

## References

---

- Abegglen, J. and Stalk, G. (1985) *Kaisha: The Japanese Corporation*, New York: Basic Books.
- Abelshausen, W. (1995) 'Two Kinds of Fordism: On the Differing Roles of Industry in the Development of the Two German States', in H. Shiomi and K. Wada (eds), *Fordism Transformed: The Development of Production Methods in the Automobile Industry*, Oxford: Oxford University Press, pp. 269–96.
- Abernathy, W.J. (1978) *The Productivity Dilemma*, Baltimore: Johns Hopkins University Press.
- Abernathy, W.J., Clark, K.B. and Kantrow, A.M. (1983) *Industrial Renaissance*, New York: Basic Books.
- Abernathy, W.J., Harbour, J.B. and Henn J.M. (1981) 'Productivity and Comparative Cost Advantages: Some Estimates for Major Automotive Producers', Draft Report to the Department of Transportation, Washington, DC: Transportation Systems Centre.
- Aglietta, M. (1976) *Regulation et Crises du Capitalisme*, Calmann-Levy.
- Aglietta, M. (1987) *A Theory of Capitalist Regulation: The US Experience*, London and New York: Verso.
- Allen, G.C. (1981) 'Industrial Policy and Innovation in Japan', in C. Carter (ed.), *Industrial Policy and Innovation*, London: Heinemann, pp. 68–87.
- Altshuler, A., Anderson, M., Jones, D., Roos, D. and Womack, J. (1984) *The Future of the Automobile*, Cambridge: MIT Press
- Aoki, M. (1987) 'Horizontal vs vertical information structure of the firm', *American Economic Review*, **76**, December, 971–83.
- Aoki, M. (1988) *Information, Incentives, and Bargaining in the Japanese Economy*, Cambridge: Cambridge University Press.
- Aoki, M. (1990) 'Toward an economic model of the Japanese firm', *Journal of Economic Literature*, **28** (1), 1–27.
- Appelbaum, E., Bailey, T., Berg, P. and Kalleberg, A.L. (2000) *Manufacturing Advantage: Why High Performance Work Systems Pay Off*, Ithaca and London: Cornell University Press.
- Arnowitz, S. (1973) *False Promises: the Shaping of American Working Class Consciousness*, New York: McGraw-Hill Co.
- Arrighi, G. (1994) *The Long Twentieth Century: Money, Power and the Origins of our Times*, London and New York: Verso.

- Asanuma, B. (1994) 'Co-Ordination between Production and Distribution in a Globalizing Network of Firms: Assessing Flexibility Achieved in the Japanese Automobile Industry', in M. Aoki and R. Dore (eds), *The Japanese Firm: Sources of Competitive Strength*, Oxford: Oxford University Press, pp. 117–53.
- Bannock, G. (1973) *The Juggernauts: The Age of the Big Corporation*, Harmondsworth, England: Penguin Books Ltd.
- Baran, P. and Sweezy, P. (1966) *Monopoly Capitalism: An Essay on the American Economic and Social Order*, New York: Monthly Review Press.
- Barrow, M. and Wagstaff, A. (1995) 'Efficiency measurement in the public sector: an appraisal', *Fiscal Studies*, **10** (1), 72–96.
- Basu, R. and Wright, J.N. (1997) *Total Manufacturing Solutions*, Butterworth/Heinemann.
- Baumol, W.J. (1994) 'Multivariate Growth Patterns: Contagion and Common Forces as Possible Sources of Convergence', in W.J. Baumol, R.R. Nelson and E.N. Wolff (eds), *Convergence of Productivity: Cross-national Studies and Historical Evidence*, Oxford: Oxford University Press, pp. 62–85.
- Benders, J. and Morita, M. (2004) 'Changes in Toyota Motors' operations management', *International Journal of Production Research*, **42** (3), 433–44.
- Bennett, T., Grossberg, L. and Morris, M. (eds) (2005) *New Keywords: A Revised Vocabulary of Culture and Society*, Oxford: Blackwell Publishing.
