

Bibliography

- Abelshauser, Werner (1983), *Wirtschaftsgeschichte der Bundesrepublik Deutschland 1945–1980* (Frankfurt am Main: Suhrkamp Verlag).
- Abelshauser, Werner (1984), 'The First-Post Liberal Nation: Stages in the Development of Modern Corporatism in Germany', *European History Quarterly*, 14: 3, July, 285–318.
- Abelshauser, Werner (2001), 'Markt und Staat. Deutsche Wirtschaftspolitik im langen 20. Jahrhundert', in Spree (2001).
- Ackroyd, S. (1995), 'On the Structure and Dynamics of Some Small, UK-Based Information Technology Firms', *Journal of Management Studies*, 32:2, March.
- Adam, Marie-Christine and Farber André (1994), *Le financement de l'innovation technologique. Théorie économique et expérience européenne* (Paris: Presses Universitaires De France).
- Albach, Horst and Knieps, Günter (1997), *Kosten und Preise in wettbewerblichen Ortsnetzen* (Baden-Baden: Nomos).
- Allen, John (1992), 'Post-Industrialism and Post-Fordism', in Hall et al. (1992).
- Altinger, Laura and Enders, Alice (1996), 'The Scope and Depth of GATS Commitments', *World Economy*, 19:3, May, 307–32.
- Arthur, W. Brian (1989), 'Competing Technologies, Increasing Returns and Lock-In by Historical Events', *Economic Journal*, 99, March, 116–31.
- Ash, A. et al. (1994), 'Editorial: Forum for Heterodox International Political Economy', *Review of International Political Economy*, 1:1, Spring.
- Baker, P. (1996), 'Spatial Outcomes of Capital Restructuring: "New Industrial Spaces" as a Symptom of Crisis, Not Solution', *Review of Political Economy*, 8:3, July.
- Baldwin, Robert, Scott, Colin and Hood, Christopher (1998), *A Reader on Regulation* (Oxford: Oxford University Press).
- Bane, P. William, Bradley, Stephen P. and Collis, David J. (1998), 'The Converging Worlds of Telecommunications, Computing and Entertainment', in Bradley and Nolan (1998).
- Bank, David (2001), *Breaking Windows. How Bill Gates Fumbled the Future of Microsoft* (New York: Free Press).
- Bannock, G. and Albach, H. (1991), *Small Business Policy in Europe: Britain, Germany and the European Commission* (Worchester).

- Barbrook, Richard and Cameron, Andy (1995), 'The Californian Ideology', *Mute*, 3, Autumn.
- Baron, James N., Burton, Diane and Hannan, Michael T. (1996a), 'Inertia and Change in the Early Years: Employment Relations in Young, High Technology Firms', *Industrial and Corporate Change*, 503–35.
- Baron, James N., Burton, Diane and Hannan, Michael T. (1996b), 'The Road Taken: Origins and Evolution of Employment Systems in Emerging Companies', *Industrial and Corporate Change*, 239–75.
- Bartlett, Christopher A. and Ghoshal Sumantra (1995), *Transnational Management. Text, Cases and Readings in Cross-Border Management*, 2nd edition (Chicago, IL: Irwin).
- Beck, Ulrich (1986), *Risikogesellschaft. Auf dem Weg in eine andere Moderne* (Frankfurt am Main: Suhrkamp Verlag).
- Berger, Georg and Nerlinger, Eric (1997), 'Regionale Verteilung von Unternehmensgründungen in der Informationstechnik: Empirische Ergebnisse für Westdeutschland', in Harhoff (1997).
- Berger, Suzanne and Dore, Ronald (1996), *National Diversity and Global Capitalism* (Ithaca, NY: Cornell University Press).
- Berghahn, Volker (1985), *Unternehmer und Politik in der Bundesrepublik* (Frankfurt am Main: Suhrkamp Verlag).
- Berners-Lee, Tim with Fischetti, Mark (1999), *Weaving the Web. The Past, Present and Future of the World Wide Web by its Inventor* (London: Orion Business Books).
- Bhagwati, Jagdish N. (1984), 'Splintering and Disembodiment of Services and Developing Nations', *World Economy*, 7:2 June, 133–44.
- Bhagwati, Jagdish and Hirsch, Mathias (eds) (1998), *The Uruguay Round and Beyond. Essays in Honour of Arthur Dunkel* (Berlin: Springer).
- Blumenthal, Marjory S. and Clark, David D. (2001), 'Rethinking the Design of the Internet: The End-to-End Arguments Vs. The Brave New World', in Compaine and Greenstein (2001).
- BMBF – Bundesministerium für Bildung, Wissenschaft, Forschung und Technologie (1996), *Bundesbericht Forschung* (Bonner Universitäts-Bonn: Buchdruckerei).
- BMBF – Bundesministerium für Bildung, Wissenschaft, Forschung und Technologie (1997), *Informations- und Kommunikationsdienste-Gesetz-Umsetzung und Evaluierung- Chancen für Wirtschaft, Erwartungen an Verwaltung und Gesetzgebung- Dokumentation der Fachveranstaltung des BMBF vom 8. Dezember 1997* (Bonn: BMBF).
- BMBF and BMWi – Bundesministerium für Bildung, Wissenschaft, Forschung und Technologie and Bundesministerium für Wirtschaft (ed.) (1998), *Innovationsförderung für kleine und mittlere Unternehmen* (Bergheim: Druckpunkt Offset).

- BMWi – Bundesministerium für Wirtschaft (1997), 'Informationsgesellschaft in Deutschland. Daten und Fakten im internationalen Vergleich. Zwischenbericht der Prognos AG zum Benchmarking-Projekt. Nr. 428.'
- Borch, O.J. and Arthur, M.B. (1995), 'Strategic Networks Among Small Firms: Implications for Strategic Research Methodology', *Journal of Management Studies*, 32:4, July.
- Borras, Michael and Zysman, John (1997), 'Globalization with Borders: The Rise of Wintelism as the Future of Global Competition', *Industry and Innovation*, 4:2, December 1997.
- Boyd-Barrett, Oliver (1989), 'Multinational News Agencies', in Enderwick (1989).
- Bradley, Stephen P. and Nolan, Richard L. (eds) (1998), *Sense and Respond. Capturing Value in the Network Era* (Boston, MA: Harvard Business School Press).
- Breuer, Rolf-E. (1997), 'Venture Capital – Besseres Umfeld ist notwendig', *Die Bank*, June.
- Brose, Eric Dorn (1993), *The Politics of Technological Change in Prussia. Out of the Shadow of Antiquity 1809–1848* (Princeton, NJ: Princeton University Press).
- Buchheim, Christoph (1990), *Die Wiedereingliederung Westdeutschlands in die Weltwirtschaft 1945–1958* (München: R. Oldenbourg Verlag).
- Bude, Heinz and Schleissing, Stephan (eds) (1997), *Junge Eliten. Selbständigkeit als Beruf* (Stuttgart: W. Kohlhammer).
- Burgel, Oliver, Murray, Gordon, Fier, Andreas, Licht, Georg and Nerlinger, Eric (1998), 'The Internationalization of British and German Start-up Companies in High-Technology Industries.'
- Cannon, Robert (2001), 'Where Internet Service Providers and Telephone Companies Compete: A Guide to the Computer Inquiries, Enhanced Service Providers and Information Service Providers', in Compaine and Greenstein (2001).
- Carnoy, M., Castells, M., Cohen, S.S. and Cardoso, F.H. (1993), *The New Global Economy of the Information Age; Reflections on our Changing World* (PA: Pennsylvania State University Press).
- Cash jr., J.I., McFarlan, F.W., McKenney, J.L. (1992), *Corporate Information Systems Management. The Issues Facing Senior Executives* (Homewood, IL: Irwin).
- Caspar, Steven, Lehrer, Mark and Soskice, David (1998), 'Can High-Technology Industries Prosper in Germany? Institutional Frameworks and the Evolution of the German Software and Biotechnology Industries', *Industry and Innovation* 6:1, 5–24.
- Castells, Manuel (1996), *The Information Age: Economy, Society and Culture. Volume I. The Rise of the Network Society* (Oxford: Blackwell).

