

Index

- accumulation regimes 62, 63
 - concept of 69–71
 - consequences of drop in government funded R&D 84–93
 - financial power and large firm long-term innovation related investment 93–106
 - globalization and 81–3
 - hierarchy and differentiation among countries 81–3
 - implications for systems of innovation 114–16
 - institutional foundations 75–8
 - technology-related factors 78–80
 - traits of global finance-dominated accumulation regime 71–5
 - downgrading of labour 74–5
 - shareholder influence on investment decisions 72–3
 - subordination of state to capital 71–2
 - trans-national corporations (TNCs) and 73–4
 - venture capital and 106–12
- adaptive strategies 62
- aerospace industry 238
 - Brazil 27, 499–524, 573–4
 - infrastructure 504–5
 - interaction among agents 505–13
 - origin and development 500–504
 - profile of productive arrangement 500–505
 - public policies and 516–24
 - recent trajectory of productive arrangement 513–16
- agency theory 98
- agglomeration effects 57–8
- agriculture 227
 - Brazil 27–8
 - soybeans 426–39, 574–6
- Akzo Noble 265
- Albu, M. 401
- Albuquerque, E. 332, 333
- Alcorta, L. 306
- Amazon.com 134
- Amin, A. 212, 262
- Andersen, Esben 119, 153
- Appelbaum, E. 100
- Araújo, T.B. 218
- Archibugi, D. 145, 157, 195, 199, 200
- Argentina
 - automobile industry 307
 - patents in 197–8
- Arocena, R. 300, 301, 302, 307, 308
- Arrow, K.J. 161, 235
- Asasuma, B. 422
- Asheim, B. 422
- asset markets 76–7
- Audretsch, D.B. 275
- Australia
 - economic conditions 306
 - university research in 88
- automobile industry
 - Argentina 307
 - Brazil 26, 281, 441–68, 571–3
 - competitive strategies 460–61
 - development of technological capabilities 461–5
 - industry characteristics 443–4
 - infrastructure 451–3
 - inter-firm relations and forms of cooperation 453–60
 - origin and development 447–51
 - recent trends in supply chain 465–7
 - structure and profile of vertical supply chain 445–7
 - Japan 124
 - United States of America 124, 125, 135–7
 - value chains in 280–81
- Aydalot, P. 212

- Bachmann, R. 205
 Balaguer, A. 120
 balance of payments 21
 banking system
 clusters and 266–70
 financing of innovation and 63
 Barber, R. 110
 Barnes, J. 280
 Bartholomew, S. 189
 Bartzokas, A. 266, 268
 Bazan, L. 283, 284, 287, 289
 Bearle, A. 101
 Becattini, G. 250, 275
 Bell, M. 267, 401
 benchmarking 69
 Beraud, P. 204
 Berg, P. 100
 Bernheim, B.D. 102
 Bernis, G.D. 153
 Best, M. 251
 biotechnology 307
 Black, B. 108, 110, 111
 Blair, M. 100
 Bogota Manual 297
 Boléchia, A.L.F. 527
 Bonaccorsi, Giuri 238
 bond markets 65–6, 67, 85, 86, 95
 Borrás, S. 145, 177, 293
 Bortagaray, I. 307
 Boyer, R. 69
 Braczyk, H.-J. 276
 Brancato, C.K. 97, 102
 Brazil
 aerospace industry 27, 499–524,
 573–4
 infrastructure 504–5
 interaction among agents 505–13
 origin and development 500–504
 profile of productive arrangement
 500–505
 public policies and 516–24
 recent trajectory of productive
 arrangement 513–16
 agriculture 27–8
 soybeans 426–39, 574–6
 automobile industry 26, 281,
 441–68, 571–3
 competitive strategies 460–61
 development of technological
 capabilities 461–5
 industry characteristics 443–4
 infrastructure 451–3
 inter-firm relations and forms of
 cooperation 453–60
 origin and development 447–51
 recent trends in supply chain
 465–7
 structure and profile of vertical
 supply chain 445–7
 clusters in 258, 277, 285, 288, 289
 finance for 269–70
 debt 316
 education 451, 475–6, 504
 exchange rates 317, 319
 footwear industry 24–5, 284, 285,
 288, 289, 331–50, 576, 577
 Campina Grande 331–50
 educational and technological
 infrastructure 364–5
 governance modes 355–65
 institutional design 362–44
 interaction among agents 340–44,
 359–62
 learning in 340–44, 365–70
 main agents of productive
 arrangement 334–40, 355–9
 origin and development of
 productive arrangements 332–4,
 354–5
 recent performance of productive
 arrangement 345–8
 Sinos Valley 352–74
 structural reforms in 1990s 370–72
 government and the state 27–8,
 219–20, 438–9
 industrial policy guidelines 212–23
 alternative industrial policy for
 21st century 322–7
 articulation of government
 agencies 219–20
 experience in 1980s and 1990s
 316–22
 new regionalization for
 technology and economic
 development policies 217–19
 reinforcement of local and
 regional policies 221–3
 relevance of macroeconomic
 regime for microeconomic
 decisions 311–16

