Index

Titles of publications are in italics.

Abdullah, A. 367  
accelerated internationalization model 270–71  
achievement motivation 73  
acquisition strategies, ten percenters 447  
Acs, Z. 113  
Adams, Terrence ‘Terry’ 34  
Agarwal, S. 379  
age  
   business angels 3  
and entrepreneurship 82, 304–5  
Aharonson, B. 189  
Ahmidan, Jamal 34  
Al-Zarqa, M. 299  
Aldrich, H.E. 17, 123, 182, 359, 369  
alertness 68, 74  
Allen, K.R. 162  
alliances, ten percenters 446  
Alsace Jews 364–5, 365–6, 368  
Altinay, L. 367, 368  
Alvarez, S.A. 417  
Amin, A. 193  
Amish entrepreneurship 366  
Amit, R. 289  
Anderson, A.R. 360  
Anderson, E. 242  
angel financing 1–14, 482  
angel syndicates 12–14  
Angeon, V. 133  
arbitrage as opportunity pre-emption 219  
Aristotle 359  
Arrow, K. 116  
Arslan, M. 363  
Assagioli, R. 320  
assimilation of immigrants 154, 198  
Astebro, T. 55–6  
Astrachan, J.H. 179  
Atkin, R. 7  
Atkinson, M. 323  
attributes, entrepreneurial 160  
audacious vision 421  
Audretsch, D. 76, 112, 113, 116, 351  
Autio, E. 271  
autonomy 83  
Aviad, P.E. 175  
Backes-Gellner, U. 398–9  
Badawi, A.A. 363  
Bagby, D. 382  
Bailey, D.E. 426  
Baldacchino, G. 365  
Barney, J.B. 417, 418  
Barth, F. 155  
Bates, P. 175  
Bates, T. 170  
Baum, J.R. 248, 396  
Baumol, W.J. 57, 69, 74, 75, 143, 224, 263, 350  
Béchard, J.P. 87–8, 90–91, 97  
Becker, H. 359  
Bedouin entrepreneurship 308–14  
Beedell, J. 377  
Bénabou, R. 73  
Benedict, R. 249  
Benz, M. 55  
Berger, A. 69  
Bhensadia, R.R. 143  
Bhide, A.V. 57, 421  
bi-lingualism, middleman minorities 199, 201, 207  
Birkinshaw, J. 30  
Birley, S. 17, 427  
Blasband, R.A. 344  
Block, Z. 95  
Boissevain, J. 17, 367–8  
Borjas, G.J. 366  
Boschma, R. 129, 130  
Bossuyt, Geert 296  
Bouchikhi, H. 87  
Bourdieu, P. 127  
Bout, Victor 34  
Bowman, C.F. 363  
Brammer, S. 360  
Braud, W.G. 338  
Bresnahan, T. 115  
Britain, entrepreneurial decline 223–5  
Brockhaus, R.H. 71  
Bruyat, C. 97  
Bryant, C. 377  
Buchanan, N.S. 351  
Buddhism 370  
Burrell, G. 34  
Burt, R. 127–8
Index

business angels 1–14, 482
business development 317
business planning, learning 302–3
Byers, T.H. 72

Cajete, G. 256
Callais, J.M. 133
Camerer, C.F. 72
Camorra mafia, women 38
Canada, Hudson’s Bay Company 238–45
Candland, C. 360
Cantillon, R. 43, 53, 54, 159, 161, 211
capacity-building 135
capacity utilization 470–71
Capello, R. 192
capital resources 69–70, 105–8
ethnic minority disadvantages 103–5
see also cultural capital; financial capital; human capital; social capital
capitalism 166
Capitalism, Socialism and Democracy 388, 389, 390
Cardon, M. 174
Carrier, C. 124, 302
Carrillo, J.D. 72–3
Carsrud, A.L. 17
Casillas, J.C. 84
Casson, M. 48, 68, 419–20
Chamard, J. 253
Champlain, S. 42
Chan, K.B. 19
Chandler, A. 111
character and ethical entrepreneurship 145
characteristics of entrepreneurs 44–8, 80–82, 160, 405–6
Chiang, C. 19
Chinese clan entrepreneurship 17–25
choice, standard model 66–7
Christie, M. 253
clan associations, Chinese 19–25
class resources 106–7
Cliff, J. 182
clustering 187, 188–95
Singapore 18–19
and social capital 191–2
