Index

Academy of Management
Entrepreneurship Division 1, 40
members of 15
Review Decade Award 1
Academy of Management Journal
(AMJ) 1, 86–7, 149
articles in 86–7
Academy of Management Review 1
articles in 238
torial staff of 408
Administrative Science Quarterly 1
Ajzen, Icek
theory of planned behaviour (TPB)
137, 141–2, 173–4, 190–91, 268
American Assembly of Collegiate
Schools of Business (AACSB) 127
Anamorphosis Project (1999) 81
aims and methodology of 73–5
results of 75, 80
Aristotle
episteme 414–16
phronesis 414–16, 418
techne 414–16
Australia 92, 67
Austria 26, 31
Austrian School 32
key figures of 34–5
Austro-Hungarian Empire
Triesch 27
Babson Research Conference 40
Bentham, Jeremy
criticisms of Adam Smith 26
Bergman, Fredrik 78
founder of Macken social enterprise 77
Biedermann Bank of Vienna
bankruptcy of 27
Birch, David
40
Böhm-Bawerk, Eugen von 27
influence of 34
Bourdieu, Pierre 64–5
Brazil 342
business incubation 335, 346, 354,
360–62
accelerators 338–9
development incubators 338
development of 342–5
funding of 360
impact of 354–5
industry focus 336
innovation centers 338
mixed-use incubators 338
operational practices of 360–61
organizational structure 336
pépinières and hatcheries 339
performance measurement factors
for 355–6
research/science parks 339, 342, 356
technology incubators 338
technology parks/technopolis 339
virtual incubators 340
Burma 38
Canada 342
Cantillon, Richard
background of 25
‘Essai sur la nature du commerce en
général’ (1755) 25
Cape Verde 170
capitalism 25, 33, 36
Chandler, Alfred
Strategy and Structure (1962) 37
children
conation 69
re-contextualization 67–9, 82
role of play in self-identity 65–6, 76,
80–81
social changes during adolescence 82
China 167, 342
government of 362
Clark, John Bates 33
classical economics 35
Cochran, Thomas 36
Cole, Arthur
founder of Research Center in
Entrepreneurial History 34, 36
Colombia 38
corporate entrepreneurship
concept of 185
Czech Republic
Prague 27
Třešt 27
Dahmén, Erik 34
decision-making 389–92, 394–7, 417–19
as phenomena 393
content of decisions 398–9
decision tree 412–13
instrumental rationality 414
motives 399–400
process of 400–402
scientific paradigm of 392–3
studying 396–7
value judgement 411–12, 417
value-rationality 414–15, 419
Denmark 167
Diana International Research Project 113
Drucker, Peter F. 70
Innovation and Entrepreneurship (1987) 17
dwelling
concept of 70–71
effectuation 238, 241–2, 245–6, 248, 250–51, 253–8
cost of 249–50, 253
consequences of 251, 253
development of 239
effectual heuristics 240–43
metacognition 243
principles of 250–51
process of 250–51
relationship with innovation 245
semantic processing (SC) 243
symbolic processing (SP) 243
entrepreneurial behaviour 7, 174, 272, 276, 383, 410
emotional component 277
in family firms 193, 196, 198, 200–203, 205, 220
new entry 185
opportunity-based 170
psychology of 272, 274
value-adding 374–5
value-extracting 374–5
entrepreneurial finance 285
bank debt 283
business angels 286–8
credit rationing 285
equity finance 281, 283
information asymmetries 285
market failure 281
moral hazard 285
pecking order hypothesis 285
secure loan 283–4
shares 282–3
entrepreneurial management
concept of 185–6
