Contributors

Reinhard Bachmann is Professor of Strategy and Director of the Centre for Trust Research (CTR) at the University of Surrey. He has published widely on the role of trust in business contexts. His work has appeared in leading journals, including Organization Studies, British Journal of Sociology, Cambridge Journal of Economics and European Societies. He is co-editor of various books, among which is the Handbook of Trust Research (with Akbar Zaheer, Edward Elgar 2006), and two special issues of Organization Studies on trust (2001 and 2014). Also, he serves as deputy editor-in-chief of the Journal of Trust Research.

Kurt T. Dirks is the Bank of America Professor of Managerial Leadership and the Senior Associate Dean of Programs at the Olin Business School at Washington University in St. Louis. He holds a PhD from the University of Minnesota and a BS and MS from Iowa State University. His research is in the field of organizational behaviour, and focuses on issues related to leadership and teams, involving a wide range of contexts including the military, financial institutions, technology companies, sports teams, health care teams and laboratory settings. He has served on the editorial review board of premier journals in organizational behaviour, including the Academy of Management Journal, the Journal of Applied Psychology, Organizational Behavior and Human Decision Processes, and Organizational Science, and was guest editor of a special issue of the Academy of Management Review on relationship repair.

Nicole Gillespie is Senior Lecturer in Management at the University of Queensland. Her research focuses on trust development and repair in organizational contexts, the design of trustworthy organizations, and managing stakeholder trust in organizations. She also researches in the areas of leadership, teams and employee engagement. Her work appears in leading international journals including the Academy of Management Review, the Journal of Management and Sloan Management Review and has been featured in The Economist and The Guardian. She is co-author of Building and Restoring Organisational Trust (Institute of Business Ethics, 2011), co-editor of Organizational Trust: A Cultural Perspective (Cambridge University Press, 2010) and serves on the editorial board of the Journal of Trust Research.
Timothy Gubler is a PhD candidate in strategy at the Olin Business School, Washington University in St. Louis. His research interests lie in organizational strategy and in the micro-foundations of strategy. He is currently studying the interplay between individual and firm-level drivers of performance.

Jared D. Harris is Associate Professor of Business Administration at the University of Virginia’s Darden School of Business and a Senior Fellow at Darden’s Olsson Center for Applied Ethics. He earned his PhD at the University of Minnesota, Carlson School of Management. His research centres on the interplay between ethics and strategy, with a particular focus on the topics of corporate governance, business ethics and organizational trust. His work has been published in Academy of Management Review, Organization Science, Journal of Business Venturing, Business Ethics Quarterly and Journal of Business Ethics, and he is the co-editor of Kantian Business Ethics: Critical Perspectives (Edward Elgar, 2012). Jared serves on a number of journal editorial boards, and his work has been highlighted in The New York Times, The Washington Post, and The New Yorker, as well as other media outlets in the United States, Canada, Germany, India, Portugal and the UK.

Robert Hurley, PhD, is Professor at Fordham University and the Director of the Consortium for Trustworthy Organizations. The consortium’s mission is to help increase the number of authentically trustworthy companies on a global basis through research, educating leaders, developing tools and creating a dialogue among organizations about what works to create high trust firms. His 2006 Harvard Business Review article is one of the magazine’s most frequently ordered articles on trust and his book, The Decision to Trust (Jossey-Bass), was named one of the best leadership books of 2011 by The Washington Post. He has an MBA from the Wharton School, University of Pennsylvania and received his doctorate from Columbia University.

Adrian A.C. Keevil is a PhD candidate at the Darden Graduate School of Business at the University of Virginia. His research is focused on the psychological and economic factors that influence stakeholder behaviours. He is a member of the Behavioral Research group at Darden (BRAD), and the Implicit Social Cognition laboratories at the University of Virginia. His research has appeared in Business and Professional Ethics Journal and at various international conferences. He has twice received the Founders’ Award from the Society for Business Ethics.