coeconomic dependence 153–4
cooperationist networks 367–8
Cochran, T.C. 155, 351
codes of ethics 144
cognitive embeddedness 125
cognitive perspective of intuition 320–21
cognitive proximity 129
Cohen, R. 208
Cohen, S.G. 426
Coleman, J. 127
collective amplification of non-local effects 339–40
collective intuition 324–6
Collins, C.J. 73
common good 164–5
communism 166
community attitudes and entrepreneurship 80, 186–7, 255–6
community-based enterprise 124
community development 133–4
community interaction field theory 133–4
compromise culture, ten percenters 453–4
comparative advantage, OECD countries 112–13
competence indicators 217
competition
dynamic 419
and ten percenters 441
competitive aggressiveness 84
complexity of decisions 214
configuration approach 27–31
constrained (push) motives 74–5, 150, 288–9
cost minimization, Third World entrepreneurship 466–73
Coveney, P. 4
Covin, J.G. 72, 426, 427, 428
corporate entrepreneurial strategy 422–3
corporate governance and Islamic enterprises 296–7
corruption 144
Cossette, Margaret 411–12
cost minimization, Third World entrepreneurship 466–73
Covan, P. 4
Covin, J.G. 29, 83, 84
Cowling, M. 179
Crawford, D. 255
creative destruction 388–9
credit networks, co-religionist 367
Cressy, R. 70
criminal entrepreneurship 33–40
economic ownership economy 102
Cross, M. 202
cultural capital 106, 108
cultural embeddedness 125
cultural values and entrepreneurship 122–3
Chinese 21
indigenous people 249–57
culture, ten percenters 453–4
Curry, G. 254, 256
Index

Index 487

da Costa, Arlete 37–8
Daily, C.M. 426, 427, 428
Dana, L.-P. 17, 45, 124, 143, 149, 155, 250, 251, 253, 359, 363–4, 365, 366, 367, 368, 370, 371
Dana, T.E. 255, 363–4, 366, 367
Dar, Humayon 296
Davidsson, P. 87, 89
Davis, K. 119–20
de Mello, Suely Correia 38
De Meza, D. 72
deal evaluation, business angels 7–8
deal origination, business angels 7
decision-making 65–76
judgemental 36, 212–14
development theory 135–6
diasporas 198–200, 201
dietary requirements, religious 368–70
dimension analysis, ten percenters 444–7
Dimaggio, P. 125
Diochon, M. 80, 186
direct internationalization 261
Dollinger, M.J. 17
Don, N.S. 322
Doty, D.H. 31
double disadvantage, ethnic minority workers 103–5
double effect, principle of 144
Drakopolou-Dodd, S. 360
Draperi, J.F. 134
Drucker, P. 80, 87
dualism 140–41
Dubini, P. 17
Dundas, P. 367
Dunham, L. 145
Dunning, J.H. 264
Dunung, S.P. 17
Durante, Georgia 39
Durkheim, D.E. 361
Duxbury, L. 4
Dweck, C.S. 247
Dyer Jr, W. 178
dynamic competition 419–20
dynamic configuration analysis 29–30
earnings 55–6, 59
Economic Development, Theory of 390, 391–2
economic shocks and Third World entrepreneurship 464
economics and entrepreneurship 53–60
economics of proximity 128–9
economies of scale and Third World entrepreneurship 469
education
business planning 302–3
definition 89–91
entrepreneurship 86–97
ethnic Chinese, Singapore 21–3
simulation games 400–401
education level
of business angels 3
as entrepreneurial signal 398
of entrepreneurs 57–6, 81
of teaching model for entrepreneurship education 91–5
Eisenhardt, K.M. 419, 420, 426, 428
El-Gamal, M.A. 299