- Castells, Manuel (1997), *The Information Age: Economy, Society and Culture. Volume II. The Power of Identity* (Oxford: Blackwell).
- Castells, Manuel and Hall, Peter (1994), *Technopoles of the World. The Making of 21st Century Industrial Complexes* (London: Routledge).
- Cave, Martin and Waverman, Len (1998), 'Introduction. The Future of International Settlements', *Telecommunications Policy*, 22:11, 883–98.
- Ceruzzi, Paul E. (1998), *A History of Modern Computing* (Cambridge, MA: MIT Press).
- Cerny, Philip G. (1996), 'International Finance and the Erosion of State Policy Capacity', in Gummert (1996).
- Chandler, Alfred D. Jr. and Cortada James W. (eds.) (2000a), *A Nation Transformed by Information* (Oxford: Oxford University Press).
- Chandler, Alfred D. Jr. and Cortada James W. (2000b), 'The Information Age. Continuities and Differences' in Chandler and Cortada (2000a).
- Charles, David and Howells, Jeremy (1992), *Technology Transfer in Europe. Public and Private Networks* (London: Belhaven Press).
- Christensen, Clayton M. (1997), *The Innovator's Dilemma. When New Technologies Cause Great Firms to Fail* (Boston, MA: Harvard Business School Press).
- Clemens, Clay (1994), 'The Chancellor as Manager: Helmut Kohl, the CDU and Governance in Germany', *West European Politics*, 17:4, October, 28–51.
- Clinton, William and Gore Jr., Albert (1997), 'A Framework for Global Electronic Commerce' July.
- Cohen, Stephen S. and Zysman, John S. (1987), *Manufacturing Matters: The Myth of the Post-Industrial Economy* (New York: Basic Books).
- Cohen, Stephen S. and Fields, Gary (1999), 'Social Capital and Capital Gains in Silicon Valley', *California Management Review*, 41:2, Winter, 108–30.
- Cohen, Stephen S., DeLong, J. Bradford and Zysman, John (2000), 'Tools for Thought: What is New and Important About the 'E-economy'', BRIE Working Paper #138, manuscript dated 27 February.
- Compaine, Benjamin M. and Greenstein, Shane (eds) (2001), *Communications Policy in Transition. The Internet and Beyond* (Cambridge, MA: MIT Press).
- Cooke, Philip (1997), 'Regions in a Global Market: the Experiences of Wales and Baden-Württemberg', *Review of International Political Economy*, 4:2, Summer.
- Council on Foreign Relations (ed.) (1994), *Competitiveness. An International Economics Reader. A Foreign Affairs Reader* (New York).
- Coutarelli, Spiro A. (1977), *Venture Capital in Europe* (New York: Praeger Publishers).

- Cowie, Harry (1999), *Venture Capital in Europe* (London: Federal Trust for Education and Research).
- Cox, R.W. (1987), *Production, Power and World Order; Social Forces in the Marking of History* (New York: Columbia University Press).
- Coyle, Diane (1997), *The Weightless World. Strategies for Managing the Digital Economy* (Oxford: Capstone).
- Cross, John, Earl, Michael J., Sampler, Jeffrey L. (1998), 'Transformation of the IT function at British Petroleum', Manuscript dated 20 August, London Business School, Sussex Place.
- Curran, J., Stanworth, J. and Watkins, D. (eds) (1986), *The Survival of the Small Firm; Employment, Growth, Technology and Politics*, Volume 2 (Aldershot: Gower).
- Currie, Wendy (1995), *Management Strategy for IT: An International Perspective* (London: Pitman).
- Cusumano, Michael A. and Yoffie, David B. (1998), *Competing on Internet Time. Lessons from Netscape in Its Battle with Microsoft* (New York: Free Press).
- Czada, Roland (1994), 'Konjunkturen des Korporatismus: Zur Geschichte eines Paradigmenwechsels in der Verbändeforschung', in Streeck (1994).
- Daniels, P.W. (1985), *Service Industry. A Geographical Appraisal* (London: Methuen).
- Darbshire, Owen (1995), 'Switching Systems: Technological Change, Competition and Privatization', *Industrielle Beziehungen*, 2: 2, 156–79.
- Dasgupta, Partha and Stoneman, Paul (eds) (1987), *Economic Policy and Technological Performance* (Cambridge: Cambridge University Press).
- Davidson, James Dale, Rees-Mogg, William (1997), *The Sovereign Individual. The Coming Economic Revolution and How to Survive and Prosper in It* (London: Macmillan).
- Davies, Andrew (1996), 'Innovation in Large Technical Systems: The Case of Telecommunications', *Industrial and Corporate Change*, 5:4, 1143–80.
- DeLong, J. Bradford (2000), 'Macroeconomic Implications of the "New Economy"', *Wirtschaftspolitische Blätter*, 47:4, 476–9.
- DeLong, J. Bradford (2001), 'Do we have a "New" Macroeconomy?' manuscript dated March from <http://www.j-bradford-delong.net/>.
- Dery, Mark (1996), *Escape Velocity. Cyberculture at the End of the Century* (London: Hodder & Stoughton).
- Dery, Mark (1999), *The Pyrotechnic Insanitarium. American Culture on the Brink* (New York: Grove Press).
- Dicken, Peter (1992), *Global Shift, The Internationalization of Economic Activity*, 2nd edition (London: Paul Chapman).

- Dolowitz, D. and Marsh, D. (1996), 'Who Learns What from Whom: A Review of the Policy Transfer Literature', *Political Studies*, 44.
- Donges, Juergen B. (1995), *Deutschland in der Weltwirtschaft. Dynamik sichern, Herausforderungen bewältigen* (Mannheim: B.I.-Taschenbuchverlag).
- Donges, Juergen B. (1998), 'Die Wirtschaftspolitik im Spannungsverhältnis von Regulierung und Deregulierung', *ORDO. Jahrbuch für die Ordnung von Wirtschaft und Gesellschaft*, 48, 201–15.
- Dornbusch, Rudi (2000), *Keys to Prosperity. Free Markets, Sound Money and a Bit of Luck* (Cambridge, MA: MIT Press).
- DTI – Department of Trade and Industry, United Kingdom (1987), *The Economic Effects of Value-Added and Data Services*, Vanguard Government and Industry Initiative.
- DTI – Department of Trade and Industry, United Kingdom (1998), 'Moving into the Information Age. An international benchmarking study. Commissioned from Spectrum Strategy Consultants'.
- Dunning, John H. (1993a), *The Globalization of Business. The Challenge of the 1990s* (London: Routledge).
- Dunning, John H. (1993b), *Multinational Enterprises and the Global Economy* (Reading: Addison-Wesley).
- Dunning, John H. (ed.) (1997), *Governments, Globalization and International Business* (Oxford: Oxford University Press).
- Duysters, G. and Hagedoorn, J. (1995), 'Strategic Groups and Inter-Firm Networks in International High-Tech Industries', *Journal of Management Studies*, 32:3, May.
- Dyson, Esther (1998), *Release 2.1 A Design for Living in the Digital Age* (London: Penguin Group).
- Dyson, Kenneth (ed.) (1992), *The Politics of German Regulation* (Aldershot: Dartmouth).
- Dyson, Kenneth and Humphreys, Peter (eds) (1990), *The Political Economy of Communications. International and European Dimensions* (London: Routledge).
- Dyson, Kenneth and Humphreys, Peter with Negrine, Ralph and Simon, Jean-Paul (eds) (1988), *Broadcasting and New Media Policies in Western Europe. A Comparative Study of Technological Change and Public Policy* (London: Routledge).
- The Economist* Newspaper (1996), *Going Digital. How New Technology is Changing our Lives* (London: Profile Books).
- Eggertsson, Thráinn (1990), *Economic Behavior and Institutions* (Cambridge: Cambridge University Press).
- EITO – European Information Technology Observatory – European Economic Interest Grouping (1999), *European Information Technology Observatory 1999*, Frankfurt am Main.

- Electronic Commerce Advisory Council (1998), 'If I'm so Empowered, Why do I Need You? Defining Government's Role in Internet Electronic Commerce', State of California, November (<http://www.e-commerce.ca.gov/>).
- Enderwick, Peter (ed.) (1989), *Multinational Service Firms* (London: Routledge).
- Engel, Christoph (2001), 'The Path to Competition for Telecommunications in Germany', in Sidak et al. (2001).
- Engel-Flechsig, Stefan, Maennel, Frithjof A. and Tettenborn, Alexander (1998), *Neue gesetzliche Rahmenbedingungen für Multimedia. Die Regelungen des IuKDG und des MDSStV* (Heidelberg: Verlag Recht und Wirtschaft).
- Enquete-Kommission (1998), *Schlußbericht der Enquete-Kommission Zukunft der Medien in Wirtschaft und Gesellschaft – Deutschlands Weg in die Informationsgesellschaft* (Deutscher Bundestag, Drucksache 13/11004, 22 June).
- Ergas, Henry (1987), 'Does Technology Policy Matter?', in Guile and Brooks (1987).
- Ergas, Henry (1987), 'The importance of technology policy', in Dasgupta and Stoneman (1987).
- Ergas, Henry and Pogorel, Gerard (1994), 'Multilateral cooperation in International Telecommunications: Sources and Prospects', in Noam and Pogorel (1994).
- Eucken, Walter (1990), *Grundsätze der Wirtschaftspolitik* (Tübingen: J.C.B. Mohr).
- European Commission Communication (1997-157 final), 'A European Initiative in Electronic Commerce', 15 April.
- European Commission Communication (1998-586 final), 'Proposal for a European Parliament and Council Directive on Certain Legal Aspects of Electronic Commerce in the Internal Market', 18 November.
- European Commission, DGXIII (1994), *The Internet and the European Information Industry* Information Market Observatory IMO, IMO Working Paper 94/ 3, Final, September (Luxembourg).
- European Commission DGXIII.A3 – Telecommunication Infrastructures (1997), 'Evolution of the Internet and the WWW in Europe' (Final Report by Databank Consulting, IDATE, TNO) October, Study GI 2.2/96 – Contract N. 45532.
- EVCA – European Venture Capital Association (1997), *Yearbook 1997* (Zaventem).
- EVCA – European Venture Capital Association (1998), *Yearbook 1998* (Zaventem).
- EVCA – European Venture Capital Association (1999), *Yearbook 1999* (Zaventem).

