Index

abductive reasoning 280
abductive strategy 151
Academy of Management 210
Academy of Management Journal (AMJ) 209, 230
Academy of Management Review 264
accelerated time-lag design 65, 66–7
accessing sites 303–4
access point 194, 219
accommodation costs 308
acquisitions 215, 274
action-formation mechanisms (micro–micro) 169, 177, 178, 179
actual domain 167
adaptation sense-making process 179
ad hoc bracketing 197
Adler, P. and P. 123
Administrative Science Quarterly (ASQ) 209
advertising campaign 83–4
agency 168
aggregating interval 7
Agnadal, H. 241
Alajoustiäärvi et al. 190
Alcan 95–6, 102, 103, 107, 108, 110, 111, 113–14
Alcoa 95–6, 102, 103, 106–7, 111, 113–14
alertness 86
Alföldi, E. 287
Alpha Group 274–80
Aluminum Association of Canada 101
aluminum industry 95–6, 100–101, 105
Ambos, T.C. 212
Analyst’s Guide (Daiwa Institute of Research) 320
analytical chronology 173
analytic autoethnography 124
Anconca et al. 206, 251
Anderson et al. 191
Anderson, L. 124
Andersson, P. 243
Anfara et al. 287
annual reports 102, 322
anonymity 150, 342
ANOVA 277
antenarrative 261
Antonacopoulou, E.P. 217
appropriateness 303
a priori focusing 272–80, 288, 289, 290, 291, 292, 315
Araujo, L. 251
archives 297, 298, 299, 310, 313
Argote et al. 42
Asian Management Institute 348
Astbury, B. 168
Atkinson, P. 142
attrition 59, 74
respondent 279, 280
audio recorders, digital 308
audio-video systems 299
audiovisual material 143
Auer, B. 46
Australia 254–5
autobiographies 142
autoethnography 119–35
axial coding technique 173
axiology 295
Bagozzi, R.P. 43
Balkin, D. 344
Balogun, J. 214, 298
Bamberg, M. 142
Bang & Olufsén 299
Barad, K. 261
Barkema, H.G. 33, 241
Barker, T.S. 251
Barley, S.R. 297–8, 304, 305
Barrett, M. 216
Baruch, Y. 23, 24, 28, 29
basic data 99–103
Bate et al. 218
Bazeley, P. 278
Beamish, P.W. 36, 319, 322, 341, 343, 346
Becker, M.C. 256
<table>
<thead>
<tr>
<th>Term</th>
<th>Page(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bengtsson, M.</td>
<td>190</td>
</tr>
<tr>
<td>Berdrow, I.</td>
<td>217, 218</td>
</tr>
<tr>
<td>Bergenholtz, C.</td>
<td>187–8</td>
</tr>
<tr>
<td>Bergson, H.</td>
<td>251</td>
</tr>
<tr>
<td>Beta</td>
<td>274</td>
</tr>
<tr>
<td>between estimator</td>
<td>45</td>
</tr>
<tr>
<td>between-panel variation</td>
<td>45</td>
</tr>
<tr>
<td>Beyer, J.M.</td>
<td>218</td>
</tr>
<tr>
<td>Bhaskar, Roy</td>
<td>167</td>
</tr>
<tr>
<td>bias</td>
<td>70, 71</td>
</tr>
<tr>
<td>biographic interviews</td>
<td>142</td>
</tr>
<tr>
<td>biographies</td>
<td>143</td>
</tr>
<tr>
<td>biological time</td>
<td>78</td>
</tr>
<tr>
<td>Birkinshaw, J.</td>
<td>212</td>
</tr>
<tr>
<td>Bizzi, L.</td>
<td>170, 197, 213, 252</td>
</tr>
<tr>
<td>Blazejewski, S.</td>
<td>8</td>
</tr>
<tr>
<td>Bochner, A.</td>
<td>123, 124</td>
</tr>
<tr>
<td>Boje, D.M.</td>
<td>260–61</td>
</tr>
<tr>
<td>Bolger et al.</td>
<td>152</td>
</tr>
<tr>
<td>Booijhawan, R.D.K.</td>
<td>243</td>
</tr>
<tr>
<td>Boston, United States</td>
<td>298</td>
</tr>
<tr>
<td>Bouchikhi, H.</td>
<td>297</td>
</tr>
<tr>
<td>Bowen, G.A.</td>
<td>40</td>
</tr>
<tr>
<td>bracketing</td>
<td>291</td>
</tr>
<tr>
<td>brainstorming sessions</td>
<td>112</td>
</tr>
<tr>
<td>Breusch and Pagan Lagrangian</td>
<td></td>
</tr>
<tr>
<td>multiplier test for random effects</td>
<td>47, 48</td>
</tr>
<tr>
<td>Brewer, J.</td>
<td>278</td>
</tr>
<tr>
<td>bridgehead relationships</td>
<td>171, 172, 174, 176, 177, 179, 181</td>
</tr>
<tr>
<td>Britain, orchestras</td>
<td>214, 298</td>
</tr>
<tr>
<td>Brown, A.</td>
<td>298</td>
</tr>
<tr>
<td>Brown, R.H.</td>
<td>144</td>
</tr>
