Index

Titles of publications are in italics.

Abdullah, A. 367
accelerated internationalization model 270–71
achievement motivation 73
acquisition strategies, ten percenters 447
Acs, Z. 113
Adams, Terrence ‘Terry’ 34
Agarwal, S. 379
age
business angels 3
and entrepreneurship 82, 304–5
Aharonson, B. 189
Ahmidan, Jamal 34
Al-Zarqa, M. 299
Aldrich, H.E. 17, 123, 182, 359, 369
alertness 68, 74
Allen, K.R. 162
alliances, ten percenters 446
Alsace Jews 364–5, 365–6, 368
Altinay, L. 367, 368
Alvarez, S.A. 417
Amin, A. 193
Amish entrepreneurship 366
Amit, R. 289
Anderson, A.R. 360
Anderson, E. 242
angel financing 1–14, 482
angel syndicates 12–14
Angeon, V. 133
arbitrage as opportunity pre-emption 219
Aristotle 359
Arrow, K. 116
Arlstan, M. 363
Assagioli, R. 320
assimilation of immigrants 154, 198
Astebro, T. 55–6
Astrachan, J.H. 179
Atkin, R. 7
Atkinson, M. 323
attributes, entrepreneurial 160
audacious vision 421
Audretsch, D. 76, 112, 113, 116, 351
Autio, E. 271
autonomy 83
Aviad, P.E. 175
Backes-Gellner, U. 398–9
Badawi, A.A. 363
Bagby, D. 382
Bailey, D.E. 426
Baldacchino, G. 365
Barney, J.B. 417, 418
Barth, F. 155
Bates, P. 175
Bates, T. 170
Baum, J.R. 248, 396
Baumol, W.J. 57, 69, 74, 75, 143, 224, 263, 350
Béchard, J.P. 87–8, 90–91, 97
Becker, H. 359
Bedouin entrepreneurship 308–14
Beedell, J. 377
Bénabou, R. 73
Benedict, R. 249
Benz, M. 55
Berger, A. 69
Bhensadia, R.R. 143
Bhide, A.V. 57, 421
bi-lingualism, middleman minorities 199, 201, 207
Birkinshaw, J. 30
Birley, S. 17, 427
Blasband, R.A. 344
Block, Z. 95
Boissevain, J. 17, 367–8
Borjas, G.J. 366
Boschma, R. 129, 130
Bossuyt, Geert 296
Bouchikhi, H. 87
Bourdieu, P. 127
Bout, Victor 34
Bowman, C.F. 363
Brammer, S. 360
Braud, W.G. 338
Bresnahan, T. 115
Britain, entrepreneurial decline 223–5
Brockhaus, R.H. 71
Bruyat, C. 97
Bryant, C. 377
Buchanan, N.S. 351
Buddhism 370
Burrell, G. 41–2
Burt, R. 127–8
Index

- business angels 1–14, 482
- business development 317
- business planning, learning 302–3
- Byers, T.H. 72
- Cajete, G. 256
- Callois, J.M. 133
- Camerer, C.F. 72
- Camorra mafia, women 38
- Canada, Hudson’s Bay Company 238–45
- Candland, C. 360
- Cantillon, R. 43, 53, 54, 159, 161, 211
- capacity-building 135
- capacity utilization 470–71
- Capello, R. 192
- capital resources 69–70, 105–8
- ethnic minority disadvantages 103–5
  see also cultural capital; financial capital; human capital; social capital
- capitalism 166
- Capitalism, Socialism and Democracy 388, 389, 390
- Cardon, M. 174
- Carrier, C. 124, 302
- Carrillo, J.D. 72–3
- Carsrud, A.L. 17
- Casillas, J.C. 84
- Casson, M. 48, 68, 419–20
- Chamard, J. 253
- Champlain, S. 42
- Chan, K.B. 19
- Chandler, A. 111
- character and ethical entrepreneurship 145
- characteristics of entrepreneurs 44–8, 80–82, 160, 405–6
- Chiang, C. 19
- Chinese clan entrepreneurship 17–25
- choice, standard model 66–7
- Christie, M. 253
- clan associations, Chinese 19–25
- class resources 106–7
- Cliff, J. 182
- clustering 187, 188–95
  Singapore 18–19
  and social capital 191–2
- co-ethnic dependence 153–4
- co-religionist networks 367–8
- Cochran, T.C. 155, 351
- codes of ethics 144
- cognitive embeddedness 125
- cognitive perspective of intuition 320–21
- cognitive proximity 129
- Cohen, R. 208
- Cohen, S.G. 426
- Coleman, J. 127
- collective amplification of non-local effects 339–40
- collective intuition 324–6
- Collins, C.J. 73
- common good 164–5
- communism 166
- community attitudes and entrepreneurship 80, 186–7, 255–6
- community-based enterprise 124
- community development 133–4
- community interaction field theory 133–4
- company culture, ten percenters 453–4
- comparative advantage, OECD countries 112–13