- supplementary role between
 - public and private policies 221
 - use of accumulated experience and available tools 216–17
- inflation 317, 318
- information and communications technologies (ICT) in 297–8
- interest rates 318, 320
- investment 320–21
- Japanese management methods in 206
- large enterprises 26–7
- local productive systems 22–30, 544–66, 567–83
 - identification in Brazilian economy 549–59
 - methodological and analytical framework 545–9
 - policy considerations 577–82
 - structural features 560–65
 - typology for analysis in Brazil 568–71
- metal industries 27, 525–43, 573
 - development and supporting organizations 529–33
 - historical background 527–9
 - learning and innovative capabilities 533–5
 - recent changes in trajectory 536–7
- ornamental stone industry 26, 403–25, 576, 577
 - competitive strategies 409–10, 414
 - institutions 407–8, 411–12
 - international market 405
 - national market 405–6
 - origin and development 407, 410–12
 - productive arrangements 406–15
 - recent development 408–9, 412–14
 - training and technological innovation 416–21
- patents in 197–8, 221
- small and medium enterprises (SMEs) 24–6
- stabilization programmes 318, 319
- telecommunications industry 28, 470–96, 574, 576
 - profile of local productive arrangement 473–6
 - recent evolution of institutional and regulatory model 476–81
 - technological capability development 481–94
 - textile and clothing industry 25–6, 376–402, 577
 - coordination and support institutions 383
 - development of technological capability 388–96
 - educational infrastructure 383
 - interaction among agents 385–8
 - main agents in local system 378–82
 - technological infrastructure 384–5
 - trajectory in 1990s and possibilities for technological learning 396–402
 - tobacco industry 282
- Brenner, N. 211
- Bresnahan, T. 49
- Brophy, D. 112
- Brusco, S. 250, 251, 275
- Buitelaar, R. 305
- Bushee, B.J. 103
- business services 41, 42
- business systems 154
- Camagni, R. 251
- Campos, R.R. 258
- Caniné, J.M.M. 410
- Cappelli, P. 109
- car industry *see* automobile industry
- Cardoso, Fernando Henrique 291
- Cassiolato, J.E. 61, 119, 190, 202, 216, 222, 276, 298, 350, 476, 567, 568, 570
- Castells, M. 41, 210, 292
- Castro, M. 430
- Caves, R.E. 73
- Chandler, A. 101
- change
 - acceleration of 151–2, 160–61
 - evolution of societal capacities for technical change 196–7
 - increasing capability to absorb change 181
 - redistributing costs and benefits of 182–3
 - slowing down pace of 180–81

- Chesnais, F. 63, 66, 70, 73, 79, 81
 Chiodi, C. 405
 Christensen, J.L. 63, 266
 Cimoli, M. 307
 civil society 155
 Clark, K.B. 154
 clothing industry *see* textile and clothing industry
 clusters 249–71, 275–9
 banking 266–70
 Brazil 258, 277, 285, 288, 289
 finance for 269–70
 informal and organized 252–9
 innovative clusters in traditional industries 259–66, 270–71
 policy implications 287–9
 value chains and 285
 see also local productive systems
 Cohen, M. 242
 Colle, E. 373
 competition
 accumulation regime and 73–4, 101
 Brazilian automobile industry 460–61
 Brazilian ornamental stone industry 409–10, 414
 hyper-competition 151
 innovation and 169–70
 new forms of 37–40
 variety growth and 227–9
 competitive insertion model 30
 competitiveness
 developing countries and 20
 non-price dimension 38
 consumers
 behaviour changes in endogenous growth pattern based on new forms of competition 45–6
 needs of 38
 Conti, S. 212
 Cooke, P. 276, 422
 Coolidge, Calvin 136
 Coombs, R. 221
 core business strategy 100, 284
 Cornwall, J. 225, 232
 Costa, A.B. 354, 357, 358, 365
 Costa Rica
 economic trends 305
 small enterprises in 268
 Council of Institutional Investors (CII) 98
 Courault, B. 58
 Crabe, L.E. 102
 Crocco, M.A. 218
 culture, local 16–17
 Dahlman, C.J. 216
 Dahmen, E. 526
 Dasgupta, P. 88, 89, 91
 David, P. 10, 88, 89, 91
 debt 77
 Brazil 316
 corporate 138
 developing countries 85
 government 85, 86
 household 138
 de-learning processes in Latin America 307–8
 delegation of responsibility 170–71
 demand growth, productivity and 226
 demographic changes 45
 Denmark 178
 clusters in 252, 259, 260–66
 learning economy in 162–76
 dependency school 185, 193, 293
 Depression (1930s) 136–7
 deregulation 41, 48, 75–6, 479
 Dertouzos, M. 61, 124
 developing countries
 debt problems 85
 globalization problems 185–207
 knowledge, innovation and learning systems and policies 291–310
 systems of innovation and 20–22, 159–60
 development *see* economic growth and development
 Diaz, P. 193, 196
 Diniz, C.C. 218, 220, 446, 456, 502, 504
 distributional issues, challenge of learning economy and 177
 division of labour 41–2
 Dolan, C. 283, 284
 Doria Porto, J.R. 473, 474, 476, 480, 481, 482, 484, 487, 488, 489, 491, 492, 493, 494, 495
 Dosi, G. 211, 250

