

References

- Ackroyd, S. (1996), 'The quality of qualitative methods: qualitative or quality methodology for organisation studies?', *Organization*, **3**(3): 439–51.
- Ackroyd, S. and Thompson, P. (1999), *Organizational Misbehaviour*, London, UK and Thousand Oaks, US: Sage.
- Alvesson, M. (1994), 'Talking in organizations: managing identity and impressions in an advertising agency', *Organization Studies*, **15**(4): 535–63.
- Alvesson, M. (1995), 'The meaning and meaninglessness of postmodernism: some ironic remarks', *Organization Studies*, **16**(6): 1047–75.
- Alvesson, M. and Kärreman, D. (2000), 'Taking the linguistic turn in organizational research: challenges, responses, consequences', *Journal of Applied Behavioural Science*, **36**(2): 136–58.
- Alvesson, M. and Willmott, H. (2002), 'Identity regulation as organizational control: producing the appropriate individual', *Journal of Management Studies*, **39**(5): 619–44.
- Anderson-Gough, F., Grey, C. and Robson, K. (1998) "'Work hard, play hard": an analysis of organizational cliché in two accountancy practices', *Organization*, **5**(4): 565–92.
- Archer, M., Bhaskar, R., Collier, A., Lawson, T. and Norrie, A. (1998), *Critical Realism: Essential Readings*, London, UK and New York, US: Routledge.
- Argyris, C. and Schon, D.A. (1974), *Theory in Practice: Increasing Professional Effectiveness*, San Francisco: Jossey-Bass.
- Atkinson, P. and Silverman, D. (1997), 'Kundera's immortality: the interview society and the invention of the self', *Qualitative Inquiry*, **3**(3): 304–25.
- Bagnall, N. (1985), *A Defence of Clichés*, London: Constable.
- Beck, U. (2000), *The Brave New World of Work*, Cambridge: Polity Press.
- Becker, H. and Hill Useem, R. (1942), 'Sociological analysis of the dyad', *American Sociological Review*, **7**: 13–26.
- Becker, H.S. (1963), *Outsiders: Studies in the Sociology of Deviance*, London, UK and Chicago, US: University of Chicago Press.
- Becker, H.S. (1986a), *Writing for Social Scientists: How to Start and Finish your Thesis, Book, or Article*, London, UK and Chicago, US: University of Chicago Press.
- Becker, H.S. (1986b), *Doing Things Together*, Evanston: Northwestern University Press.

- Bendle, M.F. (2002), 'The crisis of "identity" in high modernity', *British Journal of Sociology*, **53**(1): 1–18.
- Berger, P.L. and Luckmann, T. ([1965]1991), *The Social Construction of Reality: A Treatise in the Sociology of Knowledge*, London, UK and New York, US: Penguin.
- Bessant, J., Birley, S., Cooper, C., Dawson, S., Gennard J., Gardiner, M., Gray, A., Jones, P., Mayer, J., McGee, J., Pidd, M., Rowley, G., Saunders, J. and Stark, A. (2003), 'The state of the field in UK management research: reflections of the research assessment exercise (RAE) panel', *British Journal of Management*, **14**(1): 51–68.
- Boden, D. and Molotch, H.L. (1994), 'The compulsion of proximity', in R. Friedland and D. Boden (eds), *NowHere: Space, Time and Modernity*, Berkeley: University of California Press, pp. 257–86.
- Bourdieu, P. (1977), *An Outline of a Theory of Practice*, Cambridge, UK and New York, US: Cambridge University Press.
- Bourdieu, P. (1985), 'The social space and the genesis of groups', *Theory and Society*, **14**: 723–44.
- Brubaker, R. and Cooper, F. (2000), 'Beyond "identity"', *Theory and Society*, **29**(1): 1–47.
- Brunsson, N. (1985), *The Irrational Organization. Irrationality as a Basis for Organizational Action and Change*, New York: Wiley.
- Burgess, R. (ed.) (1982), *Field Research, a Source Book and Field Manual*, London: Allen and Unwin.
- Burkitt, I. (1994), 'The shifting concept of the self', *History of the Human Sciences*, **7**(2): 7–28.
- Burrell, G. and Morgan, G. (1979), *Sociological Paradigms and Organisational Analysis: Elements of the Sociology of Corporate Life*, London: Heinemann.
- Burrows, R. (1991), 'Introduction: entrepreneurship, petty capitalism and the restructuring of Britain', in R. Burrows (ed.), *Deciphering the Enterprise Culture: Entrepreneurship, Petty Capitalism and the Restructuring of Britain*, London, UK and New York, US: Routledge, pp. 1–16.
- Burrows, R. and Curran, J. (1989), 'Sociological research on service sector small businesses: some conceptual considerations', *Work Employment and Society*, **3**(4): 527–39.
- Bygrave, W.D. (1989), 'The entrepreneurship paradigm (I): a philosophical look at its research methodologies', *Entrepreneurship, Theory and Practice*, **14**: 7–26.
- Casey, C. (1995), *Work, Self and Society: After Industrialism*, London, UK and New York, US: Routledge.
- Chambers Dictionary, The* (1994), Edinburgh: Chambers Harrap Publishers.
- Chell, E., Haworth, J.M. and Breatly, S. (1991), *The Entrepreneurial*