- competence indicators 217
- competition
dynamic 419
  and ten percenters 441
- competitive aggressiveness 84
- complexity of decisions 214
- configuration approach 27–31
- constrained (push) motives 74–5, 150, 288–9
- contextualization 122–4; see also environment
- Contini, Edoardo 34
- contracts, business angels 9–10
- contractual position of entrepreneurs 216
- Cooke, P. 192
- Cooper, A.C. 72, 426, 427, 428
- cooperation, indigenous communities 253–4
- Cormand, J. 377
- corporate entrepreneurial strategy 422–3
- corporate governance and Islamic enterprises 296–7
- corruption 144
- Cossette, Margaret 411–12
- cost minimization, Third World
ten percenters 466–73
- Coveney, P. 4
- Covin, J.G. 29, 83, 84
- Cowling, M. 179
- Crawford, D. 255
- creative destruction 388–9
- credit networks, co-religionist 367
- Cressy, R. 70
- criminal entrepreneurship 33–40
  ethnic ownership economy 102
- Cross, M. 202
- cultural capital 106, 108
- cultural embeddedness 125
- cultural values and entrepreneurship 122–3
  Chinese 21
  indigenous people 249–57
- culture, ten percenters 453–4
- Curry, G. 254, 256
Index

487

da Costa, Arlete 37–8
Daily, C.M. 426, 427, 428
Dana, L.-P. 17, 45, 124, 143, 149, 155, 250, 251, 253, 359, 363–4, 365, 366, 367, 368, 370, 371
Dana, T.E. 255, 363–4, 366, 367
Dar, Humayon 296
Davidsson, P. 87, 89
Davis, K. 119–20
de Mello, Suely Correia 38
De Meza, D. 72
deal evaluation, business angels 7–8
deal origination, business angels 7
decision-making 65–76
judgemental 36, 212–14
de Genn, A.A. 252, 255, 311
DeLorenzo, Y.T. 297
demand for entrepreneurship 220
demonstration externalities 116–17
desirability of entrepreneurship 80–82
Dess, G.G. 28, 83, 359
destructive aspects of entrepreneurship 140–41
DeTienne, D. 174
Deutsch, K.W. 386
development theory 135–6
diasporas 198–200, 201
dietary requirements, religious 368–70
Dietrich, H. 289
differentiation strategies, ten percenters 444–7
Dimaggio, P. 125
Diechon, M. 80, 186
direct internationalization 261
Dollinger, M.J. 17
Don, N.S. 322
Doty, D.H. 31
double disadvantage, ethnic minority workers 103–5
double effect, principle of 144
Drakopolou-Dodd, S. 360
Draperi, J.F. 134
Drucker, P. 80, 87
dualism 140–41
Dubini, P. 17
Dundas, P. 367
Dunham, L. 145
Dunning, J.H. 264
Dunung, S.P. 17
Durante, Georgia 39
Durkheim, D.E. 361
Duxbury, L. 4
Dweck, C.S. 247
Dyer Jr, W. 178
dynamic competition 419–20
dynamic configuration analysis 29–30
earnings 55–6, 59
Economic Development, Theory of 390, 391–2
economic shocks and Third World entrepreneurship 464
economics and entrepreneurship 53–60
economics of proximity 128–9
economies of scale and Third World entrepreneurship 469
education
business planning 302–3
definition 89–91
entrepreneurship 86–97
ethnic Chinese, Singapore 21–3
simulation games 400–401
education level
of business angels 3
as entrepreneurial signal 398
of entrepreneurs 57–6, 81
of teaching model for entrepreneurship education 91–5
Eisenhardt, K.M. 419, 420, 426, 428
El-Gamal, M.A. 299
Elementary Forms of Religious Life, The 361
Elfring, T. 84
Ellis, H.S. 351
embeddedness 123, 124–6
employee start-ups 62–3
employment networks, co-religionist 367
Engerman, S. 350
English language dominance 203–6, 207
enterprise culture 225
entity implicit theory of entrepreneurship 247
entrepreneurial attributes 160
entrepreneurial desirability 80–82
entrepreneurial exit 170–75
entrepreneurial leadership 36
entrepreneurial non-local agency 337–9
entrepreneurial orientation 83–4
entrepreneurial process 316–17
entrepreneurial self-efficacy (ESE) 396
entrepreneurial signalling 398
entrepreneurial teams 426–31
entrepreneurism 164–6
entrepreneurs
characteristics 44–8, 80–82, 160, 405–6