entrepreneurial orientation (EO) 6–7, 193, 225, 230–31, 234–5, 269
concept of 215–18, 223–4, 228–9, 231–3
development of 195, 218–22
in SBUs 232–3
innovation 225–6
nomological network of 216–17, 231
organizational slack 229
proactiveness 226–7
regulatory focus theory (RFT)
216–17, 222–3, 227–8, 231–2
risk-taking 227
entrepreneurial potential 172–3
entrepreneurial psychology 262–8, 274
cognitive processes 266, 270
development of 265–6
self-efficacy 266–7
self-reports 272–3
shortcomings of 271–2
social psychology 273
use of meta-analysis 268, 275
entrepreneurship 1–2, 5–6, 8–9, 13, 15–18, 23, 26, 31, 36–7, 39–42,
44, 47, 119, 122–3, 127, 169–70,
177–8, 190, 242–4, 255–7, 276,
318, 393, 409, 417
characteristics of 37–8, 184
concept of 23–4, 46, 63–4, 163, 271, 368
destructive 369, 374
function of 24
illicit 8
immigrant 151, 156–7, 160
informal 8
organizing emergence 14–15, 19
origin of concept 35–6
power distance 152
productive 374
public 42, 46
rural 8
social 42, 44, 46
sociological view of 38
uncertainty advice 152–3, 172
unproductive 374
value-adding (VAE) 376
value-extracting (VEE) 376
Entrepreneurship and Regional Development (ERD) 40, 89, 149
articles in 87, 90, 92–3
tenetpreneurship culture 147, 154, 160–63, 167–8, 174–5
application of TPB 173–4
collective 168
Confucian 155, 167, 173
empirical studies of 149, 151, 176–7
ethnic 158–9
national 151–2, 163, 167–8, 171
performance-based culture (PBC) 155–6
regional 151, 171
socially supportive culture (SSC) 155–6
entrepreneurship education 127–9, 132–3, 136–8, 143–4
impact of 139–43
problem-based learning 130–31
role of tacit knowledge in 129–30
shortcomings of literature 138–9, 141
textbooks 133, 136
theoretical knowledge 131
entrepreneurship phenomenon/theory 63, 68–70, 78, 80, 83, 88
analytical view of 70–71
artistic view of 63–4, 76–7
children as entrepreneurs 65, 76
involvement 79
organizing context 82
entrepreneurship research 3, 19, 23, 40–42, 44, 47, 49, 52, 54–5, 72, 88, 389, 401–4, 406–8, 411
development of 32–3, 42, 44, 46–7
empirical studies 89
entrepreneurship (ENT) 49, 52
innovation (INN) 49, 52
role of definitions 409–10
science and technology studies (STS) 49, 52
theory-driven 24
Entrepreneurship Research Consortium (ERC) 44
Entrepreneurship: Theory and Practice (ETP) 86, 89, 149
articles in 87, 92–3, 269, 272, 276
equilibrium economics 28
shortcomings of 30
European Business and Innovation Centre Network (EBN) 336
European Council for Small Business 40
European Union (EU)
definitions of rural 313
member states of 157, 313
rural development programmes of 312
evolutionary economics 28
family entrepreneurship 186, 196–9, 201, 204–5
concept of 183–4, 186–9
entrepreneurial behaviour 193, 196, 198–203, 205
family firms 191–7, 202–4
family influences 187–8
family social capital 189
in SMEs 192
learning environments 190
organizational culture in 194–5
female entrepreneurship 112–17, 122–3, 201
concept of 111–12
gender as variable 109–10
gendered labour markets 116
social capital of 113–14
undercapitalization 114
feminism 117–20
liberal 121
post-structural 118
view of gender 118, 121
femininity 118–19, 121, 155
representation as entrepreneurial disadvantage 110
Handbook of research on entrepreneurship