<tr>
<td>BR study</td>
<td>256–8</td>
</tr>
<tr>
<td>Bruner, J.</td>
<td>140</td>
</tr>
<tr>
<td>Bryman, A.</td>
<td>302</td>
</tr>
<tr>
<td>Buchanan, D.</td>
<td>302</td>
</tr>
<tr>
<td>Buckley, P.J.</td>
<td>281</td>
</tr>
<tr>
<td>budget for fieldwork</td>
<td>308</td>
</tr>
<tr>
<td>Bunge, M.</td>
<td>167</td>
</tr>
<tr>
<td>Burgelman, R.A.</td>
<td>212, 215</td>
</tr>
<tr>
<td>Burke, W.W.</td>
<td>250</td>
</tr>
<tr>
<td>business histories</td>
<td>143</td>
</tr>
<tr>
<td>business networks</td>
<td>185–6, 188, 189–200</td>
</tr>
<tr>
<td>business relationships</td>
<td>170, 171–2</td>
</tr>
<tr>
<td>business research</td>
<td>230–32</td>
</tr>
<tr>
<td>Cadbury</td>
<td>97, 98</td>
</tr>
<tr>
<td>Campbell, D.T.</td>
<td>78–9</td>
</tr>
<tr>
<td>Canada</td>
<td>298–9, 319, 342, 343</td>
</tr>
<tr>
<td>Canada Postal Service</td>
<td>218</td>
</tr>
<tr>
<td>Cannella, A.A.</td>
<td>220</td>
</tr>
<tr>
<td>Cannon, T.</td>
<td>243</td>
</tr>
<tr>
<td>capital structure</td>
<td>47, 48</td>
</tr>
<tr>
<td>care centres for elderly</td>
<td>298</td>
</tr>
<tr>
<td>career satisfaction</td>
<td>81–2</td>
</tr>
<tr>
<td>Carr, C.C.</td>
<td>103</td>
</tr>
<tr>
<td>case description</td>
<td>148, 151, 173, 235</td>
</tr>
<tr>
<td>case study approach</td>
<td>195</td>
</tr>
<tr>
<td>Casson, M.</td>
<td>37</td>
</tr>
<tr>
<td>causal generalizations</td>
<td>175</td>
</tr>
<tr>
<td>causal inference</td>
<td>84–5</td>
</tr>
<tr>
<td>causal mechanisms</td>
<td>204</td>
</tr>
<tr>
<td>CEE (Central and Eastern European)</td>
<td></td>
</tr>
<tr>
<td>countries</td>
<td>170, 171, 172, 175</td>
</tr>
<tr>
<td>CEE (Central and Eastern European)</td>
<td>subsidiaries 283–5</td>
</tr>
<tr>
<td>change</td>
<td>192, 249, 250, 254–62, 263, 264, 265, 271, 291</td>
</tr>
<tr>
<td>and a priori focusing</td>
<td>274, 276–7, 278, 279, 292</td>
</tr>
<tr>
<td>at Canada Postal Service</td>
<td>218</td>
</tr>
<tr>
<td>dynamics</td>
<td>251–2</td>
</tr>
<tr>
<td>and focusing</td>
<td>272</td>
</tr>
<tr>
<td>incremental</td>
<td>281</td>
</tr>
<tr>
<td>patterns</td>
<td>112</td>
</tr>
<tr>
<td>and Pettigrew</td>
<td>231</td>
</tr>
<tr>
<td>and progressive focusing approach</td>
<td>282–3, 284–5, 286, 287, 289, 291, 292</td>
</tr>
<tr>
<td>in strategy</td>
<td>241–2</td>
</tr>
<tr>
<td>synoptic and performative</td>
<td>208–9</td>
</tr>
<tr>
<td>and time</td>
<td>275, 305</td>
</tr>
<tr>
<td>and Van de Ven</td>
<td>188</td>
</tr>
<tr>
<td>and visual episodic narrative</td>
<td></td>
</tr>
<tr>
<td>interview</td>
<td>237</td>
</tr>
<tr>
<td>Chang, H.</td>
<td>125, 126–7, 133</td>
</tr>
<tr>
<td>Chapman, M.</td>
<td>281</td>
</tr>
<tr>
<td>Chetty, S.</td>
<td>241</td>
</tr>
<tr>
<td>chi²-test</td>
<td>46</td>
</tr>
<tr>
<td>Chiang, Y.-C.</td>
<td>36</td>
</tr>
<tr>
<td>Chia, R.</td>
<td>208–9, 218</td>
</tr>
<tr>
<td>Chinese subsidiary</td>
<td>298</td>
</tr>
<tr>
<td>chronicling the past</td>
<td>127</td>
</tr>
<tr>
<td>chronological time</td>
<td>206, 219, 251, 263, 265</td>
</tr>
<tr>
<td>Chronos</td>
<td>251</td>
</tr>
<tr>
<td>chronos experience</td>
<td>216, 219</td>
</tr>
<tr>
<td>citation count</td>
<td>334, 339–40</td>
</tr>
</tbody>
</table>
Index  353

citations 338, 345
classes 242
clock time 78, 251, 255, 258, 263, 264, 265
coding scheme 210–11
cohesiveness 89
collaboration, research 339
Collins, D. 256
commemorative books 103
commercialization 150, 151, 154
Commonwealth and Scientific Industrial Research Organization (CSIRO) 254
company documents 298
company records 297
company websites 103
comparability 195
complete processes 193–4