in Chinese tradition 21–3
contractual position 216
definition 41–9, 158–61
and intuition 318–20, 323–4
mobility 221–2
perceptions of feasibility 186
reputation 216–17
entrepreneurship
definitions 161–3, 391, 410–11, 415
demand for 220

Léo-Paul Dana - 9781849808453
Downloaded from Elgar Online at 02/18/2019 12:19:34PM
via free access
Index

and ethics 140–47
feasibility 186–7
historical context 211–25
implicit theories 247–8
interpretations 29
entrepreneurship education 86–97
simulation games 400–401
entrepreneurship policy 111–20
policy instruments 117–19
environment
and entrepreneurial exit 173–4
and entrepreneurship 80, 122–37, 458
and immigrant entrepreneurship 150–52
environmental sustainability, indigenous enterprise 251–2
Enz, C.A. 359
ESE (entrepreneurial self-efficacy) 396
Esiri, M. 7
ethics
as differentiation strategy 446
and entrepreneurship 140–47
ethnic-controlled economy 101
ethnic minority entrepreneurship 101–9, 123, 149–56
ethnic minority workers, disadvantages 103–5
ethnic networks and enclaves 152–3
ethnic ownership economies 101–9
Etzioni, A. 125
Europe, SME internationalization 274–87
European Paradox 76, 113
Evans, D.S. 67, 69, 171–2
exit from entrepreneurship 170–75
exports
direct 261
effects of immigrants 205–6
ten percenters 442–3
factor imperfections and Third World entrepreneurship 464
Faggian, A. 192
failure externalities 116
Fairlie, R.W. 68
family businesses 178–82
family influence on entrepreneurs 80
Farmer, R.N. 359, 362
Fayolle, A. 87, 88
feasibility of entrepreneurship 186–7
Feeney, L. 8
Feldman, M.P. 116
Feldman, N. 293, 295, 300
Feuerbach, L. 361
Fiet, J.O. 86
financial capital 69–70, 105, 107, 217–18
and ethnic groups 107
Islamic enterprises 298–9
venture capital 481–3
financial sector and Islamic business 296–9
Fishberg, M. 365
Fiss, P.C. 27, 30
Foo, M.D. 427
formal sector, ethnic ownership economy, 102
Fostering Entrepreneurship 385
Foxall, G.R. 422
fragmented pluralism 156
Freeman, R.B. 55
Freeman, R.E. 141, 143
Frey, B. 55
functionalism 361
Gabor, D. 329–30
Gadgil, D.R. 363
Galbraith, C.S. 360, 367, 368
Galbraith, J.K. 111
Galar, O. 349
Gambardella, A. 115
Garcia-Mainar, I. 57
Gartner, W.B. 27, 29, 97
Gasse, Y. 81
Gaston, R.J. 1, 4, 5, 6
GCP (Global Consciousness Project) 324, 337
gender
business angels 3
and entrepreneurial exit 172
geographic proximity 129, 130, 131–5, 188–95;
see also clustering
geography of knowledge 189–90
genreography of social capital 190–92
George, G. 269–70
Germany, regional distribution of self-employment 351–5
gharar 299
Gibb, A.A. 90, 160, 163
Gilbert, B.A. 116
Gill, M. 323
Gilly, J.-P. 130
Gimeno, J. 174
Gingul, M. 313, 314
Glazer, N. 364, 366, 372
Glick, W.H. 31
Global Consciousness Project (GCP) 324, 337
global entrepreneurship 198–207
globalization and transnationalism 203–6
glocalization 131–2
Godlovitch, S. 146
Gold, S. 103
Gomes-Casseres, B. 264–5
Gotsis, G. 360
Gould, D. 205, 206
Grabher, G. 194
Granovetter, M. 125
Grégoire, D. 87–8, 90–91, 97
Greiner, L.E. 30
Grossetti, M. 129
Grotenbreg, H. 17, 367–8
Guiso, L. 363
Gulliford, J. 10
Gumpert, D.E. 89
Habbershon, T. 180
Hagen, E. 463
Haines, G.H. 9
Hakkas, clan associations 19–23
halal products
  as entrepreneurship opportunity 369
  risk management tools 300
Hambrick, D.C. 30
Hamilton, R.T. 371
Hammond, A. 142
Han, Lo Hsing 34–5
Harris, M. 251–2
Harrison, R.T. 1, 6, 9–10
Havenga, J.J.D. 253
Hawley, J.M. 366
Hay, M. 7, 9
Hayek, F.A. von 68, 212
Headd, B. 170, 174
heart, role in non-local perception 333–6
Heath, J. 142
Heertje, A. 74
Helander, E. 249
Helper, S. 192
Helsinki School of Economics 302–3
Hendry, J. 142
Hennart, J.-F. 263
Henry, E. 255
Hess, M. 125, 132
Hiebert, P.G. 362