- Berggren, C. (1992) *The Volvo Experience: Alternatives to Lean Production in the Swedish Auto Industry*, Houndmills, Basingstoke: The Macmillan Press Ltd.
- Berggren, C. (1993) 'Is lean production the end of history?', *Work, Employment and Society*, **7** (2), 163–88.
- Berle, A.A. and Means, G.C. (1932) *The Modern Corporation and Private Property*, New York: Macmillan.
- Bernstein, J.S. (1997) 'Toyoda Looms and Toyota Automobiles', in T.M. McCraw (ed.), *Creating Modern Capitalism: How Entrepreneurs, Companies and Countries Triumphed in Three Industrial Revolutions*, Cambridge, MA: Harvard University Press, 398–38.
- Best, M.H. (1990) *The New Competition: Institutions of Industrial Restructuring*, Cambridge, UK: Polity Press.
- Best, M.H. (2001) *The New Competitive Advantage: The Renewal of American Industry*, Oxford and New York: Oxford University Press.
- Beynon, H. (1973) *Working for Ford*, Harmondsworth: Middlesex, Penguin Books Ltd.
- Bicheno, J. and Elliot, B. (1997) *Operations Management: An Active Learning Approach*, Blackwell Business Approach, Blackwell Business.
- Blumenstein, R. (1997) 'GM is building plants in developing nations to woo new markets', *Wall Street Journal*, August 4.

- Boyer, R. (1999) 'Hybridization and Models of Production: Geography, History and Theory', in R. Boyer, E. Charron, U. Jurgens and S. Tolliday (eds), *Between Imitation and Innovation: The Transfer and Hybridization of Productive Models in the International Automobile Industry*, Oxford and New York: Oxford University Press.
- Bradley, H., Erickson, M., Stephenson, C. and Williams, S. (2000) *Myths at Work*, Oxford and Malden, MA: Polity Press.
- Brady, C. and Lorenz, A. (2001) *The End of the Road: BMW and Rover – A Brand Too Far*, London: Financial Times–Prentice Hall.
- Braverman, H. (1974) *Labour and Monopoly Capitalism: the Degradation of Work in the 20th Century*, New York: Monthly Review Press.
- Brecher, J. (1972) *Strike!* San Francisco: Straight Arrow.
- Carroll, L. (1998) *Alice's Adventures in Wonderland and Through the Looking Glass*, London and New York: Penguin Classics (edited by H. Haughton).
- Carter, C.F. and Williams, B.R. (1957) *Industry and Technical Progress: Factors Governing the Speed of Application of Science*, London: Oxford University Press.
- Caulkin, S. (2002) 'Waste Not, Want Not', *Observer*, September 8 (also available on [www.leaninstitut.nl/publications/waste-not-want-not.pdf](http://www.leaninstitut.nl/publications/waste-not-want-not.pdf)).
- Christopher, M. (1998) *Logistics and Supply Chain Management: Strategies for Reducing Cost and Improving Service*, Financial Times: Pittman Publishing.
- Christopher, M. (2005) *Logistics and Supply Chain Management: Creating Value-Adding Networks* (3rd edition), Harlow: Financial Times–Prentice Hall.
- Church, R. (1994) *The Rise and Decline of the British Motor Industry*, Houndmills, Basingstoke, Hampshire and London: The Macmillan Press Ltd.
- Coates, D. (2000) *Models of Capitalism: Growth and Stagnation in the Modern Era*, Oxford and Malden, MA: Polity Press.
- Coates, D. (2006) 'The rise and fall of Japan as a model of "progressive capitalism"', in D. Bailey, D. Coffey and P.R. Tomlinson (eds), *Crisis or Recovery: State and Industry in Japan*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar (forthcoming).
- Coffey, D. (1995) 'Turning Virtue into Vice: Does "Lean" Make Sense', Centre for Industrial Policy and Performance, University of Leeds, Bulletin no. 7 (Spring 1995), pp. 10–12.