- Personality: Concepts, Case and Categories*, London, UK and New York, US: Routledge.
- Cohen, L. and Musson, G. (2000), 'Entrepreneurial identities: reflections from two case studies', *Organization*, **7**(1): 31–48.
- Cohen, S. and Taylor, L. (1992), *Escape Attempts: The Theory and Practice of Resistance to Everyday Life*, London, UK and New York, US: Routledge.
- Collinson, D. (1992), *Managing the Shopfloor: Subjectivity, Masculinity and Workplace Culture*, Berlin: de Gruyter.
- Corsten, M. (1999), 'The time of generations', *Time and Society*, **8**(2): 249–72.
- Curran, J. (1986), 'The survival of the petite bourgeoisie: production and reproduction', in J. Curran, J. Stanworth, and D. Watkins (eds), *The Survival of the Small Firm 2: Employment, Growth, Technology and Politics*, Aldershot: Gower, pp. 204–27.
- Curran, J. (1990), 'Rethinking economic structure: exploring the role of the small firm and self-employment in the British economy', *Work, Employment and Society*, additional special issue May: 125–46.
- Curran, J. and Blackburn, R.A. (eds) (1991), *Paths of Enterprise: The Future of the Small Business*, London, UK and New York, US: Routledge.
- Curran, J. and Blackburn, R.A. (1994), *Small Firms and Local Economic Networks: The Death of the Local Economy*, London: Paul Chapman.
- Curran, J. and Burrows, R. (1987), 'Ethnographic approaches to the study of the small business owner', in K. O'Neill, R. Bhambri, T. Faulkner and T. Cannon (eds), *Small Business Development*, Aldershot: Avebury, pp. 3–24.
- Curran, J. and Stanworth, J. (1979), 'Worker involvement and social relations in the small firm', *The Sociological Review*, **27**(2): 317–42.
- Curran, J. and Stanworth, J. (1984), 'Small business research in Britain', in C. Levicki (ed.), *Small Business: Europe*, Beckenham: Croom Helm.
- Czarniawska, B. (1998), *A Narrative Approach to Organization Studies*, London, UK and Thousand Oaks, US: Sage.
- Davies, B. and Harré, R. (1991), 'Positioning: the discursive production of selves', *Journal for the Theory of Social Behaviour*, **20**(1): 43–63.
- Davis, M.S. (1971), 'That's interesting! Towards a phenomenology of sociology and sociology of phenomenology', *Philosophy of Social Science*, **I**: 309–34.
- Davis, M.S. (1999), 'Aphorisms and clichés: the generation and dissipation of conceptual charisma', *Annual Review of Sociology*, **25**: 245–69.
- Dennett, D.C. (1982), 'Comments on Rorty', *Synthese*, **53**: 349–56.
- Dennett, D.C. (1993), *Consciousness Explained*, London: Penguin.
- Dennett, D.C. (2003), *Freedom Evolves*, London: Penguin.
- Derrida, J. (2000), 'Différance', in P. du Gay, J. Evans and P. Redman (eds), *Identity: A Reader*, London, UK and Thousand Oaks, US: Sage, pp. 87–93.