Hill, C.W. 416, 417
Hill, S. 30
Hilton, Conrad 227–30
Hindle, K. 89, 250, 253–4, 302
Hirst, P. 136
History of Economic Analysis 387
history of entrepreneurship 211–12, 222–5
  international entrepreneurship 269–70
Hitt, M.A. 423
Hofer, C.W. 28
Hofstede, G. 76, 122, 362
holes in social structure 127
holographic theory 328; see also quantum
  holography
Holtz-Eakin, D. 69
honesty 216–17
Hornaday, J.A. 160
Hoy, F. 181
Hudson’s Bay Company 238–45
Huebscher, J. 401
Hughes, Howard 231–7
Hughes, J.R.T. 223
Hukkinen, J. 251
human capital 68, 105
  and ethnic groups 107–8
  and island entrepreneurship 407
Hungary, SME internationalization 278–9
Hurst, E. 70
Husain, A.S. 300
idea origination 316
IIP (investors in people) and ten percenters 449
illegal sector
  criminal entrepreneurship 33–40
  ethnic ownership economy 102
immigrants 150
  effect on trade 205–6
  entrepreneurial 150–56
  worker disadvantages 103–5
implicit theories of entrepreneurship 247–8
Implicit Theory Approach (ITA) 247
import substitution and Third World
  entrepreneurship 465, 466–8
income distribution 161
incremental implicit theory of
  entrepreneurship 247
indigenous entrepreneurship 249–57
indirect internationalization 261–5
informal sector
  ethnic ownership economy 102
  and indigenous entrepreneurship 253
information, role in entrepreneurship 458
information networks, co-religionist 367–8
information synthesis 218–19
information technology and ten percenters 440
innovation 349, 389–90, 458
  and small entrepreneurial firms 55
  ten percenters 445
innovative entrepreneurship 54
  and education 57–8
innovativeness and entrepreneurial orientation 83
institutional context
  of clusters 193–4
  of entrepreneurship 349
institutional proximity 130
institutional thickness 193
institutional trust 475–6
institutions and allocation of entrepreneurial
  activity 60
instruments of entrepreneurship policy 117–19
intellectual property rights and ethics 143
intention
  and ethical entrepreneurship 144–5
passionate intention and non-local agency
  319, 337–40
interdependent innovation 259–60
interest prohibition, Islamic enterprises 293–4
intermediated internationalization 261–5
internal economic activity, indigenous people
  252–3
international entrepreneurship 268–72
international new ventures (INVs) 261
internationalization 131–3
  of European SMEs 274–87
  intermediated 261–5
  models of 270–71
intrapreneurship 422–3
intuition 318–43
  and entrepreneurship 318–20, 323–4
investment, business angels 1–14
investors in people, and ten percenters 449
involuntary entrepreneurship 288–90
Isaksen, A. 194
Islam and entrepreneurship 293–300
Islamic finance vehicles 298–9
island economies, Europe 276
SME internationalization 281–2, 285–6
island entrepreneurship 403–7
ITA (Implicit Theory Approach) 247
Iyer, G.R. 364
Jaret, C. 17
Jarillo, J.C. 29, 97
Jawahar, I.M. 141
Jenkins, R. 363
Jewish entrepreneurship 364–5, 365–6, 368
Johannisson, B. 123, 131
Johanson, J. 270
Johnson, J. 416
Johnson, S. 253
Joks, S. 252
Jones, E. 223
Journal of Enterprising Culture 163
Jovanovic, B. 69
Judge, J.A. 426
judgemental decision-making 36, 212–16
Julien, P.A. 97
Juteau, D. 367, 368
Kahneman, D. 72
Kamali, M.H. 299
Kamm, J.B. 426
Kant, I. 144–5
Kanter, R.M. 422
Karageorgis, S. 101
Karzai, Ahjed Wali 35
Katz, J.A. 87
Katzenbach, J.R. 426
Keh, H.T. 84
Keilbach, M. 113
Kellogg’s 365
Kelly, G.A. 247
Kelly, P. 7, 9
Kennedy, J. 322
Kephart, W.M. 372
Keynes, J.M. 387
Khan, A.A. 298
Kihlstrom, R. 71
kinship ties, indigenous people 252
Kirby, D.A. 97, 422
Kirzner, I.M. 68, 89, 212
Klandt, H. 88, 363
Kloosterman, R. 203–4, 253, 373
Kluckhohn, C.K. 361
Kluckhohn, F.R. 361–2
Knight, F.H. 54, 70, 74, 211, 216