Frens Kroeger is Lecturer in Organization Studies at Surrey Business School, and Deputy Director of the Centre for Trust Research (CTR).
Frens received his PhD from Cambridge University in 2011, and his first paper in a highly ranked journal was published in the same year. His research interests revolve around the issue of trust on and across multiple levels of analysis, a topic that he approaches from a strongly conceptual, sociologically informed and broadly neo-institutionalist perspective.

Roy J. Lewicki is the Irving Abramowitz Professor of Business Ethics and Professor of Management and Human Resources Emeritus at the Max M. Fisher College of Business, The Ohio State University. He has a BA degree from Dartmouth College and a PhD in Social Psychology from Columbia University. He maintains research and teaching interests in the fields of negotiation, conflict management and dispute resolution, trust development, managerial leadership, organizational justice and ethical decision-making, and has published many research articles and book chapters on these topics. He is the author/editor of 35 books, including Negotiation (Lewicki, Barry and Saunders, McGraw-Hill/Irwin, 2005) and Essentials of Negotiation (Lewicki, Saunders and Barry, McGraw-Hill/Irwin, 2010), the leading academic textbooks on negotiation.

Peter Ping Li (PhD, 1991, George Washington University) is Professor of Chinese Business Studies at Copenhagen Business School. Before joining CBS, he was Professor of Management at California State University. His primary research focus is on re-examining the extant Western theories from the cultural and historical frames of China and East Asia, especially applying the Chinese philosophy of wisdom to the development of holistic, dynamic and duality theories. He has published over 30 articles in various academic journals and serves on the editorial boards of the Academy of Management Discovery Journal of Management Studies, Journal of International Management, Global Strategy Journal, Management and Organizational Review and Asia Pacific Journal of Management. He is also the founding editor-in-chief of Journal of Trust Research.

Guido Möllering is Associate Professor of Organization and Management and holds the EWE Chair of Economic Organization and Trust at the School of Humanities & Social Sciences, Jacobs University Bremen. He earned his PhD in Management Studies at the University of Cambridge and his Habilitation (postdoctoral degree, venia legendi) in Business Administration at the Freie Universität Berlin. His main areas of research are inter-organizational relationships, organizational fields, and trust. He has published several books and many articles in leading journals such as Organization Science, Organization Studies and Journal of International Business Studies. He serves as a senior editor of Organization Studies and associate editor of the Journal of Trust Research.
Jackson Nickerson is the Frahm Family Professor of Organization and Strategy, Associate Dean and Director of Brookings Executive Education, and a senior non-resident scholar in Governance Studies at the Brookings Institution. He received a BSME from Worcester Polytechnic Institute and a MSME from the University of California. He also earned an MBA and a PhD at the University of California at Berkeley. His research spans organizational choice and design, leadership, inter-organizational exchanges and strategic problem formulation. His research can be found in leading journals including Administrative Science Quarterly, Journal of Political Economy, Management Science, Organization Science, Strategic Management Journal and Strategic Organization.

Bart Nooteboom is Emeritus Professor of Innovation Policy at Tilburg University. He is author of 11 books and some 300 articles on small business, entrepreneurship, innovation and diffusion, innovation policy, transaction cost theory, inter-firm relations, trust, networks and organizational learning. He is a member of the Royal Netherlands Academy of Arts and Sciences. He was awarded the Kapp prize for his work on organizational learning, the Gunnar Myrdal prize for his book on trust and the Schumpeter prize for his book on a cognitive theory of the firm. His most recent book (Beyond Humanism: The Flourishing of Life, Self and Other, Palgrave Macmillan, 2012) is a philosophy book on humanism. In 1988–90 he was member of a government committee on technology policy. In 2006–07 he was a member of the (Dutch) Scientific Council for Government Policy (WRR) where he supervised the production of an advisory report to the Dutch government on innovation policy.

Beth Polin is a graduating PhD candidate in the Management and Human Resources Department at the Max M. Fisher College of Business, The Ohio State University. She will continue her career with the School of Business at Eastern Kentucky University. Her research and teaching interests include conflict management, interpersonal trust development and repair, empowerment, socialization and leadership.

