Index

Abbreviations used in the index:

BDL – backdoor listing
LBO – leveraged buyout
M&As – mergers and acquisitions
PE – private equity
RLBO – reverse leveraged buyout
SEO – seasoned equity offering
VC – venture capital

abnormal returns
around lockup expiry 278–81
measurement 282–3, 303
see also BHAR (buy-and-hold abnormal returns)
Abukari, K. 300
Acharya, V. 554
acquisition of entrepreneurial firms 186–9
acquisitions by IPOs 347–72
likelihood 358–63
and performance 364–71
statistics 352–8
Acis, Z.J. 180
adverse selection 183–4
age of firm and IPO performance 438–40, 451
Aggarwal, R. 210, 259, 333
Aghion, P. 196
aIM (Alternative Investment Market) 25, 237–52
Alberta Stock Exchange 127
Alexander, G. 547
Allen, F. 103, 119, 421, 437
Almeida, H. 330
Alternative Investment Market (aIM) 25, 237–52
Altı, A. 77, 85, 87, 96, 379, 384
Amihud, Y. 60, 332
analyst coverage, and IPO performance 257–73
analyst recommendations and IPO duration 169–72
Ang, J. 59
Angel, J. 103, 104, 106
Anti-Director Rights Index (ARI) 143, 144, 536, 541–3, 545
Appadu, N. 299
asset market value 112
auctions 209–10
Audretsch, D.B. 180, 183, 186, 192, 193
Australia
backdoor listings 503–4, 505–29
venture capital and private equity IPOs 400–417
backdoor listing 503–29
Bae, K.-H. 330
Bailey, W. 534, 547
Baker, G.P. 185, 186
Baker, H.K. 58, 547
Baker, K. 102
Baker, M. 192, 234, 406, 555
Ball, E. 54
Ball, R. 534
Bancel, F. 58, 59, 60, 62–4, 69, 71
Banerjee, S. 87, 96
bank health
and capital structure and performance of IPO firms 552–66
and financial leverage pre-IPO 559, 560–61
and primary shares 559, 561–2
and probability of SEOs 562–5
and stock performance 560, 565–6
Bankruptcy Law (Royal Decree 267/42), Italy 144, 145
banks 194–5
Japanese banking crisis and IPO market 554–6
relationship with firms 553–4
see also bank health
Barber, B. 404
Baron, D. 421
Bascha, A. 197
Bayar, O. 54
Beatty, R. 312, 421, 427, 440
Benninga, S. 379
Benveniste, L.M. 77, 85, 95, 161, 210, 216, 219, 332, 421
<table>
<thead>
<tr>
<th>Name</th>
<th>Page Numbers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Berle, A.A.</td>
<td>179</td>
</tr>
<tr>
<td>Bertoni, F.</td>
<td>210–11, 216</td>
</tr>
<tr>
<td>Bertrand, M.</td>
<td>330–31</td>
</tr>
<tr>
<td>Bessler, W.</td>
<td>299, 300, 321, 351, 371, 421, 422, 428, 437, 444</td>
</tr>
<tr>
<td>Beuselinck, C.</td>
<td>183</td>
</tr>
<tr>
<td>BHARs (buy-and-hold abnormal returns)</td>
<td>following corporate activities 364–71</td>
</tr>
<tr>
<td></td>
<td>260–61, 303, 305–6, 313</td>
</tr>
<tr>
<td>Capital market development and cross-listing</td>
<td>535, 545</td>
</tr>
<tr>
<td>Capital Pool Company (CPC) program</td>
<td>125, 126–8, 134–8</td>
</tr>
<tr>
<td>Capital recovery</td>
<td>35–54</td>
</tr>
<tr>
<td>CaPO exits</td>
<td>477–9, 481</td>
</tr>
<tr>
<td>Canada</td>
<td>124–39</td>
</tr>
<tr>
<td>Carhart four-factors model</td>
<td>431</td>
</tr>
<tr>
<td>Carter, R.</td>
<td>219, 405</td>
</tr>
<tr>
<td>Carter, R.</td>
<td>219, 405</td>
</tr>
<tr>
<td>Carhart four-factors model</td>
<td>431</td>
</tr>
<tr>
<td>certification hypothesis</td>
<td>219, 402–3, 411</td>
</tr>
<tr>
<td>Chambers, D.</td>
<td>76, 149</td>
</tr>
<tr>
<td>Change of control in reverse takeover</td>
<td>505–6</td>
</tr>
<tr>
<td>Change of control</td>
<td>505–6</td>
</tr>
<tr>
<td>Chang, S.J.</td>
<td>330</td>
</tr>
<tr>
<td>Chavanik, S.</td>
<td>547, 549</td>
</tr>
<tr>
<td>Chava, S.</td>
<td>554</td>
</tr>
<tr>
<td>Chemmanur, T.</td>
<td>54, 58, 59, 62, 63, 222, 233, 259</td>
</tr>
<tr>
<td>Choe, H.</td>
<td>61</td>
</tr>
<tr>
<td>Chou, D.</td>
<td>376</td>
</tr>
<tr>
<td>Civil-law countries, motivations for going public</td>
<td>69–71</td>
</tr>
<tr>
<td>Clarysse, B.</td>
<td>192</td>
</tr>
<tr>
<td>Cliff, M.</td>
<td>257, 259</td>
</tr>
<tr>
<td>Coakley, J.</td>
<td>403, 407, 416</td>
</tr>
<tr>
<td>Cochrane, J.</td>