knowledge and business location 189–90
knowledge capital 113
knowledge externalities 116
knowledge filter 113–14
knowledge spillover theory of entrepreneurship
  114, 263
kosher products as entrepreneurship
  opportunity 369–70
Kraybill, D.B. 363, 367
Kuratko, D.F. 87
labour market disadvantage, ethnic minority
  workers 103–5
Laffont, J.J. 71
Laidlaw, J. 367
Laldin, M.A. 300
Landsdowne, M. 250, 253–4
Landström, H. 4, 10, 11
Lao culture and entrepreneurship 370
large corporations, entrepreneurial strategy
  422–3
Lasry, J.-C. 363
Latouche, S. 134
Lazear, E.P. 67
leadership 36
learning business planning 302–3
Lee, D.Y. 73
Lee, J. 368
Legendre, R. 88
legislation and market creation 440–41
Leighton, L.S. 67, 69, 171–2
Lendner, C. 401
Lengyel, Z. 10
Levesque, M. 142
Levin, J. 322
Levy-Tadjine, T. 123
Lewin, K. 89
Lewis, W.A. 364, 370
Light, I. 101, 103
Liles, P.R. 71
Lin, N. 127
Lindsay, N.J. 4, 251, 252, 257
Liuhto, K. 363
local entrepreneurship 458–61
localness 128–35
location and entrepreneurship feasibility 187
Locke, E.A. 248, 396
locus of control and decision-making 73
Lopez, Antonio 107, 108
Lovatto, D. 72
Low, M.B. 97
loyalty and opportunity pre-emption 219–20
Lucas, R.E. 69, 113
Luhmann, N. 477
Lukka, K. 302
Lumpkin, G.T. 28, 83, 359
Lundström, A. 118, 119
Lusardi, A. 70
Lussier, R.N. 377
MacMillan, I.C. 97
macroeconomic reforms, transition economies 277–8
Madill, J.J. 6, 10–11
Malmberg, A. 132, 195
management of people, ten percenters 448–52
March, J.G. 89
Mariotti, T. 72–3
market economies, Europe 276
SME internationalization 279–80, 285
market failures
and entrepreneurship policy 115–17
exploitation 142
market for entrepreneurs 220
marketing strategies, ten percenters 446
markets and entrepreneurship 67–8
Bedouin pastoralists 313–14
indigenous entrepreneurship 252–3
ten percenters 437–43
Marshall, A. 74, 212, 456
Masayesva, V. 251
Maskell, P. 132, 191, 379–80
Mason, C.M. 1, 6, 9–10
Massey, H.S. 155
Mazza, Anna 38
McClelland, D.D. 73
McCrary, R. 323, 344
McDougall, P.P. 131, 261, 268, 269, 270
McElwee, G. 381
McGrady, Tam ‘The Licensee’ 34
McLaughlin, G.L. 141
Meager, N. 175
melting pot pluralism 155–6
Menger, C. 161–2
Merriam, S.B. 91
Metcalfe, H. 370
Methodist entrepreneurship 365
microeconomic reforms, transition economies 278
middleman minorities 108, 109, 198–200
effect of English language dominance 204–6
milieu, entrepreneurial 123, 457
Miller, D. 27, 28, 29
Min, P.G. 17
Miner, J.B. 71
Minkes, A.L. 422
Minkus-McKenna, D. 369
Mitchell, E. 327, 330, 331
Mitchell, W. 173
MNEs 263–5
mobility of entrepreneurs 221–2
Möllering, G. 478
Monahan, T.P. 372
Montuenga-Gomez, V.M. 57
Moore, G. 119–20
Moore, K. 4
moral progress 146
More, R. 181
Moreno, A.M. 84
Morgan, G. 41–2
Morgan, M. 252, 257
Morgan, R. 434, 437
Morris, H.S. 155
Moskowitz, T. 74
motivation
business angels 2–3
and decision-making 73
entrepreneurs 391–2
immigrant entrepreneurship 150
for self-employment 74–5
Mowery, D. 112
Moyi, D.P. 364, 366, 372
Müller-Wille, L. 251
multinational enterprises (MNEs) 263–5
Munzer, S.R. 143
Nanyang Khek Community Guild 19–21
Narayan, D. 128
natural resources and indigenous entrepreneurship 251
Naudé, W.A. 253
Ndemo, B. 250, 255
Neilsen, R.P. 141
Nelson, R.D. 344
network embeddedness 125–6
network externalities 115–16
networks 17, 105–6, 123, 126–8
Chinese 17–25
co-religionist 367–8
and information synthesis 218–19
role in entrepreneurship 458, 460–61
strength of weak ties 126
see also social capital
new ventures
performance analysis 27–8
relationship with MNEs 264–5
Ng, M. 202
niche markets, ten percenters 438–9
Nilsson, E. 192
Nkongolo-Bakenda, J.-M. 250
Nolt, S.M. 363, 367
non-executive directors, and ten percenters 451–2
