Sondheim, Stephen 143–4
Soss, N. 19
sour grapes 102
speculation 75, 81, 87
spells 63–4
sports stars, salaries of 95–6, 109
Stanford, P. 55
Stark, A.
‘What’s the matter with business ethics’ 125
Stark, R. 43, 46–7
Statman, D. 122
Steiner, Rudolf 59
Stevenson, R. 164
Stigler, G.J. 18, 142, 177
stockmarket 75, 81, 87, 195
Subjective Expected Utility (SEU) model 19–21, 45, 71, 112, 136, 141
subliminal advertising 118
suicide 19, 40, 52, 101, 133
Sullivan, D.H. 43
Sumner, H. 168
Sumner, W.G.
  *Folkways* 143
sumptuary taxation 4–5, 60, 151–2, 155
Sunday trading 4
Suranovic, S.M. 156
surrogacy 133–5
Swanda, J.R. 126
Sweezy, P.M. 87
Swift, Jonathan 143–4
’swingers’ 175
Symons, D. 172
T’aoism 42
taboo 12, 86, 143, 146, 199, 202–4
taste envy 73
taste formation 18–19
tax evasion 109, 113–14, 123, 186
taxation
  monks supported by 60–61
  progressive income tax 102, 103
  of prostitution sector 199
  sumptuary 4–5, 60, 151–2, 155
  voluntary 123–4
Taylor, L.D. 152, 153, 160
Taylor, T. 184
teenage pregnancy 77
temporary marriages 31, 175, 189
temporary preferences 71–2, 75, 104
ten Commandments 13, 88, 167, 203, 205
tergiversation 28
Thaler, R. 27, 28, 178
*That’s Life* 121
theft 11, 38, 45, 74, 110, 135, 203
Thomas, K. 55
threshold crossing 189
time allocation model 17–18, 159, 174
tobacco 4, 119, 149–55, 157–8, 161–3
Todd, P.M. 174
Tomer, J. 156
Torah 204
transactions costs 75–6, 79–80, 85–6,
  110–11, 127–8, 174, 184, 190–91
  see also information costs; search
  costs
Troilo, G. 159
Trombley, S.

*The New Fontana Dictionary of Modern Thought* (with Bullock) 40
Tschrhart, J. 174
Tullock, G. 75–6, 121, 126
Tuzin, D. 144
Twomey, P.J. 31
ultimate sins 148
ultimatum games 92, 124
uncertainty
  decision-making in presence of see
    Subjective Expected Utility (SEU) model
  satisficing model of 72
unchastity 13
unemployment 82, 114, 144
Unification Church 54
Usher, D. 11
usury 56, 59, 74
utility-enhancing constraints 27
utility function
  addiction and 157–8
  bandwagon, snob and Veblen goods and 15–16
  characteristics of goods and 17
  consumption capital and 18–19
  CORN models and 31–2, 34
  envy and 73, 75
  greed and 71
  honesty and 120
  interaction with partners and 176–80
  lies and 112
  lust and 77
  murder and 136
  personality and 29
  prostitution and 189–90
  of religion manager 47
  religious experience and 44, 45
  SEU model and 19–21
  standard economic 14–15
  time allocation and 17–18
vainglory 13, 36, 54
vampirism, sexual 55
Van Raaij, F. 157
Vanderpool, H.Y. 52
variety, search for 174, 190–91
Vaughan, P. 169, 170
Veblen effect 15–16, 102, 105
vegetarians 88
Venkatesh, S. 162
Vernon, M.D. 98, 103
virginity 30–31, 116, 185–6, 191
virtue 10–11, 125–6
visceral emotions 70, 72, 73, 75–6, 102, 104
Viscusi, W.K. 154–5, 158
Wade, J.
Black Book 86
wage bargaining 9
wages 94–7, 163, 176, 196–9
Wagstaff, K. 152
Waldofogel, J. 176
Walker, C.M. 98
Waller, D. 160
Ward, D. 96, 163, 176
waste 4, 69–70, 75, 79, 83–8, 91–2, 107, 111
wealth
national measures of 3, 122–3, 205–6
utility at different levels of 20–21
Werb, N. 13
Weber, M. 48, 56, 57, 59, 61, 78
Webley, P. 71, 98
Weill, Kurt
The seven deadly sins (with Brecht) 8
Weinstein, N.D. 99
Weiskopf, W.A. 99
Weiss, Y. 30
Welford, R. 134
Wellsings, K. 171–2, 192
Whybrow, R. 13
Wicca 41, 62–5
Wilde, Oscar 3, 27
Williamson, O.E. 176
willingness to pay 141, 197
Willis, R.J. 30
Wilmot, John, Earl of Rochester 14
Wilson, E.O. 30, 172
Wilson, Harold 196, 197
Wilson, R. 31
Winston, G.C. 156, 158
Winter, S.G. 31
witchcraft 37, 55
see also Wicca
Witte, A.D. 140
women
addictiveness of 153–5, 163
adultery committed by 173, 182
Women Only 172
Woodmansee, M. 202
World Bank 98, 154
World Charter for Prostitutes’ Rights 195–6, 200
World Sex Guide 186, 191
Wright, R. 30, 172
‘wrongness’ 205
X-inefficiency 84–8, 91–2, 97, 107, 111, 127, 153, 165, 205
Yalom, M. 77, 80
Yang, B. 134
Young, P. 30
Youngson, R. 78
Yousefi, M. 59
Zadek, S. 60, 61
zakat 59
Zaleski, P.A. 43
Zarkin, G.A. 163
Zech, P.E. 43
Zeisel, H. 139
Zevros, D. 156