complexity 283, 285, 289, 291, 292
compressed mode 218
computerization in supervisory practices in freight yards 256–7, 265
cOMPUTER language designers 297
computers and software, French retailer of 297
conceptual domain 7
confidentiality 150
constructivism 144, 295–6
context 168, 249
Contractor et al. 36, 39, 40, 41
convert membership 123
Corley, K.G. 211
correlation analysis 64, 166, 175
cost and data collection 314
covering-law models 166, 169
critical realism 166, 167, 239
Cronbach Alpha 277
Crossan, M.M. 217–18
cross-case analysis 151
cross-sectional data 86–7
cross-sectional research 5, 28, 29, 187, 275, 276, 322
cross-sectional two-method measurement design 69
cultural distance 37–8, 41, 42, 47, 48, 51
cyclical time 78, 82, 85–6, 251
Czarniawska, B. 142, 144, 304, 305
Czech and Slovak Republics 285
Daiwa Institute of Research 320
Danermark et al. 167
Danneels, E. 212, 216, 217
Das, T.K. 207
data availability 42
data-based bracketing 197
data, basic 99–103
and a priori focusing 273, 276, 279
and time 197, 199, 206
data-driven approach 280
data triangulation 151
Dawson, P. 249, 273, 278
deductive research strategies 288
degree of internationalization (DOI) 39
Deleuze, G. 251
Delios, A. 243, 322, 323, 343
Denis et al. 234, 298–9
Denmark 298, 299
Denzin, N. 129, 133–4, 287
dependent variable 79–80
descriptive emphasis 309
Dew, N. 280
diaries 122–3, 143, 151–3, 154–5, 298, 299, 312
and richness 313
and tracing approach 310
digital audio recorders 308
direct experience 251
Division of Manufacturing Technology (DMT) of the Commonwealth and Scientific Industrial Research Organization (CSIRO) 254
doctoral students 347, 348
DOI (degree of internationalization) 39, 40, 41
domains 167, 168
double-blind review process 342
dress code 305
Drogendijk, R. 33, 241
dross rate 313
Dubois, A. 148, 280
Dukerich, J.M. 298, 307
Dun & Bradstreet 321
Dunning, J.H. 41
Dutton, J.E. 298, 307
dyad–network view 190
dynamic networks 195, 196
dynamism 195
early internationalizers 39, 40
earnings before taxes (EBT) 47
Easton, G. 251
go-network 190
Eisenhardt, K.M. 8, 215, 235
elderly-care centres 298
elicitation techniques 143
Ellis, C. 120, 123, 124, 133
Elo et al. 196
Elster, Jon 167
embeddedness 208
emerging-markets literature 345
emic phenomena 287, 291
emotional knowledge 134
empirical domain 167
empirical research 168
employee productivity 90
employee training program 81
Engaging Emerging Markets Research Centre 348
entrepreneurs 151–3
episodic narrative interviews 142, 144, 147, 149, 151, 153
epistemology 295
Eriksson et al. 132, 241
ETA (measures of associations) 277
ethical issues and researcher 306
ethnographies 115, 209, 212, 296
etic issues 287
event-based analysis tools 196
event history analysis 339, 340
event networks 196
event time 251, 258, 265
evocative autoethnography 124
existence interval 7
exiting 305
expensive unbiased measures 68, 70
experience 251
explanandum 177
explanatory mechanisms 181
export development curve 147
extended case study method 212
external validity 145

factor analysis 277
FDI (foreign direct investment) 36, 241, 318, 319–49
FDI spread measure 36, 37
feedback meetings 306
Feldman et al. 304, 305
Feldman, M.S. 215, 218, 219
FETE (foreign employees to total employees) 39
field research 296
FIML estimation 58, 59, 60, 61–2, 70
Financial Times 45 334, 344
Finnish companies 147, 170, 236, 274
Fisch, J.H. 36
fixed-effects regressions 43, 44, 45, 46, 47, 48
flexibility 281, 282, 287, 303, 314
Flick, U. 141, 142, 144, 187, 193, 200
flow mapping 194
FME (foreign-market expansion) processes 170–75, 177, 181