non-local agency 337–40
non-local intuition 321, 330–32
non-locality 327
Noorderhaven, N. 76
Nooteboom, B. 477
Norcliffe, G. 365
Nordhaus, W.D. 56
not-for-profit ventures 411–12
Nurick, A.J. 426
occupational clustering, Singapore 18–19
occupational mobility 222
older people and entrepreneurship 304–5
Ohuorde, L. 250
Ooka, E. 202
opportunity (pull) motives 75, 150
opportunity recognition
business angels 7
criminal entrepreneurship 33
cultural influences 254–5
and intuition 318–19
organizational networks 350–51
organizational proximity 129–30
organizations, role in entrepreneurship 457
Organizations: A Quantum View 27
organized proximity 129
Orzach, R. 57
outsourcing 470
Oviatt, B.M. 131, 261, 268, 269, 270
ownership-based economics 166–7
Palich, L. 382
Paré, S. 367, 368
Parker, S.C. 56, 69
partnerships and ethics 144
passionate attention and non-local perception 319, 333–6
passionate intention and non-local agency 319, 337–40
pastoralism as entrepreneurship 308–14
patents
and ethics 143
as opportunity pre-emption 219
path-dependence and entrepreneurial exit 172–3
Paturel, R. 123
PEAR studies 340
pedagogy, entrepreneurship education 94–5
Peng, M.W. 262
Penrose, E. 418
people management, ten percenters 448–52
Peredo, A.M. 124, 254
personal objectives, entrepreneurship education 92
personal trust 475–6
Phelps, E.S. 108
Piaget, J. 247
Plociniczak, S. 123
pluralism 155–6
Polanyi, K. 124–5
policy
cluster-oriented 194–5
trepreneurship 111–20
policy instruments 117–19
cy shocks and Third World entrepreneurship 464–5
political embeddedness 125
political regimes, effect on entrepreneurship 221–2
Politis, D. 10
Porter, K.W. 367
Porter, M.E. 348, 350–51, 404, 417–18
Portes, A. 202
poverty and entrepreneurship 142–3
Power, D. 195
Prahalad, C.K. 142
Prakash Sethi, S. 142
pre-empting opportunities 219–20
price discrimination 59
price strategy, ten percenters 445–6
principle of double effect 144
process, entrepreneurial 316–17
process model of firm internationalization 270
Prodi, Romano 111–12
productive aspects of entrepreneurship 140
profit distribution 161
Index 493

profit-loss sharing account 300
profit-making and social entrepreneurship 411–12
project development 316
property rights and ethics 143
Provenzano, Bernardo 35
proximity 128–35

typologies 129–31
see also clustering; geographical proximity
psychological profile of entrepreneurs 81
decision-making 73–4
psychophysiological coherence 334–5
pull motives 75, 150
push motives 74–5, 150, 288–9
Putnam, R. 127, 191
Quakers 365
quality as comparative advantage 444
quantum coherence 327–8
quantum entanglement 327
quantum holography 328–30
and non-local intuition 330–32
quasi self-employment 289–90
Radin, D.I. 322–3, 337, 338
Rafiq, M. 370
Raijman, R. 103
Raistrick, A. 367
Raju, N.S. 71
Raphaël, F. 365
Rath, J. 203–4, 373
regional distribution of self-employment 351–5
regional entrepreneurship 348–56, 458–61
Rehman, T. 377
relational embeddedness 125
religions and entrepreneurship 359–73
Islam 293–300
Remes, L. 255
Renshaw, J. 249, 250, 251, 252, 256
replicative entrepreneurship 53–4
reputation 216–17
resource constraint theory 104
resources 69–70
indigenous entrepreneurs 251
see also capital resources
reward structures and entrepreneurship 75
Reynolds, P.D. 80, 359
Richman, B.M. 359, 362
Riding, A.L. 8, 9
risk 54, 211
attitudes to 56, 71, 72, 83–4
and Islamic enterprises 299–300
Robb, A. 68
Robbins, S.P. 426
Rokeach, M. 362, 372
Romer, P. 113
Ronning, L. 251, 253
Rosen, A. 369
Roth, P.L. 71
Roulette Experiment 323
Rumelt, R.P. 428
Ruotsola, H. 249, 252, 255
rural entrepreneurship 377–82
pastoralism 308–14
Satre, A.S. 10
Salin, E. 389
Sandberg, W. 28