- Coffey, D. (2003) 'Best Practice Manufacture as Industrial Policy: Lean Production, Competitiveness and Monopoly Capitalism', in D. Coffey and C. Thornley (eds), *Industrial and Labour Market Policy and Performance: Issues and Perspectives*, London and New York: Routledge, pp. 45–61.

- Coffey, D. (2005a) 'Delineating comparative flexibility in car assembly: the problem of wide selection', *International Journal of Automotive Technology and Management*, **5** (1), 18–31.
- Coffey, D. (2005b) 'Lock-ins and lead times: interpreting strategic matching in car assembly', *International Journal of Automotive Technology and Management*, **5** (3), 320–35.
- Coffey, D. and Thornley, C. (eds) (2003) *Industrial and Labour Market Policy and Performance: Issues and Perspectives*, London and New York: Routledge.
- Coffey, D. and Thornley, C. (2006a) 'Automotive assembly: automation, motivation and lean production reconsidered', *Assembly Automation: The International Journal of Assembly Technology and Management*, **26**, (2), pp. 98–103.
- Coffey, D. and Thornley, C. (2006b) 'Changes in Toyota Motors' operations management further considered: line-stoppage frequencies and theoretical cost efficiencies', mimeo.
- Coffey, D. and Thornley, C. (2006c) 'Can Japan Compete Reconsidered: Globalisation and Transformation in the Japanese Industrial Crisis', in D. Bailey, D. Coffey and P.R. Tomlinson (eds), *Crisis or Recovery: State and Industry in Japan*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar (forthcoming)
- Coffey, D. and Thornley C. (2006d) *New Labour and the Abject State*, mimeo.
- Coffey, D. and Tomlinson, P.R. (2003) 'Globalization, vertical relations, and the J-mode firm', *Journal of Post Keynesian Economics*, **26** (1), Fall, 117–44.
- Cole, R.E. (ed.) (1981) *The Japanese Automobile Industry: Model and Challenge for the Future?*, Michigan Papers in Japanese Studies, no. 3, Ann Arbor: Centre for Japanese Studies at the University of Michigan.
- Collins, P. and Stratton, M. (1993) *British Car Factories from 1896: A Complete Geographical, Architectural and Technological Survey*, Dorset: Veloce Publishing plc.
- Coriat, B. (1997) 'Globalization, Variety and Mass Production: The Metamorphosis of Mass Production in the New Competitive Age', in J.R. Hollingsworth and R. Boyer (eds), *Contemporary Capitalism: The Embeddedness of Institutions*, Cambridge: Cambridge University Press, pp. 240–64.
- Cowling, K. (1982) *Monopoly Capitalism*, London and Basingstoke: The Macmillan Press Ltd.
- Cowling, K. and Tomlinson, P.R. (2000) 'The Japanese crisis – a case of strategic failure?', *Economic Journal*, **110** (464), F358–F381.
- Cowling, K. and Tomlinson, P.R. (2003) 'Industrial Policy, Transnational Corporations and the Problem of "Hollowing Out" in Japan', in D. Coffey

- and C. Thornley (eds), *Industrial and Labour Market Policy and Performance: Issues and Perspectives*, London and New York: Routledge, pp. 62–82.
- Cusumano, M.A. (1985) *The Japanese Automobile Industry: Technology and Management at Nissan and Toyota*, Cambridge, MA, and London: Harvard University Press.
- Delbridge, R. and Oliver, N. (1991a) ‘Just-in-time or just the Same? Developments in the auto industry – the retailers’ view’, *International Journal of Retailing and Distribution Management*, **19** (2), 20–26.
- Delbridge, R. and Oliver, N. (1991b) ‘Narrowing the gap? Stock turns in the Japanese and Western car industries’, *International Journal of Production Research*, **29** (10), 2083–95.
- Dicken, P. (2003) *Global Shift: Reshaping the Global Economic Map in the 21st Century*, (4th edition), London: Sage Publications Ltd.
- Drucker, P. (1955) *The Practice of Management*, London: Heinemann.
- Dubois, P. (1976) *Le Sabotage dans l’industrie*, France: Calmann-Levy.