<td>36, 40, 42</td>
</tr>
<tr>
<td>Coffee, J.</td>
<td>532, 535</td>
</tr>
<tr>
<td>Colaco, H.M.J.</td>
<td>159, 161</td>
</tr>
<tr>
<td>Colak, G.</td>
<td>61, 87, 350</td>
</tr>
<tr>
<td>Colombo, M.</td>
<td>188, 198</td>
</tr>
<tr>
<td>Commission charged by underwriters</td>
<td>134</td>
</tr>
<tr>
<td>Competition and corporate governance</td>
<td>185–90</td>
</tr>
<tr>
<td>Conroy, R.</td>
<td>118</td>
</tr>
<tr>
<td>Control change in reverse takeover</td>
<td>505–6</td>
</tr>
<tr>
<td>Corporate events post-IPO</td>
<td>347–72</td>
</tr>
<tr>
<td>Likelihood</td>
<td>358–63</td>
</tr>
<tr>
<td>and long-term performance</td>
<td>364–71</td>
</tr>
<tr>
<td>Statistics</td>
<td>352–8</td>
</tr>
<tr>
<td>Corporate governance</td>
<td>179–200</td>
</tr>
<tr>
<td>Institutional mechanisms</td>
<td>190–99</td>
</tr>
<tr>
<td>Market mechanisms</td>
<td>185–90</td>
</tr>
<tr>
<td>Regulations</td>
<td>198–9</td>
</tr>
<tr>
<td>Business group ownership structure</td>
<td>329–31</td>
</tr>
<tr>
<td>Buchamante, M.C.</td>
<td>87, 96</td>
</tr>
<tr>
<td>Buyout sponsors</td>
<td>377, 392–6</td>
</tr>
<tr>
<td>Canada</td>
<td>124–39</td>
</tr>
<tr>
<td>Capital investment</td>
<td>466–500</td>
</tr>
<tr>
<td>Canadian Venture Exchange (CDNX)</td>
<td>126</td>
</tr>
<tr>
<td>Capital asset pricing model (CAPM)</td>
<td>431</td>
</tr>
<tr>
<td>Capital market development and cross-listing</td>
<td>535, 545</td>
</tr>
<tr>
<td>Capital Pool Company (CPC) program</td>
<td>125, 126–8, 134–8</td>
</tr>
<tr>
<td>Capital recovery</td>
<td>35–54</td>
</tr>
<tr>
<td>Carhart four-factors model</td>
<td>431</td>
</tr>
<tr>
<td>Certification hypothesis</td>
<td>219, 402–3, 411</td>
</tr>
<tr>
<td>Chambers, D.</td>
<td>76, 149</td>
</tr>
<tr>
<td>Change of control in reverse takeover</td>
<td>505–6</td>
</tr>
<tr>
<td>Chavanik, S.</td>
<td>547, 549</td>
</tr>
<tr>
<td>Chava, S.</td>
<td>554</td>
</tr>
<tr>
<td>Chemmanur, T.</td>
<td>54, 58, 59, 62, 63, 222, 233, 259</td>
</tr>
<tr>
<td>Choe, H.</td>
<td>61</td>
</tr>
<tr>
<td>Chou, D.</td>
<td>376</td>
</tr>
<tr>
<td>Civil-law countries, motivations for going public</td>
<td>69–71</td>
</tr>
<tr>
<td>Clarysse, B.</td>
<td>192</td>
</tr>
<tr>
<td>Cliff, M.</td>
<td>257, 259</td>
</tr>
<tr>
<td>Coakley, J.</td>
<td>403, 407, 416</td>
</tr>
<tr>
<td>Cochrane, J.</td>
<td>36, 40, 42</td>
</tr>
<tr>
<td>Coffee, J.</td>
<td>532, 535</td>
</tr>
<tr>
<td>Colaco, H.M.J.</td>
<td>159, 161</td>
</tr>
<tr>
<td>Colak, G.</td>
<td>61, 87, 350</td>
</tr>
<tr>
<td>Colombo, M.</td>
<td>188, 198</td>
</tr>
<tr>
<td>Commission charged by underwriters</td>
<td>134</td>
</tr>
<tr>
<td>Competition and corporate governance</td>
<td>185–90</td>
</tr>
<tr>
<td>Conroy, R.</td>
<td>118</td>
</tr>
<tr>
<td>Control change in reverse takeover</td>
<td>505–6</td>
</tr>
<tr>
<td>Corporate events post-IPO</td>
<td>347–72</td>
</tr>
<tr>
<td>Likelihood</td>
<td>358–63</td>
</tr>
<tr>
<td>and long-term performance</td>
<td>364–71</td>
</tr>
<tr>
<td>Statistics</td>
<td>352–8</td>
</tr>
<tr>
<td>Corporate governance</td>
<td>179–200</td>
</tr>
<tr>
<td>Institutional mechanisms</td>
<td>190–99</td>
</tr>
<tr>
<td>Market mechanisms</td>
<td>185–90</td>
</tr>
<tr>
<td>Regulations</td>
<td>198–9</td>
</tr>
</tbody>
</table>
Index 571

corruption and underpricing 335, 340
Corwin, S. 258, 259
cost of capital as motivation for IPO 60, 64, 66
costs of IPO 60–61, 64
CPC (Capital Pool Company) program 125, 126–8, 134–8
creditor rights index 143, 144
cross-listing in share-issue privatizations 531–49
Cumming, D. 137, 401, 466, 482, 493
Curley, A.J. 327, 332
D'Mello, R. 102
D'Souza, J. 534, 545, 548
Da Rin, M. 197
da Silva Rosa, R. 401, 407
Daily, C.M. 192
Dalton, D. 192
Das, S. 259
Davis, G.F. 331
De Luca, G. 149
De Meza, D. 196
DeAngelo, H. 60
DeAngelo, L. 60
debt as governance mechanism 195
DeGeorge, F. 210, 376, 380