focal company view 190
focused emphasis 309
focus groups 298
foreign offices to total offices (FOTO) ratio 39
foreign subsidiaries 320
see also subsidiaries
Foucault, M. 264
fragments 129–33
France
retailer of computers and software 297
sheep breeding industry practices 299
freight yards, computerization in supervisory practices in 256–7, 265
frequency of data collection 313–14
FSTS (foreign sales to total sales) 36, 37, 39
F-test 46
Fugate et al. 279
Gadde, L.-E. 148, 280
Gamble, J. 298, 305
Gamma 274–80
Gamma Europe 277, 279
Gell, A. 251
Gemser et al. 234–5
General Electric 97
General Motors (GM) 254–5, 257, 259
generative mechanisms 163–81
Index

George, J.M.  6–7, 85, 272, 273, 286
German commercial law standards (HGB) 43
German firms 42–3
German Research Foundation (DFG) 34, 36
Giambatista, R.C.  80
Giddens, A.  251, 264
Gioia, D.A.  211
Glaser, B.G.  165
Glennie, P.  264
goal in matrix sampling 63
Goldstein, H.  4, 5, 275
Golsorkhi et al.  125
Gomez-Mejia, L.  344
Goodman et al.  264
Graham, B.W.  103
Graham et al.  65, 68, 70, 72, 74
Grant, R.M.  212, 218
Greenwood, R.  217, 218
grounded theory (GT) 163–81
Guba, E.G.  295, 296, 306
Hagberg-Andersson, A.  251
Hair et al.  276
Halinen, A.  7
Halinen et al.  194, 198, 264
Hall, G.  155
Hamilton, D.  280
Hannah, D.R.  218
hardware fabrication plant 254–5, 257
Hargadon, A.  298, 306
Hausman specification test 47
Hayano, D.  123
health industries 150
 Hedaa, L.L.  196
 Hedström, P.  167, 169, 176, 177, 178, 179
 Heller, F.  298
 Hemmingson, M.  132
 Henisz, W.J.  243
 Hennart, J.-F.  36
 Heracleous, L.  216
 heteroscedasticity 46, 48
 hierarchical linear modeling 349
 highly internationalized firms 39
 historical reconstruction 198
 history 98, 114–15
HMNEP (Harvard Multinational Enterprise Project) 318, 319, 323
 Hoffmann, W.H.  211
 Hofstede, G.  36, 47
 holism 16
 Holmqvist, M.  218
 Holton, B.C.  23, 24, 28, 29
 Hoskin, K.  264
 hospitals 298–9
 Huang, Q.  298, 305
 Huber, G.  84, 188, 234, 252, 275, 289
 Huberman, M.A.  151
 human agency 168
 Humphreys, M.  132
 Hunt, Alfred J.  103
 Hunter, A.  278
 Hurmerinta-Peltomäki, L.  275
 Huy, Q.N.  216
 ‘hypothesis-testing’ contributions 338
 IB (international business) 232, 318, 342, 345, 348
 see also internationalization
 IDEO 298
 immediate experience 251
 impact factors 344
 incentives 24, 25
 incremental changes 281, 282, 287
 independent variable 79, 80, 87, 208
 in-depth case study 212
 Indian–Finnish acquisition 274
 inductive interpretive case study 211
 inductive research strategies 288, 289
 Industrial Marketing Management 264
 inexpensive unbiased measures 68, 70
 information costs 37
 initiation process with contribution by references 148–50
 innovation 113, 121, 150, 151, 154, 285
 input–output process 188, 208
 inputs 84, 85, 169, 192
 instability 286
 Institute for the History of Aluminum 101
 instrumentation 314
 integration sense-making process 177, 179
 interaction between companies 193
 interaction between managers and individuals 193
 internal situational mechanisms 179
International Accounting Standards/
International Financial Reporting
Standards (IAS/IFRS) 43
International Aluminum Association
101
internationalization 170, 171, 175, 235,
237, 238
and Alcan and Alcoa 113
Andersson and Mattsson study 243
and Ivey-JFDI 345
opportunities 151–3
patterns 241
and performance 33–51
Internet start-up 298
interorganizational business networks
185–6, 188, 189–98
interpretive and theoretical output 173
interrupted time series design 89–90
inter-unit knowledge transfer 281, 283,
284