- Eaking, S.G. 93, 94
- Ebers, M. 205
- Economic Commission on Latin America (ECLA) 293
- economic growth and development
 agenda for 141, 142–8
 integration of competence building
 and innovation policies 160–79
 national systems 152–60
 qualitative change and 224–5
 specialization and 229–32
 variety growth 224–47
 hypotheses on 226–7
 innovation systems and 239–46
 policy implications 229–39,
 244–6
 vulnerability of strategies for 148
see also endogenous growth pattern
 based on new forms of
 competition
- Edquist, C. 120, 276, 296
- education 7–8, 10, 44, 46, 64, 78, 158
 acceleration of supply 54
 Brazil 451, 475–6, 504
 challenge of learning economy and
 177, 181
 diffusion of ICTs and 49–50
 internationalization and 51–2
 obsolescence of 48
 quality of 47, 54
 university research 86–8
see also training
- electronics industries 125
- Emmanuel, A. 186
- employment 45
 transformation pressure and 171–3
- endogenous growth pattern based on
 new forms of competition
 37–40
 consumer behaviour changes 45–6
 division of labour 41–2
 financial sector and 42–3
 institutional changes 40–41
 labour market changes 43–5
 long-term interdependent structural
 changes
 determining environment 46–8
 fabric of inter-related changes 48
 link between education and
 diffusion of ICT 49–50
 link between education and
 internationalization 51–2
 link between internationalization
 and diffusion of ICT 50–51
 structural policies 52–9
 developing logistics of services
 55–7
 differences in growth rates 58–9
 direct actions 53–5
- energy use 178
- enterprises *see* firms (enterprises)
- entrepreneurial behaviour, differences
 between North and South 295–6
- environmental concerns 152, 178
- Ernst, D. 154, 250, 251, 527, 539
- Erthal, F.L.C. 410
- Etzkowitz, Henry 127, 129, 301
- evolutionary theories, variety growth
 and 234–7
- exchange rates 21, 312–13
 Brazil 317, 319
- exclusion 291–2
- Fagerberg, J. 153, 225, 232
- Fajnzylber, F. 20
- Farber, H.S. 100
- Feldman, M.P. 275
- Fensterseifer, J.E. 354, 357
- Ferraz, J.C. 196
- Fiat in Brazil 441–68, 571–3
- Fidelity group 97, 98
- financial sector 6, 55–6, 149
 clusters and 266–70
 endogenous growth pattern based on
 new forms of competition and
 42–3
- financing of innovation-related
 investment 61–116
 aspects and effects of drop in
 long-horizon R&D 84–93
 financial power and large firm
 long-term investment 93–106
 forms of investment 62–6
 global finance-dominated
 accumulation regime 69–84
 globalization and 66–8
 implications for systems of
 innovation 114–16
 US venture capital market 106–12
- innovation and 18–19

- Finland 58, 423
 clusters in 252
 firms (enterprises)
 boundaries of 44
 building learning organizations
 162–4
 corporate governance 78, 93–106
 differences between North and
 South 294–8
 division of labour between 41–2
 protecting and widening knowledge
 base of 162
 reactions to transformation pressure
 166–76
 restructuring 100–103
 Fisher, Irving 137, 139
 Fligenspan, F.B. 357
 Florida, R. 204, 212
 footwear industry 288
 Brazil 24–5, 284, 285, 288, 289,
 331–50, 576, 577
 Campina Grande 331–50
 educational and technological
 infrastructure 364–5
 governance modes 355–65
 institutional design 362–4
 interaction among agents 340–44,
 359–62
 learning 340–44, 365–70
 main agents of productive
 arrangement 334–40, 355–9
 origin and development of
 productive arrangements 332–4,
 354–5
 recent performance of productive
 arrangement 345–8
 Sinos Valley 352–74
 structural reforms in 1990s 370–72
 Foray, D. 10, 160
 Ford Motor Co 135
 Fortis, M. 265
 France
 bond markets 86
 foreign investment in 105
 national production system 153
 Fransman, M. 154
 Freeman, C. 13, 122, 130, 154, 156,
 211, 240, 250, 276, 582
 Frenken, K. 237
 Frischtack, C.R. 216
 Froud, J. 105
 Fujimoto, T. 154
 Fukuyama, F. 155
 fundamental research 64
 Furtado, Celso 12
 Galbraith, J.K. 101, 136, 137
 Galli, R. 242, 243
 Ganiatsos, T. 250, 251
 Garcia, R. 473, 492
 Garud, R. 540
 General Motors 135
 Gereffi, G. 279, 282–3, 285
 Germany
 bond markets 86
 foreign investment in 105
 Gerschenkron, A. 235
 Gertler, M. 251
 Ghana, clusters in 255–6
 Giaccaria, P. 212
 Gibbons, M. 182, 242
 Gilson, R. 108, 110, 111
 globalization/internationalization 7,
 8–11, 16, 47–8, 54, 141, 157
 accumulation regime and 81–3
 diffusion of ICTs and 50–51
 education and 51–2
 exclusion from 291–2
 finance of innovation and 66–8
 global industrial system (GIS)
 187–96
 catching-up battle in 193–6
 global stage of technology and
 industry 187–93
 government/states and 11–12
 learning economy and 145
 contradictions in 148–52
 macroeconomic regimes and 313–14
 problems for developing countries
 185–207
 sustainable development and 144–7
 territorial scales and 209–12
 upgrading imperative and 273–5
 value chains and 279–84
 Goldberg, S.M. 102
 Gompers, P.A. 111
 Gonçalves, E. 220
 Goodman, D. 426
 Gordon, Robert 130, 133, 134
 Gorini, A. 355