Finland 167
First World War (1914–18) 133
Ford Motor Company 410
France 4, 298, 339, 342, 409
government of 362
Paris 25
France Technopolis Enterprises
Innovation (RETIS) 336

Gartner, William 44
General Motors Corporation 409–10
German Historical School
influence of 33
gender 109, 120
as construct 109–10
post-structural feminist view of 118
as variable 121–2
German Association of Innovation
Technology and Business
Incubation (ADT) 336, 338
Germany 4, 26
Gerschenkron, Alexander 36
Global Entrepreneurship Monitor
(GEM) 44, 112, 147, 154–5, 270–71
Granström, Helena 66
Greece 93

Hagen, Everett
On the Theory of Social Change
(1962) 38
Harvard Business School 127
Harvard University
faculty of 34, 36
Research Center in Entrepreneurial
History 34, 36–7
Hawley, Frederick 33
Hayek, Friedrich von
theories of 35
human capital 5, 114, 321, 375
concept of 285–6
general 114
entrepreneurship-related 140
illegal entrepreneurship experience
(IEE) 375
provision of 299
specific 114
Huizinga, Johan
Homo Ludens (1950) 66
Idealab
establishment of (1996) 342
illegal entrepreneurship 372, 385
characteristics of 373–4, 384
definitions of 367–71
illegal enterprise (IE) 369–71, 373, 377, 384–5
value-adding characteristic of 383
illegal rural enterprise (IRE) 367, 369–70, 377
characteristics of 373–4
illegal urban enterprise (IUE) 373
India 218
Indonesia 170
Industrial Center of Batavia
opening of (1959) 340
Institute for Small Business and
Entrepreneurship conference 89
International Association of Science
Parks (ISAP) 336
International Council for Small
Business 40
International Small Business Journal
(ISBJ) 87, 89
articles in 90, 92
Israel 169, 342
Italy 24, 299

James, William
Principles of Psychology (1890) 263
Japan 38, 168, 339
Journal of Business Venturing (JBV) 40,
86, 89, 149, 390, 392
articles in 87, 90–91, 95, 269, 272, 276
editorial staff of 262
establishment of (1985) 13
Journal of Development
Entrepreneurship (JDE) 90
articles in 87
Journal of International Business
Studies 149
Journal of Management 1

Keynes, John Maynard
General Theory of Employment,
Interest, and Money, The (1936) 28
Kirzner, Israel
*Competition and Entrepreneurship* (1973) 35

Knight, Frank 32–3
*Risk, Uncertainty and Profit* (1916) 33

labour market 373, 375
gender segregated 116
Landes, David 36
Lévi-Strauss, Claude 64
*Strange Mind, The* (1962) 68

Malaysia 342
*Management Science* 1
management studies 4, 24, 39, 47, 49, 310
development of 32
Mangoldt, Hans Karl Emil von 26
Marshall, Alfred
theories of 26
masculinity 118–19, 121, 155–6, 167, 169, 171–2
Marx, Karl 34
economic theories of 33
Massachusetts Institute of Technology (MIT)
faculty of 37, 340
McClelland, David C. 38
*Achieving Society, The* (1967) 17, 37–8
Menger, Carl 27
*Grundsätze der Volkswirtschaftslehre* (1871) 34
influence of 34
Mill, John Stuart
influence of 26
Mises, Ludwig von
influence of 35
theories of 35

National Business Incubation Association (NBIA) 335, 338–9
definition of virtual incubators 340
neoclassical economics 35–6
new technology-based firms (NTBFs) 286, 289
VC backing for 299
New Zealand 92–3, 167–8
Norway 167, 170

Organisation for Economic Co-operation and Development (OECD) 315

Parsons, Talcott 36
*Personality and Social Psychology Bulletin* 272
Piaget, J.
theory of equilibration 5, 128

*Qualitative Market Research* 88
articles in 89
qualitative research 86–8, 91, 95–8, 138
case studies 88–9, 345
complexity of 94
dynamics of 94
embedded nature of 94
scholarship 88
shortcomings of 97
use in journal articles 89–92, 94
*Qualitative Sociology* 88
quantitative research 89, 95, 97

Reagan, Ronald 39
Redlich, Fritz 36
RENT Conference 40
proposals submitted to 88
Republic of Ireland 173
Reynolds, Paul 44
risk capital 319, 360
rural enterprise 312–13, 318, 323, 328–30
concept of 307–10, 314, 319–20
definitions of 310–12
quality of life 315–16
SMEs 314, 319, 329
social capital in 321, 323
Russian Federation 168