Elementary Forms of Religious Life, The 361
Elfring, T. 84
Ellis, H.S. 351
embeddedness 123, 124–6
employee start-ups 62–3
employment networks, co-religionist 367
Engerman, S. 350
English language dominance 203–6, 207
enterprise culture 225
entity implicit theory of entrepreneurship 247
entrepreneurial attributes 160
entrepreneurial desirability 80–82
entrepreneurial exit 170–75
entrepreneurial leadership 36
entrepreneurial non-local agency 337–9
entrepreneurial orientation 83–4
entrepreneurial process 316–17
entrepreneurial self-efficacy (ESE) 396
entrepreneurial signalling 398
entrepreneurial teams 426–31
entrepreneurism 164–6
entrepreneurs
characteristics 44–8, 80–82, 160, 405–6
in Chinese tradition 21–3
contractual position 216
definition 41–9, 158–61
and intuition 318–20, 323–4
mobility 221–2
perceptions of feasibility 186
reputation 216–17
entrepreneurship
definitions 161–3, 391, 410–11, 415
demand for 220
Index

and ethics 140–47
feasibility 186–7
historical context 211–25
implicit theories 247–8
interpretations 29
entrepreneurship education 86–97
simulation games 400–401
entrepreneurship policy 111–20
policy instruments 117–19
environment
and entrepreneurial exit 173–4
and entrepreneurship 80, 122–37, 458
and immigrant entrepreneurship 150–52
environmental sustainability, indigenous enterprise 251–2
Enz, C.A. 359
ESE (entrepreneurial self-efficacy) 396
Esiri, M. 7
ethics
as differentiation strategy 446
and entrepreneurship 140–47
ethnic-controlled economy 101
ethnic minority entrepreneurship 101–9, 123, 149–56
ethnic minority workers, disadvantages 103–5
ethnic networks and enclaves 152–3
ethnic ownership economies 101–9
Etzioni, A. 125
Europe, SME internationalization 274–87
European Paradox 76, 113
Evans, D.S. 67, 69, 171–2
exit from entrepreneurship 170–75
exports
direct 261
effects of immigrants 205–6
ten percenters 442–3
factor imperfections and Third World entrepreneurship 464
Faggian, A. 192
failure externalities 116
Fairlie, R.W. 68
family businesses 178–82
family influence on entrepreneurs 80
Farmer, R.N. 359, 362
Fayolle, A. 87, 88
feasibility of entrepreneurship 186–7
Feeney, L. 8
Feldman, M.P. 116
Feldman, N. 293, 295, 300
Feuerbach, L. 361
Fiet, J.O. 86
financial capital 69–70, 105, 107, 217–18
and ethnic groups 107
Islamic enterprises 298–9
venture capital 481–3
financial sector and Islamic business 296–9
Fishberg, M. 365
Fiss, P.C. 27, 30
Foo, M.D. 427
formal sector, ethnic ownership economy, 102
Fostering Entrepreneurship 385
Foxall, G.R. 422
fragmented pluralism 156
Freeman, R.B. 55
Freeman, R.E. 141, 143
Frey, B. 55
functionalism 361
Gabor, D. 329–30
Gadgil, D.R. 363
Galbraith, C.S. 360, 367, 368
Galbraith, J.K. 111
Golor, O. 349
Gambardella, A. 115
Garcia-Mainar, I. 57
Gartner, W.B. 27, 29, 97
Gasse, Y. 81
Gaston, R.J. 1, 4, 5, 6
GCP (Global Consciousness Project) 324, 337
gender
business angels 3
textual
and entrepreneurial exit 172
generic proximity 129, 130, 131–5, 188–95;
see also clustering
government of knowledge 189–90
government of social capital 190–92
George, G. 269–70
Germany, regional distribution of
self-employment 351–5
ghara 299
