Index

Abegglen, James C. 74, 208
Abo, Tetsuo xvi, 72, 95, 208, 212
Abramowitz, Morton 48, 208
administrative guidance 53, 96
agglomeration 4, 39–40, 99, 159
see also growth clustering
agricultural cooperative system 193
Akamatsu, Kaname xi–xii, xv, 9–13, 144–5, 208
Akihabara (district) 100, 205, 207
amakudari (descent from heaven) 197
anime (animation) 137
Anti-Trust Law 188
Aoki, Masahiko 13, 85, 146, 176, 195, 208
Argy, Victor 192, 208
Arisawa, H. 36, 208
Arrighi, Giovanni 147, 208
Arrow, Kenneth 84, 208
ASEAN-4 xi, 46, 86, 88, 114, 157
Brand-to-Brand-Complementation program 86
Malaysia 46, 85
Thailand 43, 46
Australia 21, 59
car industry
Basic Automobile Industry Policy 69
Japanese automobile/parts producers
Aishin Seiki 106
Daihatsu 70
Fuji Heavy Industries (Subaru) 70, 106, 201
Honda Motor 42, 70, 77, 197, 201
Hino Motor 69
Mazda Motor 106, 201
Nissan 69, 70, 77, 105–6, 201
Prince Motor 70
Suzuki Motor 70
Toyo Kogyo (Mazda Motor) 70, 72, 106, 201
Toyota Motor Corporation 70, 72, 74–7, 80, 134, 197–8, 201
Toyota cluster 80
Toyota Bank 198
production system xiv, 72–81, 133
see also lean production
Baker, Howard 202
Balassa, Bela 148, 209
bank-loan capitalism 195–8
Bank of Japan 44, 181, 195, 198
monetary policy 196
banks, commercial
DKB (Dai-Ichi Kangy Bank) 181–2
Hanwa Bank 198
Kofuku Bank 37, 202
Sakura Bank 181
Sanwa Bank 181
Shinsei Bank 200
Softbank 134
Tokyo Sowa Bank 200
Basel Accord 199
Baumol, William J. 18, 209
Bell, John H. 22, 209
Berri, David 48, 209
Best, Michael H. 16, 176–7, 209
Bhagwati, Jagdish N. 58, 209
Bieda, Ken 59, 209
Big Bang 200
biotechnology (BT) 17–18, 97, 102
Black, Dennis 89
Boltho, Andrea 140, 209
Bonacich, Edna 37, 209
Boyd, Gavin xvi–xvii
Bretton Woods 20, 24, 88, 186–7
bubble, asset (1987–90) 101, 179, 194–9, 205
see also inner-dependent (ID) sector
Buckley, Peter xvii, 146, 175, 209
business restructuring 202, 206
see also reforms
Canada 21, 59
capitalism 12, 134
alliance capitalism 167–70, 174, 182
capitalist process 12, 147, 167–183
capitalist process 26
consumer capitalism 26
global capitalism 3, 13, 16, 18–19, 51, 120, 127, 139, 146–8, 156, 184
industrial capitalism 196
Japanese brand of 167
laissez faire capitalism 33
latecomer capitalism 33
market capitalism 3, 15, 18
mass-consumption capitalism 26
network capitalism 163–83
spread of 6
threat to 34
Casson, Mark 175, 209
catch-up growth 3–4, 7–8, 13, 28, 121
Japan vs. Russia 25–7
Caves, Richard E. 48, 209
Chandler, Alfred D., Jr. 93–4, 183, 209
Chaplin, Charlie 76
Chen, Edward K. Y. 9, 210
Chenery, Hollis B. xi, 148, 210
China xi, 7, 10, 19, 22, 25–6, 32–6, 44, 48, 87–8, 95, 114, 132–3, 137, 147, 151, 157, 186–7
Galanz Group 87
Haier 88
Konka 87
Made in 137
TCL 87
Clark, Colin xi, 210
Coase, Ronald 168, 210
Cold War 19–20, 27, 34, 186–8, 205–6
colonialism 15, 19
communism 15, 19, 26–7, 34, 47, 51, 147, 186, 205
collapse of 19
comparative advantages
augmentation 151–5
chain of 157
document/theory of 35–6, 49–50, 151, 178
dynamic 149–50, 153, 190
in labor-intensive light industries 38, 114
intra-industry pattern of 79
new 125, 145, 149, 152
recycling 7, 140–41, 144–5, 151, 189
revealed 149–51
trade-induced exploitation of 101
working of 35
concatenation economies 3–8, 28
cooperative R&D programs 90, 95–8
Council on Economic and Fiscal Policy 194
creative destruction 12, 113–14
Crick, Francis 17
Cumings, Bruce 186, 210
Curtis, Philip J. 92–4, 210
Degawa, Atushi 95, 221
dependency on overseas resources 58–60
diminishing returns 31, 158, 160
dirigisme 65, 122, 187–8
dirigiste catch-up 20, 146, 205
division of labor 73, 87
hierarchical 173
international 23
inter-unit 178
is limited by the extent of the market 55, 78, 121, 159
IT-based 121
meso-level 39
vertical 77–9
Dodds, Colin xvi
Donahue, Peter 36, 210
dualism, structural 185, 188–97
inner-dependent (ID) sector 189–92, 194–5, 198–201, 203–5
outward focused (OF) sector 189–91, 199, 201, 205
Dunning, John H. xiii, xv, 73, 108–10, 114, 167, 210–11
Dutch disease 60, 192
Dutta, Manoranjan 140, 211
East Asia xi, xiv, 4, 24, 37, 85, 139, 140, 142
regionalized endogenous growth in 140–45
Eatwell, John 162, 211
e-commerce 128–9
Amazon.com 124
America Online 124
ebay 124
economic development as freedom 19
labor-driven 31–3, 46
Index