- Dubois, P. (1979) *Sabotage in Industry*, Harmondsworth: Penguin Books.
- Dunnett, P.J.S. (1980) *The Decline of the British Motor Industry*, London: Croom Helm.
- Eberts, R. and Eberts, C. (1995) *The Myths of Japanese Quality*, Upper Saddle River, NJ: Prentice Hall Publishers.
- Edwards, R. (1979) *Contested Terrain: The Transformation of the Workplace in the 20th Century*, New York: Basic Books.
- El-Agraa, A.M. (1997) ‘UK competitiveness policy vs. Japanese industrial policy’, *The Economic Journal*, **107**, September.
- Fisher, F., Griliches, Z. and Kaysen, C. (1962) ‘The costs of automobile model changes since 1949’, *American Economic Review*, **LXX** (5), May, 433–50.
- Foreman-Peck, J., Bowden, S. and McKinlay, A. (1995) *The British Motor Industry*, Manchester and New York: Manchester University Press.
- Freeman, C. and Soete, L. (1999) *The Economics of Industrial Innovation*, (3rd edition, Reprint Issue), London and Washington: Pinter.
- Freyssenet, M. (1995) ‘The Origins of Teamwork at Renault’, in A. Sandberg (ed.), *Enriching Production: Perspectives on Volvo’s Uddevalla plant as an alternative to lean production*, Aldershot: Avebury, pp. 293–307.
- Friedmann, G. (1953) *Ou va le travail humain?*, (2nd edition), Paris: Gallimard.
- Fujimoto, T. (1999) *The Evolution of a Manufacturing System at Toyota*, Oxford and New York: Oxford University Press.
- Fuss, M.A. and Waverman, L. (1992) *Costs and Productivity in Automobile Production: the Challenge of Japanese Efficiency*, Cambridge: Cambridge University Press.
- Geoghegan, V. (1987) *Utopianism and Marxism*, London and New York: Methuen.

- Giddens, A. (2001) *Sociology* (4th edition), Cambridge, UK: Polity Press.
- Gilpin, R. (2000) *The Challenge of Global Capitalism: The World Economy in the 21st Century*, Princeton and Oxford: Princeton University Press.
- Gilpin, R. (2001) *Global Political Economy: Understanding the International Economy Order*, Princeton and Oxford: Princeton University Press.
- Gordon, R.B. (1993) 'The Interpretation of Artifacts in the History of Technology', in S. Lubar and W.D. Kingery (eds), *History from Things: Essays on Material Culture*, Washington and London: Smithsonian Institution Press, pp. 74–93.
- Gorz, A. (1999) *Reclaiming Work: Beyond the Wage-Based Society*, Cambridge, UK: Polity Press (translated by C. Turner).
- Greenhalgh, C. and Kilmister, A. (1993) 'The British Economy, the State and the Motor Industry', in T. Hayter and D. Harvey (eds), *The Factory and the City: The Story of the Cowley Automobile Workers in Oxford*, London: Mansell, pp. 26–46.
- Gronning, T. (1995) 'Recent Developments at Toyota Motor Co.', in A. Sandberg (ed.), *Enriching Production: Perspectives on Volvo's Uddevalla Plant as an Alternative to Lean Production*, Aldershot: Avebury, pp. 405–25.
- Groover, M.P. (1987) *Automation, Production Systems, and Computer Integrated Manufacturing*, London: Prentice-Hall (UK) International Ltd.
- Hartley, J. (1977) 'The changing scene in car manufacture', *Automotive Engineer*, April/May, 14–19.
- Hawken, P., Lovins, A.B. and Hunter-Lovins, L. (1999) *Natural Capitalism: The Next Industrial Revolution*, London: Earthscan Publications Ltd.
- Hayter, T. (1993) 'Local Politics', in T. Hayter and D. Harvey (eds), *The Factory and the City: The Story of the Cowley Automobile Workers in Oxford*, London: Mansell, pp. 161–85.
- Hayter, T. and Harvey, D. (1993) *The Factory and the City: The Story of the Cowley Automobile Workers in Oxford*, London: Mansell.
