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## Contributors

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**Cinla Akinci** is Lecturer (Assistant Professor) in Management at The University of St Andrews, UK. She received her PhD from the University of Surrey, UK. Her current research is focused on the role of intuition in managerial decision making and organizational learning particularly in the senior management context, and most recently exploring its connections with entrepreneurship, creativity and innovation. Her research on intuition has received multiple awards, most notably twice from the British Academy of Management, and has been published in international management journals such as the Historical Review of Intuition in the *International Journal of Management Reviews*.

**Alessandro Antonietti** is Full Professor of Cognitive Psychology and Head of the Department of Psychology and the Cognitive Psychology Lab at the Catholic University of the Sacred Heart in Milano, Italy. He has carried out experimental studies about learning, creativity, problem solving, decision making and mental imagery. He has investigated the role played by media in cognition, and devised tests to assess thinking skills and programmes to train cognitive abilities.

**Leonie Baldacchino** is Lecturer in Entrepreneurship, Creativity and Innovation and the Director of The Edward de Bono Institute for the Design and Development of Thinking at the University of Malta. She obtained her PhD from Warwick Business School, UK, where she holds the post of Associate Fellow. Her research explores various issues relating to entrepreneurship, including entrepreneurial cognition, entrepreneurial experience and opportunity identification.

**Laure Cabantous** is Associate Professor of Strategy at Warwick Business School, UK. Her research agenda is organized around two core questions: (1) how do theories, such as rational choice theory, influence managers' practice and (2) how do various types of uncertainty (such as conflicting evidence and ambiguity) impact organizational actors' choices? She has a specific interest in the study of decision making and calculative practices in the (re)insurance industry. Her research has been published in journals such as *Organization Science*, *Organization Studies*, *Journal of Risk and Uncertainty* and *Theory and Decision*.

**Jean-Francois Coget** is Assistant Professor of Management at the Orfalea College of Business at Cal Poly, San Luis Obispo, USA, where he teaches Organizational Behavior. He earned his PhD from the Anderson School at UCLA, and was previously a faculty member at HEC Paris. His research interests include emotions, intuition and charismatic leadership. His overarching professional goal is to create and disseminate actionable knowledge that can help managers-citizens to organize a productive, creative, ethical and sustainable cooperation among people.

**Barbara Colombo** is Assistant Professor of General Psychology at the Catholic University of the Sacred Heart in Brescia, Italy. Her theoretical and research background is in cognitive psychology. She has studied processes like attention, mental imagery, decision making and problem solving. She has also explored the role of individual differences and emotions in the elaboration of multimedia stimuli. During recent years she has been focusing on cognitive neuroscience, trying to enrich the traditional research linked to cognitive science with data derived from new neuro-technologies such as eye-tracking, biofeedback and transcranial stimulation.

**Ray Cooksey** is Professor of Organisational Behaviour, Research Methods and Decision Making in the UNE Business School at the University of New England, Australia. His PhD in Psychology is from Colorado State University, USA. His research interests encompass multidisciplinary complex systems perspectives in judgement/decision making, leadership, organizational behaviour/human resources management, social/behavioural science research methods and quantitative/qualitative data analysis. His decision research features in his book *Judgment analysis: Theory, methods and applications* (1996) and in journals such as *Organizational Behavior and Human Decision Processes*, *Emergence*, *Journal of Behavioral Decision Making*, *Educational Research and Evaluation*, *American Educational Research Journal*, *Thinking and Reasoning* and *Journal of Applied Social Psychology*.

**Viktor Dörfler** is Senior Lecturer of Information and Knowledge Management at the University of Strathclyde Business School, Glasgow, Scotland. He has co-authored a book (with Zoltán Baracskaï and Jolán Velencei) *Majstor i kalfa (Master and apprentice)* (2005) and written three book chapters, a dozen journal papers and over 50 conference papers in these areas. His research is focused on two interrelated areas: the first covers modelling of personal knowledge and knowledge increase in organizational context; the second covers knowledge-based expert systems, in particular the Doctus KBS ([www.doctuskbs.com](http://www.doctuskbs.com)). He recently designed

and executed the first Massive Open Online Course (MOOC) of the Strathclyde Business School titled 'Business Awareness for Tomorrow'.

**Stuart E. Dreyfus** is Professor Emeritus in the Department of Industrial Engineering and Operations Research at the University of California at Berkeley, USA. Trained at Harvard University in applied mathematics, the first half of his career involved developing mathematical tools for determining optimal behavior given a model of a real-world situation. The second half studied when these tools were appropriately employed and when a mathematical computation based on an expert's articulated model fell short of human coping capabilities. This led to the book, written jointly with his brother, a Philosophy Professor, *Mind over machine: The power of human intuition and expertise in the era of the computer* (1988).