one-set principle of development 56
take-off classmates 25
trap of growth bottlenecks 62–5
economies of hierarchical concatenation 3–6, 8, 28
Efficiency
  adaptive vs. allocative 145, 153
  Smithian specialization efficiency vs. Veblenian coordination efficiency 72–74, 129
Eisenstadt, Samuel N. 174–5, 221
elan of growth, Smithian 158–9, 161
electronics
  cell production 126
  consumer electronics 90–95, 107
  high-tech firms
    Canon xvi, 105, 201
    Casio 104
    Citizen 104
    Fuji Photo Film 105
    Fujitsu 96, 105
    Hitachi 96, 105
    Kyocera 100
    Matsushita Electric 42, 91, 105, 130, 136, 197–8
    Minolta Camera 105–6
    NEC 96, 105–6, 133–4, 136, 138
    Nikon 106
    Oki Electric 96
    Olympus Optical 106
    Pioneer Electric 106
    Ricoh 106
    Seiko 104
    Sharp 91, 132
    Sony 42, 91–2, 94–5, 104, 130, 134, 136, 197–8
    Betamax vs. VHS 136
    Toshiba 96, 100, 105, 124, 136
    light-emitting diodes (LEDs) 104
    liquid crystal displays (LCDs) 104
Elmslie, Bruce T. 8, 211
Emperor Hirohito 94
endogenous retrogradation 7–8, 132–4
Ernst, Dieter xvi
Europe 34, 83, 85, 99, 127–8, 130, 140, 179
Belgium 48
Britain/UK 3, 8, 21–3, 40, 117, 202–3
  Austin Motor (UK) 69
  Cambridge 100
  Pax Britannica 3, 14–21, 25–6
  Germany 19, 21–2, 36, 48, 59, 67, 70–71, 117–18, 203
  Berlin Wall, fall of 27
  German miracle 33
  Italy 19, 21–2, 48, 71
  France xv, 48, 71, 117–18, 203
  Sorbonne Colloquium xv
  national champion model 57, 72, 82
  Netherlands 48
  Portugal 154
  Sweden 21
  Switzerland 201
excessive competition 56
Export-Import Bank of Japan 44
externalities
  information 98, 100
  learning 4
Ferror, Christine 39, 220
feudalism 174–6
Fiore, Quentin 17, 216
Florida, Richard 72, 213
flying-geese (FG) xi–xii
  Akamatsu’s fundamental pattern 9
  catch-up 188–90
  formation/pattern 9–10, 37, 112–13
  modality of industrial organization 79
  paradigm/framework 3–21, 109, 113
  strategy 88, 116, 144–5, 148, 197
  style 34, 188
financial repression 196
foreign direct investment (FDI) 5
  alliance-seeking 142–3
  and structural transformation 147–51
  anti-trade 151–4
  assembly-transplanting 142–3
  comparative advantage augmenting 152
  elementary type/stage of 45–6, 142
  evolutionary progress of 149–51
  export-creating effect of 83
  FDI-based trade augmentation 154–5
  house-cleaning type of 60–62, 142–3, 160–1
  inward 57, 87, 95, 110–14, 116, 120, 146, 148–50, 189, 192, 203–4, 206
local content requirements 86
Institutions, industrial upgrading, and economic performance in Japan