- governance
 corporate governance 78, 93–106
 support of 57–8
- government and the state 11–13, 147
 Brazil 27–8, 438–9
 debt 85, 86
 financing of innovation and 63, 65, 78
 decline in 84–93
 fiscal crisis of 85–6
 global finance-dominated
 accumulation regime and 71–2
 procurement policies 296
- Gramsci, A. 292–3
- Graves, S.B. 102
- Greenspan, Alan 129, 138
- growth *see* economic growth and development
- Guellec, D. 68
- Guttman, R. 82
- Halder, G. 287
- Hall, B.H. 102
- Halley, G.T. 102
- Hallock, K.H. 100
- Halonen, V. 423
- Hämäläinen, T. 540
- Hansen, G.S. 102
- Harvey, D. 209
- hegemony 12, 58, 292–3
- Heidenreich, M. 276
- Held, D. 292
- Henriques, D. 98
- Hewitt, T. 298
- Hewlett Packard 164
- Hill, C.W. 102
- Hipple, S. 109
- Hirschman, A. 541
- Hitt, L. 49
- Hobday, M. 471, 472, 473, 575
- Hommen, L. 296
- Hoover, Herbert 136
- Howells, J. 200, 421
- Hsing, Y. 284
- human capital, variety growth and 233–4
- human resource development 181
- Humbert, M. 185, 186, 195, 197, 198
- Humphrey, John 206, 274, 280, 281, 287, 443, 444
- Hyundai 204
- Iammarino, S. 195, 199, 200
- IBM 67, 122
- ignorance 7
- IKEA 264
- import substitution model 185, 316
- income distribution 74
- India
 automobile industry 281
 clusters in 277, 278, 289
- Indonesia, clusters in 278
- industrial classification systems 14
- industrial clusters *see* clusters
- industrial policies
 Brazil 311–27
 alternative industrial policy for 21st century 322–7
 experience in 1980s and 1990s 316–22
 guidelines for regionalized technology and industrial policy 212–23
 relevance of macroeconomic regime for microeconomic decisions 311–16
 challenge of learning economy and 177–8
 differences between North and South 301–4
- industrial relations, learning economy and 164–5
- inequalities 9–10, 46, 59, 150, 309
 reduction of 16
- inflation 304
 Brazil 317, 318
- information 1
 knowledge and 3–4
 uncertainty and innovation and 121–3
- information and communications technologies (ICT) 1, 3, 46, 79, 582–3
 diffusion of 4–5, 6, 8, 9, 47, 48
 education and 49–50
 internationalization and 50–51
 subsidies for 54
- financial sector and 42–3
- government and the state and 11
- US national system of innovation and 119–40

- innovation 6, 38, 101
 - Brazilian aerospace industry 505–13
 - Brazilian footwear industry 365–70
 - Brazilian metal industries 533–5
 - Brazilian soybean industry 436–8
 - Brazilian telecommunications industry 472
 - characteristics of 14–15
 - contexts of 15–18
 - developing countries and 20–22
 - financial dimension 18–19
 - financing of innovation-related investment 61–116
 - aspects and effects of drop in long-horizon R&D 84–93
 - financial power and large firm long-term investment 93–106
 - forms of investment 62–6
 - global finance-dominated accumulation regime 69–84
 - globalization and 66–8
 - US venture capital market 106–12
 - innovative clusters in traditional industries 259–66, 270–71
 - institutional 5
 - integration of competence building and innovation policies 160–79
 - micro-macro relationship and 19–20
 - sustainability and 146
 - systems of 156–60
 - developing countries and 20–22, 159–60
 - information technology and US national system 119–40
 - from local clusters to innovation systems 249–71
 - policies in developing countries 291–310
 - promotion as response to global learning economy 141–83
 - usefulness of concept 13–22
 - variety growth and 239–46
 - uncertainty and information and 121–3
- institutions
 - accumulation regimes and 70
 - Brazilian aerospace industry 504–5, 511–12
 - Brazilian automobile industry 451–3
 - Brazilian footwear industry 362–5
 - Brazilian metal industries 529–33
 - Brazilian ornamental stone industry 407–8, 411–12
 - Brazilian soybean industry 427–34
 - Brazilian telecommunications industry 475–6
 - recent evolution 476–81
 - Brazilian textile and clothing industry 383, 384–5
 - challenge of learning economy and 177
 - endogenous growth pattern based on new forms of competition and changes in 40–41, 56–7
 - innovation in forms of 5
 - institutional context of innovation 16
 - integration of research institutions into innovation system 182
 - venture capital market 108–11
 - intellectual property rights 39
 - interest rates 21, 81, 312
 - Brazil 318, 320
 - intermediation services 48
 - logistics of 55–7
 - International Corporate Governance Network (ICGN) 104
 - international trade
 - financial flows and 190
 - Latin America 304
 - liberalization of 41, 47, 74, 75–6, 477–8
 - internationalization *see* globalization/internationalization
 - Internet 41, 134
 - investment
 - Brazil 320–21
 - financing of innovation-related investment 61–116
 - aspects and effects of drop in long-horizon R&D 84–93
 - financial power and large firm long term investment 93–106
 - forms of investment 62–6
 - global finance-dominated accumulation regime 69–84
 - globalization and 66–8
 - US venture capital market 106–12
 - liberalization of 41, 47, 74, 75–6

