

---

## Acknowledgements

---

The editor and publishers wish to thank the authors and the following publishers who have kindly given permission for the use of copyright material.

Academy of Management via the Copyright Clearance Centre for articles: Dean A. Shepherd (2003), 'Learning from Business Failure: Propositions of Grief Recovery for the Self-Employed', *Academy of Management Review*, **28** (2), April, 318–28; Jeffery S. McMullen and Dean A. Shepherd (2006), 'Entrepreneurial Action and the Role of Uncertainty in the Theory of the Entrepreneur', *Academy of Management Review*, **31** (1), January, 132–52; Dean A. Shepherd, Holger Patzelt and Marcus Wolfe (2011), 'Moving Forward from Project Failure: Negative Emotions, Affective Commitment, and Learning from the Experience', *Academy of Management Journal*, **54** (6), December, 1229–59; Denis A. Grégoire and Dean A. Shepherd (2012), 'Technology-Market Combinations and the Identification of Entrepreneurial Opportunities: An Investigation of the Opportunity–Individual Nexus', *Academy of Management Journal*, **55** (4), August, 753–85; Dean A. Shepherd, Holger Patzelt and Robert A. Baron (2013), "'I Care About Nature, but...": Disengaging Values in Assessing Opportunities That Cause Harm', *Academy of Management Journal*, **56** (5), October, 1251–73.

American Psychological Association for article: J. Michael Haynie and Dean Shepherd (2011), 'Toward a Theory of Discontinuous Career Transition: Investigating Career Transitions Necessitated by Traumatic Life Events', *Journal of Applied Psychology*, **96** (3), May, 501–24.

Blackwell Publishing Ltd for articles: Evan J. Douglas and Dean A. Shepherd (2002), 'Self-Employment as a Career Choice: Attitudes, Entrepreneurial Intentions, and Utility Maximization', *Entrepreneurship Theory and Practice*, **26** (3), Spring, 81–90; Dean A. Shepherd and Dawn R. DeTienne (2005), 'Prior Knowledge, Potential Financial Reward, and Opportunity Identification', *Entrepreneurship Theory and Practice*, **29** (1), January, 91–112; Keith H. Brigham, Julio O. De Castro and Dean A. Shepherd (2007), 'A Person–Organization Fit Model of Owner-Managers' Cognitive Style and Organizational Demands', *Entrepreneurship Theory and Practice*, **31** (1), January, 29–51; Dean A. Shepherd, Jeffery S. McMullen and P. Devereaux Jennings (2007), 'The Formation of Opportunity Beliefs: Overcoming Ignorance and Reducing Doubt', *Strategic Entrepreneurship Journal*, **1** (1–2), November, 75–95; Holger Patzelt and Dean A. Shepherd (2009), 'Strategic Entrepreneurship at Universities: Academic Entrepreneurs' Assessment of Policy Programs', *Entrepreneurship Theory and Practice*, **33** (1), January, 319–40; Dean A. Shepherd and Melissa S. Cardon (2009), 'Negative Emotional Reactions to Project Failure and the Self-Compassion to Learn from the Experience', *Journal of Management Studies*, **46** (6), September, 923–49; Dean A. Shepherd and Holger Patzelt (2011), 'The New Field of Sustainable Entrepreneurship: Studying Entrepreneurial Action Linking "What Is to Be Sustained?" With "What Is to Be

Developed?\"", *Entrepreneurship Theory and Practice*, **35** (1), January, 137–63; J. Michael Haynie, Dean A. Shepherd and Holger Patzelt (2012), 'Cognitive Adaptability and an Entrepreneurial Task: The Role of Metacognitive Ability and Feedback', *Entrepreneurship Theory and Practice*, **36** (2), March, 237–65; Daniel V. Holland and Dean A. Shepherd (2013), 'Deciding to Persist: Adversity, Values, and Entrepreneurs' Decision Policies', *Entrepreneurship Theory and Practice*, **37** (2), March, 331–58; J. Robert Mitchell, Dean A. Shepherd and Mark P. Sharfman (2011), 'Erratic Strategic Decisions: When and Why Managers are Inconsistent in Strategic Decision Making', *Strategic Management Journal*, **32** (7), July, 683–704; Anja Klaukien, Dean A. Shepherd and Holger Patzelt (2013), 'Passion for Work, Nonwork-Related Excitement, and Innovation Managers' Decision to Exploit New Product Opportunities', *Journal of Product Innovation Management*, **30** (3), May, 574–88.

Elsevier for articles: Dean A. Shepherd, Johan Wiklund and J. Michael Haynie (2009), 'Moving Forward: Balancing the Financial and Emotional Costs of Business Failure', *Journal of Business Venturing*, **24** (2), March, 134–48; Young Rok Choi, Moren Lévesque and Dean A. Shepherd (2008), 'When Should Entrepreneurs Expedite or Delay Opportunity Exploitation?', *Journal of Business Venturing*, **23** (3), May, 333–55; Dawn R. DeTienne, Dean A. Shepherd and Julio O. De Castro (2008), 'The Fallacy of "Only the Strong Survive": The Effects of Extrinsic Motivation on the Persistence Decisions for Under-Performing Firms', *Journal of Business Venturing*, **23** (5), September, 528–46; Dean A. Shepherd, Jeffrey G. Covin and Donald F. Kuratko (2009), 'Project Failure from Corporate Entrepreneurship: Managing the Grief Process', *Journal of Business Venturing*, **24** (6), November, 588–600; Dean A. Shepherd (2009), 'Grief Recovery from the Loss of a Family Business: A Multi- and Meso-level Theory', *Journal of Business Venturing*, **24** (1), January, 81–97; Dean Shepherd and J. Michael Haynie (2009), 'Birds of a Feather Don't Always Flock Together: Identity Management in Entrepreneurship', *Journal of Business Venturing*, **24** (4), July, 316–37; J. Robert Mitchell and Dean A. Shepherd (2010), 'To Thine Own Self Be True: Images of Self, Images of Opportunity, and Entrepreneurial Action', *Journal of Business Venturing*, **25** (1), January, 138–54.

The Institute for Operations Research and the Management Sciences (INFORMS) for articles: Dean A. Shepherd (1999), 'Venture Capitalists' Assessment of New Venture Survival', *Management Science*, **45** (5), May, 621–32; Mathew L.A. Hayward, Dean A. Shepherd and Dale Griffin (2006), 'A Hubris Theory of Entrepreneurship', *Management Science*, **52** (2), February, 160–72; Denis A. Grégoire, Pamela S. Barr and Dean A. Shepherd (2010), 'Cognitive Processes of Opportunity Recognition: The Role of Structural Alignment', *Organization Science*, **21** (2), March-April, 413–31.

Sage Publications Ltd via the Copyright Clearance Center's RightsLink service for articles: Young Rok Choi and Dean A. Shepherd (2004), 'Entrepreneurs' Decisions to Exploit Opportunities', *Journal of Management*, **30** (3), June, 377–95; Dean A. Shepherd (2011), 'Multilevel Entrepreneurship Research: Opportunities for Studying Entrepreneurial Decision Making', *Journal of Management*, **37** (2), March, 412–20.

Every effort has been made to trace all the copyright holders but if any have been inadvertently overlooked the publishers will be pleased to make the necessary arrangement at the first opportunity.