low-wage (labor)-seeking 47, 142–3
production via 145
pro-trade type 151–5
resource-seeking 142–3, 160–61
time of 7, 44–5, 48, 161
transplants 83
transaction costs of 155
under Japanese management 77
Foreign Exchange Control Law (1980) 198
Friedman, Thomas L. 19, 211
Fujimoto, Takahiro 80, 211
Fukoku Kyoho (rich nation, strong army) 14, 49

Galbraith, John K. 63, 211
General Head Quarters (GHQ) of the Allied Forces 91
General MacArthur, Douglas 193
Gerlach, Michael L. 167, 169–71, 178, 182, 211
Gerschenkron, Alexander xi, 184, 211
Ghosn, Carlos 201
global positioning system (GPS) 123
globalization
age of 19, 25, 154
forces of 182, 185
game of xiv
global economic system 35
hegemon-led 184
process of 197
Glyn, Andrew 25, 211
gold standard 14, 25
Golden Age of Capitalism 24
Mark I (1870–1914) 14–15
Mark II (1950–71) 15–16
Golden Straitjacket 19–21, 122
golf courses 201–2
goso sendan (convoy) policy 198
government failure 168
Gray, H. Peter xvii, 25, 211
Gregory, R.G. 146, 211
gross domestic product (GDP) 149
growth clustering 3–19, 21, 23–7, 149, 162
hegemon-led xii, 3–4
Pax-Americana-led 140
regional 139–42
US-led 146
Haberler, Gottfried von 157, 211
Hagel, John 123, 211
Hara, Akira 37, 212
Harvard University 100
Hashimoto, Juro xvi
Hatch, Walter 87, 212
heavy and chemical industrialization 49–66
Heckscher–Ohlin theory 14, 31, 36, factor price magnification 41, 47, 51, 113, 133
logic of labor-driven FDI 43–6
stage of growth 14–15
Hegelian triadic dialectics 46, 64
Hersch, Jacques 35, 212
Hicks, John R. 159–60, 163, 212
hierarchy of countries/economies/nations 5, 11, 21, 34
high mass consumption 26–7
high growth period 65
Hirst, Seev 16, 156, 212
Hitotsubashi University xi–xii
Hokkaido (island) 37
holding company 172, 202–3
Mizuho Holdings 181
hollowing out 83, 133–4, 154, 161
Holtham, Gerald 140, 209
Hout, Thomas 81, 222
Hudson Bay Company 5
Hughes, Alan 25, 212
human capital 41, 46, 49, 61
Hume, David xi, 6–8, 28, 46, 66, 161–3, 212
Hymer, Stephen 7, 48, 155, 212
Ibuka, Masaru 94–5
Ichimura, Shin’ichi 85, 212
Ikari, Yoshiro 89, 212
Imai, Ken-ichi 170–73, 177, 212
IMF (International Monetary Fund) 24, 186
imperialism 27, 33
import-substitution-cum-export
promotion (IS-EP) 144, 188
increasing factor incongruity, principle of 45, 155–7
increasing returns to scale 41, 49, 159
Index