Gibb, A.A. 90, 160, 163
Gilbert, B.A. 116
Gillen, M. 323
Gilly, J.-P. 130
Gimeno, J. 174
Gingulds, M. 313, 314
Glazer, N. 364, 366, 372
Glick, W.H. 31
Global Consciousness Project (GCP) 324, 337
global entrepreneurship 198–207
globalization and transnationalism 203–6
glocalization 131–2
Godlovitch, S. 146
Golds, S. 103
Gomes-Casseres, B. 264–5
Gotsis, G. 360
Gould, D. 205, 206
Grabher, G. 194
Index 489

Granovetter, M. 125
Grégoire, D. 87–8, 90–91, 97
Greiner, L.E. 30
Grossetti, M. 129
Grotenbreg, H. 17, 367–8
Guiso, L. 363
Gulliford, J. 10
Gumpert, D.E. 89

Habbershon, T. 180
Hagen, E. 463
Haines, G.H. 9
Hakkas, clan associations 19–23
halal products
  as entrepreneurship opportunity 369
  risk management tools 300
Hambrick, D.C. 30
Hamilton, R.T. 371
Hammond, A. 142
Han, Lo Hsing 34–5
Harris, M. 251–2
Harrison, R.T. 1, 6, 9–10
Havenga, J.J.D. 253
Hawley, J.M. 366
Hay, M. 7, 9
Hayek, F.A. von 68, 212
Headd, B. 170, 174
heart, role in non-local perception 333–6
Heath, J. 142
Heertje, A. 74
Helander, E. 249
Helper, S. 192
Helsinki School of Economics 302–3
Hendry, J. 142
Hennart, J.-F. 263
Henry, E. 255
Hess, M. 125, 132
Hiebert, P.G. 362
Hill, C.W. 416, 417
Hill, S. 30
Hilton, Conrad 227–30
Hindle, K. 89, 250, 253–4, 302
Hirst, P. 136

*History of Economic Analysis* 387
history of entrepreneurship 211–12, 222–5
  international entrepreneurship 269–70
Hitt, M.A. 423
Hofer, C.W. 28
Hofstede, G. 76, 122, 362
holes in social structure 127
holographic theory 328; see also quantum holography
Holtz-Eakin, D. 69
honesty 216–17
Hornaday, J.A. 160
Hoy, F. 181
Hudson’s Bay Company 238–45
Huebscher, J. 401
Hughes, Howard 231–7
Hughes, J.R.T. 223
Hukkinen, J. 251
human capital 68, 105
  and ethnic groups 107–8
  and island entrepreneurship 407
Hungary, SME internationalization 278–9
Hurst, E. 70
Husain, A.S. 300

idea origination 316
IIP (investors in people) and ten percenters 449
illegal sector
  criminal entrepreneurship 33–40
  ethnic ownership economy 102
immigrants 150
  effect on trade 205–6
  entrepreneurship 150–56
  worker disadvantages 103–5
implicit theories of entrepreneurship 247–8
Implicit Theory Approach (ITA) 247
import substitution and Third World entrepreneurship 465, 466–8
income distribution 161
incremental implicit theory of entrepreneurship 247
indigenous entrepreneurship 249–57
indirect internationalization 261–5
informal sector
  ethnic ownership economy 102
  and indigenous entrepreneurship 253
information, role in entrepreneurship 458
information networks, co-religionist 367–8
information synthesis 218–19
information technology and ten percenters 440
innovation 349, 389–90, 458
  and small entrepreneurial firms 55
  and small entrepreneurial activity 60
innovative entrepreneurship 54
  and education 57–8
innovativeness and entrepreneurial orientation 83
institutional context
  of clusters 193–4
  of entrepreneurship 349
institutional proximity 130
institutional thickness 193
institutional trust 475–6
institutions and allocation of entrepreneurial activity 60
instruments of entrepreneurship policy 117–19
intellectual property rights and ethics 143
