Acknowledgements

Both authors are extremely grateful for the ongoing support that they receive from their families. Without their support and kind words, this project would not have been possible. John is grateful to his wife Adrianne. Guy Gellatly is especially grateful for the support and encouragement he received from his wife, Cassaundra, and his father, Peter, during this and many other endeavours.

We are indebted to numerous colleagues at Statistics Canada who have made significant contributions to projects that have culminated in this book being written. Georgia Roberts from Methodology Division commented on many of the chapters and provided helpful guidance on many statistical issues. Rolly Jameson and his staff from the Survey Operations Division were responsible for carrying out the surveys that form the basis for this study. Their efforts and expertise are greatly appreciated. Bob Gibson of the Micro-Economic Analysis Division provided continual computing and research assistance. Many other colleagues – William Chandler, Joanne Johnson, Christine Hinchley, Can Le, Jody Proctor, Mohammed Rafiquzzaman, Valerie Peters, Lin Bian, Richard Dupuy, Valérie Gaudreault and David Sabourin – worked with us on various aspects of the project. Finally, we are indebted to John’s wife, Adrianne Baldwin, for her editing skills.

We also want to acknowledge comments from members of the European Association for Research in Industrial Economics, the Schumpeter Society, and comments on specific aspects of the research from David Audretsch, Petr Hanel, Chris Green, and Zoltan Acs.

In addition, we are grateful to several publishers who have granted permissions for material that was adapted from earlier work and extended in this book. Background material examining relationships between innovation strategies and performance appears with permission from the University of Michigan Press. This material formed the basis for Chapter 8, and appears in Baldwin, J.R. and J. Johnson (1999), ‘Innovator typologies, related competencies and performance’, in G. Eliasson and C. Green (eds), Microfoundations of Economic Growth, Ann Arbor: University of Michigan Press.

Background material on innovation, technology competencies and human resources strategies in successful entrants (Chapter 4) comes from Baldwin, J. and G. Gellatly (1999), ‘Developing high-tech classification schemes: a competency-based approach’, in R. Oakey, W. During and S.M. Mukhtar
(eds.), *New Technology-based Firms in the 1990s*, vol. 6, pp. 185–197, with permission from Elsevier.