interviews 262, 297, 298, 299, 310, 311
and a priori focusing 275, 276–7,
278, 279
and business networks 192–3
and Cannon and Willis 243
and CEE subsidiaries 283, 284
and FME processes 172
and GM study 254, 255
and narratives 140–42, 151, 153
and progressive focusing 285–6
and richness of data 313–14
and visual episodic narrative
interview 237
investigators 214, 219
Islam et al. 214
Ivey-JFDI Research Program 319–49
James, L.R. 84
Japan 318, 319, 320–22
Jeffrey, B. 218
Johnson, G. 214, 298
Johnson, J.C. 143
joint ventures 318, 322, 345
Jones, G.R. 6–7, 85, 98, 272, 273, 286
Joseph, J. 97, 102
Journal of International Business
Studies 8, 230
Journal of Management (JoM) 24–9, 209
Journal of Management Studies (JMS)
209, 234
Journal of Vocational Behavior (JVB)
24–9
journals, top-tier 334, 339, 342, 344,
348
junctures, analyzing 109, 111, 112
Kaigai Shinshutsu Kigyou Souran
(Japanese Overseas Investments)/
TK 320, 342
Kairos 251
Kaisha Zaimu Karute 320
Keio University 321–2
Kelly, J. 84, 87
Kimberly, J. 4, 210, 297
knowledge, emotional 134
knowledge sharing 283, 284, 285
knowledge transfer 282, 284, 285, 286
Kock, S. 190
Kondratieff, N.D. 1
Laamanen, T. 218
Labatut et al. 299, 305
lags 83, 84, 89
LAM (‘lag as moderator’) approach
84, 88, 89
Langley, A. 155, 170, 204, 210, 213,
216, 252
and real-time process research 206–7
and strategy for analysing process
data 196–7
latent growth models (LGMs) 88–9
latent variable model 69–70
Lee, H. 204
Leeuw, F.L. 168
Leonard-Barton, D. 271, 272, 278,
279, 292
Lewis-Beck, Michael S. 186
Liebenau, J. 204
life cycle time 171, 174, 251
life story interviews 142
Lincoln, Y.S. 295, 296, 306
linear growth-curve wave missing
design 66
linear time 251
listening, observing and tracing (LOT)
strategy 299, 302, 308–9, 310,
312, 315
Little, R.J.A. 59
Index  357

Little, T.D.  70, 82
Litvak, I.A.  101
lived experience  216, 219
local government organizations  298
Lofland et al.  303
long format  44
longitudinal measurement invariance  81–2
longitudinal multi-stage nested case study  212
longitudinal two-method measurement design  68–73
Luff et al.  256
Lu, J.W.  36, 343

macro-level association  177
macronet  190
Mainemelis, C.  251
maintenance of organizational momentum  174, 176, 177, 180
Maitlis, Sally  214, 216, 298
Makino, Shige  321–2, 343
Makkonen et al.  144
Management International Review  234–5
Mann-Whitney U-tests  277
marketing division  285
market to book (MTB)  36
MAR (missing at random)  57, 58–9, 60, 61, 63, 74
matrix sampling  62–3
Mattsson, L.-G.  243
Maule, C.  101
Maxwell, J.A.  233
Mayntz, R.  169, 177
McArdle, J.J.  66–7
MCAR (missing completely at random)  57, 58–9, 60, 61, 74
McAuley, A.  242
McGill University  107
McGrath, J.  84, 87
McHugh, A.  297
measurement invariance  81–2
measures of associations (ETA)  277
mechanisms  163–81, 204
medical work  298
meetings  214, 218, 284, 298, 299, 304, 306
memories  127, 129, 264
decay  215
Menard, S.  4, 5, 9, 186, 199
and a priori focusing  274, 275, 276, 277, 278, 292
and longitudinal research definition  187, 190–91, 193, 195, 196
mergers  215
messiness  289, 290, 291
methodological domain  7
methodological individualism  166, 167, 169, 181
methodology  295, 296
micronet  190
mid-stage internationalizers  39
MI estimation  58, 59, 60–62
Miles, M.B.  151
Mills, A.J.  97
mini-cases  104
Minnesota Innovation Research Program  221
Mintzberg, H.  98, 112, 297
and strategy  97, 103, 104, 107, 114
missing data  56–75
missingness mechanisms  56–75
Mitchell, T.R.  84
mixed-method approach  275, 278
MNAR (missing not at random)  57, 58–9