- EVCA – European Venture Capital Association (2000), *Yearbook 2000* (Zavantem).
- EVCA – European Venture Capital Association (2001), *Yearbook 2001* (Zavantem).
- Featherstone, Mike (ed.) (1990), *Global Culture. Nationalism, Globalization and Modernity* (London: Sage).
- Featherstone, Mike (1991), *Consumer Culture and Postmodernism* (London: Sage).
- Feketekuty, Geza (1998), 'Trade in Services – Bringing Services into the Multilateral Trading System', in Bhagwati and Hirsch (1998).
- Foley, Bernard J. (ed.) (1998) *European Economics since the Second World War* (Elgar).
- Foss, N. J. (1996), 'Research in Strategy, Economics and Michael Porter', *Journal of Management Studies*, 33:1, January.
- Freeman, Christopher (1988), 'Introduction to Small Countries Facing Technological Revolution', in: Freeman and Lundvall (1988).
- Freeman, Christopher and Lundvall, Bengt-Åke (eds) (1988), *Small Countries Facing the Technological Revolution* (London: Pinter Publishers).
- Freeman, Christopher, Sharp, Margaret and Walker, William (1991), *Technology and the Future of Europe: Global Competition and the Environment in the 1990s* (London: Pinter Publishers).
- Freeman, Christopher and Soete, Luc (1997), *The Economics of Industrial Innovation. Third Edition* (Cambridge, MA: MIT Press).
- Freeman, John (1998), 'Venture Capital and Growth Businesses in Germany', dated 3 November 1998, University of California, Manuscript.
- Fremdling, Rainer (1975), *Eisenbahnen und deutsches Wirtschaftswachstum 1840–1879. Ein Beitrag zur Entwicklungstheorie und zur Theorie der Infrastruktur* (Dortmund: Gesellschaft für Westfälische Wirtschaftsgeschichte e.V.).
- Freytag, Andreas and Jäger, Bernd (1996), 'Der künftige Ordnungsrahmen des deutschen Telekommunikationsmarktes. Anmerkungen vor dem Hintergrund des Telekommunikationsgesetzes', *ORDO. Jahrbuch für die Ordnung von Wirtschaft und Gesellschaft*, 47, 215–39.
- Frieden, Jeffrey A. (1991), 'Invested Interests: The Politics of National Economic Policies in a World of Global Finance,' *International Organization*, 45:4, Autumn.
- Galambos, Louis (1996), 'End of the Century Reflections on Weber and Schumpeter – With Karl Marx Lurking in the Background', in *Industrial and Corporate Change*, 5:3.
- Gamble, A. (1995), 'The New Political Economy', *Political Studies*, 43, 516–30.

- Gandal, Neil (2001), 'Sorting out the Search Engine Market', in Compaine and Greenstein (2001).
- Garnham, Nicholas (2000), *Emancipation, the Media and Modernity. Arguments about the Media and Social Theory* (Oxford: Oxford University Press).
- Garrett, Geoffrey and Lange, Peter (1996), 'Internationalization, Institutions and Political Change', in Keohane and Milner (1996).
- Gereffi, Gary and Korzeniewicz, Miguel (eds) (1994), *Commodity Chains and Global Capitalism* (Westport, CT: Praeger).
- Gerpott, Torsten J. (1998), *Wettbewerbsstrategien im Telekommunikationsmarkt* (3., überarbeitete und erweiterte Auflage) (Stuttgart: Schäffer-Poeschel).
- Gerschenkron, Alexander (1962), *Economic Backwardness in Historical Perspective. A Book of Essays* (Cambridge, MA).
- Giersch, Herbert, Paqué, Karl-Heinz and Schmieding Holger (1992), *The Fading Miracle. Four Decades of Market Economy in Germany* (Cambridge: Cambridge University Press).
- Gilder, G. (1989), *Microcosm – The Quantum Revolution in Economics and Technology* (New York: Simon & Schuster).
- Gilder, George (1993), 'The Death of Telephony', *The Economist*, 11 September.
- Gilder, George (2000), *Telecosm. How Infinite Bandwidth Will Revolutionise Our World* (New York: Free Press).
- Gilpin, Robert (2001), *Global Political Economy. Understanding the International Economic Order* (Princeton, NJ: Princeton University Press).
- Glutz, Peter (2001), *Ron Sommer. Der Weg der Telekom* (Hamburg: Hoffmann und Campe).
- Goffee, R. and Scase, R. (eds) (1987), *Entrepreneurship in Europe: The Social Processes* (London: Croom Helm).
- Goodmann, S.E., Press, L.I., Ruth, S.R. and Rutkowski, A.M. (1994), 'The Global Diffusion of the Internet: Patterns and Problems', *Communications of the ACM*, August, 37:8.
- Gross, Johannes (1995), *Begründung der Berliner Republik* (Stuttgart: Deutsche Verlags-Anstalt).
- Guile, Bruce R. and Brooks, Harvey (eds) (1987), *Technology and Global Industry. Companies and Nations in the World Economy* (Washington, DC: National Academy Press).
- Gummett, Philip (ed.) (1996), *Globalization and Public Policy* (Cheltenham: Edward Elgar).
- Hagström, Peter (1991), *The 'Wired' MNC. The Role of Information Systems for Structural Change in Complex Organizations* (Stockholm: Akademisk Auhandling).

- Hall, Peter A. (1986), *Governing the Economy: The Politics of State Intervention in Britain and France* (Oxford).
- Hall, S., Held, D. and McGrew, T. (eds) (1992), *Modernity and its Futures* (Cambridge: Polity).
- Hamilton, Gary G. (1996), 'The Quest for a Unified Economics,' *Industrial and Corporate Change*, Volume 5, Number 3.
- Harhoff, Dietmar (ed.) (1997), *Unternehmensgründungen – Empirische Analysen für die alten und neuen Bundesländer* (Baden-Baden: Nomos).
- Harhoff, Dietmar and Steil, Fabian (1997), 'Die ZEW-Gründungspanels – Konzeptionelle Überlegungen und Analysepotential', in Harhoff, (1997).
- Harm, C. (1992), *The Financing of Small Firms in Germany*, Policy Research Working Papers, Financial Policy and Systems, Country Economics Department, World Bank, WPS 899, May.
- Harmon, Steve (1999), *Zero Gravity. Riding Venture Capital from High-Tech Start-up to Breakout IPO* (Princeton, NJ: Bloomberg Press).
- Harrison, Bennet (1994), *Lean and Mean. The Changing Landscape of Corporate Power in the Age of Flexibility* (New York: Basic Books).
- Harvey, David (1990), *The Condition of Postmodernity. An Enquiry into the Origins of Cultural Change* (Oxford: Blackwell).
- Haskins, G. with Gibb, A. and Hubert, T. (eds) (1986), *A Guide to Small Firm Assistance in Europe*, European Association for National Productivity Centers (Aldershot: Gower).
- Helleiner, Eric (1998), 'Electronic Money: A Challenge to the Sovereign State?' *Journal of International Affairs*, 51:2, Spring.
- Hellmann, Thomas F. and Puri, Manju (1997), 'The Professionalization of Start-up Firms by Venture Capital: Empirical Evidence on CEO Turnover, Growth and Exit' (Preliminary draft).
- Hellmann, Thomas F. and Puri, Manju (1998), 'The Interaction between Product Market and Financing Strategy' (Preliminary draft).
- Henzler, Herbert A. and Späth, Lothar (1997), *Countdown für Deutschland. Start in eine neue Zeit?* (München: Wilhelm Goldmann Verlag).
- Herdzina, Klaus (1993), *Wettbewerbspolitik*, 4. Auflage (Stuttgart: Gustav Fischer Verlag).
- Hill, C.W.L. and Deeds, D.L. (1996), 'The Importance of Industry Structure for the Determination of Firm Profitability: A Neo-Austrian Perspective', *Journal of Management Studies*, 33:4, July.
- Hills, Jill (1986), *Deregulating Telecoms. Competition and Control in the United States, Japan and Britain* (London: Frances Pinter).
- Hirst, Paul and Thompson, Grahame (1996), *Globalization in Question. The International Economy and the Possibilities of Governance* (Cambridge: Polity Press).