India 7, 23, 59, 151
individualism 134
industrial clustering 39, 55, 98
clusters 47, 80–81, 160
industrial districts
   Marshallian vs. Smithian 39–41
industrial policy 50, 52, 65, 90, 146, 188
fifth-generation computer
development 97
for high-tech industries 95–101
Industrial Structural Council 50, 62, 134
Industrial Technology Council 134
LSI semiconductors 90, 137
People’s Car concept 70
reserved competition 56–8, 68, 70
triumvirate pro-trade structural
transformation 151–4
VLSI research project 96
industrial reconstruction 50
industrial relations 84–5
Industrial Revolution 12, 14, 123, 139
   Japan’s 33
industrial structure 59, 119
industrial upgrading 11, 161
   and business organization 179–82
   and outward FDI 142–5
   labor surplus as a catalyst for 31–3
   ladder of 28, 90, 134, 144–5, 188
   model/theory of 11, 13, 156–7
   process of 47, 52, 142
   products of 140
   sequence of 14–19
   spatial 54
   stages of 11, 107, 147
   trends of 147
infant-industry protection 22–3, 56–7, 70, 146, 188
infant market protection 22
Information technology (IT) 17–18, 20, 103, 107, 121–31, 135–7
American firms
   Dell 124
   Google 124
   Intel 104, 176
   Linux 124
   Lucent Technologies 124
   Netscape 124
   Nortel Networks 124
   Overture 124
Priceline 124
Yahoo! 124
   -based productivity 131
   -based goods/products 136
Basic Law on the Formation of an
   Advanced Information and
   Telecommunications Network
   Society (IT Law) 134
Bell Labs 16, 94, 103
Bit Valley 100
   -driven stage of growth 121–38
e-Japan Strategy 134–5
   -enabled industries 126
   Information Technology Strategy
   Council (Japan) 134
   hardware 125
   investment 127
   jobs 161
   -led growth 137
   mandate of 205
   revolution 19, 20, 28, 107, 121–6,
      179, 182, 204–6
   software utilization 121–31
   utilization 127–31
Inoki, Takenori 84–5, 213
input-driven growth 33
institutions
   institutional arrangements 3, 32, 47,
      52, 56, 185
   institutional capability 47
   institutional environment 37
   institutional factors 47
   institutional forces 46
   institutional homogenization 206
   institutional incongruity 195
   institutional mandate 205
   institutional matrix 184
   institutional rigidities 62
   institutional setting/setups 47, 184,
      199
   matrices of 184–5
   inner 188–94, 206
   outer 186–7, 206
international business 7, 107, 142, 148,
   163, 184–5, 200–206
international capital markets 197
Internet 107, 121–3, 126, 135, 188–9
Advanced Research Project Agency
   (ARPA) 123
Internet Corporation for Assigned
Institutions, industrial upgrading, and economic performance in Japan

Names and Numbers (Icann) 123
Internet-enabled goods/industries/ventures 17–18, 22, 107, 122, 124–5, 189
World Wide Web (www) 123
interstitial coordination
intra-keiretsu 79
intra-industry 77–9
intra-shop 74–7
Veblenian 72–4, 129
investment development path (IDP) 107–20
meso-IDPs 110–16
technology development path (TDP) 116–18
invisible/visible/linking hand 50
Iran 21
Itagaki, Hiroshi 85, 212
Itami, Hiroyuki 56, 212
Itoh, Takatoshi 9, 212