intention
and ethical entrepreneurship 144–5
passionate intention and non-local agency
319, 337–40
interdependent innovation 259–60
interest prohibition, Islamic enterprises 293–4
intermediated internationalization 261–5
internal economic activity, indigenous people
252–3
international entrepreneurship 268–72
international new ventures (INVs) 261
internationalization 131–3
of European SMEs 274–87
intermediated 261–5
models of 270–71
intrapreneurship 422–3
intuition 318–43
and entrepreneurship 318–20, 323–4
investment, business angels 1–14
investors in people, and ten percenters 449
involuntary entrepreneurship 288–90
Isaksen, A. 194
Islam and entrepreneurship 293–300
Islamic finance vehicles 298–9
island economies, Europe 276
SME internationalization 281–2, 285–6
island entrepreneurship 403–7
ITA (Implicit Theory Approach) 247
Iyer, G.R. 364
Jaret, C. 17
Jarillo, J.C. 29, 97
Jawahir, I.M. 141
Jenkins, R. 363
Jewish entrepreneurship 364–5, 365–6, 368
Johannisson, B. 123, 131
Johanson, J. 270
Johnson, J. 416
Johnson, S. 253
Joks, S. 252
Jones, E. 223
Journal of Enterprising Culture 163
Jovanovic, B. 69
Judge, J.A. 426
judgemental decision-making 36, 212–16
Julien, P.A. 97
Juteau, D. 367, 368
Kahneman, D. 72
Kamali, M.H. 299
Kamm, J.B. 426
Kant, I. 144–5
Kanter, R.M. 422
Karageorgis, S. 101
Karzai, Ahjed Wali 35
Katz, J.A. 87
Katzenbach, J.R. 426
Keh, H.T. 84
Keilbach, M. 113
Kellogg’s 365
Kelly, G.A. 247
Kelly, P. 7, 9
Kennedy, J. 322
Kephart, W.M. 372
Keynes, J.M. 387
Khan, A.A. 298
Kihlstrom, R. 71
kinship ties, indigenous people 252
Kirby, D.A. 97, 422
Kirzner, I.M. 68, 89, 212
Klandt, H. 88, 363
Kloosterman, R. 203–4, 253, 373
Kluckhohn, C.K. 361
Kluckhohn, F.R. 361–2
Knight, F.H. 54, 70, 74, 211, 216
knowledge and business location 189–90
knowledge capital 113
knowledge externalities 116
knowledge filter 113–14
knowledge spillover theory of entrepreneurship
114, 263
kosher products as entrepreneurship
opportunity 369–70
Kraybill, D.B. 363, 367
Kuratko, D.F. 87
labour market disadvantage, ethnic minority
workers 103–5
Laff ont, J.J. 71
Laidlaw, J. 367
Laldin, M.A. 300
Landsdowne, M. 250, 253–4
Landström, H. 4, 10, 11
Lao culture and entrepreneurship 370
large corporations, entrepreneurial strategy
422–3
Lasry, J.-C. 363
Latouche, S. 134
Lazear, E.P. 67
leadership 36
learning business planning 302–3
Lee, D.Y. 73
Lee, J. 368
Legendre, R. 88
legislation and market creation 440–41
Leighton, L.S. 67, 69, 171–2
Lendner, C. 401
Lengyel, Z. 10
Levesque, M. 142
Levin, J. 322
<table>
<thead>
<tr>
<th>Name</th>
<th>Pages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Levy-Tadjine, T.</td>
<td>123</td>
</tr>
<tr>
<td>Lewin, K.</td>
<td>89</td>
</tr>
<tr>
<td>Lewis, W.A.</td>
<td>364, 370</td>
</tr>
<tr>
<td>Light, I.</td>
<td>101, 103</td>
</tr>
<tr>
<td>Liles, P.R.</td>
<td>71</td>
</tr>
<tr>
<td>Lin, N.</td>
<td>127</td>
</tr>
<tr>
<td>Lindsay, N.J.</td>
<td>4, 251, 252, 257</td>
</tr>
<tr>
<td>Liuhto, K.</td>
<td>363</td>
</tr>
<tr>
<td>local entrepreneurship</td>
<td>458–61</td>
</tr>
<tr>
<td>localness</td>
<td>128–35</td>
</tr>
<tr>
<td>location and entrepreneurship feasibility</td>