- Hodgson, G. M. (1994a), *Economics and Evolution: Bringing Life Back into Economics* (Cambridge: Polity Press).
- Hodgson, G. M. (1994b), 'Some Remarks on "Economic Imperialism" and International Political Economy', *Review of International Political Economy*, 1:1, Spring.
- Hodgson, G.M. (1996), 'Varieties of Capitalism and Varieties of Economic Theory', *Review of International Political Economy*, 3:3, Autumn.
- Hoffmann-Riem, Wolfgang (1990), 'New Media in West Germany: The Politics of Legitimation', in Dyson and Humphreys (1990).
- Hornschild, K. and Meyer-Krahmer, F. (1992), *Evaluation of Economic Effects: Relevance and Impacts of EC-Programmes Promoting Industrial R&D With Special Emphasis on Small and Medium Sized Enterprises*. Pilot Methodological Study, Commission of the European Communities, Luxembourg, Directorate-General Telecommunications, Information Industries and Innovation, March.
- Huhn, Wolfgang (1997), 'Gründung lernen', in Bude and Schleissing (eds) (1997).
- Humphreys, Peter et al. (1988), 'New Media Policy Dilemmas in West Germany: From ideological Polarisation to Regional Economic Competition', in Dyson and Humphreys (1988).
- Humphreys, Peter (1992), 'The Politics of Regulatory Reform in German Telecommunications', in Dyson (1992).
- Humphreys, Peter (1994), *Media and Media Policy in Germany. The Press and Broadcasting since 1945*, 2nd Edition (Oxford: Berg Publishers).
- Humphreys, Peter and Simpson, Seamus (1996), 'European Telecommunications and Globalization', in Gummett (1996).
- IMRG – Interactive Media in Retail Group (1998), 'Electronic Commerce in Europe. An Action Plan for the Marketplace', www.imrg.org, July.
- Inayatullah, Naem (1997), 'Theories of Spontaneous Disorder', *Review of International Political Economy*, 4:2, Summer.
- Isenberg, David S. (1997), 'Rise of the Stupid Network. Why the Intelligent Network was once a Good Idea, but isn't Anymore.' Manuscript dated 4 June also on <http://www.computertelephony.com/ct/att.html>.
- Isenberg, David S. (1998a), 'The "Stupid Network" approach to innovation', *Communications Week International*, Issue 201, 16 March.
- Isenberg, David S. (1998b), 'Backlash against the Stupid Network,' *Communications Week International*, Issue 211, 21 September.
- Jagger, Nick and Miles, Ian (1991), 'New Telematic Services in Europe', in Freeman et al. (1991).
- Jarke, Matthias (ed.) (1986), *Managers, Micros and Mainframes. Integrating Systems for End-Users* (Chichester: John Wiley & Sons).

- Jomer, Per (1998), 'Why Stupid Networks Need a Little Intelligence', *CommunicationsWeek International*, Issue 208, 20 July.
- Junne, Gerd (1989), 'Competitiveness and the Impact of Change: Applications of "High Technologies"', in Katzenstein (1989).
- Kassim, Hussein and Menon, Anand (eds) (1996), *The European Union and National Industrial Policy* (London: Routledge).
- Katz, Michael J. and Shapiro, Carl (1996), 'Technology Adoption in the Presence of Network Externalities', *Journal of Political Economy*, 94:4, 822–41.
- Katzenstein, Peter J. (ed.) (1978), *Between Power and Plenty. Foreign Economic Policies of Advanced Industrial States* (Madison, WI: University of Wisconsin Press).
- Katzenstein, Peter J. (1985), *Small States in World Markets. Industrial Policy in Europe* (Ithaca: Cornell University Press).
- Katzenstein, Peter J. (ed.) (1989), *Industry and Politics in West Germany. Toward the Third Republic* (Ithaca, NY: Cornell University Press).
- Katzenstein, Peter J., Keohane, Robert O. and Krasner, Stephen D. (eds) (1999a), *Exploration and Contestation in the Study of World Politics* (Cambridge, MA: MIT Press).
- Katzenstein, Peter J., Keohane, Robert O. and Krasner, Stephen D. (1999b), 'International Organization and the Study of World Politics', in Katzenstein et al. (1999a).
- Kay, J. (1993a), *Foundations of Corporate Success* (Oxford: Oxford University Press).
- Kay, J. (1993b), 'Keeping up with the Market', *The Economist*, 11 September.
- Kelly, Kevin (1994), *Out of Control; The New Biology of Machines* (London: Fourth Estate).
- Kelly, Kevin (1998), *New Rules for the New Economy, 10 Radical Strategies for a Connected World* (New York: Viking Penguin).
- Kenney, Martin (2000a), 'Note on Venture Capital', BRIE Working Paper 142, E-conomy Project Working Paper 17.
- Kenney, Martin (ed.) (2000b), *Understanding Silicon Valley. The Anatomy of an Entrepreneurial Region* (Stanford, CA: Stanford University Press).
- Kenney, Martin (2001), 'The Growth and Development of the Internet in the United States', BRIE Working Paper 145, prepared for a forthcoming book edited by Bruce Kogut.
- Keohane, Robert O. and Milner, Helen V. (eds) (1996), *Internationalization and Domestic Politics* (Cambridge: Cambridge University Press).
- Kerber, W. (1993), 'Rights, Innovation and Evolution. The Distributional Effects of Different Rights to Innovate', *Review of Political Economy*, 5:4.

- King, Anthony (1990), 'Architecture, Capital and the Globalization of Culture', in Featherstone (1990).
- Klandt, H. (1987), 'Trends in Small Business Start-Up in Germany', in Goffee and Scase (1987).
- Kleinert, Hubert and Mosdorf, Siegmund (1998), *Die Renaissance der Politik* (Berlin: Wolf Jobst Siedler Verlag).
- Koschatzky, Knut (ed.) (1997a), *Technology-Based Firms in the Innovation Process. Management, Financing and Regional Networks* (Heidelberg: Physica-Verlag).
- Koschatzky, Knut (1997b), 'Technology-Based Firms in the Innovation Process: Object of Theory and Research', in Koschatzky (1997a).
- Knudsen, Jette Steen (1998), 'Breaking with Tradition: Liberalization of Service Trade in the EU', (Manuscript of paper prepared for delivery at the 1998 Annual Meeting of the American Political Science Association, 3–6 September).
- Krasner, S.D. (1994), 'International Political Economy: Abiding Discord', *Review of International Political Economy*, 1:1, Spring.
- Kreile, Michael (1978), 'West Germany: The Dynamics of Expansion', in Katzenstein (1978).
- Krugman, P. (1996), *Pop Internationalism* (Cambridge, MA: MIT Press).
- Kruse, Hans, Yurcik, William and Lessig, Lawrence (2001), 'The InterNAT: Policy Implications of the Internet Architecture Debate', in Compaine and Greenstein (2001).
- Kubicek, Herbert (1998), 'Von der Angebots- zur Nachfrageförderung. Die Medien- und Kommunikationspolitik in und nach der Ära Kohl', *Blätter für deutsche und internationale Politik*, 9, September, 1093–1104.
- Kulicke, Marianne (1997a), 'The Importance of Consulting in the German Federal Pilot Schemes for New Technology-Based Firms', in Koschatzky (1997a).
- Kulicke, Marianne (1997b), 'The Promotion of New Technology-Based Firms in Germany', in Koschatzky (1997a).
- Kulicke, Marianne (1997c), 'The Financing of New Technology-Based Firms', in Koschatzky (1997a).
- Kulicke, Marianne et al (1993), *Chancen und Risiken junger Technologieunternehmen. Ergebnisse des Modellversuchs 'Förderung technologieorientierter Unternehmensgründungen'* (Heidelberg: Physica-Verlag).
- Kulicke, Marianne and Wupperfeld, Udo (1996), *Beteiligungskapital für junge Technologieunternehmen. Ergebnisse eines Modellversuchs* (Heidelberg: Physica-Verlag).
- Kurzer, Paulette (1993), *Business and Banking. Political Change and Economic Interdependence in Western Europe* (Ithaca: Cornell University Press).