- HC (1999–2000a) *BMW, Rover and Longbridge*, House of Commons, Session 1999–2000, Trade and Industry Committee, Eighth Report (HC 383).
- HC (1999–2000b) *Government Observations on the Eighth Report of Session 1999–2000*, House of Commons, Session 1999–2000, Eighth Special Report (HC 634).
- HC (2000–2001) *Vehicle Manufacturing in the UK: Report, Together with the Proceedings of the Committee, Minutes of Evidence, and Appendices*, House of Commons, Session 2000–01, Trade and Industry Committee, Third Report (HC 128).
- Held, D., McGrew, A., Goldblatt, D. and Perraton, J. (1999) *Global Transformations: Politics, Economics and Culture*, Cambridge: Polity Press.

- Henle, P. (1974) 'Economic Effects: Reviewing the Evidence', in J.M. Rosow (ed.), *The Worker and the Job: Coping with Change*, Englewood Cliffs, NJ: Prentice Hall, Inc.
- Henry, J. (1968) 'Social and Psychological Preparation for War', in D. Cooper (ed.), *The Dialectics of Liberation*, Harmondsworth: Penguin Books Ltd, pp. 50–71.
- Higdon, H. (1966) 'The Big Auto Sweepstakes', *New York Times Magazine*, May 1.
- Holweg, M. and Oliver, N. (2005) 'Who Killed MG Rover?' A Special Report from the Cambridge–MIT Institute's Centre for Competitiveness and Innovation (CCI), Centre for Competitiveness and Innovation, University of Cambridge, April 2005.
- Howes, D. (1998) 'GM, Ford play for keeps abroad', *The Detroit News*, March 8, 1998.
- Itakazi, H. (1999) *The Prius That Shook the World: How Toyota Developed the World's First Mass-Production Hybrid Vehicle*, Tokyo: The Kikkon Kogyo Shimbun Ltd. (translated by A. Yamada and M. Ishidawa).
- Jain, S. (2004) 'Dangerous Instrumentality': the bystander as subject in auto-mobility', *Cultural Anthropology*, **19** (1), 61–94.
- Jain, S. (2005) *Injury: Design and Litigation in the United States*, Princeton University Press.
- Jain, S. (2006) *Commodity Violence: American Automobility*, Duke University Press.
- Japanese Manufacturers Association (eds) (1989) *Kanban: Just-in-Time at Toyota*, Cambridge, MA: Productivity Press (translated by D.J. Lu).
- Johnson, C. (1982) *MITI and the Japanese Miracle: The Growth of Industrial Policy 1925–75*, Stanford: Stanford University Press.
- Jurgens, U. (1995) 'Group Work and the Reception of Uddevalla in German Car Industry', in Sandberg, A. (ed.), *Enriching Production: Perspectives on Volvo's Uddevalla Plant as an Alternative to Lean Production*, Aldershot and Vermont: Avebury, pp. 199–213.
- Jurgens, U., Malsch, T. and Dohse, K. (1993) *Breaking from Taylorism: Changing Forms of Work in the Automobile Industry*, Cambridge: Cambridge University Press.
- Kaplinsky, R. (1988) 'Restructuring the capitalist labour process: some lessons for the car industry', *Cambridge Journal of Economics*, **12**, 451–70.
- Katzner, D.W. (1999) 'Western economics and the economy of Japan', *Journal of Post Keynesian Economics*, **21** (3), Spring, 503–22.
- Katzner, D.W. (2006) 'The Workings of the Japanese Economy', in D. Bailey, D. Coffey and P.R. Tomlinson (eds), *Crisis or Recovery: State and Industry in Japan*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar (forthcoming).

- Kawahara, A. (1998) *The Origin of Competitive Strength: Fifty Years of the Auto Industry in Japan and the U.S.*, Tokyo: Springer-Verlag.
- Keegan, R. (ed.) (1998) *Benchmarking Facts: A European Perspective*, European Benchmarking Forum/European Commission.