<td>187</td>
</tr>
<tr>
<td>Locke, E.A.</td>
<td>248, 396</td>
</tr>
<tr>
<td>locus of control and decision-making</td>
<td>73</td>
</tr>
<tr>
<td>Lopez, Antonio</td>
<td>107, 108</td>
</tr>
<tr>
<td>Lovallo, D.</td>
<td>72</td>
</tr>
<tr>
<td>Low, M.B.</td>
<td>97</td>
</tr>
<tr>
<td>loyalty and opportunity pre-emption</td>
<td>219–20</td>
</tr>
<tr>
<td>Lucas, R.E.</td>
<td>69, 113</td>
</tr>
<tr>
<td>Luhmann, N.</td>
<td>477</td>
</tr>
<tr>
<td>Lukka, K.</td>
<td>302</td>
</tr>
<tr>
<td>Lumpkin, G.T.</td>
<td>28, 83, 359</td>
</tr>
<tr>
<td>Lundström, A.</td>
<td>118, 119</td>
</tr>
<tr>
<td>Lusardi, A.</td>
<td>70</td>
</tr>
<tr>
<td>Lussier, R.N.</td>
<td>377</td>
</tr>
<tr>
<td>MacMillan, I.C.</td>
<td>97</td>
</tr>
<tr>
<td>macroeconomic reforms, transition economies</td>
<td>277–8</td>
</tr>
<tr>
<td>Madill, J.J.</td>
<td>6, 10–11</td>
</tr>
<tr>
<td>Malmberg, A.</td>
<td>132, 195</td>
</tr>
<tr>
<td>management of people, ten percenters</td>
<td>448–52</td>
</tr>
<tr>
<td>Marcer, P.</td>
<td>330–31</td>
</tr>
<tr>
<td>March, J.G.</td>
<td>89</td>
</tr>
<tr>
<td>Mariotti, T.</td>
<td>72–3</td>
</tr>
<tr>
<td>market economies, Europe</td>
<td>276</td>
</tr>
<tr>
<td>SME internationalization</td>
<td>279–80, 285</td>
</tr>
<tr>
<td>market failures</td>
<td></td>
</tr>
<tr>
<td>and entrepreneurship policy</td>
<td>115–17</td>
</tr>
<tr>
<td>exploitation</td>
<td>142</td>
</tr>
<tr>
<td>market for entrepreneurs</td>
<td>220</td>
</tr>
<tr>
<td>marketing strategies, ten percenters</td>
<td>446</td>
</tr>
<tr>
<td>markets and entrepreneurship</td>
<td>67–8</td>
</tr>
<tr>
<td>Bedouin pastoralists</td>
<td>313–14</td>
</tr>
<tr>
<td>indigenous entrepreneurship</td>
<td>252–3</td>
</tr>
<tr>
<td>ten percenters</td>
<td>437–43</td>
</tr>
<tr>
<td>Marshall, A.</td>
<td>74, 212, 456</td>
</tr>
<tr>
<td>Masayeva, V.</td>
<td>251</td>
</tr>
<tr>
<td>Maskell, P.</td>
<td>132, 191, 379–80</td>
</tr>
<tr>
<td>Mason, C.M.</td>
<td>1, 6, 9–10</td>
</tr>
<tr>
<td>Massey, D.</td>
<td>202</td>
</tr>
<tr>
<td>maturity-age entrepreneurship</td>
<td>304–5</td>
</tr>
<tr>
<td>May, J.</td>
<td>9</td>
</tr>
<tr>
<td>Mazza, Anna</td>
<td>38</td>
</tr>
<tr>
<td>McClelland, D.D.</td>
<td>73</td>
</tr>
<tr>
<td>McCraty, R.</td>
<td>323, 344</td>
</tr>
<tr>
<td>McDougall, P.P.</td>
<td>131, 261, 268, 269, 270</td>
</tr>
<tr>
<td>McElwee, G.</td>
<td>381</td>
</tr>
<tr>
<td>McGraw, Tam ‘The Licensee’</td>
<td>34</td>
</tr>
<tr>
<td>McLaughlin, G.L.</td>
<td>141</td>
</tr>
<tr>
<td>Meager, N.</td>
<td>175</td>
</tr>
<tr>
<td>melting pot pluralism</td>
<td>155–6</td>
</tr>
<tr>
<td>Menger, C.</td>
<td>161–2</td>
</tr>
<tr>
<td>Merriam, S.B.</td>
<td>91</td>
</tr>
<tr>
<td>Metcalf, H.</td>
<td>370</td>
</tr>
<tr>
<td>Methodist entrepreneurship</td>
<td>365</td>
</tr>
<tr>
<td>microeconomic reforms, transition economies</td>
<td>278</td>
</tr>
<tr>
<td>middleman minorities</td>
<td>108, 109, 198–200</td>
</tr>
<tr>
<td>effect of English language dominance</td>
<td>204–6</td>
</tr>
<tr>
<td>milieu, entrepreneurial</td>
<td>123, 457</td>
</tr>
<tr>
<td>Miller, D.</td>
<td>27, 28, 29</td>