- Ioannidis, E. 68
 Ireland 58
 Italy 58
 bond markets 86
 clusters in 250, 252, 258, 259,
 260–66, 275
- Jacobs, M. 102
 Jaffe, A.B. 127, 205
 Japan
 automobile industry 124
 electronics industries 125
 universities in 158
 Jaramillo, H. 297
 Jensen, M.C. 98
 Jessop, B. 149
 Johnson, B. 143, 145, 161, 177, 211,
 240, 416, 526, 540
 Jorgensen, Dale 133
- Kaldor, N. 39
 Kaplinsky, R. 279, 280, 281
 Karnoe, P. 540
 Katz, J. 29, 304, 305, 307, 568
 Kay, N. 221
 Keeble, D. 212
 Keesing, D. 283
 Kenney, M. 204
 Keynes, J.M. 77
 Kim, L. 204, 527, 539
 Kirman, A. 38
 Klete, T.J. 126
 Kline, S. 63, 250
 Knorringa, P. 276, 277, 278, 283
 knowledge
 codification of 1
 commodification of 6–7, 9, 148–50
 endogenous growth pattern based on
 new forms of competition
 37–40
 generation and use of 16
 information and 3–4
 knowledge-based economy 1, 3, 4,
 142–4, 160
 finance sector and 149
 structure and development of
 37–59
 privatization of 7, 9, 10, 89–93
 systems and policies in developing
 countries 291–310
 differences between North and
 South 294–304
 Korea 58
 patents in 197–8
 Korton, D.C. 210
 Krugman, Paul 54, 133, 275
 Kuznets, S. 227
- labour and labour market
 challenge of learning economy and
 177
 changes in content of work 173–5
 division of 41–2
 downgrading of labour 74–5
 endogenous growth pattern based on
 new forms of competition and
 changes in 43–5
 finance-led corporate restructuring
 and 100–103, 109
 flexibility 75
 migration 51
 selectivity and 54
 skills issues 44–5, 173–6
 skill bias thesis 49–50
 variety growth and 232–3
 venture capital market and 109–10
 see also wages
- Lageman, E. 354
 Lall, S. 200–201, 283
 Lane, C. 205
 large enterprises 73–4
 Brazil 26–7
 Lastres, H.M.M. 61, 119, 196, 202,
 216, 222, 276, 350, 567, 568, 570
- Latin America
 de-learning processes 306–8
 differences from North 294–304
 firms (enterprises) 294–8
 industrial and technology policies
 301–4
 universities 298–301
 general overview of situation 304–6
 learning capabilities and divides
 308–9
 see also individual countries
 Lazonick, W. 62, 63, 70, 78, 79, 101
 learning
 analytical framework for policy
 learning 179
 Brazilian aerospace industry 505–13