DeGraw, I. 67–8
delisting post-IPO 22–3
demand satisfaction ratio 213
Demirgüç-Kunt, A. 68
Demsetz, H. 200
Denis, D. 60, 257, 259
Derrien, F. 234, 505
DeTienne, D.R. 190
Dimson, E. 76, 149
directors' trading around lockup expiry 275–92
impact on share price 280
measurement 282
regulations, UK 277–8
disclosure standards and cross-listing decisions 535–6
divestitures and IPO performance 347–72
Djankov, S. 145, 545
Doidge, C. 239, 531, 532, 534, 536
DPI Multiple 50
duration of transaction, see IPO duration
Dyck, A. 536
economic development level and cross-listing 545–8
economies of scope 11–34
Ellis, K. 259
Elston, J.A. 421, 426, 428
English-system countries, motivations for going public 69–71
entrepreneurial firms, corporate governance 179–200
ePals Corporation 125
Espenlaub, S. 143, 239, 275, 276, 277, 279–80
Estrin, S. 531
EU-regulated market, Frankfurt Stock Exchange 423–4, 440, 444
Europe
IPO activity 11–34
motivations for going public 62–4, 68–71
second-tier markets 25–9, 124, 237–52
securities regulation 13–14
underwriters in second tier markets 240–42
exchange-regulated (unregulated) markets 240
Open Market, Frankfurt Stock Exchange 423–4, 440, 444
exit mechanisms in corporate governance 190–91
exit rate
Canada 481
compared with M&A 35–9
reasons for decline 38–9
exit returns, IPOs and M&As 39–48
exit strategies 189–90, 392–6
as motivation for going public 59–60, 64
Faccio, M. 531
Facebook 275
Falkenstein, E. 102
Fama, E. 112, 186, 189, 260
Fama and French three factors model (FF3F) 262, 264, 265, 351–2, 364, 404, 410, 431, 448
family-owned groups and underpricing 328
Faulhaber, G. 421, 437
Fawcett, S.E. 58, 66–7, 101, 349, 361
Fernandes, N. 531
Fernando, C.S. 101, 102, 104, 161
Fidrmuc, J.P. 276
Field, L.C. 275, 276, 278–9, 280
Filatotchev, I. 405
file delay 220, 222
and age of VC backer 231–2
and offer delay 232–3
and short-run performance 223–30
financial analyst coverage and IPO performance 257–73
financial analyst recommendations and IPO duration 169–72
financial crises
and German equity market 426–7
and German IPO performance 455
and underpricing 429
and VC activity 496–9
financial flexibility as motivation for going public 60, 62
financial leverage, effect of bank health 559, 560–61
financial structure, entrepreneurial and newly listed firms 194–8
financing hypothesis and likelihood of acquisition 358, 361
firm–bank relationship 553–4
firm size
and cross-listing decisions 534
and performance 19–20
and profitability 19–20
and second-tier markets 25–9
first-day return, see underpricing
Fleming, G. 401
Flores, I. 509, 516, 517
Foerster, S. 533, 534–5
foreign listings in European markets 15, 21–2; see also cross-listing
Francis, B. 300
Frankel, R. 106
Frankfurt Stock Exchange 423–4
Franks, J. 333
fraud
and CPC program 135–7
in entrepreneurial firms 182–3
French, K. 112, 164, 186, 260; see also Fama and French three-factors model
Fukuda, S. 554
Fulghieri, P. 58, 59, 62, 63
funding for growth as motivation for going public 58–9, 62
GAAP (generally accepted accounting principles) 424–5
compared with IFRS 425–6
Gajewski, J.-F. 299
Gallagher, P. 102
Gamba, A. 60
Gao, X. 11, 13, 20, 33, 210, 239, 297, 319
geographic location and performance 442, 444
Gerakos, J. 239
Germany 421–56
Frankfurt Stock Exchange 423–4
IFRS adoption 424–6, 453–5
impact of financial crisis 426–7, 455
IPO performance 427–56
long-term IPO performance 444–8
short-term IPO performance 437–22
Gibson, M. 554, 556
Gilson, R.J. 59, 197
Giot, P. 379, 385, 401
Giudici, G. 210–11, 216
Gleason, K. 504, 508, 510
Goergen, M. 275, 299
Goldreich, D. 210, 333
Goldstein, M. 119, 312
Gompers, P. 102, 119, 192, 219, 220, 259, 260, 275, 276, 278, 279, 280, 300, 398, 402, 405, 406, 411
Gopalan, R. 330
governance, see corporate governance
Graham, J.R. 60
grandstanding 220, 233, 234, 300–301, 402–3
Granstrand, O. 187