- Dibben, M.R. (2000), *Exploring Interpersonal Trust in the Entrepreneurial Venture*, Basingstoke: MacMillan.
- Dick, B. and Morgan, G. (1987), 'Family networks and employment in textiles', *Work, Employment and Society*, **1**: 225–46.
- Down, S. (1999a), 'Owner-manager learning in small firms', *Journal of Small Business and Enterprise Development*, **6**(3): 267–80.
- Down, S. (1999b), '(Yet) another side of HRM?', *Organization*, **6**(3): 543–60.
- Down, S. (2001a), 'The return of popular social science?', *Human Relations*, **54**(12): 1639–62.
- Down, S. (2001b), 'The use of history in business and management, and some implications for management learning', *Management Learning*, **32**(3): 395–417.
- Down, S. (2001c), 'Review of M. Dibben (2000) *Exploring Interpersonal Trust in the Entrepreneurial Venture*', *Journal of Management Studies*, **38**(5): 753–6.
- Down, S. (2002), 'Clichés, generations, space and friendship: the self-identity narratives of two entrepreneurs', unpublished Ph.D. Thesis, University of Wollongong, Australia.
- Down, S. and Bresnen, M. (1997), 'The impact of training enterprise councils on the provision of small business support: case studies in London and the Midlands', *Local Economy*, **11**(4): 317–32.
- Down, S. and Caldwell, N. (1996), "'Faking" it in supply chain relationships?', paper presented at Manufacturing Matters, Employment Research Unit Conference, Cardiff Business School. Abstract published in *Management Research News*, **20**(2/3): 55–6.
- Down, S. and Reveley, J. (2004), 'Generational encounters and the social formation of entrepreneurial identity – "young guns" and "old farts"', *Organization*, **11**(2): 233–50.
- Down, S. and Sadler-Smith, E. (1999), "'Covertness", friendship and subjectivity in research: a plea for more realism, openness and relevance in academic dialogue', paper presented at Taking Liberties, Standing Conference on Organisational Symbolism, Edinburgh, July.
- Down, S., Badham, R. and Garrety, K. (2003), 'Clichés of resistance: some irreverent thoughts, doubts, and questions about resistance in contemporary culture change programs and organisations more generally', paper presented at APROS, Mexico.
- du Gay, P. (2000a), 'Enterprises and its futures: a response to Fournier and Grey', *Organization*, **7**(1): 165–83.
- du Gay, P. (2000b), *In Praise of Bureaucracy*, Weber, *Organization, Ethics*, London, UK and Thousand Oaks, US: Sage.
- Eco, U. (2002), *Baudolino*, London: Secker and Warburg.
- Erikson, E.H. (1968), *Identity, Youth and Crisis*, New York: W.W. Norton.

- Flaubert, G. (1975), *Madame Bovary*, London, UK and New York, US: Penguin.
- Fletcher, D. (2003) 'Framing organizational emergence: discourse, identity and relationship', in D. Hjorth and C. Steyaert (eds), *New Movements in Entrepreneurship*, Cheltenham, UK and Northampton, MA, US: Edward Elgar, pp. 125–42.
- Foucault, M. (1982), 'Afterword: the subject and power', in H.L. Dreyfus and P. Rabinow (eds), *Michel Foucault: Beyond Structuralism and Hermeneutics*, Hemel Hempstead: Harvester Press, pp. 208–26.
- Fournier, V. and Grey, C. (1999), 'Too much, too little and too often: a critique of du Gay's analysis of enterprise', *Organization*, **6**(1): 107–28.
- Gartner, W.B. (1989) "'Who is an entrepreneur?' Is the wrong question", *Entrepreneurship Theory and Practice*, Summer: 47–67.
- Geertz, C. (1973), *The Interpretation of Cultures*, New York: Basic Books.
- Gergen, K.J. (1978), 'Towards generative theory', *Journal of Personality and Social Psychology*, **36**(11): 1344–60.
- Gibb, A. (2002) 'In pursuit of a new "enterprise" and "entrepreneurship" paradigm for learning: creative destruction, new values, new ways of doing things and new combinations of knowledge', *International Journal of Management Reviews*, **4**(3): 233–70.
- Giddens, A. (1976), *New Rules of Sociological Method* (first edn), London: Hutchinson.
- Giddens, A. (1984), *The Constitution of Society: Outline of the Theory of Structuration*, Cambridge: Polity Press.
- Giddens, A. (1991), *Modernity and Self-identity: Self and Society in the Late Modern Age*, Cambridge: Polity Press.
- Giddens, A. (1992), *The Transformation of Intimacy: Sexuality, Love and Eroticism in Modern Societies*, Cambridge: Polity Press.
- Giddens, A. (1993), *New Rules of Sociological Method* (second edn), Cambridge: Polity Press.
- Gillett, G. (1999) 'Dennett, Foucault, and the selection of memes', *Inquiry*, **43**(3): 2–23.
- Goffman, E. ([1959]1990), *The Presentation of Self in Everyday Life*, London, UK and New York, US: Penguin.
- Goffman, E. (1961), *Asylums*, New York: Anchor.
- Goffman, E. (1968), *Stigma: Notes on the Management of Spoiled Identity*, London, UK and New York, US: Pelican Books.
- Goffman, E. (1971), *Relations in Public: Microstudies of the Public Order*, New York: Basic Books.
- Goffman, E. (1972), *Encounters: Two Studies in the Sociology of Interaction*, London: The Penguin Press.
- Goss, D. (1991), *Small Business and Society*, London, UK and New York, US:

- Routledge.
- Grant, P. and Perren, L. (2002), 'Small business and entrepreneurial research: meta-theories, paradigms and prejudices', *International Small Business Journal*, **20**(2): 185–211.
- Gray, C. (1998), *Enterprise and Culture*, London, UK and New York, US: Routledge.
- Gray, J. (2003), *Straw Dogs: Thoughts on Humans and Other Animals*, London: Granta.
- Hall, S. (2000), 'Who needs "identity"', in P. du Gay, J. Evans and P. Redman (eds), *Identity: A Reader*, London, UK and Thousand Oaks, US: Sage, pp. 15–30.
- Hendry, J. (2004), *Between Enterprise and Ethics: Business and Management in a Bimoral Society*, Oxford: Oxford University Press.
- Hjorth, D. and Steyaert, C. (eds) (2004) *Narrative and Discursive Approaches in Entrepreneurship*, Cheltenham, UK and Northampton, MA, US: Edward Elgar.
- Hobbs, D. (1988), *Doing the Business: Entrepreneurship, the Working Class, and Detectives in the East End of London*, Oxford: Clarendon Press.
- Holliday, R. (1995), *Investigating Small Firms: Nice Work?*, London, UK and New York, US: Routledge.
- Hughes, G. (1988), *Words in Time: A Social History of the English Vocabulary*, Oxford: Blackwell.
- Hunt, G. and Satterlee, S. (1986), 'The pub, the village and the people', *Human Organization*, **45**: 62–74.
- Jenkins, R. (1996), *Social Identity*, London, UK and New York, US: Routledge.
- Kärreman, D. and Alvesson, M. (2001), 'Making newsmakers: conversational identity at work', *Organizational Studies*, **22**(1): 59–89.
- Keat, R. and Abercrombie, N. (1990), *Enterprise Culture*, London, UK and New York, US: Routledge.
- Kets de Vries, M. (1977), 'The entrepreneurial personality: a person at the crossroads', *Journal of Management Studies*, **14**(1): 34–57.
- Kondo, D.K. (1990), *Crafting Selves: Power, Gender, and Discourses of Identity in a Japanese Workplace*, Chicago: University of Chicago Press.
- Lave, J. and Wenger, E. (1991), *Situated Learning: Legitimate Peripheral Participation*, Cambridge, UK and New York, US: Cambridge University Press.
- Lefebvre, H. (1994), *The Production of Space*, Oxford, UK and Cambridge, MA, US: Blackwell.
- Lewis, J.D. and Weigert, A.J. (1981), 'The structures and meanings of social time', *Social Forces*, **60**(2): 432–62.
- Lewis, Y. (2003), 'The self as a moral concept', *The British Journal of Social*