- learning (*continued*)
- Brazilian footwear industry 340–44, 365–70
 - Brazilian metal industries 533–5
 - Brazilian soybean industry 434–6
 - Brazilian telecommunications industry 487–92
 - Brazilian textile and clothing industry 394–6, 396–402
 - de-learning processes in Latin America 307–8
 - life-long 48, 54
 - localization of dynamic learning processes 196–207
 - types of localization 202–7
 - systems and policies in developing countries 291–310
 - differences between North and South 294–304
 - where Latin America stands 304–9
- learning economy 3, 141
- challenge of 177–9
 - characteristics of 143
 - defining 161–2
 - globalization and 145
 - contradictions in 148–52
 - industrial relations and 164–5
 - integration of competence building and innovation policies 160–79
 - promotion of innovation systems as response to 141–83
 - trade unions and 164–5
- learning society 4, 308–9
- Lefebvre, H. 210
- Lemos, C. 334
- Lemos, M. 218, 446, 456
- Lerner, J. 111
- Levinthal, D. 242
- Liang, J.N. 99
- life cycle perspectives 153
- List, Friedrich 120, 186
- Loasby, B. 455, 458
- local governance, support of 57–8
- local productive systems 22–30, 544–66, 567–83
 - identification in Brazilian economy 549–59
- methodological and analytical framework 545–9
- policy considerations 577–82
- structural features 560–65
 - typology for analysis in Brazil 568–71
 - see also* individual industries
- localization 144
 - dynamic learning processes 196–207
 - globalization and (glocalization) 186
- Long, W.F. 102
- Lorenz, E. 161
- Louça, F. 130
- loyalty 17
- Lundvall, B.-Å. 10, 13, 119, 143, 145, 153, 154, 156, 160, 161, 162, 163, 177, 178, 211, 250, 251, 276, 293, 416, 526, 539, 540, 546
- Luxemburg, Rosa 80
- Luxottica 264, 265
- McCormick, D. 276
- McKelvey, M. 120
- macroeconomic regimes
 - micro-macro relationship and innovation 19–20
 - relevance for microeconomic decisions 311–16
- Maillat, D. 275
- Majumdar, S.K. 102
- Maldonado, J. 197
- Malecki, E. 205
- Malerba, F. 262
- Malmberg, A. 262, 263, 265, 266
- Manley, K. 306
- manufacturing sector 225
- Marceau, J. 306
- market precursor niches 237–8
- markets 16, 37, 147
- Markusen, A. 211, 222, 275, 446, 451, 466, 467, 569
- Marshall, A. 250
- Marx, Karl 80
- Maskell, P. 251, 262, 263, 264, 265, 266
- Massey, D. 210
- Matsushita 204–5
- Means, G. 101
- Meckling, W.H. 98
- Melo, P.R. 479
- Mercosur 206, 441
- Messner, D. 288
- metal industries in Brazil 27, 525–43, 573

- development and supporting
 - organizations 529–33
 - historical background 527–9
 - learning and innovative capabilities 533–5
 - recent changes in trajectory 536–7
- Metcalfe, J.S. 227
- Mexico
 - clusters in 277
 - economic trends 305
 - patents in 197–8
- Meyer-Stamer, J. 251, 258, 259, 276, 287
- Michie, J. 157
- Microsoft 126
- migration 51, 64, 89
- Mishkin, F.S. 93, 94
- Morgan, K. 251, 276
- Mortimore, M. 305
- Mowery, D.C. 124, 125, 156, 200
- Moye, M. 110
- mutual investment funds 95, 96–8, 104
- Mytelka, L.K. 249, 250, 251, 350, 472–3

- Nadvi, K. 251, 256, 257, 276, 277, 287
- Nagarajan, A. 102
- Navas-Aleman, L. 283, 284, 287, 289
- Nelson, R.R. 78, 119, 127, 188–9, 196, 202, 203–4, 211, 235, 250, 251
- neo-classical theories 19, 69
- networks 41–2, 55–6
 - Brazilian aerospace industry 505–13
 - Brazilian automobile industry 453–60
 - Brazilian footwear industry 340–44
 - Brazilian telecommunications industry 481–2
 - Brazilian textile and clothing industry 385–8
 - clusters and 255, 277
 - innovative networks 181–2
- niche theory
 - variety and 229
 - variety growth and 237–9
- Nielsen, P. 163
- Nigeria, clusters in 256
- Niosi, J. 119, 199–200
- Nonaka, I. 204–5
- Norway 58
 - clusters in 252
- O'Donnell, G. 306
- Ohmae, K. 210
- opportunism 5
- Organisation for Economic Co-operation and Development (OECD) 92
- organization, new forms of 181
- Orléan, A. 77, 99
- ornamental stone industry, Brazil 26, 403–25, 576, 577
 - competitive strategies 409–10, 414
 - institutions 407–8, 411–12
 - international market 405
 - national market 405–6
 - origin and development 407, 410–12
 - productive arrangements 406–15
 - recent development 408–9, 412–14
 - training and technological innovation 416–21
- Oslo Manual 297
- O'Sullivan, M. 62, 63, 70, 78, 79, 100, 101
- Oxley, J.E. 156
- Oyelaran-Oyeyinka, B. 256

- Pacheco, C.A. 213, 221
- Pack, H. 196, 203–4
- Pajarinen, M. 252
- Pakistan, clusters in 256–7, 277
- Palhano, A. 334
- Pasinetti, L.L. 226
- Patel, P. 297
- patents 7, 90, 127, 197–202
 - in ICT 123
- path dependency 52, 108
- Pavitt, K. 267, 297, 548
- pension funds 81, 86, 95, 96–7, 103, 110
- Peres, W. 305, 306
- Perez, C. 130, 240, 250
- Perrault, J.-L. 204
- Perroux, François 250
- Pessini, J.E. 471, 477
- Petit, P. 49
- petrochemical industry 120
- Pickering, M.H. 102
- Pinhanez, M. 333, 346, 349
- Piore, M. 250, 251, 283
- Pisano, G. 205
- Polanyi, Karl 150, 157