- Küster, Georg H. (1974), 'Germany', in Vernon (1974).
- Landes, David S. (1969), *The Unbound Prometheus: Technological Change and Industrial Development in Western Europe from 1750 to the Present* (Cambridge: Cambridge University Press).
- Lash, S. and Urry, J. (1994), *Economies of Sign and Space* (London: Sage Publications).
- Lauder, G. and Westall, A. (n.d.) *Small Firms On-Line*, Commission on Public Policy and British Business, Issue Paper No. 6.
- Laurence, Henry (1996), 'Regulatory Competition and the Politics of Financial Market Reform in Britain and Japan', *Governance: An International Journal of Policy and Administration*, 9:3, July, 311–41.
- Leggewie, Claus (1997), 'What's Next? Junge Eliten in den USA', in Bude and Schleissing (1997).
- Leggewie, Claus and Maar, Christa (eds) (1998), *Internet Politik. Von der Zuschauer- zur Beteiligungsdemokratie* (Köln: Bollmann Verlag).
- Lehmbruch, Gerhard (1992), 'The Institutional Framework of German Regulation', in Dyson (1992).
- Lehrer, Mark (2000), 'Has Germany Finally Fixed its High-tech Problem? The Recent Boom in German Technology-based Entrepreneurship', *California Management Review*, Summer.
- Leiner, Barry M., Cerf, Vinton G., Clark, David D., Kahn, Robert E., Kleinrock, Leonard, Lynch, Daniel C., Postel, Jon, Roberts, Larry G. and Wolff, Stephen (1998), 'A Brief History of the Internet, Version 3.1, Dated: 20 February 98' (The manuscript can be accessed under <http://info.isoc.org/internet/history/brief.html>).
- Leopold, Günter and Frommann, Holger (1998), *Eigenkapital für den Mittelstand. Venture Capital im In- und Ausland* (München: C.H. Beck).
- Lessat, Vera, Hemer, Joachim, Eckerle, Tobias H., Licht, Georg and Kulicke, Marianne (1999), *Beteiligungskapital und technologieorientierte Unternehmensgründungen. Markt – Finanzierung – Rahmenbedingungen* (Wiesbaden: Gabler).
- Lessig, Lawrence (1999), *Code, and Other Laws of Cyberspace* (New York: Basic Books).
- Lessig, Lawrence (2001), *The Future of Ideas. The Fate of the Commons in a Connected World* (New York: Random House).
- Licht, Georg, Hemer, Joachim and Kulicke, Marianne (1998), *Beteiligungskapital und technologieorientierte Existenzgründungen. Gutachten für das Bundesministerium für Wirtschaft und Technologie. Referat VI A5. Kurzfassung*, manuscript prepared by the Fraunhofer Institut für Systemtechnik und Innovationsforschung FhG-ISI and the Zentrum für Europäische Wirtschaftsforschung ZEW, Karlsruhe and Mannheim, December 1998.

- Licht, Georg and Nerlinger, Eric (1997), 'Junge innovative Unternehmen in Europa: Ein internationaler Vergleich', in Harhoff (1997).
- Licht, Georg and Nerlinger, Eric (1998), 'New Technology-based Firms in Germany: A Survey of Recent Evidence', *Research Policy*, 26, 1005–22.
- Lindenberg, Andreas (2002), *Albtraum Neuer Markt. Eine brisante Internetstory vom Aufstieg und Fall eines Zukunftsunternehmens*, (München: FinanzBuch Verlag).
- Litan, Robert E. and Rivlin, Alice M. (2001), *Beyond the Dot.coms. The Economic Promise of the Internet* (Washington, D.C.: Brookings Institution Press).
- Lorenz, Tony (1985), *Venture Capital Today. A Guide to the Venture Capital Market in the United Kingdom* (Cambridge: Woodhead – Faulkner).
- Lütz, Susanne (1996), 'The Revival of the Nation State? Stock Exchange Regulation in an Era of Internationalized Financial Markets', Max Planck Institute for the Study of Societies, December, manuscript (available on Columbia International Affairs Online: <http://www.ciaonet.org/>).
- Lux, Harald (1995), *Der Internet-Markt in Deutschland. Provider und Dienstleister* (Heidelberg: dpunkt).
- Lux, Harald and Heinen, Irene (1997), *Der Internet-Markt in Deutschland. Provider und Dienstleister. Erweiterte und aktualisierte Auflage* (Heidelberg: dpunkt).
- Lux, Harald and Heinen, Irene (1999), 'Nettraffic.de. ISP watch – Businessreport Internet-Markt in Deutschland', Mimeograph (Heinen & Lux GbR).
- MacDougall, Patricia P. (1989), 'International Versus Domestic Entrepreneurship: New Venture Strategic Behavior and Industry Structure', *Journal of Business Venturing*, 4, 387–400.
- MacDougall, Patricia P. and Oviatt, Benjamin M. (1996), 'New Venture Internationalization, Strategic Change, and Performance: A Follow-up Study', *Journal of Business Venturing*, 11, 23–40.
- Mackewicz & Partner Management Consultants (N.D.), 'Venture Capital und Corporate Venture Capital vor dem Hintergrund notwendiger Finanzierungsalternativen für innovative Existenzgründungen und junge Technologieunternehmen' (München).
- MacKie-Mason, Jeffrey K. and Varian Hal R. (1998), 'Economic FAQs About the Internet', in McKnight and Bailey (1998).
- MacMillan, I.C., Kulow, D.M. and Khoylian, R. (1988), 'Venture Capitalists' Involvement in their Investments: Extent and Performance', *Journal of Business Venturing*, 4, 123–137.
- Magaziner, Ira C. (1998), 'The Framework for Global Electronic Commerce: A Policy Perspective' (Interview) *Journal of International Affairs*, 51:2, Spring.

- Maier, Charles S. (1975), *Recasting Bourgeois Europe. Stabilisation in France, Germany and Italy in the Decade after World War I* (Princeton, NJ: Princeton University Press).
- Majone, G. (1998), 'The Rise of the Regulatory State in Europe', in Baldwin et al. (1998).
- Malmsten, Ernst, Portanger, Erik and Drazin, Charles (2001), *boo hoo. A Dot.com Story from Concept to Catastrophe* (London: Random House Business Books).
- Mason, Robin (1998), 'Internet Telephony and the International Accounting Rate System', *Telecommunications Policy*, 22:11, 931–44.
- Mathews, Jessica T. (1997), 'Power Shift', *Foreign Affairs*, 76:1, January/February.
- Mayntz, Renate (1980), 'Executive Leadership in Germany: Dispersion of Power or "Kanzlerdemokratie?"', in Rose and Suleiman (1980).
- Mayntz, Renate and Derlien, Hans-Ulrich (1989), 'Party Patronage and Politicisation of the West German Administrative Elite 1970–1987 – Toward Hybridization?', *Governance: An International Journal of Policy and Administration*, 2:4, October, 384–404.
- McKenna, Regis (1997), *Real Time. Preparing for the Age of the Never Satisfied Consumer* (Boston, MA: Harvard Business School Press).
- McKnight, Lee W. and Bailey, Joseph P. (eds) (1998), *Internet Economics* (Cambridge, MA: MIT Press).
- Milner, Helen V. (1997), *Interests, Institutions and Information. Domestic Politics and International Relations* (Princeton, NJ: Princeton University Press).
- Milner, Helen V. and Keohane, Robert O. (1996), 'Internationalization and Domestic Politics: An Introduction' and 'A Conclusion', in Keohane and Milner (1996).
- Milward, Alan S. (1984), *The Reconstruction of Western Europe 1945–1951* (Berkeley, CA: University of California Press).
- Mokyr, Joel (1990), *The Lever of Riches. Technological Creativity and Economic Progress* (Oxford: Oxford University Press).
- Mokyr, Joel (2000), 'Innovation and its Enemies: The Economic and Political Roots of Technological Inertia', in Olson and Kähkönen (2000).
- Monopolkommission (2001), 'Wettbewerbsentwicklung bei Telekommunikation und Post: Unsicherheit und Stillstand. Sondergutachten der Monopolkommission gemäß § 81 Abs. 3 Telekommunikationsgesetz und §44 Postgesetz,' Report, Bonn, December.
- Morgan Stanley Dean Witter Equity Research Europe (1999), 'The European Internet Report. Déjà Vu? Internet Usage Ramped Quickly in the US . . . Now It's Happening in Europe' (Manuscript, June 1999).
- Morton, Michael S. Scott (ed.) (1991), *The Corporation of the 1990s*.