Laura Poppo is the Edmund P. Learned Professor in Business at the University of Kansas. She received her PhD from the Wharton School, University of Pennsylvania and has held academic posts at Washington University and Virginia Tech. Her academic interests include empirical tests of transaction cost economics, knowledge-based perspectives and social processes. She has published primarily in management journals including Strategic Management Journal, Organization Science, Journal of International Business Studies and Administrative Science Quarterly. She is currently on the editorial boards of Strategic
Rosalind H. Searle is Professor of Organisational Behaviour and Psychology at the University of Coventry’s Business School in the UK. She is co-founder and co-director for the Centre for Trust and Ethical Behaviour. Her research interests focus on organizational trust, and trust and HRM. Her interest in organizational level trust considers this as a distinct phenomenon and examines its antecedents and consequences, especially for employees. She has also pioneered attention on trust and HRM, looking at distinct types of processes and their enactment and is particularly interested in recruitment and selection processes, those involved in managing performance and most recently the role of HRM in trust repair. Her work has appeared in journals such as the British Journal of Social Work, International Review of Industrial and Organizational Psychology and International Journal of Human Resource Management.

Frédérique Six is Assistant Professor of Governance and Organization at the VU University Amsterdam. Her research focuses on (public) governance puzzles in general and more particularly the relation between trust and control. She has published in journals such as Journal of Management Studies, Public Management Review, International Journal of Human Resource Management, Journal of Management and Governance and European Management Journal, and co-edited The Trust Process (with Bart Nooteboom, Edward Elgar, 2003) and Local Integrity Systems (with Leo Huberts and Frank Anechiarico, Boom Juridische Uitgevers, 2008). She is also associate editor of the Journal of Trust Research.

Paul W.L. Vlaar obtained his PhD at RSM Erasmus University and is currently an Associate Professor at the VU University Amsterdam. His research interests include inter-organizational cooperation and cross-disciplinary initiatives, focusing on strategic and organizational change. His research has been published in journals such as MIS Quarterly, Organization Studies and Group & Organization Management. In 2008, Edward Elgar published his book on Contracts and Trust in Alliances: Creating, Appropriating and Discovering Value. More recently, his book Strategy at Every Corner! Inspiration for a New Breed of Strategists was published by Synspire Publishing, challenging readers to explore what managers may learn from things such as animal behaviour, sports clubs, military operations, bottom of the pyramid markets, the creative sector, as well as drama, games and fights.

Antoinette Weibel is Professor of Management and Public Administration at the University of Konstanz. Her PhD was awarded by the University
of Zurich. Her research focuses on motivation, happiness and trust, and appeared in leading journals including *Public Administration Research and Theory*, *Group & Organization Management*, *Organization and International Journal of Human Resource Management*. She is President of FINT, the First International Network of Trust Research, a founding member of a Standing Working Group on Organizational Trust at the European Group for Organizational Studies, and she serves on the editorial board of the *Journal of Trust Research*.

**Andrew C. Wicks** is the Ruffin Professor of Business Administration at Darden School of Business, University of Virginia. He is director of the Olsson Center for Applied Ethics, director of Darden’s doctoral programme, academic advisor for the Business Roundtable Institute for Corporate Ethics and an adjunct professor in the Religious Studies department at the University of Virginia. He has co-authored three books including *Managing for Stakeholders: Survival, Reputation and Success* (2007, Yale University Press) and his journal articles appeared in a wide variety of journals in business ethics, management and the humanities. He is actively working with Ethics-LX, an entrepreneurial venture, to create a series of web-based simulations that incorporate ethics into the functional areas of business.

**Akbar Zaheer** is Curtis L. Carlson Chair in Strategic Management at the Carlson School of Management at the University of Minnesota. He earned his PhD at the MIT and has been researching issues around trust for a number of years. Also, he studies networks, alliances and M&As. He has published numerous articles in top journals, including *Academy of Management Journal, Academy of Management Review, Organization Science* and *Administrative Science Quarterly*, and serves on the editorial boards of *Strategic Management Journal, Strategic Organization* and the *Journal of Trust Research*. 