green-shoe option 210
Gregory, A. 239
Gresse, C. 299
Grimpe, C. 188
Grimblatt, M. 421, 437
Gulbrandson, M. 193
Günay, H. 61, 87
Habib, M.A. 160
Hamza, O. 301
Hanka, G. 275, 276, 278–9, 280
Hanley, K.W. 209, 210, 332, 333
Hansen, C. 192
Hart, O. 179, 194
Harvey, C.R. 60
Hasan, I. 300
Hegde, S.P. 159, 161
Hellman, T. 184
Helwege, J. 76, 77, 85, 87, 88, 91, 95
Henkel, J. 188
Hermalin, B.E. 191
Hibara, N. 312
Hirschman, A.O. 190
Hoberg, G. 273
hold-up problems and firm–bank relationship 553–4
Holmström, B. 64, 421
Holthausen, R.W. 376, 380, 384
Hong, J. 330
Horton, J. 426, 429
Hoshi, T. 553, 554
hot markets 85–95
industry concentration 88–91
and performance 313
proceeds raised 92–5
and underpricing 312
Hovakimian, A. 349, 350, 355, 356, 361, 363
Howe, J.S. 350
Hsieh, J. 59
Hsu, S. 300
Hubbard, G. 554
Hughes, P. 103, 104, 106
Index

Hulle, C. 60
Humphrey, N. 517, 518
Hunger, A. 421, 423, 427, 437, 440, 442
Hussinger, K. 188
Hutton, I. 349, 350, 355, 356, 361, 363
Huyghebaert, N. 60
Hwang, C. 421, 437
Ibbotson, R. 81, 332, 421, 427, 432
IFRS (International Financial Reporting Standards)
  accounting quality 425
  and German equity market 424–7
  and IPO performance, Germany 453–5
  and underpricing 429, 453
industry area and cross-listing 533, 540, 543–4, 545
industry distribution
  of CPC firms 137–8
  and hot markets 85, 88–91
  of RLBOs 381
information gathering by investors 103
initial public offerings (IPOs), see IPOs
initial returns and volume 81–3
innovation and venture capital finance 465–6
institution-level factors affecting cross-listing decisions 534–7, 544–5
institutional investors
  information gathering 103–4
  and IPO offer price 104, 111, 116–17
  share allocation 210, 211, 217
institutional ownership
  and IPO offer price 104, 111, 116–17
  and value of firm 116
International Financial Reporting Standards, see IFRS
investment, see venture capital
investor protection
  and IPO survival 142–3, 146–55
  Italy 143–5
IPOs
  characteristics 315–20, 405–6
  and venture capital 300–301, 465–500
IPO activity
  compared with M&As 35–7
  Europe 11–34
  reasons for decline 38–9
  US 13
  see also IPO waves
IPO duration (IPOD) 159–73
  and analyst recommendations 169–72
  compared with BDLs 509, 514, 516–18
  and price and share amendments 167–9
  and underwriters 160–62
IPO performance, see performance
IPO proceeds, see proceeds of IPOs
IPO scaling ratio 213
IPO timing 61, 64, 66–7, 375–7, 385–92
IPO waves
  Europe 295–323
  and follow-on corporate events 352–3
  and future VC activity 321–2
  and hot markets, UK 76–96
  and long-run performances 297, 304–10, 313–21
  and underpricing 297, 304–12
issue size and performance 442, 444
Italy
  allocation and pricing strategies 211–16
  investor protection 143–5
  investor protection and IPO survival 141–2, 146–55
  motivations for going public 71
Ivashina, V. 554
Jaffe, J. 81, 421, 427, 432
Jain, B. 259, 319, 380, 403, 411, 416, 417
James, C. 259
Japan
  bank health and IPO structure 556–66
  financial crisis and IPO market 554–6
Jegadeesh, N. 332, 350
Jenkinson, T. 210
Jensen, M.C. 61, 179, 181–2, 375, 505
Jiang, Y. 370
Jog, V. 300, 312
Johan, S.A. 137
Johnson, S. 536
Jones, H. 210
Jumpstart Our Business Startup (JOBS) Act 39
junior markets, see second-tier markets
Kadapakkam, P. 118
Kang, J. 534, 549
Kaplan, S. 298, 398
Karceski, J. 259
Karolyi, A. 531, 532, 533, 535
Kashyap, A. 554
Keeskes, A. 505
Kennedy, R.E. 185, 186
Khanna, T. 330
Khorana, A. 258
Khurshed, A. 416
Kim, E.H. 331
Kim, W. 59, 62
Kini, O. 259, 319, 380, 403, 411, 416, 417
Klein, A. 361
Koibuchi, S. 554
Kooli, M. 301
<table>
<thead>
<tr>
<th>Name</th>
<th>Page Numbers</th>
<th>Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Krigman, L.</td>
<td>160–61, 257, 258</td>
<td></td>
</tr>
<tr>
<td>Krishnan, C.</td>
<td>403</td>
<td></td>
</tr>
<tr>
<td>Krishnan, K.</td>