- Information Technology and Organizational Transformation* (Oxford: Oxford University Press).
- Mowery, David (1995), 'The Practice of Technology Policy', in Stoneman (1995).
- Mowery, David C. and Nelson, Richard R. (eds) (1999a), *Sources of Industrial Leadership. Studies of Seven Industries* (Cambridge: Cambridge University Press).
- Mowery, David C. and Nelson, Richard R. (1999b), 'Introduction' and 'Explaining Industrial Leadership', in Mowery and Nelson (1999).
- Mueller, Milton L. (1998), 'The Battle over Internet Domain Names', *Telecommunications Policy*, 22:2, 89–107.
- Müller, Markus (2001), 'Reconstructing the New Regulatory State in Germany: Telecommunications, Broadcasting and Banking', *German Politics*, 10:3, December, 37–64.
- Mullineux, A. (1994), *Small and Medium-Sized Enterprise (SME) Financing in the UK: Lessons from Germany* (London: Chameleon Press).
- Negroponte, Nicholas (1995), *Being Digital* (New York: Alfred A. Knopf).
- Nelson, Richard R. (ed.) (1993), *National Innovation Systems. A Comparative Analysis* (Oxford: Oxford University Press).
- Nelson, Richard R. and Romer, P.M. (1996), 'Science, Economic Growth and Public Policy', in Smith and Barfield (1996).
- Nelson, Richard R. and Rosenberg, Nathan (1993), 'Technical Innovation and National Systems', in Nelson (1993).
- Nelson, Richard R. and Winter, S.G. (1982), *An Evolutionary Theory of Economic Change* (Cambridge, MA).
- Neuman, W. Russell, McKnight, Lee and Solomon, Richard Jay (1997), *The Gordian Knot. Political Gridlock on the Information Highway* (Cambridge, MA: MIT Press).
- Newhouse, John (1997), 'Europe's Rising Regionalism', *Foreign Affairs*, 76:1, January/February.
- Noam, Eli M. (1992), *Telecommunications in Europe* (Oxford: Oxford University Press).
- Noam, Eli M. (1994), 'Is Telecommunications Liberalization an Expansionary Process?', in Noam and Pogorel (1994).
- Noam, Eli M. and Pogorel, Gerard (eds) (1994), *Asymmetric Deregulation: The Dynamics of Telecommunications Policy in Europe and the United States* (Norwood: Ablex Publishing Company).
- Nörr, Knut Wolfgang and Starbatty, Joachim (1999), *Soll und Haben – 50 Jahre Soziale Marktwirtschaft* (Stuttgart: Lucius & Lucius).
- North, Douglass C. (1966), *The Economic Growth of the United States. 1790–1860* (New York: W.W. Norton).

- North, Douglass C. (1990), *Institutions, Institutional Change and Economic Performance* (Cambridge: Cambridge University Press).
- Odaka, Konosuke and Sawai, Minoru (1999) *Small Firms, Large Concerns. The Development of Small Business in Comparative Perspective* (Oxford: Oxford University Press).
- OECD – Organization for Economic Cooperation and Development (1996a), ‘Internet Access Pricing in the OECD, 96-73b’.
- OECD – Organization for Economic Cooperation and Development (1996b), ‘Current Status of Communication Infrastructure Regulation Cable Television’.
- OECD – Organization for Economic Cooperation and Development (1997a), ‘Government Venture Capital for Technology-Based Firms, 97–201’.
- OECD – Organization for Economic Cooperation and Development (1997b), ‘Technology Incubators: Nurturing Small Firms, 97–202’.
- OECD – Organization for Economic Cooperation and Development (1998a), ‘France’s Experience with the Minitel: Lessons for Electronic Commerce over the Internet, DST/ICCP/TISP(97)10/FINAL’.
- OECD – Organization for Economic Cooperation and Development (1998b), *Economic Surveys: Sweden* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1998c), *Economic Surveys: Netherlands* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1998d), *OECD Economic Surveys: Germany* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1999a), *Communications Outlook* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1999b), *Economic Surveys: France* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1999c), *Science, Technology and Industry Scoreboard, Benchmarking Knowledge-based Economies* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (1999d), *Economic Surveys: Sweden* (Paris: OECD).
- OECD – Organization for Economic Cooperation and Development (2001a), *Communications Outlook* (Paris: OECD).
- OECD – Organization for Economic Cooperations and Development (2001b), *The Development of Broadband Access in OECD Countries* (Paris: OECD).
- Ohmae, Kenichi (1994), *The Borderless World. Power and Strategy in the Global Marketplace* (London: HarperCollins Publishers).
- Olson, Mancur (2000), *Power and Prosperity. Outgrowing Communist and Capitalist Dictatorships* (New York: Basic Books).

- Olson, Mancur and Kähkönen, Satu (eds) (2000), *A Not-So-Dismal Science. A Broader View of Economies and Societies* (Oxford: Oxford University Press).
- Oxman, Jason (1999), 'The FCC and the Unregulation of the Internet', Office of Plans and Policy, Federal Communications Commission, Washington DC, OPP Working Paper No. 31, July.
- Paterna, Mischa (1996), *Globalisierung der Telekommunikationsmärkte – Internationalisierungsstrategie der Netzbetreiber am Beispiel der Deutschen Telekom AG*. Dissertation der Universität St Gallen (Hallstadt: Rosch-Buch).
- Pauly, Louis W. and Reich, Simon (1997), 'National Structures and Multinational Corporate Behavior: Enduring Differences in the Age of Globalization,' *International Organization*, 51, 1, Winter.
- Penrose, E.T. (1966), *The Theory of the Growth of the Firm* (Oxford).
- Perkins, Anthony B. and Perkins, Michael C. (1999), *The Internet Bubble, Inside the Overvalued World of High-Tech Stocks – And What You Need to Know to Avoid the Coming Shakeout* (New York: HarperCollins Publishers).
- Peterson, John (1996), 'Research and Development Policy', in Kassim and Menon (1996).
- Pettersson, Lars (1992) 'Sweden', in Dyker (1992).
- Pleschak, Franz (1997a), 'Development Problems of Small Technology-Based Firms and Ways of Overcoming Them', in Koschatzky (1997a).
- Pleschak, Franz (1997b), 'Technology and Incubator Centres as an Instrument of Regional Economic Promotion', in Koschatzky (1997a).
- Porter, Michael E. (1990), *The Competitive Advantage of Nations* (London: Macmillan).
- Porter, Michael E. (2001), 'Strategy and the Internet', *Harvard Business Review*, March, 63–78.
- Posner, Dirk (1996), *Early Stage Finanzierungen. Spannungsfeld zwischen Gründern, Investoren und staatlichen Rahmenbedingungen* (Wiesbaden: Gabler).
- Pospischil, Rudolf (1993), 'Reorganization of European Telecommunications. The Cases of British Telecom, France Télécom and Deutsche Telekom', *Telecommunications Policy*, November, 603–21.
- Pospischil, Rudolf (1998), 'Fast Internet', *Telecommunications Policy*, 22:9, 745–55.
- Putnam, Robert D. with Leonardi, Robert and Nanetti, Raffaella Y. (1993), *Making Democracy Work: Civic Traditions in Northern Italy* (Princeton, NJ: Princeton University Press).
- Quah, Danny Tyson (1997), 'The Weightless Economy: Nintendo and Heavy Metal', *CEP's CentrePiece*, 2:1, February, 25–7.

- Quah, Danny Tyson (1998), 'Devise and Conquer', *Information Strategy (The Economist Group)*, May, 18–21.
- Rabach, Eileen and Kim, Eun Mee (1994), 'Where is the Chain in Commodity Chains? The Service Sector Nexus', in Gereffi and Korzeniewicz (1994).
- Raymond, Eric S. (1999), *The Cathedral and the Bazaar, Musings on Linux and Open Source by an Accidental Revolutionary* (Sebastopol, California: O'Reilly).
- Reich, Robert B. (1991), *The Work of Nations. Preparing Ourselves for 21st Century Capitalism* (London: Simon & Schuster).
- Reid, Robert H. (1997), *Architects of the Web. 1,000 Days that Built the Future of Business* (New York: John Wiley & Sons).
- RegTP – Regulierungsbehörde für Telekommunikation und Post (1999a), *Jahresbericht 1998*, Bonn: Referat für Presse und Öffentlichkeitsarbeit.
- RegTP – Regulierungsbehörde für Telekommunikation und Post (1999b), *Telekommunikations- und Postmarkt im Jahre 1999, Stand: 30. Juni 1999*, Bonn: Referat für Presse und Öffentlichkeitsarbeit.
- RegTP – Regulierungsbehörde für Telekommunikation und Post (2000), *Halbjahresbericht 2000*, Bonn: Referat für Presse und Öffentlichkeitsarbeit.
- RegTP – Regulierungsbehörde für Telekommunikation und Post (2001), *Jahresbericht 2001*, Bonn: Pressestelle.
- Robertson, Roland (1992), *Globalization. Social Theory and Global Culture* (London: Sage).
- Robischon, Tobias (1999), *Telekommunikationspolitik im deutschen Einigungsprozess. Steuerung und Eigendynamik sektoraler Transformation* (Frankfurt am Main: Campus Verlag).
- Rose, Richard and Suleiman, Ezra N. (eds) (1980), *Presidents and Prime Ministers* (Washington, DC: American Enterprise Institute for Public Policy Research).
- Rosen, Sherwin (1981), 'The Economics of Superstars', *The American Economic Review*, December, 845–58.
- Rosenau, James N. (1990), *Turbulence in World Politics. A Theory of Change and Continuity* (Brighton: Harvester Wheatsheaf).
- Rosenberg, Nathan (1982), *Inside the Black Box* (Cambridge: Cambridge University Press).
- Rosenberg, Nathan (1994), 'Joseph Schumpeter: Radical Economist', in Shinoya and Perlman (1994).
- Rosenbloom, Richard S. and Spencer, William J. (eds) (1996), *Engines of Innovation. US Industrial Research at the End of an Era* (Boston, MA: Harvard Business School Press).
- Rothwell, R. (1986), 'The Role of Small Firms in Technological Innovation', in Curran et al. 1986.