Japan Development Bank 69
Japan Post 194–5
Japanese Federation of Economic Organization 93–4
Japanese Medical Association 193
JETRO 204
jiba-sangyo (community-based industrial cluster) 33, 37–42, 47
as Smithian cluster 41
Johnson, Chalmers 53–4, 96, 187, 190, 213
Johnstone, Bob 104, 213
Jones, Daniel T. 72, 224
Jorgenson, Dale W. 56, 131, 213
ju-ko-cho-dai (heavy-thick-long-big) 49–50, 58, 62
see also kei-haku-tan-sho

Kanasaki, Takashi 120, 213
Kawai, Masahiro xvi
Kay, Neil M. 175, 213
kei-haku-tan-sho(light-thin-short-small) 49, 62, 66, 90
see also ju-ko-cho-dai
keiretsu 52–8, 65, 67, 70, 77–8, 80–81, 87–8, 97–8, 169–74, 177–9, 181–3, 185, 187, 195–8
see also zaibatsu
cross-shareholdings 199

Fuyo group 181
J-Phone Group 202
Mark I and II 181–3
Mitsubishi (Group) 55–6, 70–71, 96, 201
Mitsui (Group) 56, 181
Seibu Group 202
Sumitomo 55–6, 181
Tokyu Corp 202
Kenen, Peter B. 35, 213
Kenney, Martin 72, 213
Kibi, Masato 95, 213
Kindleberger, Charles P. 33, 45, 213
Knowledge
absorption and diffusion 114, 161–2
-based (advantages/goods/industries/production) 16, 86, 125, 143–4, 146, 161
brain drain 138
-driven growth, 139, 148
knowledge/information creation vs. diversion 98, 131, 177, 181, 183
know-why 85
outflow of 161–2
transfers 5, 110, 125, 151, 154–5
Koike, Kazuo 84–5, 213
Koizumi, Hideo 213
Kojima, Kiyoshi xii, xiii, xv, 9, 44, 79, 151–2, 154, 206, 213
Komiya, Ryutaro 43, 146, 213
konbinato 54–6, 60, 65, 98, 100
Idemitsu Kosan 56
Kawasaki Steel 55
Nippon Oil Group 56
petrochemical complex 54–6
steel mills, integrated 54–6
Kondo, Masayuki 85, 213
Korhonen, Pekka 9, 144, 213
Krasner, S.D. 33, 213
Krugman, Paul R. 33, 40, 58, 213
Kudo, Akira xvi, 46, 215
Kyoto University 100
Kyushu (island) 37
Phoenix Seagaia Resort 202
Landes, David S. 23, 215
Latin America
Argentina 21
Brazil 21, 59

Koike, Kazuo 84–5, 213
Koizumi, Hideo 213
Kojima, Kiyoshi xii, xiii, xv, 9, 44, 79, 151–2, 154, 206, 213
Komiya, Ryutaro 43, 146, 213
konbinato 54–6, 60, 65, 98, 100
Idemitsu Kosan 56
Kawasaki Steel 55
Nippon Oil Group 56
petrochemical complex 54–6
steel mills, integrated 54–6
Kondo, Masayuki 85, 213
Korhonen, Pekka 9, 144, 213
Krasner, S.D. 33, 213
Krugman, Paul R. 33, 40, 58, 213
Kudo, Akira xvi, 46, 215
Kyoto University 100
Kyushu (island) 37
Phoenix Seagaia Resort 202
Landes, David S. 23, 215
Latin America
Argentina 21
Brazil 21, 59
Index