<td>222, 233</td>
<td></td>
</tr>
<tr>
<td>Kuo, R.</td>
<td>517, 518</td>
<td></td>
</tr>
<tr>
<td>Kurth, A.</td>
<td>299, 428</td>
<td></td>
</tr>
<tr>
<td>La Porta, R.</td>
<td>68, 141, 143, 145, 146, 154, 329, 352, 356, 357, 541, 545</td>
<td></td>
</tr>
<tr>
<td>Labégorre, F.</td>
<td>259</td>
<td></td>
</tr>
<tr>
<td>Labour-sponsored venture capital corporations (LSVCC)</td>
<td>467, 482–94</td>
<td></td>
</tr>
<tr>
<td>Lang, M.</td>
<td>259, 534, 547</td>
<td></td>
</tr>
<tr>
<td>Larcker, D.F.</td>
<td>376, 380, 384</td>
<td></td>
</tr>
<tr>
<td>Large shareholders</td>
<td>193–4</td>
<td></td>
</tr>
<tr>
<td>Lead–lag relationship</td>
<td>between initial returns and volume 81–3</td>
<td></td>
</tr>
<tr>
<td>Lee, P.</td>
<td>220, 300</td>
<td></td>
</tr>
<tr>
<td>Leff, N.H.</td>
<td>329</td>
<td></td>
</tr>
<tr>
<td>Legal environment</td>
<td>and corporate governance 198–9</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and cross-listing decisions 535–7, 540–43, 545</td>
<td></td>
</tr>
<tr>
<td>Lehmann, E.E.</td>
<td>186, 188, 197</td>
<td></td>
</tr>
<tr>
<td>Lei, U.</td>
<td>196, 532</td>
<td></td>
</tr>
<tr>
<td>Lerner, J.</td>
<td>259, 298, 375, 378, 384, 411</td>
<td></td>
</tr>
<tr>
<td>Levis, M.</td>
<td>299, 320, 370, 407</td>
<td></td>
</tr>
<tr>
<td>Li, D.</td>
<td>466</td>
<td></td>
</tr>
<tr>
<td>Li, X.</td>
<td>235</td>
<td></td>
</tr>
<tr>
<td>Liang, N.</td>
<td>76, 77, 85, 87, 88, 91, 95</td>
<td></td>
</tr>
<tr>
<td>Limited partnership</td>
<td>venture capital funds 467</td>
<td></td>
</tr>
<tr>
<td>Lin, H.</td>
<td>426</td>
<td></td>
</tr>
<tr>
<td>Lintner, J.</td>
<td>57</td>
<td></td>
</tr>
<tr>
<td>Liquidity, IPOs and RTOs</td>
<td>508</td>
<td></td>
</tr>
<tr>
<td>Listing</td>
<td>Advantages and costs 503</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Backdoor listing 503–29</td>
<td></td>
</tr>
<tr>
<td></td>
<td>By introduction 505</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Standards, Canada 467</td>
<td></td>
</tr>
<tr>
<td>Lockup agreements</td>
<td>275–6, 277, 279–80</td>
<td></td>
</tr>
<tr>
<td>Lockup expiry and</td>
<td>Director trading 275–92</td>
<td></td>
</tr>
<tr>
<td>Logue, D.E.</td>
<td>332</td>
<td></td>
</tr>
<tr>
<td>Lombardo, S.</td>
<td>210</td>
<td></td>
</tr>
<tr>
<td>London Alternative</td>
<td>Investment Market (AIM) 25, 237–52</td>
<td></td>
</tr>
<tr>
<td>Long-term performance</td>
<td>and analyst coverage 260–73</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and economies of scope hypothesis 14–15, 19–20</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Following corporate activity 350–51, 364–71</td>
<td></td>
</tr>
<tr>
<td></td>
<td>German IPOs 444–8</td>
<td></td>
</tr>
<tr>
<td></td>
<td>IPO waves 306–9, 313</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Underpricing 303–9</td>
<td></td>
</tr>
<tr>
<td></td>
<td>VC/PE backing 403</td>
<td></td>
</tr>
<tr>
<td>Loutskina, E.</td>
<td>259</td>
<td></td>
</tr>
<tr>
<td>Lowry, M.</td>
<td>61, 76, 81, 95, 299, 350, 555</td>
<td></td>
</tr>
<tr>
<td>LSVCC (labour-sponsored venture capital corporations)</td>
<td>467, 482–94</td>
<td></td>
</tr>
<tr>
<td>Lyandres, E.</td>
<td>59</td>
<td></td>
</tr>
<tr>
<td>Lyon, J.</td>
<td>261, 404</td>
<td></td>
</tr>
<tr>
<td>M&amp;A, see mergers and acquisitions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MacIntosh, J.</td>
<td>124, 401, 482, 493</td>
<td></td>
</tr>
<tr>
<td>Majluf, N.</td>
<td>60</td>
<td></td>
</tr>
<tr>
<td>Maksimovic, V.</td>
<td>58, 61, 62, 68</td>
<td></td>
</tr>
<tr>
<td>Manager portfolio sizes, Canada</td>
<td>479–81</td>
<td></td>
</tr>
<tr>
<td>Manaster, S.</td>
<td>219</td>
<td></td>
</tr>
<tr>
<td>Manigart, S.</td>
<td>183</td>
<td></td>
</tr>
<tr>
<td>Marchisio, G.</td>
<td>71</td>
<td></td>
</tr>
<tr>
<td>Market capitalization,</td>
<td>second market IPOs 246</td>