- Rothwell, R. and Zegveld, W. (1982), *Innovation and the Small and Medium Sized Firm; Their Role in Employment and in Economic Change* (London).
- Ruigrok, Winfried, Pettigrew, Andrew, Peck, Simon and Whittington (1999), 'Corporate Restructuring and New Forms of Organizing: Evidence from Europe', *Management International Review*, 39:2, Special issue, 41–64.
- Sachverständigenrat zur Begutachtung der gesamtwirtschaftlichen Entwicklung (1997), *Jahresgutachten 1997/98. Wachstum, Beschäftigung, Währungsunion- Orientierungen für die Zukunft*, Deutscher Bundestag, Drucksache 13/ 9090.
- Sachverständigenrat zur Begutachtung der gesamtwirtschaftlichen Entwicklung (1998), *Jahresgutachten 1998/99. Vor weitreichenden Entscheidungen*, Deutscher Bundestag, Drucksache 14/73, 20 November.
- Sally, Razeen (1994), 'Multinational Enterprises, Political Economy and Institutional Theory: Domestic Embeddedness in the Context of Internationalization', *Review of International Political Economy*, 1:1, Spring.
- Sally, Razeen (1995), *States and Firms; Multinational Enterprises in Institutional Competition* (London: Routledge).
- Sally, Razeen (1998), *Classical Liberalism and International Economic Order. Studies in Theory and Intellectual History* (London: Routledge).
- Samuelson, Pamela (1998), 'Foreword', *Berkeley Technology Law Journal*, 13:3, Autumn
- Sassen, Saskia (1996), *Losing Control? Sovereignty in an Age of Globalization* (New York: Columbia University Press).
- Sassen, Saskia (1998), *Globalization and its Discontents* (New York: New Press).
- Sassen, Saskia (2000), *Cities in a World Economy, Second Edition* (London: Pine Forge Press).
- Saxenian, AnnaLee (1994), *Regional Advantage. Culture and Competition in Silicon Valley and Route 128* (Cambridge, MA: Harvard University Press).
- Scharpf, Fritz W. (1994), 'Community and Autonomy: Multi-Level Policy Making in the European Union', *Journal of European Public Policy* 1:2, Autumn, 219–42.
- Schefold, Bertram (1994), *Wirtschaftsstile. Band 1: Studien zum Verhältnis von Ökonomie und Kultur* (Frankfurt am Main: Fischer).
- Schefold, Bertram (1995), *Wirtschaftsstile. Band 2: Studien zur ökonomischen Theorie und zur Zukunft der Technik* (Frankfurt am Main: Fischer).
- Schendel, D. (1996a), 'Editor's Introduction to the 1996 Summer Special Issue: Evolutionary Perspectives on Strategy', *Strategic Management Journal*, 17, Summer Special Issue.

- Schendel, D. (1996b), 'Editor's Introduction to the 1996 Winter Special Issue: Knowledge and the Firm', *Strategic Management Journal*, 17, Winter Special Issue.
- Schiller, Robert J. (2000), *Irrational Exuberance* (Princeton, NJ: Princeton University Press).
- Schmidt, Susanne K. (1998), 'Commission Activism: Subsuming Telecommunications and Electricity under European Competition Law', *Journal of European Public Policy*, 5:1, 169–84.
- Schmidt, Susanne K. (1991), 'Taking the Long Road to Liberalization. Telecommunications Reform in the Federal Republic of Germany', *Telecommunications Policy*, June, 209–22.
- Schneider, Volker (1989), *Technikentwicklung zwischen Politik und Markt: Der Fall Bildschirmtext* (Frankfurt am Main: Campus Verlag).
- Schneider, Volker (1997), 'Evolution im Cyberspace: Die Anpassung nationaler Bildschirmtext-Systeme an das Internet', in Werle and Lang (1997).
- Schneider, Volker (1999), *Staat und technische Kommunikation. Die politische Entwicklung der Telekommunikation in den USA, Japan, Großbritannien, Deutschland, Frankreich und Italien* (Opladen: Westdeutscher Verlag).
- Schumpeter, Joseph A. (1934), *The Theory of Economic Development; An Inquiry Into Profits, Capital, Credit, Interest and the Business Cycle* (Cambridge, MA).
- Schumpeter, Joseph A. (1975), *Capitalism, Socialism and Democracy* (New York: Harper Colophon).
- Schulz, Günther (1999), *Geschäft mit Wort und Meinung. Medienunternehmer seit dem 18. Jahrhundert. Bündiger Forschungen zur Sozialgeschichte* (München: Harald Boldt Verlag im R. Oldenbourg Verlag).
- Shapiro, Carl and Varian, Hal R. (1999), *Information Rules. A Strategic Guide to the Network Economy* (Boston, MA: Harvard Business School Press).
- Shinoya, Yuichi and Perlman, Mark (eds) (1994), *Schumpeter in the History of Ideas* (Ann Arbor, MI: University of Michigan Press).
- Shonfield, Andrew (1969), *Modern Capitalism. The Changing Balance of Public and Private Power* (London: Oxford University Press).
- Sidak, J. Gregory, Engel, Christoph and Knieps, Günter (eds) (2001), *Competition and Regulation in Telecommunications. Examining Germany and America* (Dordrecht: Kluwer).
- Singh, J.P. (1999), *Leapfrogging Development? The Political Economy of Telecommunications Restructuring* (Albany, NY: State University of New York Press).
- Sjögren, Hans (1998) 'Scandinavia' in Foley (1998).

- Smith, Gordon (1976), 'West Germany and the Politics of Centrality,' *Government and Opposition*, 11:4, 387–407.
- Smith, L.R. and Barfield, C.E. (eds) (1996), *Science, Economic Growth and Public Policy* (Washington, DC).
- Sobel, Andrew C. (1994), *Domestic Choices, International Markets. Dismantling National Barriers and Liberalizing Securities Markets* (Ann Arbor, MI: The University of Michigan Press).
- Soete, Luc and Kamp, Karin (n.d.), 'The Bit Tax: Taxing Value in the Emerging Information Society', MERIT, University of Maastricht, manuscript (<http://meritbbs.unimaas.nl/cybertax/cybertax.html>).
- de Sola Pool, Ithiel (1983), *Technologies of Freedom* (Cambridge, MA: Belknap Press of Harvard University Press).
- Sontheimer, Kurt and Bleek, Wilhelm (1998), *Grundzüge des politischen Systems in Deutschland* (Völlig überarbeitete Neuauflage) (München: Piper Verlag).
- Spree, Reinhard (ed.) (2001), *Geschichte der deutschen Wirtschaft im 20. Jahrhundert* (München: C. H. Beck).
- Starbatty, Joachim (1999), 'Strukturpolitik im Konzept der Sozialen Marktwirtschaft?', in Nörr and Starbatty (1999).
- Steier, L. and Greenwood, R. (1995), 'Venture Capitalist Relationships in the Deal Structuring and Post-Investment Stages of New Firm Creation', *Journal of Management Studies*, 32:3, May.
- Steinmo, S., Thelen, K. and Longstreth, F. (1992), *Structuring Politics; Historical Institutionalism in Comparative Analysis* (Cambridge: Cambridge University Press).
- Stolper, Wolfgang F. (1994), *Joseph Alois Schumpeter. The Public Life of a Private Man* (Princeton, NJ: Princeton University Press).
- Stoneman, Paul (ed.) (1995), *Handbook of the Economics of Innovation and Technological Change* (Oxford: Blackwell).
- Stopford, John M. (1997), 'Implications for National Governments', in Dunning (1997).
- Stopford, John M., Strange, Susan and Henley, John S. (1991), *Rival States, Rival Firms. Competition for World Market Shares* (Cambridge: Cambridge University Press).
- Storey, D.J. and Tether, B.S. (1998a), 'New Technology-Based Firms in the European Union: An Introduction', *Research Policy* 26, 933–46.
- Storey, D.J. and Tether, B.S. (1998b), 'Public policy measures to support new technology-based firms in the European Union', *Research Policy*, 26, 1037–57.
- Strange, Susan (1988), *States and Markets* (London: Pinter).
- Strange, Susan (1994), 'Wake up, Krasner! The World Has Changed', *Review of International Political Economy*, 1:2, Summer.