- Psychology*, **42**: 225–37.
- Littunen, H. (2000), 'Entrepreneurship and the characteristics of the entrepreneurial personality', *International Journal of Entrepreneurial Behaviour and Research*, **6**(6): 295–303.
- Low, M.B. and MacMillan, I.C. (1998), 'Entrepreneurship: past research and future challenges', *Journal of Management*, **35**: 139–61.
- MacIntyre, A. (1981), *After Virtue: A Study in Moral Theory*, London: Duckworth.
- Mannheim, K. ([1928]1952), *Essays on the Sociology of Knowledge*, London, UK and New York, US: Routledge and Kegan Paul.
- McArthur, T. (ed.) (1992), *The Oxford Companion to the English Language*, Oxford: Oxford University Press.
- McClelland, D.C. (1961), *The Achieving Society*, New York: D. Van Nostrand.
- McEwan, I. (1998), *Enduring Love*, London: Vintage.
- Mills, C.W. ([1959]2000), *The Sociological Imagination*, Oxford: Oxford University Press.
- Mitchell, R.K., Busenitz, L., Lant, T., McDougall, P.P., Morse, E.A. and Brock Smith, J. (2002), 'Towards a theory of entrepreneurial cognition: Rethinking the people side of entrepreneurship research', *Entrepreneurship, Theory and Practice*, **27**(2): 93–104.
- Moule, C. (1998), 'Regulation of work in small firms: a view from the inside', *Work, Employment and Society*, **12**(4): 635–53.
- Ogbor, J.O. (2000), 'Mythicizing and reification in entrepreneurial discourse: ideology-critique of entrepreneurial studies', *Journal of Management Studies*, **37**(5): 605–35.
- Paine, R. (1970), 'Anthropological approaches to friendship', *Humanitas*, **VI**(2):139–60.
- Parker, M. (2000), *Organizational Culture and Identity: Unity and Division at Work*, London, UK and Thousand Oaks, US: Sage.
- Partridge, E. ([1940]1979), *A Dictionary of Clichés*, London: Routledge and Kegan Paul.
- Potter, J. and Wetherell, M. (1987), *Discourse and Social Psychology: Beyond Attitudes and Behaviour*, London, UK and Thousand Oaks, US: Sage.
- Ram, M. (1994), *Managing to Survive: Working Lives in Small Firms*, Oxford: Blackwell.
- Ram, M. (2000), 'Hustling, hassling and making it happen: researching consultants in a small firm context', *Organization*, **7**(4): 657–77.
- Ram, M. and Holliday, R. (1993), 'Relative merits: family culture and kinship in small firms', *Sociology*, **27**(4): 629–48.
- Reed, M.I. (1997), 'In praise of duality and dualism: rethinking agency and structure in organizational analysis', *Organization Studies*, **18**(1): 21–42.

- Reed, M.I. (1998), 'Organizational analysis as discourse analysis: a critique', in D. Grant, T. Keenoy and C. Oswick (eds), *Discourse and Organization*, London, UK and Thousand Oaks, US: Sage, pp. 193–213.
- Reed, M.I. (2000), 'The limits of discourse analysis in organizational analysis', *Organization*, **7**(3): 524–30.
- Reveley, J., Down, S. and Taylor, S. (2004), 'Beyond the boundaries: an ethnographic analysis of spatially diffuse control in a small firm', *International Small Business Journal*, **22**(4): 349–67.
- Reynolds P. (1991), 'Sociology and entrepreneurship: concepts and contributions', *Entrepreneurship Theory and Practice*, **16**(2): 47–70.
- Rorty, R. (1982), 'Comments on Dennett', *Synthese*, **53**: 181–7.
- Rorty, R. (1989), *Contingency, Irony, and Solidarity*, Cambridge, UK and New York, US: Cambridge University Press.
- Rose, N. (1996), *Inventing our Selves: Psychology, Power, and Personhood*, Cambridge, UK and New York, US: Cambridge University Press.
- Roth, P. (1998), *American Pastoral*, London: Vintage.
- Rotter, J.B., Chance, J.E. and Phares, E.J. (1972), *Applications of a Social Learning Theory of Personality*, New York: Holt, Rinehart & Winston.
- Rubin, L.B. (1985), *Just Friends: The Role of Friendship in Our Lives*, New York: Harper & Row.
- Sartre, J.P. (1973), *Existentialism and Humanism*, London: Eyre Methuen.
- Scase, R. and Goffee, R. (1980), *The Real World of the Small Business Owner*, London: Croom Helm.
- Schumpeter, J.A. [1934 (1990)], 'The theory of economic development', in *An Inquiry Into Profits, Capital, Credit, Interest and the Business Cycle*, Cambridge, MA: Harvard University Press, pp. 64–94, reprinted in M. Casson (ed.) (1990), *Entrepreneurship*, Aldershot, UK and Brookfield, US: Edward Elgar, pp. 105–34.
- Sennett, R. (1974), *The Fall of Public Man*, Cambridge: Cambridge University Press.
- Sennett, R. (1981), *Authority*, New York: Vintage Books.
- Sennett, R. (1998), *The Corrosion of Character: The Personal Consequences of Work in the New Capitalism*, New York: Norton.
- Sennett, R. (2000), 'Street and office: two sources of identity', in W. Hutton and A. Giddens (eds), *On the Edge: Living with Global Capitalism*, London: Jonathan Cape, pp. 175–90.
- Shapiro, A. and Sokol, L. (1982), 'The social dimensions of entrepreneurship', in C. Kent, D. Sexton and K. Vesper (eds), *Encyclopedia of Entrepreneurship*, Englewood Cliffs: Prentice-Hall, pp. 72–90.
- Shapin, S. (2001), 'Proverbial economies: how an understanding of some linguistic and social features of common sense can throw light on more prestigious bodies of knowledge, science for example', *Social Studies of*