Sarasvathy, S.D. 422
Savage, L.J. 71
Saxenian, A. 262
Say, J.-B. 43, 54, 74
Sayigh, Y.A. 363
SBA (Small Business Administration ) 118
Schendel, D. 423
Schiller, N.G. 200
Schilling, M. 57
Schlitz, M.J. 338
Schmidt, B. 289
Schoonhoven, C.B. 426, 428
Schulze, W. 181
Schwartz, S.H. 362
Schwerdtner, P. 289
Sejerson, F. 251
self-efficacy 396
self-employment 349
motivations 74–5
regional distribution, Germany 351–5
Sen, A. 122, 140
Seventh-Day Adventists 365
Shane, S. 89, 270, 415
Shanker, M.C. 179
Shapero, A. 363
shareholders 141–2
Shari’ah law
and finance 296–9
and Islamic entrepreneurship 293–4, 295, 296
and risk management 299–300
sheep ownership, Bedouins 308–14
Sheperd, D. 142
signalling 398–9
Silj, A. 202
Simeone, W. 251, 252, 253, 256
Simmons, C. 9
Simon, H.A. 71–2, 320
simulation games 400–401
Singapore, Chinese clan entrepreneurship 17–25
Slevin, D.P. 29, 83
Small Business Administration (SBA) 118
small business policy 118
small businesses
  internationalization 131–3, 274–87
  and strategy 421–2
small island entrepreneurship 403–7
SMEs, see small businesses
Smith, A. 167
Smith, D.K. 426
social amplification of non-local effects 339–40
social capital 105–6, 123, 457
  and ethnic groups 108
  geography of 190–92
  network structure 127–8
  transmigrants 201
see also networks
social entrepreneurship 410–13
social proximity 130
social regulation theory 136
societal embeddedness 125
socio-economic objectives, entrepreneurship education 92–3
Sohl, J.E. 5
Sokoloff, K.L. 350
Solé, J. 297
Sombart, W. 364
Sørheim, R. 4, 11
Southey, C. 72
spatial proximity, see geographical proximity
Specht, P.H. 359
speculation as opportunity pre-emption 219
Spence, M. 398
spin-offs 62
stakeholders 141–2
Stam, W. 84
standard model of choice 66–7
Stanley, M. 192
static approaches to configuration analysis 29
static models of competition 416–19
Stevenson, H.H. 29, 89, 97
Stevenson, L. 118, 119
stewardship-based economics 166–9
Stewart, A. 359
Stewart, W.H. 71
Steyart, C. 136
Stiles, C.H. 367
Stockley, S. 427
strategic entrepreneurship 423
strategy 415–23
definition 416
entrepreneurial crime 36–7
ten percenters 443–8
strength of weak ties 126
Strodtebeck, F.L. 361–2
structural embeddedness 125
structural holes 127
structural pluralism 156
structural volatility and Third World entrepreneurship 464–5
structured angel groups 12–14
Stumpf, S.A. 95
Sull, D.N. 419, 420
supermarkets and ten percenters 439
supply networks, co-religionist 368
sustainability, indigenous enterprise 251–2
sustainable local development 133
Swedish Paradox 113
synthesis and ethical entrepreneurship 145
synthesis of information 218–19
Szarka, J. 131
Taft, W.H. 364
Tauman, Y. 57
Tayler, J. 253
Taylor, M.P. 175
teaching methods, simulation games 400–401
teaching model for entrepreneurship education 88–91
teams 426–31
technology and strategy 419
technology backlog and Third World entrepreneurship 465–6
ten percenters 434–55
territorial embeddedness 126
territorial entrepreneurship 456–62
Tett, G. 296
Theory of Economic Development 390, 391–2
Theravada Buddhism 370
thief-takers 39–40
Third World entrepreneurship 463–73
Thomas, W.I. 361
Thompson, J.L. 411
Thorton, P.H. 122
Thrift, N. 193
Thurik, R. 112
Tienda, M. 103
Timmons, J.A. 162
Tiro, J. 73
Torre, A. 129, 130
Torres, O. 132
training, ten percenters 448–9
transition economies, Europe 276
  internationalization of SMEs 276–9, 282, 285
transnationalism 198–207
Tremblay, M. 124
Index

<table>
<thead>
<tr>
<th>Name</th>
<th>Page(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trump, Donald</td>
<td>107, 108</td>
</tr>
<tr>
<td>trust</td>
<td>475–8</td>
</tr>
<tr>
<td>Tsang, E.W.K.</td>
<td>73</td>
</tr>
<tr>