- Kenney, M. and Florida, R. (1993) *Beyond Mass Production: The Japanese System and Its Transfer to the US*, Oxford and New York: Oxford University Press.
- Kinch, N. (1995) 'The Road from Dreams of Mass Production to Flexible Specialization: American Influences on the Development of the Swedish Automobile Industry, 1920–39', in H. Shiomi and K. Wada (eds), *Fordism Transformed: The Development of Production Methods in the Automobile Industry*, Oxford: Oxford University Press, pp. 107–36.
- Kono, T. (1984) *Strategy and Structure of Japanese Enterprises*, London: Macmillan.
- Krafcik, J.F. (1988a) 'Complexity and Flexibility in Motor Vehicle Assembly: A Worldwide Perspective', IMVP International Policy Forum, Cambridge, MA: MIT, May.
- Krafcik, J.F. (1988b) 'A Methodology for Assembly Plant Performance Determination', IMVP Research Affiliates, Cambridge, MA: MIT, October.
- Krafcik, J.F. (1989) 'A Comparative Analysis of Assembly Plant Automation', IMVP International Policy Forum, Cambridge, MA: MIT, May.
- Krafcik, J.F. and Womack, J.P. (1987) 'Comparative Manufacturing Practice: Imbalances and Implications', IMVP Working Paper, Cambridge, MA: MIT, May.
- Krugman, P. (1994) 'Competitiveness: a dangerous obsession', *Foreign Affairs*, March/April, 28–44.
- Kuenne, R.E. (ed.) (2000) *Readings in Applied Microeconomic Theory: Market Forces and Solutions*, Oxford and Massachusetts: Blackwell Publishers Ltd.
- Lash, S. and Urry, J. (1994) *Economies of Signs and Space*, London: SAGE Publications, Ltd.
- Liker, JK. (2004) *The Toyota Way: 14 Management Principles From the World's Greatest Car Manufacturer*, New York: McGraw Hill.
- Lyddon, D. (1996) 'The myth of mass production and the mass production of myth', *Historical Studies in Industrial Relations*, 1, March, 77–105.
- Mair, A. (1994) *Honda's Global Local Corporation*, Houndmills, Basingstoke: The Macmillan Press Ltd.
- Mandel, E. (1968) *Marxist Economic Theory*, London: Merlin Press.
- Mather, H. (1985) *Competitive Manufacturing*, Prentice Hall Trade.
- Maxcy, G. and Silberston, A. (1959) *The Motor Industry*, London: Allen and Unwin.

- McCracken, P.W. (1981) 'The Government, Business and Labor Perspective', in D. Cole (ed.), *The Japanese Automobile Industry: Model and Challenge for the Future?*, Michigan Papers in Japanese Studies, no. 3, Ann Arbor: Centre for Japanese Studies (The University of Michigan).
- Menge, J.A. (1962) 'Style change costs as a market weapon', *Quarterly Journal of Economics*, 76.
- Milgrom, P. and Roberts, J. (1990) 'The economics of modern manufacturing: technology, strategy and organization', *American Economic Review*, 80, 511–28.
- Miller, D. (ed.) (2001) *Car Cultures*, Oxford and New York: Berg.
- Mintzberg, H., Lampel, J., Quinn, J.B. and Ghosal, S. (2003) *The Strategy Process: Concepts, Contexts, Cases*, Pearson Education International, Pearson: Prentice Hall.
- Monden, Y. (1998) *Toyota Production System: An Integrated Approach to Just-in-Time*, (3rd edition), Norcross, GA: Engineering and Management Press.
- Murakami, Y. (1996) *An Anticlassical Political–Economic Analysis: A Vision for the Next Century*, Stanford, CA: Stanford University Press.
- Nove, A. (1965) *The Soviet Economic System: An Introduction*, London: George Allen and Unwin, Ltd.
- Ohno, T. (1978) *Toyota Seisan Hoshiki: Datsu Kibo no Keiei wo Mezashite* (The Toyota Production Method: How Can We Overcome The Management Philosophy of Scale Economies), Tokyo: Diamond Sha.