Chile 59
land and (agricultural) reform 192–3
Large-Scale Retail Law 201
latecomer (advantages/status) 5, 53, 56, 101, 110, 139, 144, 147, 185
lean production xiv, 72–81, 84–8
application to Japan Post 195
just-in-case (inventory) vs. just-in-time (delivery) 74–6, 78, 80, 83, 85–6, 181
kanban 75
quality control (QC) circle 76
learning
  by alliancing 28
  by borrowing 28
  by doing 84, 159
  by emulation 28
  by working together 84
cross-border 108
curve 108, 116, 123
how to learn 8
interactive 110
international 107
mutual 5
Lee, Chung H. 160, 215
Letiche, J.M. 163, 168, 215
Lewis, Arthur W. xi, 32–3, 215
Liberal Democratic Party (LDP) 189
  Ministry of Agriculture, Forestry, and Fisheries 189
  see also Ministry of Agriculture, Forestry, and Fisheries
Liberalization and the bubble 194–9
Lipietz, Alain 25, 211
List, Friedrich 22, 215
Long-Term Credit Bank of Japan 200
Lower House of parliament 193
Lynn, Leonard H. 53, 215
Lyons, Nick 94, 215
M&As 122, 142, 202–4, 207
Maddison, A 25
made-in-Japan 38, 87, 91–2
main bank system 181, 195–9
groups (DKB, Fuyo, Mitsubishi, Mitsui, Sanwa, and Sumitomo) 181
  see also banks, commercial
Mao Zedong 35
market democracy 16, 18, 25
market failures 169
Marshall, Alfred 39, 40, 215
Marshall Plan 34
Marston, Richard C. 190, 215
Marx, Karl 4, 6, 8, 27, 169, 215
mass production xiv, 68–9, 74–5
  see also lean production
McLuhan, Marshall 17, 216
McNulty, Paul J. 5, 216
Meany, George 36
Meier, Gerald M. 9, 216
Meiji
government 49, 139, 190
opening (1868) 206
Restoration (1868) 110, 139, 190
meritocracy, education 41
Mexico 21
Mikanagi, Yumiko 187, 216
Mill, John Stuart xi, 4, 5, 8, 216
Ministry of Agriculture, Forestry, and Fisheries 189
Ministry of Economy, Trade, and Industry (METI) 126–9, 131
  see also METI
Ministry of Education, Culture, Sports, Science and Technology 133
Ministry of Finance 99, 189, 198
  see also MITI
Petrochemical Industry Restructuring Policy 53
three-stage Rationalization Plan 53
  see also industrial policy
Ministry of Labor 85, 189
Miyazaki, Yoshikazu 56, 216
Moore’s Law 126
moral hazard 196–7
  socially justifiable 197
Morita, Akio 94–5, 216
Motohashi, Kazuyuki 131, 213
Mucchielli, Jean-Louis xv–xvii
multinationals, Western
  AT&T 16, 105–6, 124
  Boots 201
  BT (British Telecoms) 124, 202
  Carrefour 201
  Chrysler Corp 71
  Cisco Systems 124
  Citigroup 200
  Colgate-Palmolive 106
Costco Wholesale 201, 204
Deutsche Telekom 124
Eastman Kodak 105
Ford Motor 14, 41, 72, 76
    Detroit production system 69
    Fordism 14, 23, 41, 74, 76
    Taylorism 14, 23, 41, 74, 76
Gap 210
GE (General Electric) 93, 105
GM (General Motors) 71, 105
Goldman Sachs 202
Hoechst 105
IBM 16, 90, 95–6, 100, 124, 134
Lone Star 200, 202
Philips 105
Proctor & Gamble 106
RCA (Radio Corporation of America) 91–4
Ripplewood Holdings 200, 202
Sephora 201
Siemens 100, 105
Starbucks 201
Texas Instruments 105–6
Toys ‘R’Us 201
Vodafone 124, 202
Wal-Mart 291
Xerox 105

see also IT firms
Murdock, K. 85, 208
Mutoh, Hiromichi 71, 216
Myint, Hla 40, 47, 216