- political context of innovation 15
 Porter, Michael 61, 102, 250, 275, 279
 Portugal 58
 Posthuma, A.-C. 206
 poverty 306
 Powell, J. 256
 power relationships 70, 74
 Press, E. 90, 91, 92
 prices
 competition and 37–8
 strategic pricing 38, 45–6
 privatization 72, 105
 of knowledge 7, 9, 10, 89–93
 Latin America 305
 Brazil 479
 product differentiation 38, 41, 45
 production
 interactions among producers 38
 Latin America 304
 producer-driven value chains 280–82
 systems of 153–4
 productivity 129–35, 225
 demand growth and 226
 profit 72
 retention of 63, 65
 Prowse, S.D. 102, 110
 Putnam, R.D. 155, 212
 Pyka, A. 244
 Pyke, F. 263, 275

 Quah, D.T. 241

 Rabellotti, R. 276, 277, 287
 Rallet, A. 211
 Ravenscroft, D.J. 102
 Razavi, J. 502
 Reagan, Ronald 70, 85
 Redclift, M. 426
 Reddy, P. 200
 regionalization 210
 guidelines for regionalized
 technology and industrial
 policy in Brazil 212–23
 regulation 13
 Reich, R. 51
 research and development (R&D)
 102–3, 197–202
 Brazilian footwear industry 364–5
 differences between North and
 South 296
 slowdown in expenditure on 63
 subordination of the state and 71–2
 uncertainty in 102
 venture capital and 111
 retail sector, Internet and 134
 Rifkin, J. 41
 risk, R&D and 102
 risk-taking 39
 Rockefeller, John D. 136
 Rodrigues, E.P. 405
 Rodrik, D. 195
 Rosenberg, N. 63, 124, 125, 127, 188–9,
 250
 Roughgarden, J. 229
 Rouvinen, P. 252
 Rubin, Robert 134–5
 Ruiz Durán, C. 283
 Rullani, E. 262

 Sabadini, M.S. 407
 Sabel, C. 250, 251
 Safilo 264, 265
 Salter, W.E.G. 225
 Santos, M. 210
 Saviotti, P.P. 227, 228, 236, 238, 244
 Saxenian, A. 123, 251
 Sayer, A. 251
 Scherer, F.M. 125
 Schienstock, G. 540
 Schleiffer, A. 98
 Schlesinger, P. 299, 300
 Schmitz, H. 250, 251, 274, 276, 277,
 283, 284, 287, 288, 298, 355,
 362
 Schumpeter, J. 18, 80, 211, 224, 266,
 291, 582
 scope, economies of 39
 Scott, A. 251, 275
 search activities 235, 236
 securities markets 65–6
 see also stock markets
 selection policies, variety growth and
 234–7
 Sematech Project 126
 Sengenberger, W. 275
 Serfati, C. 63, 79
 service sector 182
 shareholders
 institutional 94, 95–8, 101
 investment decisions and 72–3

- maximizing shareholder value as managerial credo 98–100
- Sharpe, S.A. 99
- Shiller, R. 137
- shoe industry *see* footwear industry
- short-termism 96–7, 102, 151–2
 - financial sector and 43
- Shoven, J.B. 102
- Sigurdson, J. 200
- Siqueira, S. 355
- skills 44–5, 173–6
 - skill bias thesis 49–50
- small and medium enterprises (SMEs)
 - Brazil 24–6
 - clusters and 251
 - financing innovation in 266–70
 - innovation and 14
 - network economy and 42
- Smith, K. 251, 252
- social capital 17, 150–51, 154, 155–6
- social cohesion, undermining of 150–51
- social context
 - of innovation 15, 16
 - of venture capital market 108–11
- social policies 177
- societal capacities for technical change 196–207
 - evolution of 196–7
 - types of localization of learning processes 202–7
- Soete, L. 49, 122, 180
- Solomon, A. 111
- South Africa, automobile industry in 281
- Souza, M. 473, 492
- soybean industry in Brazil 426–39, 574–6
 - cultivars and seeds 430–31
 - institutional arrangements 427–34
 - processing industry 429–30
 - public policies and evolution of 438–9
 - recent evolution of innovation system 436–8
 - technological learning 434–6
- Spain, clusters in 258–9
- specialization
 - niche theory and 238–9
 - variety growth and 229–32
- speculation 43, 81
- stabilization programmes in Brazil 318, 319
- Stiglitz, Joseph 139–40, 142
- Stiroh, K.J. 133
- stock markets 43, 61–2, 72, 81
 - corporate governance and 93–4
- stone industry *see* ornamental stone industry
- Storper, M. 212, 251, 262, 275, 570, 571
- Strange, S. 81
- strategic pricing 38, 45–6
- structural changes and reforms 29, 225, 567–8
 - Brazilian footwear industry and 370–72
 - endogenous growth pattern based on new forms of competition and 46–52
 - configuration of structural changes 52
 - determining environment 46–8
 - fabric of inter-related changes 48
 - link between education and diffusion of ICT 49–50
 - link between education and internationalization 51–2
 - link between internationalization and diffusion of ICT 50–51
 - structural policies 52–9
 - developing logistics of services 55–7
 - differences in growth rates 58–9
 - direct actions 53–5
 - supporting local governance 57–8
- structuralism 153
- sustainable development 144–7, 152
- Sutz, J. 300, 301, 302, 307, 308
- SWOT analysis 158
- Swyngedouw, E. 211
- Szapiro, M.H.S. 472, 473, 476, 477, 478, 490, 492
- tacit knowledge 3, 16, 161–2
- Taiwan
 - patents in 197–8
 - petrochemical industry in 120
- Takeuchi, H. 204–5
- taxation 63, 180