<td></td>
</tr>
<tr>
<td>Market classification</td>
<td>and IPO performance 451</td>
<td></td>
</tr>
<tr>
<td>Market conditions</td>
<td>and IPO performance 451</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and volume of IPO activity 83–5</td>
<td></td>
</tr>
<tr>
<td></td>
<td>see also hot markets</td>
<td></td>
</tr>
<tr>
<td>Market conditions</td>
<td>Hypothesis 11, 12</td>
<td></td>
</tr>
<tr>
<td>Market feedback</td>
<td>Hypothesis 350</td>
<td></td>
</tr>
<tr>
<td>Markets</td>
<td>and likelihood of acquisition 361</td>
<td></td>
</tr>
<tr>
<td></td>
<td>for corporate control in entrepreneurial firms 186–9</td>
<td></td>
</tr>
<tr>
<td></td>
<td>for managers in entrepreneurial firms 189–90</td>
<td></td>
</tr>
<tr>
<td></td>
<td>for secondaries 499</td>
<td></td>
</tr>
<tr>
<td></td>
<td>see also second-tier markets</td>
<td></td>
</tr>
<tr>
<td>Market grandstanding</td>
<td>Hypothesis 234</td>
<td></td>
</tr>
<tr>
<td>Market mechanisms</td>
<td>and corporate governance 185–90</td>
<td></td>
</tr>
<tr>
<td>Market misvaluation</td>
<td>Hypothesis 349</td>
<td></td>
</tr>
<tr>
<td>Market timing</td>
<td>Decisions 61, 64, 66–7, 375</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and performance of quick flips 389–92</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and RLBOs 388–9</td>
<td></td>
</tr>
<tr>
<td>Market timing</td>
<td>Hypothesis and corporate events 361</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and hot markets 85</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and LBOs 376, 388</td>
<td></td>
</tr>
<tr>
<td>Market-to-book ratios</td>
<td>and IPO waves 318</td>
<td></td>
</tr>
<tr>
<td>Market valuation</td>
<td>of IPO firms 77–9, 108–9</td>
<td></td>
</tr>
<tr>
<td></td>
<td>as motivation for going public 66</td>
<td></td>
</tr>
<tr>
<td>Masulis, R.</td>
<td>235, 334</td>
<td></td>
</tr>
<tr>
<td>Mathew, P.</td>
<td>312</td>
<td></td>
</tr>
<tr>
<td>Maug, E.</td>
<td>60</td>
<td></td>
</tr>
<tr>
<td>McInish, T.</td>
<td>118</td>
<td></td>
</tr>
<tr>
<td>Means, G.C.</td>
<td>179</td>
<td></td>
</tr>
<tr>
<td>Meckling, W.H.</td>
<td>61, 179, 181–2</td>
<td></td>
</tr>
</tbody>
</table>
Index 575

Mediobanca 149
Meggginson, W.L. 113, 219, 411, 531, 534, 535, 545
Meles, A. 403
Mello, A.S. 59, 333
Mendelson, H. 60
Meoli, M. 248, 299
mergers and acquisitions (M&A) activity 15, 22–3
capital recovery 52–3
returns compared with IPOs 35–54
mergers and acquisitions strategy as motivation for going public 59, 64, 66
Merton, R. 59, 102, 105, 534
Metrick, A. 102, 119, 320
Michaely, R. 332
Michel, J. 234
Miller, D. 532
Miller, E. 233
Miller, M.H. 60, 194
Minichilli, A. 192
Mitchell, M.L. 431
Mittoo, U.R. 58, 59, 60, 62–4, 69, 71
Model Code of the London Stock Exchange 278
Modigliani, F. 60, 194
‘money left on the table’ 327
moral hazard in entrepreneurial firms 182–3
Morck, R. 331
motivations for going public 57–72
European firms 62–4
Italian firms 71
US firms 66–8
Muscarella, C. 102, 379
Myers, S. 60
Netter, J. 531
Neue Market, Frankfurt Stock Exchange 424, 440, 444
Nomads (Nominated Advisors) 126, 237–8, 240–42, 248–52
O’Brien, P. 259
Oehler, A. 427
Ofek, E. 275, 278, 281
offer delay and file delay 232–3
offer price, see pricing
Open Markets, Frankfurt Stock Exchange 423–4, 440, 444
operating performance around sponsor’s exit 396
optimal IPO timing 375, 398
orphan and non-orphan IPOs 257–73
overallotment option 216
over-lending by poor-health banks 552–3, 556–66
oversubscription ratio 211–13
overvaluation 233–4
ownership structure
and analyst coverage 259, 266–7
Australian IPOs, VC/PE backing 407–8
and IPO pricing 327–41
measurement 405
post-IPO RLBOs 392–6
Paananen, M. 426
Pagano, M. 57, 60, 61, 71, 77, 83, 85, 95, 533, 534, 536, 540
Palepu, K. 330
Park, Y.S. 330
Parrino, R. 104
Parsons, J.E. 59, 333
passive control 190–91
Pastor, L. 375, 376, 398