**Colin Eden** is Professor of Strategic Management and Management Science at the University of Strathclyde Business School, Glasgow, Scotland. His major research interests are the relationship between operational decision-making practices and their strategic consequences; the processes of strategy making; the use of group decision support; multi-organizational collaboration; and the use of Action Research into management and organizations. He has written 11 books and over 180 scholarly articles in these areas. His most recent book, with Fran Ackermann, is *Making strategy: Mapping out strategic success* (2011). He is Dean of the College of Fellows of the British Academy of Management.

**Mark Fenton-O'Creevy** is Professor of Organisational Behaviour and Associate Dean at the Open University Business School, UK. He has been involved in research into the behaviour and performance of financial traders since 1996 and has published widely on this topic. More recently, he has focused on the impact of emotion on traders' decision making and approaches to improving the emotion regulation of professional traders and private investors. He has carried out a major collaboration with the BBC looking at private citizens' emotional and psychological relationships with their money. His blog on emotions and finance can be found at <http://emotionalfinance.net>.

**Sharon L. Grant** (PhD, University of Melbourne; BBSc (Hons), La Trobe) is Senior Lecturer in Psychology at Swinburne University of Technology in Melbourne, Australia. She has more than 15 years of experience as a researcher and her research spans organizational, personality and social psychology. She has published in a range of topic areas including personality, health and wellbeing; occupational stress, coping and strain; entrepreneurship; personality assessment, skill acquisition; leadership and teamwork; and workplace deviance.

**Stacey 'Alysia' Hamilton** earned her Masters in Management-Research from Griffith University, Australia, and BSc from Murray State University, USA. She has worked in the USA, Germany, Australia and the UK in international management positions with companies such as Siemens, Optus and Pitney Bowes. In 2004, she started Girls Learning About Money (GLAM), which provides financial education and inspiration to women. With 2000 members on the database and monthly events with over 100 women in attendance, GLAM has been a personal highlight for her in terms of business and community development.

**Christian Harteis**, PhD, is Professor of Educational Science at the University of Paderborn, Germany. His research is in the field of workplace learning and professional development. The topic of his dissertation was 'Competence supporting working conditions' and his habilitation was on 'Professional learning – theoretical and empirical analyses'. He has conducted several German and international research projects on individual and organizational features of work-related learning, published two monographs and several edited books and is associate editor of the journal *Vocations and Learning – Studies in Vocational and Professional Education*. He is member of the AERA-SIG 'Workplace Learning' and member of the EARLI-SIG 'Learning and Professional Development'.

**Gerard P. Hodgkinson** is Professor of Strategic Management and Behavioural Science and Associate Dean (Strategy) at Warwick Business School, University of Warwick, UK. His research and professional interests centre on the analysis of cognitive processes in work organizations. The (co-)author or (co-)editor of 12 books, he has published over 80 scholarly journal articles and chapters on his main interests and related topics. A past editor-in-chief of the *British Journal of Management* (1999–2006), he currently serves on the editorial boards of several major journals including the *Academy of Management Review*, *Organization Science* and *Strategic Management Journal* and co-edits the IRIOP Annual Review Issue of the *Journal of Organizational Behavior*.

**Csilla Horváth** is Assistant Professor of Marketing at Radboud University Nijmegen, the Netherlands. She holds a PhD in Marketing from Groningen University (2003), where she investigated the effects of dynamic consumer and competitive processes on brand performance. Since then, she has developed further interests in the fields of branding, harmful consumer behaviour, self-control, intuition and learning, and dynamic marketing processes. She has published in *Marketing Science*, *Journal of Marketing Research*, *International Journal of Research in Marketing*, *Marketing*

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**Olli Hyppänen** earned his Doctor of Science at Aalto University, Finland, in the Department of Industrial Engineering and Management. He has been working for over 20 years in innovative global companies in various management and senior management positions. His main interests in research and business are in innovation management, organizational development and leadership.

**Paola Iannello**, PhD, is Researcher of General Psychology and Adjunct Professor of Psychology of Personality at the Catholic University of the Sacred Heart in Milano, Italy. Her main research focus is decision-making processes, and specifically she is interested in investigating the role of individual differences and intuition in both economic and medical decision making. Recently, she has addressed these topics through the employment of neurophysiological techniques.