- Strange, Susan (1997), 'An International Political Economy Perspective', in Dunning (1997).
- Streeck, Wolfgang (ed.) (1994), *Staat und Verbände (Politische Vierteljahresschrift, 35. Jahrgang, Sonderheft 25)* (Opladen: Westdeutscher Verlag).
- Swire, Peter P. and Litan, Robert E. (1998), *None of Your Business. World Data Flows, Electronic Commerce and the European Privacy Directive* (Washington, DC: Brookings Institution Press).
- Tapscott, Don (1996), *The Digital Economy. Promise and Peril in the Age of Networked Intelligence* (New York: McGraw-Hill).
- Tapscott, Don, Ticoll, David and Lowy, Alex (2000), *Digital Capital. Harnessing the Power of Business Webs* (Boston, MA: Harvard Business School Press).
- tbg – Technologie-Beteiligungs-Gesellschaft mbH der Deutschen Ausgleichsbank (1997), 'Junge High-Tech Unternehmen auf Erfolgskurs. Ergebnisse einer tbg-Umfrage', Pamphlet dated November.
- tbg – Technologie-Beteiligungs-Gesellschaft mbH der Deutschen Ausgleichsbank (n.d., ca. 1997), 'Technologie und Beteiligungen. Eine Bilanz der tbg'.
- Thatcher, Mark (1996), 'The European Community and High Technology: The Importance of the National and International Context', in Kassim and Menon (1996).
- Thatcher, Mark (1999), *The Politics of Telecommunications. National Institutions, Convergence and Change in Britain and France* (Oxford: Oxford University Press).
- Thimm, Alfred (1992), *America's Stake in European Telecommunication Policies* (Westport, CT: Quorum Books).
- Thomas, Frank (1995), *Telefonieren in Deutschland. Organisatorische, technische und räumliche Entwicklung eines großtechnischen Systems* (Frankfurt am Main: Campus).
- Thurow, Lester C. (2000), *Building Wealth. The New Rules for Individuals, Companies and Nations in a Knowledge-Based Economy* (New York: HarperBusiness).
- Timmons, J.A. and Bygrave, W.D. (1986), 'Venture Capital's Role in Financing Innovation for Economic Growth', *Journal of Business Venturing*, 1, 161–76.
- Trischler, Helmuth and vom Bruch, Rüdiger (1999), *Forschung für den Markt. Geschichte der Fraunhofer-Gesellschaft* (München: C.H. Beck).
- Turner, Louis and Hodges, Michael (1991), *Global Shakeout. World Market Competition – The Challenges for Business and Government* (London: Century Business).
- Tüselmann, Heinz-Josef (1998), 'Standort Deutschland: German Foreign

- Investment – Exodus of German Industry and Export of Jobs?’ *Journal of World Business*, 33:3.
- UNCTAD Division on Transnational Corporations and Investment, United Nations Conference on Trade and Development (1995), *World Investment Report 1995. Transnational Corporations and Competitiveness* (New York: United Nations).
- US Department of Commerce (1998), *The Emerging Digital Economy* (Springfield: National Technical Information Services).
- US Government Working Group on Electronic Commerce (1998), ‘First Annual Report’, November.
- VATM – Verband der Anbieter von Telekommunikations- und Mehrwertdiensten e.V. (2001), ‘Jahresbericht. Überblick über die Entwicklung im deutschen Telekommunikationsmarkt im Jahre 2001’, Annual Report, Cologne, December.
- Vernon, Raymond (ed.) (1974), *Big Business and the State. Changing Relations in Western Europe* (Cambridge, MA: Harvard University Press).
- Visser, Jelle and Hemerijck, Anton (1997), *A Dutch Miracle, Job Growth, Welfare Reform and Corporatism in the Netherlands* (Amsterdam: Amsterdam University Press).
- Vogel, David (1995), *Trading Up. Consumer and Environmental Regulation in a Global Economy* (Cambridge, MA: Harvard University Press).
- Vogel, Steven K. (1996), *Freer Markets, More Rules. Regulatory Reform in Advanced Industrial Countries* (Ithaca, NY: Cornell University Press).
- Vogelsang, Ingo (1996), ‘Studie des VTM “Kosten des Ortsnetzes” erstellt durch Prof. Ingo Vogelsang, Mai 1996’.
- Waesche, Niko (1999a), ‘Missionare und Evangelisten. Unternehmer der online-Medien 1991–1995’, in Schulz (1999).
- Waesche, Niko (1999b), ‘Die Chancen der Neuen. Das Internet und die Formierung eines Dienstleistungssektors in Deutschland 1995–1998’, *Jahrbuch für Wirtschaftsgeschichte*, 1, 185–206.
- Waesche, Niko (2003) ‘Rational Exuberance. Wirtschaftsgeschichtliche Kommentare zu Finanz euphorie und Gründeroptimismus während der New Economy’, excerpts of the paper can be found in: Zerdick, et al. (2003).
- Wallerstein, I. (1979), *The Capitalist World Economy* (Cambridge).
- Waters, Malcolm (1995), *Globalization* (London: Routledge).
- Webber, D. (1994), ‘The Decline and Resurgence of the “German Model”’, The Treuhandanstalt and Privatization Politics in East Germany’, *Journal of European Public Policy*, 1:2.
- Wengenroth, Ulrich (1999), ‘Small Scale Business in Germany. The Flexible Element of Economic Growth’ in Odaka and Sawai (1999).

- Welfens, Paul J.J. and Graack, Cornelius (1996), *Telekommunikationswirtschaft. Deregulierung, Privatisierung und Internationalisierung* (Berlin: Springer-Verlag).
- Welfens, Paul J.J. and Jungmittag, Andre (1999), 'Auswirkungen einer Internet-Flat-Rate auf Wachstum und Beschäftigung in Deutschland', EIIW-Discussion Paper 75, Potsdam, 6 December.
- Welfens, Paul J. J. and Jungmittag, Andre (2002), *Internet, Telekomliberalisierung und Wirtschaftswachstum. 10 Gebote für ein digitales Wirtschaftswunder* (Berlin: Springer-Verlag).
- Welzk, Stefan (1998), 'Dichtung und Wahrheit in der Reformdebatte. Zur Steuerbelastung deutscher Kapitalgesellschaften und ihren Gestaltungsmöglichkeiten', *Blätter für deutsche und international Politik*, 9, September, 1080–92.
- Werle, Raymund and Lang, Christa (eds) (1997), *Modell Internet? Entwicklungsperspektiven neuer Kommunikationsnetze* (Frankfurt am Main: Campus).
- Wigand, R., Picot, A. and Reichwald, R. (1997), *Information, Organization and Management. Expanding Markets and Corporate Boundaries* (Chichester: John Wiley & Sons).
- Williamson, Oliver E. and Winter, Sidney G. (1992), *The Nature of the Firm: Origins, Evolution and Development* (Oxford: Oxford University Press).
- Wilson, Rob and Dissanayake, Wimal (ed.) (1996), *Global – Local. Cultural Production and the Transnational Imaginary* (Durham).
- Winston, Brian (1998), *Media Technology and Society. A History: From the Telegraph to the Internet* (London: Routledge).
- Wischermann, C. (1992), *Preußischer Staat und westfälische Unternehmer zwischen Spätmerkantilismus und Liberalismus* (Köln: Böhlau).
- Wischermann, C. (1993), 'Der Property- Rights- Ansatz und die "neue" Wirtschaftsgeschichte', *Geschichte und Gesellschaft*, 19, 239–58.
- Wupperfeld, Udo (1996), *Management und Rahmenbedingungen von Beteiligungsgesellschaften auf dem deutschen Seed-Capital Markt* (Peter Lang: Frankfurt am Main).
- Wupperfeld, Udo (1997), 'The Venture Capital Market in Germany', in Koschatzky (1997a).
- Yoffie, David B. and Cusumano, Michael A. (1999), 'Judo Strategy. The Competitive Dynamics of Internet Time', *Harvard Business Review*, January – February, 71–81.
- Zerdick, Axel et al. (1999), *Die Internet-Ökonomie. Strategien für die digitale Wirtschaft* (European Communication Council Report) (Berlin: Springer-Verlag).
- Zerdick, Axel, Picot, Arnold, Schrape, Klaus, Silverstone, Roger,

- Burgelmann, Jean-Claude, Feldmann, Valerie, Heger, Dominik and Wolff, Caroline (2003) *e-Merging Media. Digitalisierung der Medienwirtschaft* (Springer Verlag: Berlin).
- Ziegler, J. Nicholas (1997), *Governing Ideas. Strategies for Innovation in France and Germany* (Ithaca, NY: Cornell University Press).
- Zorn, Werner (1998), 'Verfehlte Entwicklung. Telekommunikationspolitik in Deutschland', in Leggewie and Maar (1998).
- Zysman, John (1983), *Governments, Markets and Growth; Financial Systems and the Politics of Industrial Change* (Ithaca, NY: Cornell University Press).