</tr>
<tr>
<td>Min, P.G.</td>
<td>17</td>
</tr>
<tr>
<td>Miner, J.B.</td>
<td>71</td>
</tr>
<tr>
<td>Minkes, A.L.</td>
<td>422</td>
</tr>
<tr>
<td>Minkus-McKenna, D.</td>
<td>369</td>
</tr>
<tr>
<td>Mitchell, E.</td>
<td>327, 330, 331</td>
</tr>
<tr>
<td>Mitchell, W.</td>
<td>173</td>
</tr>
<tr>
<td>MNEs 263–5</td>
<td></td>
</tr>
<tr>
<td>mobility of entrepreneurs</td>
<td>221–2</td>
</tr>
<tr>
<td>Möllering, G.</td>
<td>478</td>
</tr>
<tr>
<td>Monahan, T.P.</td>
<td>372</td>
</tr>
<tr>
<td>Montuenga-Gomez, V.M.</td>
<td>57</td>
</tr>
<tr>
<td>Moore, G.</td>
<td>119–20</td>
</tr>
<tr>
<td>Moore, K.</td>
<td>4</td>
</tr>
<tr>
<td>moral progress</td>
<td>146</td>
</tr>
<tr>
<td>Morek, R.</td>
<td>181</td>
</tr>
<tr>
<td>Moreno, A.M.</td>
<td>84</td>
</tr>
<tr>
<td>Morgan, G.</td>
<td>41–2</td>
</tr>
<tr>
<td>Morgan, M.</td>
<td>252, 257</td>
</tr>
<tr>
<td>Morgan, R.</td>
<td>434, 437</td>
</tr>
<tr>
<td>Morris, H.S.</td>
<td>155</td>
</tr>
<tr>
<td>Moskowitz, T.</td>
<td>74</td>
</tr>
<tr>
<td>motivation</td>
<td></td>
</tr>
<tr>
<td>business angels</td>
<td>2–3</td>
</tr>
<tr>
<td>and decision-making</td>
<td>73</td>
</tr>
<tr>
<td>entrepreneurs</td>
<td>391–2</td>
</tr>
<tr>
<td>immigrant entrepreneurship</td>
<td>150</td>
</tr>
<tr>
<td>for self-employment</td>
<td>74–5</td>
</tr>
<tr>
<td>Mowery, D.</td>
<td>112</td>
</tr>
<tr>
<td>Moynihan, D.P.</td>
<td>364, 366, 372</td>
</tr>
<tr>
<td>Müller-Wille, L.</td>
<td>251</td>
</tr>
<tr>
<td>multinational enterprises (MNEs)</td>
<td>263–5</td>
</tr>
<tr>
<td>Munzer, S.R.</td>
<td>143</td>
</tr>
<tr>
<td>Nanyang Khek Community Guild</td>
<td>19–21</td>
</tr>
<tr>
<td>Narayan, D.</td>
<td>128</td>
</tr>
<tr>
<td>natural resources and indigenous entrepreneurship</td>
<td>251</td>
</tr>
<tr>
<td>Naudé, W.A.</td>
<td>253</td>
</tr>
</tbody>
</table>
Index

Ndemo, B. 250, 255
Neilsen, R.P. 141
Nelson, R.D. 344
network embeddedness 125–6
network externalities 115–16
networks 17, 105–6, 123, 126–8
Chinese 17–25
colligionist 367–8
and information synthesis 218–19
role in entrepreneurship 458, 460–61
strength of weak ties 126
see also social capital
new ventures
performance analysis 27–8
relationship with MNEs 264–5
Ng, M. 202
niche markets, ten percenters 438–9
Nilsson, E. 192
Nkongolo-Bakenda, J.-M. 250
Nolt, S.M. 363, 367
non-executive directors, and ten percenters 451–2
non-local agency 337–40
non-local intuition 321, 330–32
non-locality 327
Noorderhaven, N. 76
Nooteboom, B. 477
Norcliffe, G. 365
Nordhaus, W.D. 56
not-for-profit ventures 411–12
Nurick, A.J. 426
occupational clustering, Singapore 18–19
occupational mobility 222
older people and entrepreneurship 304–5
Olurode, L. 250
Ooka, E. 202
opportunity (pull) motives 75, 150
opportunity recognition
business angels 7
criminal entrepreneurship 33
cultural influences 254–5
and intuition 318–19
organizational networks 350–51
organizational proximity 129–30
organizations, role in entrepreneurship 457
Organizations: A Quantum View 27
organized proximity 129
Orzach, R. 57
outsourcing 470
Oviatt, B.M. 131, 261, 268, 269, 270
ownership-based economics 166–7
Palich, L. 382
