Index

Abdala, M.A. 193
accountability 38, 56, 170, 176, 180, 191
to citizens 112–14
traditional 107, 108
accountability bodies, government 121, 183
accounting and financial services 183
accounting firms
Deloitte Touche Tohmatsu 101, 105–6, 121, 183
Ernst & Young 101, 105–6, 121, 183
PricewaterhouseCoopers (PwC) 18, 101, 121, 183, 187
accounting services 118
Adam Smith Institute (ASI) 16, 178
Advocacy Coalition Framework (ACF) 64, 65, 66, 74
Africa 28, 54, 148
African Development Bank 79
aid donors 79
Alchian, A.A. on property rights 14, 32
Almquist, R. 69, 75
American Investment Corporation (AIC) 82
Amersham International 18, 19
Anglo-American model of reform 44, 50
Anglo-American state tradition 54
Argentina 144, 193
Asia 54, 179, 180
administrative culture 50–51
Asian Development Bank 79, 82, 84
asset stripping in USSR 115
Australia 44, 108, 121
Business Council of Australia 189
civil service 28
consultants in 106
information technology outsourcing 116, 117
New Public Management 48
privatization savings, 116
public sector reforms 109
Tenix Group 119
Austria 49
authority, delegation of 140
Battersby, John, inheritance tax laws 119
Beetham, D. 150, 172
Belgium 156, 171
Belize 119
Berne Convention for the Protection of Literary and Artistic Works 161, 171, 186
Bogaevskaya, Alesya 36–62, 179, 180
Bouckaert, G. 48, 49, 52, 61
Bowman, Diana 97–126, 170
Braithwaite, J. and P. Drahos 157, 161, 165, 172
Brazil 144
British Aerospace 17, 19
British Airways 27
British Energy 28
British Gas 18, 20, 26
British Leyland 32
British Petroleum 17
British Rail 21, 178
British Steel 27
British Telecom (BT) 18, 20–21
business advice 98, 109, 183, 184
for governments 97, 177, 188
business executives 187
business outsourcing 113

Cable and Wireless 18, 19
Canada 49–50
management consultants 114
New Public Management 48
Cancun Conference 165, 166, 167
capital 72, 128, 133, 176, 187
capital market 27, 28, 178
Caribbean Community (CARICOM) 155
Cato Institute 178
Center for Freedom and Prosperity (CFP) 155
Center for Public Integrity (CPI) 120
Centre for Policy Studies 16
Centro-American Union 114
Cheney, Dick, and Halliburton stock options 119
Chile 51, 193
Christensen, M 39, 101, 110, 123
City of London, profits 27
CityLink road project, Melbourne 73
coal industry 16, 27
Cohen, M. garbage can model 64
commercialization of government 97
competition 4, 29, 36, 37, 39, 74, 182
in Latin America 131
in markets 189
compliance 156, 157, 169
conflicts of interest 114, 118, 119, 120, 184
Considine, M. 98, 106, 113, 123
consultancy companies 89, 90
Europe 115
consultants
in modern government 183–4
on policy advice 188
power of 107, 108
and privatization 182
role 97–9, 113, 121, 183
consultocracy 97–126, 183
contracting 36–62, 179, 181, 189
contracting-out 50–56, 116, 176–80, 189, 192
advantages and disadvantages 57
global differences 40–44
government services 3, 4, 191
opportunities 69
in US 44–7
convergence, social and organizational 139
Cook, Paul 52, 78–9, 181–2, 192–4
coopetition or competition 67
Coopers & Lybrand 187
copyright 161
core beliefs 66, 74
corporate behaviour 189
Correy, Stan 106, 107, 108, 109
corruption 28–30, 112, 115, 120
cost of reforms 56–7
creative rights 157
cronyism 28, 30
customer services 100
Czech Republic, socio-economic reformation 51
Deloitte Touche Tohmatsu 101, 105–6, 121, 183
democracy and decline 110, 183, 187
Demsetz, H. on property rights 14, 32
Denmark and private and public partnerships 71, 72
deregulation 3, 127
developed and developing economics 109, 116