- technology
 accumulation regime and 78–80
 Brazilian automobile industry 453, 461–5
 Brazilian footwear industry and 364–5
 Brazilian ornamental stone industry 416–21
 Brazilian soybean industry 431–3, 434–6
 Brazilian telecommunications industry 481–94
 Brazilian textile and clothing industry 388–402
 firms' internal efforts 391
 infrastructure 384–5
 learning processes 394–6
 sources of information and ways of developing capability 388–91
 technological flows 391–4
 evolution of societal capacities for technical change 196–7
 policies on 178
 differences between North and South 301–4
 guidelines for regionalized technology and industrial policy in Brazil 212–23
see also information and communications technologies (ICT)
- Teece, D. 73, 205, 221
- telecommunications industry
 Brazil 28, 470–96, 574, 576
 profile of local productive arrangement 473–6
 recent evolution of institutional and regulatory model 476–81
 technological capability development 481–94
 Venezuela 307
- Teubal, M. 229, 242, 243
- Tewari, M. 283, 284, 289
- textile and clothing industry
 Brazil 25–6, 376–402, 577
 coordination and support institutions 383
 development of technological capability 388–96
 educational infrastructure 383
 interaction among agents 385–8
 main agents in local system 378–82
 technological infrastructure 384–5
 trajectory in 1990s and possibilities for technological learning 396–402
 value chains in 282–3
- Thatcher, Margaret 70
- Thomas, D. 262
- Thrift, N. 212
- Tironi, L.F. 222
- tobacco industry 282
- Tobin, J. 137, 180
- Tolomelli, C. 251
- Tomlinson, M. 154, 178
- Torre, A. 211
- trade unions, learning economy and 164–5
- training 54, 101, 177
 Brazilian automobile industry 451–2
 Brazilian footwear industry and 364
 Brazilian ornamental stone industry 416–21
 Brazilian telecommunications industry 475–6, 482–7
 Brazilian textile and clothing industry 383, 391
- Trajtenberg, M. 205
- trans-national corporations (TNCs) 72
 global competitive regime and 73–4
 investment liberalization and 76
 transfer of technology and 198–9, 200
- trust 17, 205
- twin peak effect 241
- uncertainty 4, 102, 291
 information and innovation and 121–3
- United Kingdom 58
 foreign investment in 105
 university research in 87, 88
- United States of America 58
 accumulation regime and 81–2
 automobile industry 124, 125, 135–7
 Bayh-Dole Act (1980) 89–93
 corporate governance in 93–106
 diffusion of model 103–6
 education in 158

- government debt 86
- institutional investors in 95–8
- migration to 89
- national system of innovation 119, 120, 124–40
- patents in 90
- productivity in 129–35
- R&D expenditure in 63, 71–2, 79, 126
- university research in 88, 89, 90–93, 127, 129
- venture capital in 78, 82, 106–12, 126
 - critiques of 111–12
 - definition and size of industry 107–8
 - socio-economic and institutional basis 108–11
- universities 86–8, 90–93, 127, 129, 158, 182
 - differences between North and South 298–301
- upgrading
 - globalization and 273–5
 - trajectories 285–7
- Uruguay 298, 307
- Useem, M. 97, 101
- Vale, E. 405, 406
- value chains 279–84
 - buyer-driven 282–4, 285
 - producer-driven 280–82
 - upgrading trajectories and 285–7
- variety growth 224–47
 - competition and 227–9
 - human capital and 233–4
 - innovation systems and 239–46
 - labour and 232–3
 - niche theory and 229, 237–9
 - policy implications 229–39, 244–6
 - selection policies and 234–7
 - specialization and 229–32
- Vavakova, B. 251
- Venables, J. 275
- Venezuela, telecommunications
 - industry in 307
- venture capital 66, 78, 82, 106–12, 126
 - critiques of 111–12
 - definition and size of industry 107–8
 - socio-economic and institutional basis 108–11
- Verspagen, B. 225, 232
- Viotti, E.B. 216
- Vishny, R. W. 98
- wages 45
- Warburg, Paul 137
- Washburn, J. 90, 91, 92
- Washington Consensus 304
 - end of 141, 142
- Webster, L. 268
- Weijland, H. 278
- Weisbenner, S. J. 100
- Weizenbaum, Joseph 293
- welfare systems 45
- Whitley, R. 154
- Winter, S.G. 202, 211, 235, 250
- Wolf, M. 138
- Wolfe, D. 251
- Womack, J.T. 124
- Wong, Poh-Kam 119
- Wood, A. 273
- Woolcock, M. 155
- World Bank 268
 - World Development Reports 141, 142, 143–4, 147
- World Trade Organization (WTO) 73, 76
- Worthington, R. 185
- Wright, Gavin 127
- Yla-Anttila, P. 252
- Zider, B. 111, 112
- Ziman, John 299
- Zimmerman, J.-B. 200