Sarasvathy, Saras 239
Say, Jean-Baptiste 25
Schmoller, Gustav
influence of 33
Schumpeter, Joseph Alois 3, 24, 26–7, 32–4, 36, 384
background of 27–8
*Business Cycles* (1939) 28–30
*Capitalism, Socialism and Democracy* (1942) 28–31
Handbook of research on entrepreneurship

Essence and Main Contents of Theoretical Economics (1908) 30
influence of 34
Theory of Economic Development (1934) 17, 28–31, 65
Second World War (1939–45) 132, 410
Simon, Herbert
students of 239
small and medium-sized enterprises (SMEs) 316–17
family entrepreneurship in 192
rural 314, 319, 329
Small Business Economics 40
articles in 120
Small Firms Policy and Research Conference 40
Smith, Adam
criticisms of 26
Smith–Ricardo–Mill tradition 26
social capital 91–2, 113–14, 156, 158–60
family 189
drug 112
in rural enterprises 321, 323
type 112
social return on investment (SROI)
concept of 376
negative 376
positive 376
Social Sciences Citation Index (SSCI) 46–7
South Africa 172
South Korea 342
Spain 167, 299
strategic business unit (SBU)
EO in 232–3
rural 315, 317–18
Strategic Entrepreneurship Journal 149
Strategic Management Journal 1
Sweden 77, 167, 356
Macken social enterprise 77–80
Växjö 77
Switzerland 77
Taiwan 172–3, 342
Thatcher, Margaret 39
Third Reich (1933–45) 77

Thünen, Johann Heinrich von
theories of 26
Turkey 342

UK Business Incubation Association 335–6
uncertainty 25, 139, 167, 173, 218, 226, 239, 242, 245, 254, 257, 269, 284–5, 368
acceptance 176
avoidance 151–3, 156, 158, 167, 170–72
variants of 33
United Kingdom (UK) 4, 39, 89, 93, 167, 285, 288, 298, 313, 316–17, 319, 336, 370
Department for Environment, Food and Rural Affairs (DEFRA) 315
ethnic communities of 194
London 157
rural businesses in 312, 320
Standard Industry Classifications (SIC) 308, 313, 321
Treasury Department 316
United States of America (USA) 31, 39, 93, 156–7, 167–9, 172–3, 238–9, 271, 298, 335–6, 339–40, 342–4, 346, 361–2
Chicago 157
Civil War (1861–5) 32
family firms in 194–5
Small Business Administration (SBA) 342
University City Science Center (UCSC) opening of (1964) 340
University Research Park (URP) 357–8
aims of 358, 360
Madison Gas and Electric (MGE) Innovation Center 357
Wisconsin Alumni Research Foundation (WARF) 357

value creation 9, 375, 384, 390, 402, 409, 418
concept of 417
social values 42
venture capital (VC) 7, 41, 44, 92, 281, 292, 295–6, 300, 357

Alain Fayolle - 9780857936929
Downloaded from Elgar Online at 02/08/2019 09:54:50AM via free access
Index 433

captive firms 289
contractual and relational mechanisms 294–5
deal generation 289
due diligence 293–4
exit strategies of 296–7
formal firms 282–4, 286–8
increased importance of 286
initial public offering (IPO) 297–8
internal rate of return (IRR) 291
leveraged buyout (LBO) 291, 298
‘money chasing’ hypothesis 292
private equity (PE) investment 286
provision of human capital 299
screening 289–90
share buy-backs 298
state of order book 293–4
valuation 290–91
venture creation 15–16, 76, 114, 173–4, 185, 188–9, 200, 242, 266, 393
capital needed for 116
Vesper, K.H.
*New Venture Strategies* (2003) 17
Vietnam 172–3
Virginia Tech Corporate Research Center (VT-CRC) 358
aims of 358, 360
Business and Technology Center (BTC) 357
establishment of 356
Walker, Amasa 32–3
Walker, Francis 33
Weber, Max
influence of 33, 162
Weiser, Friedrich von 27
influence of 34
World Value Surveys 154