developed countries, benefits to citizens 190
developing countries 38, 57, 78–93, 178, 190
development agency, multilateral 78
development finance institutions (DFI) 82
dispute settlement 52
Doha Declaration 165, 166, 167
Doing Business Indicators (World Bank) 91
Dollar, D. 87, 182, 194
domestic market competition 84
donor funding 91
Drahos, P. 157, 161, 163, 165
Driver and Vehicle Licensing Agency (DVLA) 56
drug safety, guidelines on 167
Dudley, Larkin 36–62, 179, 180
Eagle, K.S. 38. 59
EC Directive on Medicinal Products 166
economic and social regulation 129, 131, 142
economic development 78
economic performance and privatisation 20
economic policy reform 83–4
economic profession 185
economic stagnation 38
economists 141
electricity industry 10, 13–14, 24, 129, 134, 137
elite networking 111
Elkins, Z. 143, 144
employees of international companies 106
enterprise sales 116, 176, 178, 181, 187, 191
environment 21, 129, 142
Ernst and Young 101, 105–6, 121, 183
Downloaded from Elgar Online at 12/24/2018 12:20:48AM via free access
Europe  
central and eastern 22, 178  
New Public Management 48  
privatization 31  
regulatory reform in 129, 130, 131, 132  
European agency for the Evaluation of  
Medicinal Products 137  
European Central Bank (ECB) 137, 142  
European Environmental agency 137  
European Food Safety Agency 137  
Europeanization 135–9, 142  
European Medicines Evaluation Agency  
(EMEA) 166, 168  
European Regulatory State 136  
European Union 63, 72, 151, 171  
Europe, eastern 51  
expertise and knowledge networks 52,  
140–43, 185, 188  
Farazmand, A. 37, 52, 59  
federalism 49, 136  
Federation of European Securities  
Commissions (FESCO) 137  
finance 68, 75, 177, 185  
Financial Action Task Force (FATF) 148,  
171  
financial services 149, 150, 151–7  
firms, public support to 86  
Florence Forum of European regulators,  
electricity 137  
Flynn, N. 53, 57, 59  
food agency 137  
food safety 129, 132, 142  
foreign commercial lending 82  
France 24, 49  
and nationalization 30  
management consultants 114  
Fraser Institute, US 178  
freedom of information legislation 113  
free market proposals 16  
Fulton Committee of UK 110  
Furubotn, E.G., on property rights 14, 33  
Galal, A. 193, 194  
garbage collection and incineration 50  
gas supply 21, 24  
General Agreement on Tariffs and Trade  
(GATT) 162, 166, 170  
Germany 22, 48, 49, 54  
Ghana 51–2  
Gibbon, P. 87, 89, 93  
Gilardi, Fabrizio 127–47, 184, 185  
Gilligan, George 148–75, 185, 186  
Gilmour, Sir Ian 17  
Glassco Committee, Canada 110  
global financial markets 152–3, 177  
Global Forum on Taxation 156, 185  
government  
accountability 109, 183  
and business sector 44, 97, 98  
contracts 118  
funding 20  
policy and consultants 114, 187, 188  
and private sector 107  
services 176  
Greve, Carsten 63–77, 181  
gross domestic product (GDP) 9  
Guttmann, D. 114, 124, 176  
Halliburton stock options 119  
Halligan, John 56, 59  
Harmful Tax Practices Forum (OECD)  
154, 156  
Harvard Institute for International  
Development (HIID) 115, 117, 118, 187  
Heritage Foundation, US 178  
Hood, C. 98, 100, 109–14  
Howe, Sir Geoffrey and free market 16  
human resources management 44  
ideology 20, 39, 139, 140, 187  
independence for regulatory authority  
137  
India, public sector reform 54  
industrial property rights, Australia 161  
influence, undue 107, 108, 109  
information technology 56, 149  
infrastucture projects 52, 68, 73, 86  
inheritance tax laws, UK 119  