<td>Tsukasa, Shinobu</td>
<td>35</td>
</tr>
<tr>
<td>Tversky, A.</td>
<td>72</td>
</tr>
<tr>
<td>Ucbasaran, D.</td>
<td>170</td>
</tr>
<tr>
<td>Udell, G.</td>
<td>69</td>
</tr>
<tr>
<td>UK, entrepreneurial decline</td>
<td>223–5</td>
</tr>
<tr>
<td>uncertainty and decision-making</td>
<td>70–71</td>
</tr>
<tr>
<td>unemployment as push factor</td>
<td>288–9</td>
</tr>
<tr>
<td>unquoted companies, business angel investment</td>
<td>2</td>
</tr>
<tr>
<td>Uppsala Model</td>
<td>270</td>
</tr>
<tr>
<td>USA</td>
<td></td>
</tr>
<tr>
<td>historical entrepreneurship</td>
<td>223</td>
</tr>
<tr>
<td>Small Business Act</td>
<td>118</td>
</tr>
<tr>
<td>Usmani, Sheikh</td>
<td>296</td>
</tr>
<tr>
<td>Vahlne, J.-E.</td>
<td>270</td>
</tr>
<tr>
<td>valuation of businesses</td>
<td>9</td>
</tr>
<tr>
<td>values</td>
<td></td>
</tr>
<tr>
<td>and culture</td>
<td>361–2</td>
</tr>
<tr>
<td>and entrepreneurship, immigrants</td>
<td>150</td>
</tr>
<tr>
<td>perpetuation in religious communities</td>
<td>371</td>
</tr>
<tr>
<td>Van der Sluis, J.</td>
<td>57</td>
</tr>
<tr>
<td>Van Praag, C.M.</td>
<td>73, 74</td>
</tr>
<tr>
<td>van Witteloostuijn, A.</td>
<td>173</td>
</tr>
<tr>
<td>Venkataraman, S.</td>
<td>89, 143, 270, 415, 422</td>
</tr>
<tr>
<td>Venkatraman, N.</td>
<td>84</td>
</tr>
<tr>
<td>venture capital</td>
<td>481–3</td>
</tr>
<tr>
<td>Vérin, H.</td>
<td>42</td>
</tr>
<tr>
<td>Vertinsky, I.</td>
<td>175</td>
</tr>
<tr>
<td>Victorian entrepreneurship</td>
<td>222–3</td>
</tr>
<tr>
<td>virtue ethics</td>
<td>145</td>
</tr>
<tr>
<td>Vissing-Jørgensen, A.</td>
<td>74</td>
</tr>
<tr>
<td>wage policy and Third World entrepreneurship</td>
<td>473</td>
</tr>
<tr>
<td>Walker, G.</td>
<td>190</td>
</tr>
<tr>
<td>Wall, D.</td>
<td>251</td>
</tr>
<tr>
<td>Warren, C.A.</td>
<td>322</td>
</tr>
<tr>
<td>Warren, Curtis ‘Cocky’</td>
<td>34</td>
</tr>
<tr>
<td>weak network ties</td>
<td>126</td>
</tr>
<tr>
<td>wealth</td>
<td></td>
</tr>
<tr>
<td>business angels</td>
<td>1</td>
</tr>
<tr>
<td>and entrepreneurship</td>
<td>69–70</td>
</tr>
<tr>
<td>Weber, P.</td>
<td>305</td>
</tr>
<tr>
<td>Weidenmayer, G.</td>
<td>369</td>
</tr>
<tr>
<td>Wennberg, K.</td>
<td>175</td>
</tr>
<tr>
<td>Wennekers, S.</td>
<td>75</td>
</tr>
<tr>
<td>Wenzel, G.</td>
<td>256</td>
</tr>
<tr>
<td>Werner, A.</td>
<td>398–9</td>
</tr>
<tr>
<td>Wernerfelt, B.</td>
<td>131, 418</td>
</tr>
<tr>
<td>Westhead, P.</td>
<td>179</td>
</tr>
<tr>
<td>Westlund, H.</td>
<td>192</td>
</tr>
<tr>
<td>Wigglesworth, R.</td>
<td>296</td>
</tr>
<tr>
<td>Wiklund, J.</td>
<td>175</td>
</tr>
<tr>
<td>Wild, Jonathan</td>
<td>39–40</td>
</tr>
<tr>
<td>Wilkinson, K.</td>
<td>133</td>
</tr>
<tr>
<td>Williamson, O.E.</td>
<td>476</td>
</tr>
<tr>
<td>Wolff, E.</td>
<td>57</td>
</tr>
<tr>
<td>Wolpin, K.I.</td>
<td>398</td>
</tr>
<tr>
<td>women</td>
<td></td>
</tr>
<tr>
<td>and entrepreneurship, Islam</td>
<td>300</td>
</tr>
<tr>
<td>and island entrepreneurship</td>
<td>407</td>
</tr>
<tr>
<td>in organized crime</td>
<td>37–9</td>
</tr>
<tr>
<td>Wong, L.L.</td>
<td>202</td>
</tr>
<tr>
<td>Woodrum, E.M.</td>
<td>359</td>
</tr>
<tr>
<td>Wuttunee, W.W.</td>
<td>250, 254</td>
</tr>
<tr>
<td>Yeung, B.</td>
<td>181</td>
</tr>
<tr>
<td>York, A.S.</td>
<td>262</td>
</tr>
<tr>
<td>Zahra, S.A.</td>
<td>269–70, 271</td>
</tr>
<tr>
<td>Zambada-Garcia, Ismael</td>
<td>33–4</td>
</tr>
<tr>
<td>Zeitlin, J.</td>
<td>136</td>
</tr>
<tr>
<td>Ziker, J.P.</td>
<td>254</td>
</tr>
<tr>
<td>Zimmer, C.</td>
<td>17, 123</td>
</tr>
<tr>
<td>Zingales, L.</td>
<td>363</td>
</tr>
<tr>
<td>Znaniecki, F.W.</td>
<td>361</td>
</tr>
<tr>
<td>Zuindeau, B.</td>
<td>129</td>
</tr>
<tr>
<td>Zukin, S.</td>
<td>125</td>
</tr>
</tbody>
</table>