MNCs (multinational corporations)  298, 318, 319, 322, 345
Moen et al.  241
Mohr, L.B.  232
money and time  307
Montealegre, R.  218
multicollinearity  44–5, 48, 339
multidisciplinary nature  16
multi-form designs  62–5, 74
multilevel linear modeling  349
multiple case studies  213
multiple levels of analysis  213
Muncey, T.  129

narrative interview  142
narratives  138–57
National Film Board of Canada  297
networks  185–6, 187, 188, 189–200
New York  298
Nielsen et al.  298
non-participant observation  299, 310
nonresponse  23–9, 59

Mélanie E. Hassett and Eriikka Paavilainen-Mäntymäki - 9780857936790
Downloaded from Elgar Online at 02/09/2019 06:14:06AM
via free access
Handbook of longitudinal research methods

Nummela, N. 275
Nvivo 7 277

objective time 85, 251, 260
observations 298, 299, 308–9, 310, 311, 312, 313–14
interval 7
Ocasio, W. 97, 102
Oesterle, M.-J. 36
ongoing processes 193
ontology 295–6
open systems 168
opportunistic membership 123
orchestras, British symphonic 214, 298
ordinary experience 251
ordinary least squares (OLS) regression 45–6, 339–40
Organization 264
organizational changes 231, 282–3, 291
organizational learning processes 48, 51
organizational momentum 179
organizational processes 84–5
Organization Science (OrgSci) 209
Organization Studies (OrgStu) 209
Orlikowski, W.J. 297
Orton, J.D. 280
outcomes 175
outputs 84, 85, 169, 192
Paavilainen-Mäntymäki, E. 233
Pace, S. 143
Paetzold, R.L. 220
Pajunen, K.L. 168
panel data 275–6, 277, 322
panel regressions 37, 39, 41, 43, 47
Parlett, M. 280
participant observation 299, 310
path-dependence 241
patterns of actions 97–8, 104–5, 106, 107
patterns of change 112
Patterson, A. 122, 143
Peck, M.J. 101
Peirce, C.S. 280
Pentland, B.T. 143, 144, 298, 304–5
performance and internationalization 33–51
performative account of change 208–9, 220
performative account of social reality 218
periodization 97
periods of change 104, 105–7, 112, 237
periods of continuity 104, 105–7
Perlow et al. 217, 298
permission, obtaining 304
Pettigrew, A. 188, 208, 210, 213, 230, 231
Pettigrew et al. 170, 213
Pfeffer, J. 219
PhD dissertations 347
philosophical domain 7
philosophy of science 166
phone interviews 284
Pickel, A. 169
Piekkari et al. 195, 235
Pitariu, A.H. 85
planned missing data designs 56–75
plant-level change 259
plant manager 260
Ployhart, R.E. 85
pluralism 16
point mapping 194
political activity 266
Poole, M.S. 6, 230–31, 238
Port Authority of New York and New Jersey 298
post-change period 256, 257
post-test 79
Power, D.J. 275, 289
power relations 266
practice rationality 126
pragmatism 168
pragmatist philosophy 181
pre-change phase 256, 257
predictability 272, 279
pre-test 79
primary data 214, 219
Principal International Business: The World Marketing Directory (Dun & Bradstreet) 321
privatized utility 298
process, definition 208, 231–2
process research 10–11, 17, 185–6, 188–9, 190–200, 204–21, 229–45, 249–66
process theory 163, 164–5
process thinking 204, 220
see also process research
processual empirical phenomena 181
processual process 188
product design consulting firm 298
productivity 71, 86, 90
progressive focusing 272, 280–88, 289, 290, 291, 292
Pruitt, B.H. 103
psychic distance chain 41
psychological time 86
publications
age 338
top-tier 334, 339, 342, 344, 348
public narratives 143, 151, 156
punctuated equilibrium model of organisational change 273, 281
qualitative case studies 210
qualitative comparative analysis 112–13
qualitative diary research (QDR) 122–3
qualitative field methods 296
qualitative interviews 275
questionnaires 275–6, 278, 298