Institute of Economic Affairs (IEA) 16,  
178  
Institute of Public Policy Research  
Commission on Partnerships UK 68, 70  
intellectual property 149–51, 157–65,  
185, 186  
Inter-American Development Bank PSD
Index

National Air Traffic System (NATS) 28
National Bus Company 32
National Freight Corporation 17
National Taxpayers Union (NTU) 155
Netherlands 48, 49
New Public Management 38–9, 52, 55, 98, 100, 176
reform agenda 67–8, 110–12, 179, 189
New Zealand 37, 44, 47, 48, 189
non-governmental organizations (NGOs) 149, 191
North American Free Trade Association 162, 164, 166
nuclear electricity 28
offshore financial centres 156
oil supplies 17
openness to citizens 112
Organisation for Economic Co-operation and Development (OECD) 5, 151–6, 171
Harmful Tax Practices 154, 169
Public Management Services 39
on public–private partnerships 67
Osborne, David 63, 108, 121
outsourcing 39, 53, 107, 186
of functions 183
government business 113, 121
second-generation 55
over-regulation 189
Paraguay 91, 144
Paris Convention for the Protection of Industrial Property 161, 166, 186
Parison, N. 49, 53, 54, 60
Parker, D. 20, 27–31, 52, 178, 179, 187
parliamentary democracy 108
partnerships 69
and European Union rules 72
public–private 63–77
Patents Act 1903 161, 162
patronage 110
Pejovich, S. 14, 33
performance incentives 98, 109, 112
pharmaceuticals 129, 132, 137, 142, 149–51, 165–8, 185–6
policy 48, 65, 125
agenda 66–70
definitions 177
of privatization 177
reform 79, 109, 128, 183, 188
Pollitt, C. 48–9, 52, 55, 57, 100
Pollitt, Michael 70
Portugal 10, 30, 49, 156, 178
poverty alleviation 83, 90, 148, 182
PricewaterhouseCooper 18, 105, 106, 121, 183, 187
private and public sectors 73, 79
private consultancies 108
private enterprises 80
Private Finance Initiative (PFI) 67–8, 118, 119, 122
private investment 133, 134
private sector 69, 72, 112
advice and government 109
in developing countries 83
and economic growth 182
lending to 81
management consultants 99
Private Sector Development Strategy (PSDS) 3 4, 78–93, 120, 181–2, 186, 191
privatization 1, 2, 107, 114–21, 176–95
in developing countries 89
Latin America 51
major, in UK 11–13
Privatization and Market Development 143
privatization failures 32
probity 28
productivity 29, 38, 98, 183
professional interest group 184
professionalism in business 98, 120, 139–41
profitability 26
property rights 14, 15
public management 53, 56
public money wastage 184
public policy making 64, 65
public–private partnerships 63–77, 117, 176, 187–91
public relations 111
public sector 72, 80, 99, 181, 192
administration 189
accountability 189
administration 51–2, 184
enterprise 2, 90, 182
expenditure budgets 10
public service 48, 49, 57, 110
Railtrack 28
railway privatization of 21, 23, 4
204288
reform
agendas 108, 111
management 113
processes 107
of public sector enterprises, India 54
Regeringen (Danish Government) 67, 77
regional integration 128, 136, 138, 168
regionalization 135–9, 185
in Latin America 128
regulation 4, 127, 181–2, 184, 186, 189–91
and deregulation 149
on intellectual property 157
of markets 148–75
pharmaceuticals 165
spheres of 129–32
regulatory processes
agencies 127–47, 184–5
burden on business 189–90
capacity, lack of 58
functions 52, 56, 57
intervention 29
knowledge and expertise 150
state 72, 75
resource allocation 187–8
revenues of international firms 104, 105
Ridley, Nicholas 16, 178
road freight 24
Russia
and Harvard Project 117
inequality in 115
privatization investment 187
Russian Privatization Center 117