- Ohno, T. (1988) *Toyota Production System: Beyond Large Scale Production*, Cambridge, MA: Productivity Press.
- Oliver, N. and Wilkinson, B. (1992) *The Japanization of British Industry: New Developments in the 1990s*, (2nd edition), Oxford and Cambridge, MA: Blackwell.
- Pine, B.J. (1999) *Mass Customization: The New Frontier in Business Competition*, Boston, MA: Harvard Business School Press (paperback edition).
- Piore, M.J. and Sabel, C.F. (1984) *The Second Industrial Divide: Policies for Prosperity*, New York: Basic Books.
- Porter, M.E., Takeuchi, H. and Sakakibara, M. (2000) *Can Japan Compete?*, Hampshire and London: Macmillan Press Ltd.
- Prown, J.D. (1993) 'The Truth of Material Culture: History or Fiction', in S. Lubar and W.D. Kingery (eds), *History from Things: Essays on Material Culture*, Washington and London: Smithsonian Institution Press, pp. 1–19.
- Rae, J.B. (1965) *The American Automobile: A Brief History*, The University of Chicago and London: University of Chicago Press.
- Reading, B. (1993) *Japan: The Coming Collapse*, London: Orion Books, Ltd.
- Reeves, R. (1961) *Reality in Advertising*, New York MacGibbon and Kee.

- Rhys, D.G. (1972) *The Motor Industry: An Economic Survey*, London: Butterworth & Co (Publishers) Ltd.
- Rhys, D.G. (2005) 'Competition in the auto sector: the impact of the interface between supply and demand', *International Journal of Automotive Technology and Management*, **5** (3).
- Rosow, J.M. (ed.) (1974) *The Worker and the Job: Coping with Change*, Englewood Cliffs, NJ: Prentice Hall, Inc.
- Ruigrock, W. and Van Tulder, R. (1995) *The Logic of International Restructuring*, London and New York: Routledge.
- Salpukas, A. (1974) 'Unions: A New Role?' in J.M. Rosow (ed.), *The Worker and the Job: Coping with Change*, Englewood Cliffs, NJ: Prentice Hall, Inc.
- Samuelson, P.A. (1976) *Economics*, (10th edition), New York: McGraw Hill, Inc.
- Sandberg, A. (1995) *Enriching Production: Perspectives on Volvo's Uddevalla Plant as an Alternative to Lean Production*, Aldershot, England and Brookfield, VT: Avebury.
- Schonberger, R.J. (1982) *Japanese Manufacturing Techniques: Nine Hidden Lessons in Simplicity*, New York: The Free Press, Macmillan Publishing Co., Inc.
- Schonberger, R.J. (2001) *Let's Fix It!*, New York: Free Press.
- Shingo, S. (1989) *A Study of the Toyota Production System*, Cambridge, MA: Productivity Press.
- Shiomi, H. (1995) 'The Formation of Assembler Networks in the Automobile Industry: The Case of Toyota Motor Company (1966–1980)', in H. Shiomi and K. Wada (eds), *Fordism Transformed: The Development of Production Methods in the Automobile Industry*, Oxford: Oxford University Press, 28–48.
- Simon, H. (1991) 'Organisations and markets', *Journal of Economic Perspectives*, Spring, **5** (2), 25–44.
- Simonian, H. (1997) 'GM hopes to turn a corner with new Astra', *Financial Times*, November 29.
- Sinclair, S.W. (1983) *The World Car: The Future of the Automobile Industry*, Euromonitor Publications, London.
- Stover, R.G., Lichty, M.L. and Stover, P.W. (1999) *Industrial Societies: An Evolutionary Perspective*, New Jersey: Prentice Hall.
- Strauss, G. (1974) 'Workers: Attitudes and Adjustments', in J.M. Rosow, (ed) *The Worker and the Job: Coping with Change*, Englewood Cliffs: N.J. Prentice Hall, Inc.
- Tabb, W.K. (1995) *The Postwar Japanese System: Cultural Economy and Economic Transformation*, Oxford: Oxford University Press.