**Janice Langan-Fox** (PhD, University of Melbourne; M. Phil., Nottingham University; B. Ed. (Hons), University of East Anglia) is Professor of Management and Industrial Psychologist at Swinburne University, Australia. With 29 years of experience, her research spans psychology, management, health and human factors. She has held positions at Monash University, RMIT and the University of Melbourne. As Chief Investigator, she has recently completed an Australian Research Council project investigating adverse events in hospitals. She has more than 130 refereed publications.

**Andy Lockett** is Professor of Strategy and Entrepreneurship, and Associate Dean at Warwick Business School, UK. His research examines issues relating to strategy and entrepreneurship across new and established ventures, including both public and private sector organizations.

**Claire Petitmengin** completed her PhD thesis under the supervision of Francisco Varela at the Ecole Polytechnique in Paris, France, on the subject of the lived experience that accompanies the emergence of an intuition. She is Professor at the Télécom Ecole de Management (Institut Mines-Télécom) and member of the Archives Husserl (Ecole Normale Supérieure) in Paris. Her research focuses on the unrecognized micro-dynamics of lived experience and 'first-person' methods enabling us to become aware of it and describe it. She is interested in the epistemological conditions of these methods as well as their educational, therapeutic, artistic and technological applications.

**Peter Ping Li** (PhD, George Washington University) is Professor of Chinese Business Studies at Copenhagen Business School, Denmark. His primary research focus is on re-examining the extant Western theories from the cultural and historical frames of China and East Asia. He has been widely recognized as one of the leading scholars in two fast emerging research streams: (1) multinational firms from the emerging economies and (2) indigenous research on the Chinese management. He is serving on the editorial boards of six major management journals and is the founding editor-in-chief of *Journal of Trust Research*.

**Allard C.R. van Riel** is Professor of Marketing at Radboud University Nijmegen, the Netherlands. He holds a PhD in Service Innovation Management from Maastricht University (2003) and a Master of Arts in Philosophy from the University of Amsterdam. His research is on the identification of facilitators and barriers to success in the management of the service innovation process, with a special focus on the role of cognitive group processes. He has published his research in *Journal of Product Innovation Management*, *Industrial Marketing Management*, *Journal of Service Research*, *Journal of Business and Industrial Marketing* and *Journal of Service Management*, among others.

**Dr Martin Robson**, after careers in the banking and IT industries, earned his PhD at the University of New England in 2011. He also holds an Honours degree from Southern Cross University and was awarded the University Medal in 2004. Dr Robson contributes to popular, business and academic literature. His core interest is shedding much needed light on the centrality of ‘feeling’ to behaviour and decision-making at both individual and collective levels. He currently works as a consultant to academic institutions, and manages the website ‘whatisintuition.com’.

**Eugene Sadler-Smith** is Professor of Organizational Behaviour at Surrey Business School, University of Surrey, UK. Prior to his academic career, he worked in the training and development function of British Gas plc. His research, which focuses on cognitive styles and the role of intuition in business and management, has been featured in *The Times* and on BBC Radio 4, having been published in such peer-reviewed journals such as *The Academy of Management Executive*, *Business Ethics Quarterly*, *Journal of Organizational Behavior* and *Organization Studies*. He is the author of several books including *Inside intuition* (2008) and *The intuitive mind: Profiting from the power of your sixth sense* (2010).

**Marta Sinclair** received an MA in Education from George Washington University, USA, and a PhD in Organizational Behavior from the University of Queensland, Australia. She is Senior Lecturer in Management

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**Liisa Välikangas** is Professor of Innovation Management at Aalto University and Hanken School of Economics in Helsinki, Finland. Her research focuses on innovation management, strategic renewal and resilience. Her book *The resilient organization, how adaptive companies thrive even when strategy fails* was published in 2010. She has published in *Harvard Business Review*, *MIT Sloan Management Review* and *Leadership Quarterly*. Her current research focuses on outlier or vanguard organizations and their potential for insights for strategic renewal. She is a member of the board at Tekes, the Finnish Funding Agency for Technology and Innovation.

**Shalini Vohra** earned her PhD at Manchester Business School, UK. She is Senior Lecturer in Marketing at Sheffield Hallam University, Sheffield. She was a Post Doctoral Fellow at the Open University Business School, UK, and is a Fellow of the Higher Education Academy, UK. She holds a Master's in Business Administration and has business experience in a variety of industries. Her research interests include investor decision making, emotions in trading and corporate reputation. Her work on emotion regulation and trading has been published in the *Journal of Neuroscience, Psychology, and Economics*.