Sabatier, P. 64, 69, 74, 77
Saunders, P. 9, 35
Schick, A. 47, 48, 52, 57
Schneider, A. 111, 126
Schuber, M. 120, 126
Schulpfen, L. 87, 89, 93
science, authority of 139, 140
secrecy, culture of 107–9, 113
in contract arrangement 183
securities and exchange 129
self-interest 111, 190–91
service delivery 1, 24, 49, 56
sewerage industry 13, 14, 17, 21
Shaoul, J. 28, 70, 73, 77
shareholders 23, 28, 98, 118
share price rises 26
shipbuilding industry 27
Shleifer, Andrei 117
Simmons, B. 143, 144
Singapore 48, 50, 180
’single market’ policy for
pharmaceuticals 168
Slaughter, A.M. 139, 140
social agencies in Europe 143
social and economic sectors 73, 86, 129, 131
social science researchers 72
South Africa 31
South Korea 50, 180
Spain 49
and privatization 30
’stagflation’ 14
‘Standards of Performance’ 24
state assets 29
state-owned enterprises 24, 108, 178, 186
stewardship 118, 184
Stone, D. 109, 111, 126, 139
Sweden 49
Swiss civil service 28
Switzerland 49, 156
takeover bids 28
Tanzania 51–2
tax 10, 122, 156
avoidance 119
cuts 17
and public spending cuts 19
reductions 16
regimes 156
tax havens 119, 154, 185
uncooperative (OECD) 154, 155
taxpayers 181, 188
tax practices 151, 185
tax services 105
technical knowledge 65
technological change 24
telecommunications 10, 21, 29, 129, 134
and falling prices 24
growth 115–16
regulators 137
Thailand and privatization 50
Thatcher, Margaret 19, 68, 112, 176, 178, 187
and enterprise sales 90, 93

Privatization and market development
and privatization 21, 179
on state and business 15
Thompson, David 15
Tokyo Round (GATT) 162
trade agreements 161, 162, 163, 164
trade liberalization 84, 136
Trade Related Intellectual Property
Rights (TRIPS) agreement 162
see also intellectual property
trade unions 10, 20, 54
transaction costs 184
transnational networks 139–41, 185
transparency in government 191
Treasury departments and business 184
TRIPS Agreement 162–7, 186
trust and mistrust 67, 170
Uchida, Y. 89, 93
Uganda 31
unionization, decline in 25
United International Bureaux for the
Protection of Intellectual Property
(BIRPI) 161
United Kingdom 44
influence in privatizations 31, 178
international model 22
United Nations Development
Programmes 54
United States 44, 56
United States–Japan alignment 167
Uruguay Round 144, 162, 163, 166
USAID-funded resources 117
utilities markets 52, 142
Van Ham, H. 63, 77
Vasagar, J. 119, 126
wage differentials 25
Wall Street capitalism 108
waste-water treatment 50
water 10, 13, 14
privatization 17
and sewage industries 21, 29
wealth 26, 115
Wedel, J. 111, 115, 117, 122, 126
welfare state 67
western education systems 185
Wettenhall, R. 66, 70, 77
Whole of Government IT Infrastructure
Outsourcing Initiative (WOGITIOI) 116
Wiktowicz, M.E. 165, 167, 168
Williamson, O. 115, 133, 147
Willner, B. 114, 124
Wooldridge, Michael 122
workers and privatization 25
World Bank 5, 15, 22, 52, 54, 91
and development policy 78, 79
international donor agency 31, 32
on investment 83
loans 182
private sector development strategies 84, 86
on public–private partnerships 67
report *Bureaucrats in Business* 79, 190
World Bank Group 84
World Bank Operations Evaluation
Department 120
World Development Report 79
World Economic Forum 191
World Health Organization 165, 166
World Intellectual Property Organization
(WIPO) 148, 161, 164, 171
world-society approach (WSA) 139,
140
World Trade Organization (WTO) 148,
162, 166, 170
Wright, V. 127, 146
Wyatt-Walter, A. 167, 175
Yeltsin, Boris 115
Zahariadis, N. 64, 71, 77
Zhang, Y. 29
Zimbabwe 51–2