- Science*, **31**(5): 731–69.
- Silverman, D. (1970), *The Theory of Organisations: A Sociological Framework*, London: Heinemann.
- Somers, M.R. (1994), 'The narrative constitution of identity: a relational and network approach', *Theory and Society*, **23**: 605–49.
- Stanworth, J. and Curran, J. (1984), 'Small business research in Britain', in C. Levicki (ed.), *Small Business: Europe*, Beckenham: Croom Helm, pp. 127–52.
- Steyaert, C. and Katz, J. (2004), 'Reclaiming the space of entrepreneurship in society: geographical, discursive and social dimensions', *Entrepreneurship and Regional Development*, **16**: 179–96.
- Storey, D. and Sykes, N. (1996), 'Uncertainty, innovation and management', in P. Burns and J. Dewhurst (eds), *Small Business and Entrepreneurship* (second edn), London: MacMillan, pp. 73–93.
- Strauss, A.L. (1959), *Mirrors and Masks: The Search for Identity*, Illinois: Free Press of Glencoe.
- Taylor, C. (1989), *Sources of the Self: The Making of the Modern Identity*, Cambridge, MA, Harvard University Press.
- Taylor, C. (1991), *The Ethics of Authenticity*, Cambridge, MA: Harvard University Press.
- Tsoukas, H. (2000), 'False dilemmas in organization theory: realism or social constructionism', *Organization*, **7**(3): 531–5.
- Van Maanen, J. (1988), *Tales of the Field: On Writing Ethnography*, London, UK and Chicago, US: University of Chicago Press.
- Warren, L. (2004) 'Negotiating entrepreneurial identity: communities of practice and changing discourses', *International Journal of Entrepreneurship and Innovation*, **5**(1): 25–35.
- Watson, T.J. (1994), *In Search of Management: Culture Chaos and Control in Managerial Work*, London, UK and New York, US: Routledge.
- Watson, T.J. (1995), 'Rhetoric, discourse and argument in organizational sense making: a reflexive tale', *Organizational Studies*, **16**(5): 805–21.
- Watson, T.J. (1996), 'How do managers think? Identity, morality and pragmatism in managerial theory and practice', *Management Learning*, **27**(3): 323–41.
- Watson, T.J. (1997), 'Theorizing managerial work: a pragmatic pluralist approach to interdisciplinary research', *British Journal of Management*, **8**(1): 3–8.
- Watson, T.J. (2000), 'Ethnographic fiction science: making sense of managerial work and organisational research processes with Caroline and Terry', *Organization*, **7**(3): 489–510.
- Watson, T.J. (2004), 'Managers, managism and the tower of babble: making sense of managerial pseudo-jargon', *International Journal for the Sociology*

- of Language*, **166**: 67–82.
- Weiner, E.S.C. and Simpson, J.A. (eds) (prep.) (1989), *The Oxford English Dictionary* (second edition), Oxford: Clarendon Press.
- Wenger, E. (1998), *Communities of Practice: Learning, Meaning and Identity*, Cambridge, UK and New York, US: Cambridge University Press.
- Wilson, C. (1978), *The Outsider*, London: Picador.
- Zerubavel, E. (1981), *Hidden Rhythms: Schedules and Calendars in Social Life*, Berkeley: University of California Press.
- Zijderveld, A.C. (1979), *On Clichés: The Supersedure of Meaning by Function in Modernity*, London: Routledge and Kegan Paul.
- Zimmer, C. and Aldrich, H. (1987), 'Resource mobilization through ethnic networks: kinship and friendship ties of shopkeepers in England', *Sociological Perspectives*, **30**(4): 422–45.