Pástor, V. 76, 83, 87, 95
Patricof, Alan 39
pension commitments, Australian venture market 400–401
performance
and analyst coverage 257–73
and bank health 560, 565–6
and follow-on corporate events 364–71
Germany 427–56
around lockup expiry 288–9
and VC/PE investment 400–417
performance timing hypothesis 376, 382–4, 385–8
Pichler, P. 58, 61, 62
Pilcher, J.C. 57
Piotroski, J. 239
portfolio sizes, Canada 479–81
post-IPO period
acquisitions, SEOs and divestitures 347–72
M&A activity and delisting 22–3
sponsor presence 377, 392–6
Poulson, A. 54, 504
Powell, G. 102
price amendments and IPO duration 168, 169
pricing
impact of directors’ trading on share price 275, 278–80, 287–9
and ownership structure 327–41
price selection 101–18
see also underpricing
primary shares, effect of bank health 559, 561
private equity investment 124
crowded out by LSVCCs 491–3
and IPO performance, Australia 400–417
and reverse LBOs 375–7

Mario Levis and Silvio Vismara - 9781781955376
Downloaded from Elgar Online at 05/13/2019 05:08:13PM
via free access
privatization and cross-listing 531–49
proceeds of IPOs
European second markets 131
in hot markets 92–5
TSX-V 128–32
by underwriter type 133–4
product market and cross-listing decisions 534, 544
profitability
and backdoor listing 508–9
and economies of scope 14, 17–19
Pryshchepea, O. 421–2, 422, 429, 444
Pulliam, S. 333
Purnanandam, A. 233, 554
pyramidal layers and underpricing 328, 335, 337–40
quick flips 378–9, 389–92
Rabimov, S. 119
Rajan, R. 60, 68, 259, 553
Ramchand, L. 547, 549
Rasch, S. 124
Rau, P. 29, 299, 350
Ravasi, D. 71
Rees, W.P. 76
Reese, W. 532–3, 534, 536
Regulated Market, Frankfurt Stock Exchange 423–4, 440, 444
regulations
Europe 13–14
and IPO activity 239
and IPO survival 142–3
TSX-V and European second markets 126
see also IFRS
regulatory overreach hypothesis 11
Reilly, F.K. 332
reputation
as motivation for going public 66
of underwriter, see underwriter reputation
research institutes as shareholders 197–8
retained ownership, IPOs and BDLs 509–10, 514
Reuer, J. 187
reverse leveraged buyouts (RLBOs) 375–98
and IPO timing 375–7, 385–92
sponsor presence post-IPO 377, 392–6
reverse takeover (RTO) 503–29
Richardson, M. 275, 278, 281
Riemer, D.S. 135
RLBOs, see reverse leveraged buyouts
Rocholl, J. 210
Rock, K. 216, 219, 421, 427, 440
Röell, A. 61
Romano, R. 535
Rosenfeld, J. 361
Royal Decree 262/42 (Civil Code), Italy 144
Royal Decree 267/42 (Bankruptcy Law), Italy 144, 145
Ruback, R. 505
Ryan, P. 67–8
Samila, S. 466
Sanders, W. 405
Sapusek, A. 421, 428
Sarbanes-Oxley Act (SOX) 11, 38–9
Sarkissan, S. 534, 536
Saudagaran, S. 533
Scharfstein, D. 554
Schill, M. 534, 536
Schlag, C. 453
Schultz, P. 102, 103, 258, 259, 372, 377, 398
Schumpeter, J. 185
Schuster, J. 421
Schwert, G.W. 61, 76, 81, 95, 350
Schwienbacher, A. 379, 385, 401
seasoned equity offerings (SEOs)
and bank health 562–5
and IPO performance 347–72
likelihood 358–63
volume of activity 355–6
second-tier markets
Canada 124–39
Europe 25–9, 240, 243–4
underwriters, Europe 237–8, 239–52
secondaries market 499
securities regulation in Europe 13–14
Seim, M. 299–300
sell-out to publicly listed firm 503, 504–5
SEOs, see seasoned equity offerings
separation of ownership and control 181–2
Servaes, H. 259
Seyhun, H. 273
share allocation 207–17
share amendments and IPO duration 168–9
share-issus privatizations, cross-listing 531–49
share offering size and cross-listing 537–40, 543
share price, see pricing
shareholder rights and cross-listing 535–7, 540–43, 545
Shastri, K. 509, 516, 517
Shaw, W.H. 332
Shen, J.-C. 187
Sherman, A.E. 209, 210, 333
Shin, H.-H. 330
Index 

Shleifer, A. 181
short-term performance
    German IPOs 437–42
    impact of file delay 223–30
Sibikov, V. 60
signaling theories of underpricing 332
Simon, C.J. 142
Sjolander, S. 187
Sjostrom, W. 504
small firms
    IPO activity decline 11–12, 17