- Thurow, L. (1992) *Head to Head: the Coming Economic Battle between Japan, Europe and America*, London: Brealey Publishing.

- Tolliday, S. and Zeitlin, J. (1986) 'Introduction: Between Fordism and Flexibility', in S. Tolliday and J. Zeitlin (eds), *The Automobile Industry and its Workers: Between Fordism and Flexibility*, Oxford: Polity Press, pp. 1–25.
- Tomlinson, P.R. (2002) 'The real effects of transnational activity upon investment and labour demand within Japan's machinery industries', *International Review of Applied Economics*, **16** (2), 107–29.
- Tomlinson, P.R. (2005) 'The overseas entry patterns of Japanese automobile assemblers 1960–2000: globalization of manufacturing capacity and the role of strategic contingency', *International Journal of Automotive Technology and Management*, **5** (3), 284–304.
- Turner, H.A., Clack, G. and Roberts, G. (1967) *Labour Relations in the Motor Industry: A Study of International Unrest and an International Comparison*, London: George Allen & Unwin Ltd.
- Walker, C., Guest, R. and Turner, A. (1956) *The Foreman on the Assembly Line*, Cambridge, MA: Harvard University Press.
- Whipp, R. and Clark, P. (1986) *Innovation and the Auto Industry: Product, Process and Work Organization*, London: Frances Pinter (Publishers) Limited.
- Whisler, T.R. (1999) *The British Motor Industry 1945–1994: A Case Study in Industrial Decline*, Oxford: Oxford University Press.
- White, L.J. (1971) *The Automobile Industry Since 1945*, Cambridge MA: Harvard University Press.
- Wilkins, M. (1998) 'The Free-Standing Economy Revisited', in M. Wilkins and H.G. Schroter (eds), *The Free-Standing Company in the World Economy, 1830–1996*, Oxford and New York: Oxford University Press.
- Wilks, S. (1984) *Industrial Policy and the Motor Industry*, Manchester: Manchester University Press.
- Williams, K., Williams, J. and Haslam, C. (1987) *The Breakdown of Austin Rover*, Leamington Spa: Berg Publishers Ltd.
- Williams, K., Haslam, C., Williams, J., Cutler, T., Adcroft, A. and Johal, S. (1994) *Cars: Analysis, History, Cases*, Oxford: Bergahn.
- Williams, R. (1988) *Keywords: A Vocabulary of Culture and Society*, (3rd edition), London: Fontana.
- Willman, P. and Winch, G. (1985) *Innovation and Management Control: Labour Relations at BL Cars*, Cambridge: Cambridge University Press
- Womack, J. and Jones, D.T. (1996) *Lean Thinking: Banish Waste and Create Wealth in Your Corporation*, (1st edition), Bath: Simon and Schuster.
- Womack, J. and Jones, D.T. (2003) *Lean Thinking: Banish Waste and Create Wealth in Your Corporation*, (2nd edition), Bath: Simon and Schuster.
- Womack, J., Jones, D.T. and Roos, D. (1990) *The Machine That Changed the World*, New York: HarperCollins.

- Woodley, T. (2000) 'Minutes of Evidence Taken Before The Trade and Industry Committee, 24th October', in HC (2000–2001) *Vehicle Manufacturing in the UK: Report, Together with the Proceedings of the Committee, Minutes of Evidence, and Appendices*, House of Commons, Session 2000–01, Trade and Industry Committee, Third Report (HC 128).
- Woollard, F.G. (1954) *Principles of Mass and Flow Production*, London: Iliffe and Sons, Ltd.
- Yonekura, S. and McKinney, S. (2005) 'Innovative Multinational Forms: Japan as a Case Study', in A.D. Chandler, Jr. and B. Mazlish (eds), *Leviathans: Multinational Corporations and the New Global History*, Cambridge: Cambridge University Press, pp. 105–31.
- Zimbalist, A. (ed.) (1979) *Case Studies on the Labor Process*, New York and London: Monthly Review Press.