R&D (research and development) 150, 151
radical changes 287
Rambo, C. 132
random-effects regressions 43, 44, 45, 46, 47, 48
Ravasi, D. 217, 218, 299
reactivity to measurement 311, 313
real domain 167
realism 144
real-time data 170, 172, 194, 195, 273, 275, 297, 298
real-time studies 7–8, 199, 206–7, 215, 216, 217, 254–5, 279
recording interval 7
recurrent processes 175
recurrent time mode 218
redirection 148
reflexivity 245
regression 43, 45–7, 50, 339–40
Reichardt, C.S. 90
relational mechanisms (macro–macro) 177, 179, 180
relationship initiations 148–50
reliable variance 70
reminders 24, 25, 27
repeated cross-sectional design 276
research coherence 16–17
researchers
personal factors 305–6
size of team 307
Research Methods division of the Academy of Management 210
research paradigms 296
research setting, relationship with 303–5
response rates 25, 26, 27, 28–9
retailer
of computers and software 297
multinational 298
retroductive reasoning 280
retrospective accounts 103
retrospective data 170, 172, 194, 195, 273
retrospective studies 7, 187, 206–7, 215, 216, 217, 297, 298
and Flick 193
return on assets (ROA) 39, 43
return on equity (ROE) 36
return on investment 343–5
return on sales (ROS) 39
review meetings 306
richness of data 313
Ricks, D.A. 232, 244
rigidity 278, 289
rigor versus relevance debate 125
Robinson, J. 50
Romanelli, E. 273
Ropo et al. 126
Rose, J. 107
Rottmann, H. 46
Rowlinson, M. 97, 98, 114
Rubin’s Rules 61
Rueter, H.H. 298, 304–5
Ruigrok et al. 40
Ruspini, E. 4
Saldaña, J. 187, 205
Salo et al. 190
Salthouse et al. 66
sample size 74
sampling 149
Sandberg, J. 126
Santos, F. 215
Sawyer, R.K. 167
Schultz, M. 217, 218, 299
Schwartzman, H.B. 303
scientific rationality 126
scientific realism 166, 167
secondary data 214
selected moment in time 194
selective intermittent time modes 218
self 123–5
self-understanding 245
Selig et al. 84
sense-giving 258, 261, 264, 266
sense-making 172–4, 176, 179, 255, 258, 261, 264, 266
sequence mapping 194
shadowing 298
shareholders, letters to 111
sheep breeding industry practices 299
Siggelkow, N. 216
single case studies 213
single level of analysis 213
single time point two-method measurement model 69–70
Sinkovics, R. 287
sites, accessing 304–5
situational mechanisms (macro–micro) 169, 177, 178, 179
sketch-like fragments 129–33
Slovak and Czech Republics 285
SMEs (small and medium-sized enterprises) 146–8, 150, 236, 238, 241
Sminia, H. 206, 207, 216, 219
Smith, A.D. 245
Smith, G.D. 103
snapshots 193, 208
snowballing 149, 284
social connections 305–6
social network analysis 187
social reality 218
social sciences 166
software company 298
space and time boundaries 172
Spurk et al. 81–2
SSCI (Social Sciences Citation Index) 334, 339–40
s-shape 39
stability 195
Stake, R.E. 280
Stanley, J.C. 78–9
start-up, Internet 298
STATA manual 46, 48
statistical methods 43–7, 51, 349
Steinberg 103
Stinchcombe, A. 169, 176
stories 258–62, 264
Strategic Management Journal (SMJ) 209
strategy 95–115, 241, 342
strategy-as-practice research 125
strategy-in-making 179
Strauss, Anselm L. 165–6
Street Corner Society (Whyte) 253
strong process ontology 126, 189, 218, 252
structural equation models 43, 75
studied phase 194
subjective time 78, 86, 251, 260
subsidiaries 283, 321
foreign 320
wholly owned 318
substantive domain 7
Suddaby, R. 217, 218
supervisory practice 256–7, 265
surveys 243, 275–6, 277, 279, 298, 321–2
Sutton, R.I. 298, 306
Swedberg, Richard 169, 176, 177, 178, 179
symbolic interactionism 168
symphony orchestras 214, 298
synoptic accounts of organizational change 208