    performance 19–20
    profitability 17–19
Smith, R. 219, 333
Soderstrom, N. 426
Sorenson, O. 466
SPACs (special purpose acquisition corporations) 125
Spamann, H. 536, 545
Spatt, C.S. 332
special purpose acquisition corporations
    (SPACs) 125
Spindt, P.A. 216, 219, 332, 421
sponsors
    buyout timing 375–7, 382–92
    post-IPO presence 377, 392–6
Srinivasan, S. 239
Srivastava, S. 332
Stafford, E. 431
Stanzel, M. 299
Stegemoller, M. 54, 504
Stehle, R. 421–2, 422, 429, 444
Stephan, P. 193
Stern, R.L. 135, 137
Stiglitz, J.E. 195
stock liquidity enhancement as motivation for
    going public 60
stock market index and IPOs, Japan 555–6
Stoll, H.R. 118, 327, 332
Stoughton, N.M. 333
Stouraitis, A. 299, 350
Stromberg, P. 398
Suchard, J. 401
Sun, K. 426
survey method 57
survival rates
    AIM companies 239
    Italian IPO firms 150–51
    and M&A activity 15
Swaminathan, B. 233
Tekatli, N. 350
Thies, S. 421, 422, 428, 437, 444
Thomadakis, S. 421, 432
time-series regressions on IPO activity
    29–33
timing of IPO 61, 64, 66–7, 375–7, 385–92
Tirole, J. 64
Titman, S. 333, 535
Toronto Stock Exchange Venture Market
    (TSX-V) 124–34
tradable goods production and cross-listing decisions 534, 544
Triantis, A. 60
TSX-V (Toronto Stock Exchange Venture Market) 124–34
tunneling 330–31
TVPI Multiple 50
Tyková, T. 299
Udell, G. 196
UK, see United Kingdom
underpricing 327, 332–3
    and analyst coverage 259
    BDLs and RTOs 516, 518
    Germany 427–8, 429, 432–42
    and IPO waves 306–9, 309–12
    and ownership structure 334–41
    reduction through BDL 510
    and underwriter characteristics 249
underwriter reputation 113
    and IPO duration 160–61
    and IPO offer price levels 117
    measurement 164
    and value of firm 116
underwriters
    characteristics 246–8
    efficiency 161–2, 166
    Europe 240–42
    European second markets 237–52
    and IPO allocations and pricing 210
    and IPO performance 249
    IPOs and BDLs 516, 529
    TSX-V IPOs 132–4
    and underpricing 249
    see also underwriter reputation
United Kingdom
    directors’ trading around lockup expiry 281–92
    hot markets 85–95
    IPO market 76–96
    IPO waves 81–5
    lockup agreements 275–6, 277
United States
    IPO cycles 76
    IPO decline 13, 297
    lockup agreements 275–6
    motivations for going public 66–8, 68–9
VC investment in Canada 480–81, 494, 496–8, 499–500
universities as shareholders 197–8
unregulated (exchange-regulated) markets 240
US, see United States
value of firm 115–16
value-to-assets measure 112
Van Praag, C.M. 189
Van Tendeloo, B. 426
Vanstraelen, A. 426
venture capital 124, 298–9, 300–301, 465–6
age of VC and file delay 231–2
and analyst coverage 259, 265
Australia 401–2, 404–17
Canada 465–500
capital recovery, IPO and M&A exits 35–54
future activity 321–2
investment timing and IPO pricing 219–34
and IPO performance 402–4
and IPO waves in Europe 295–323
venture capitalists and governance of entrepreneurial firms 196–7
Vermaelen, T. 59
Veronesi, P. 76, 83, 87, 95, 375, 398
Vetsuypens, M. 102, 379
Vijh, A.M. 59
Vishny, R.W. 181
Vismara, S. 12, 25, 33, 96, 124, 126, 129–31, 299, 430
voice 190
Volpin, P. 536
von Thadden, E.-L. 281
Wahal, S. 220, 300
Waltz, U. 197
Wang, C. 403
Wang, L. 312
Warner Bros Music 379
Wasserfallen, W. 421, 427
Webb, D. 196
Weinstein, D. 554
Weisbach, M.S. 59, 62, 191, 532–3, 534, 536
Weiss, A. 195
Weiss, K. 219, 411
Weiss, V.A. 113
Welch, I. 59, 207, 262, 327, 332, 333, 349, 421, 437
Weld, W. 118
Westhead, P. 190
Wilhelm, W.J. 210, 332, 333
Wittleder, C. 421, 427
Wodrich, A. 453
Wolfenzon, D. 330
Wood, R. 118
Wurgler, J. 555
Yafeh, Y. 533, 543, 554
Yang, J.J. 421, 426, 428
Yasuda, A. 320
Yeung, B. 331
Yung, C. 87
Zehner, J. 333
Zeckhauser, R. 376, 380
Zhang, S. 350
Zhddanov, A. 59
Zimmerman, J. 300, 351, 371
Zingales, L. 59, 68, 184, 377, 393, 531, 536, 547