Nakamura, Takafusa 193, 216
nanotechnology (NT) 18, 97
Narula, Rajneesh xv, 108–9, 216
Nelson, Richard R. 145, 216
networking 167–78
New Economy 15, 17–18, 121–38,
    135–7, 141, 203
see also Old Economy
NHK 92
NIEs 46, 87, 95, 113–14, 127–8, 130,
    158
Korea, South 22, 43–4, 48, 87, 95,
    135, 142, 149
Hyundai 87
Korean War 52, 91, 186
Posco 87
Samsung 87, 95
Hong Kong 43, 149
Singapore 43, 149
Taiwan 22, 43–4, 48, 87, 149
Acer 87
TSMC 87
Niigata 60
Nippon Telegraph and Telephone
    (NTT)106, 124
DoCoMo 136
Noguchi, Yukio 198, 217
North, Douglass C. xi, 184, 217

O’Rourke, Kevin H. 23–4, 217
Obata, Hirokuni xvi
Office Depot 201
Ohno, Tai’ichi 74, 217
Ojimi, Yoshihisa 50–51
Old Economy 19, 125, 141, 125
see also New Economy
Olson, Mancur 195, 217
outsourcing 7, 28, 126, 129–30, 154, 161
Overseas Economic Cooperation Fund
    (OECF) 44
Pacific Economic Cooperation
    Conference 37
Palma, G 6, 220

paradox
    of labor shortages in a labor-abundant
    economy 41–3
    of multiple entrants in a small market
        8, 68–72
    of resource-driven growth in a
    resource-scarce economy 58–60
patents
    cutting-edge 106
    high-impact 106
    pooled 93
    granted in US 104–6
Patrick, Hugh xvi, 146, 195–6, 220
PCAs (parts, components, and
    accessories) 68, 72–4, 79, 84, 86
Peck, Morton J. 53, 220
Phelps, N.A. 48, 220
Phillips, Ronnie 183, 220
Piore, M.J. 173
Plaza Accord 81, 198
Polanyi, Karl 169, 175, 220
political trilemma of the world economy
    20
pollution 60, 66, 143
Porter, Michael E. 40, 221
Powers, Bruce 17, 216
Prawer, Joshua 174–5, 221
price-knowledge/industry-flow 6–7, 46, 66, 81, 89, 142, 161–3
price-specie-flow mechanism 7, 21
Prime Minister Jun’ichiro Koizumi 194, 200–201
Prime Minister’s Office 132
privatization 194–5
product cycle (PC) theory 16–17, 156–7

Radelet, Steven 9, 221
Rapp, William 9, 221
real estate (investment) 198–9
R&D
alliance in 100–101, 143
and economic growth 101–3
as team work 133
large-scale (national) 95–8
reforms 200–205
postwar (sengo kaikaku) 188
Ricardo, David xi, 36, 131, 154–5, 158, 160–61, 163, 178, 221
see also comparative advantage
Ricardian trap of growth bottlenecks 62
Richardson, G.B. 167–71, 173, 221
Rodrik, Dani 20, 221
Roos, Daniel 72, 89, 224
Rosovsky, Henry 146, 220
Rostow, W.W. 11, 21, 23, 25–6, 220
Russia 21, 25–7
collapse of USSR 19, 184