synoptic accounts of social reality 218
Taris, T. 4–5, 187, 273, 278, 292
Tashakkori, A. 275
Teddlie, C. 275
teleological process perspective 171
temporal bracketing 197
temporal design 78–90
temporality see time
theoretical analysis 112–14
theoretical foundation 338, 340
theoretical modelling 51
theory-based bracketing 197
theory-building efforts 280, 338, 340, 345
theory-driven approach 280
theory modelling 38–41
theory-testing efforts 280, 338
thesis project 236–40
Thomson ISI Journal Citation Report 209
three-form design 63, 64, 65
three-stage theory of internationalization 39–40
Thrift, N. 264
Tidström, A. 251
time 6–9, 16, 17, 78–90, 187, 204–22, 249–66
affect 315
and a priori focusing 279
and changes 275
and data collection 194, 303, 311
and fieldwork 305
and interchange of actions and structures 208
and money 307
and narratives 141–2, 144, 146
and progressive focusing 289, 292
and Sandberg and Tsoukas 126
as temporal orientation 197–8
see also real-time data; real-time studies
time aggregation 291
time-invariant variables 43
time lags 83, 84
timelessness 251
timeline 104, 105, 113, 127–8
time periods 191, 193–5, 197, 199, 200, 215–16, 219
time span 210
time stability 43
time stamps 68, 87–8
Tokyo Stock Exchange 321
Törnroos, J.-Å. 196
total quality management (TQM) 256, 257, 265
Toyo Keizai Inc. (TK) 320, 342
Toyo Keizai (TK) surveys 321–2
tracing 308–9, 310, 311, 312, 313, 314
trade marketing 283
training program 81
transferability 174, 287
transformational mechanisms (micro–macro) 169, 177, 179
travel costs 308
Treviño et al. 342–3
triangulation 144, 151
Troman, G. 218
trustworthiness 157, 214, 238, 306
Tsoukas, H. 126, 206, 208–9, 216, 218, 258–9
Tsurumi, Y. 318
T-tests 277
Tushman, M.L. 273
two-method measurement design 68–73, 75
two-occasion studies 82–4, 87
UK, orchestras 214, 298
uncertainty 281, 286, 292
Unilever 98
United States 298, 318
United States Generally Accepted Accounting Principles (US-GAAP) 43
unit of observation 192
University of Western Ontario’s Ivey School of Business 319, 342, 343
unpredictability 271, 281, 289
unreliable variance 70
utility, privatized 298
Vahlne, J.-E. 40–41
validity 144–5
interval 7
valuation methods 43
value, role 295
Van de Ven, A.H. 6, 210, 234, 238, 252, 271, 304
and a priori focusing 273
and definition of process research 188, 204, 206, 208, 216, 219, 230–31
and organizational processes 84
and patterns of events 207
and real-time and retrospective process research 10
Van Maanen, J. 281
variance inflation factor (VIF) 44, 339
variance models 204
variance studies 164–5, 208, 212, 220, 229, 232–9, 242, 244
Vernon, R. 318, 349
vertical integration 113
video cameras, hand-held 308
videos 143
vignettes 132
visual episodic narrative interview 147, 237
visual mapping 197
visual research methods 143
in vivo approach 146

Waldstrøm, C. 187–8
Wald test 46, 48
Wallace, D.H. 101
Waller, M.J. 80
Wallin, J. 218
Wall, S. 124
Waters, J.A. 103
wave-missing designs 65–7
weak process ontology 189, 218
Weber, K. 176
websites, company 103
Weick, K.E. 176
Welch, C. 233
Welch et al. 194, 235
Weller, S.C. 143
wellness and health industries 150
White, H.V. 98

wholly owned subsidiaries 318
Whyte, W. 253
wide format 44
widget production 71, 73
Willis, M. 243
within-case analysis 151
within estimator 45
within-variation 45
Woodcock, R.W. 66–7
Wooldridge, J.M. 43
Wright, A. 111
Wright, R.W. 232, 244

Yates, J. 297
Yin, R.K. 210, 235, 274, 287
Yi, Y. 43
Ylikoski, P. 169
Yoshino, M.Y. 318
Yu et al. 212, 214, 216, 217, 218, 219
Yu, T.-H. 36

Zaheer et al. 7
Zellmer-Bruhn, M.E. 80