Sabel, C.F. 173
Sachs, Jeffrey 9, 221
Samuels, Richard J. 24, 41, 221
San Francisco Peace Treaty 26, 188
Sano, Shinya 96, 221
Saxonhouse, Gary R. 98, 221
scale and scope economies 126, 160
scale economies 51, 53, 58, 69, 79, 86, 92, 126
Schoppa, Leonard J. 187, 221
Schumpeter, Joseph A. xi–xii, 11–12, 196, 221
Seiyu 201
Sekiguchi, Sueo 120, 222
Sen, Amartya 19, 222
Shimada, Haruo 72, 222
Shimokawa, Koichi 77, 222
Shinjo, Koji 96, 222
Shinohara, Myohei 9, 222
Silicon Valley 98–9, 100, 137
Singh, Ajit 25, 211
small- and medium-sized firms/businesses 33, 36, 43–4, 63, 104, 192, 198
mom-and-pop stores 201
Smith, Adam xi, 4–6, 8, 27, 39–40, 55, 73, 121, 149, 155, 158–9, 168, 222
Smitka, Michael 89, 222
sogo shosha 44
Soriano, Emanuel V. 89, 222
special public corporations 194
Srinivasan, T.N. 58, 209
Stalk, George, Jr. 74, 81, 222
Stanfield, Ron J. 175, 222
Stein, Leslie 192, 208
Stolper, W.F. 41, 222
strategic alliances 101–2, 143
structural dualism
inner-dependent (ID) sector vs. outer-focused (OF) sector 1999 189–95
surplus resource transmogrification 40
survival-of-the-fittest 18
Suzuki, Norihiko xvi

Tabb, William K. 194, 223
Takahashi, Masao 33, 38, 193, 223
Tatsuno, Sheridan M. 99, 120, 223
Taylor, Frederick 14
Taylor, Lance J. 148, 210
technology development path (TDP) 16–20
see also investment development path (IDP)
technological hoarding 86
technopolis 98–100
Technopolis Law (1983) 98
Teranishi, Juro 195, 223
Thatcher-Reaganism 19
time-based competition 81
time compression 141–2, 126, 139–42, 149
total factor productivity (TFP) 12, 101, 125
trade
and structural transformation 147–51
Institutions, industrial upgrading, and economic performance in Japan

export promotion 144
exports/imports of technology 117–19
negotiations
  Framework (or Bilateral Comprehensive Economic) talks 187
  Market-Oriented Sector-Selective (MOSS) talks 187
  Structural Impediments Initiative (SII) talks 187
theory of vent-for-surplus 40
trichotomy of economic coordination 168–9
triple deflation 199
triumvirate pro-trade structural transformation 151–5
Tsuru, Shigeto 34, 55, 223
Turkey 21
ubiquitous networking society 136
Uchino, Tatsuro 32, 55, 223
United States (US)
  AFL-CIO 36
  as hegemon 3–4, 14–19, 21, 27
  as markets 93, 140–42
democratization of Japan 41–3
Fordism and Taylorism 74–7
geopolitics 186–7
in Afghanistan, 187
IT revolution 121–4
Pax Americana 3, 14–21, 25, 34, 51, 205
postwar policy toward Japan 33–7
tech bubble 122
technical tie-ups with Japan 101–2
transplantation of consumer electronics onto Japan 91–5
US patents 104–7
Washington Consensus 19
United Nations (UN) 53, 91, 186
University of Tokyo xvi, 205
Veblen, Thorstein xi, 72–3, 89, 174, 223
Vernon, Raymond 16–17, 45, 59, 63, 156, 223
Vietnam War 60, 147
Viner, Jacob 171, 223
Wada, Haruki xvi
Waller, David V. 37, 209
Wallich, Henry and Mabel 196, 223
Watson, James 17
Wealth of Nations 6
Williamson, Jeffrey 23–4, 217
Williamson, Oliver 169, 175, 224
Willy’s Overland 69
Winter, Sydney G. 145, 216
Womack, James P. 72, 89, 224
Yamaha 42
Yamaichi Securities 200
Yamamoto, Kano xvi
Yamamura, Kozo 87, 212
Yamawaki, Hideki 48, 53, 224
Yamazaki, Mitsuru 38, 224
Yamazawa, Ippei 9, 52, 224
yen
  appreciation 81–4
  defense programs 61
  and productivity growth 190–92
Yokkaichi City 60
Yoshikawa, Hiroshi 13, 224
zaibatsu 55, 171–4, 179
  see also keiretsu
zai-tekku (financial engineering) 199
Zhan, James xiv
Zhang, Shu Guang 186, 224