Paré, S. 367, 368
Parker, S.C. 56, 69
partnerships and ethics 144
passionate attention and non-local perception 319, 333–6
passionate intention and non-local agency 319, 337–40
pastoralism as entrepreneurship 308–14
patents
and ethics 143
as opportunity pre-emption 219
path-dependence and entrepreneurial exit 172–3
Pathrel, R. 123
PEAR studies 340
pedagogy, entrepreneurship education 94–5
Peng, M.W. 262
Penrose, E. 418
people management, ten percenters 448–52
Peredo, A.M. 124, 254
personal objectives, entrepreneurship education 92
personal trust 475–6
Phelps, E.S. 108
Piaget, J. 247
Polanyczak, S. 123
pluralism 155–6
Polanyi, K. 124–5
policy
cluster-oriented 194–5
entrepreneurship 111–20
policy instruments 117–19
policy shocks and Third World entrepreneurship 464–5
political embeddedness 125
political regimes, effect on entrepreneurship 221–2
Politis, D. 10
Porter, K.W. 367
Porter, M.E. 348, 350–51, 404, 417–18
Portes, A. 202
poverty and entrepreneurship 142–3
Power, D. 195
Prahalad, C.K. 142
Prakash Sethi, S. 142
pre-empting opportunities 219–20
price discrimination 59
price strategy, ten percenters 445–6
principle of double effect 144
process, entrepreneurial 316–17
process model of firm internationalization 270
Prodi, Romano 111–12
productive aspects of entrepreneurship 140
profit distribution 161
Index 493

profit-loss sharing account 300
profit-making and social entrepreneurship 411–12
project development 316
property rights and ethics 143
Provenzano, Bernardo 35
proximity 128–35
typologies 129–31
see also clustering; geographical proximity
psychological profile of entrepreneurs 81
decision-making 73–4
psychophysiological coherence 334–5
pull motives 75, 150
push motives 74–5, 150, 288–9
Putnam, R. 127, 191
Quakers 365
quality as comparative advantage 444
quantum coherence 327–8
quantum entanglement 327
quantum holography 328–30
and non-local intuition 330–32
quasi self-employment 289–90
Radin, D.I. 322–3, 337, 338
Rafi q, M. 370
Raijman, R. 103
Raistrick, A. 367
Raju, N.S. 71
Raphaël, F. 365
Rath, J. 203–4, 373
regional distribution of self-employment 351–5
regional entrepreneurship 348–56, 458–61
Rehman, T. 377
relational embeddedness 125
religions and entrepreneurship 359–73
Islam 293–300
Sætre, A.S. 10
Salin, E. 389
Sandberg, W. 28
Sarasvathy, S.D. 422
Savage, L.J. 71
Saxenian, A. 262
Say, J.-B. 43, 54, 74
Sayigh, Y.A. 363
SBA (Small Business Administration ) 118
Schendel, D. 423
Schiller, N.G. 200
Schilling, M. 57
Schlitz, M.J. 338
Schmidt, B. 289
Schoonhoven, C.B. 426, 428
Schulze, W. 181
Schwartz, S.H. 362
Schwerdtner, P. 289
Sejerson, F. 251
self-efficacy 396
self-employment 349
motivations 74–5
regional distribution, Germany 351–5
Sen, A. 122, 140
Seventh-Day Adventists 365
Shane, S. 89, 270, 415
Shanker, M.C. 179
Shapero, A. 363
shareholders 141–2
Sharī’ah law
and finance 296–9
and Islamic entrepreneurship 293–4, 295, 296
and risk management 299–300
sheep ownership, Bedouins 308–14
Sheperd, D. 142
signalling 398–9
Silj, A. 202
Simeone, W. 251, 252, 253, 256
Simmons, C. 9
Simon, H.A. 71–2, 320
simulation games 400–401

Romer, P. 113
Ronning, L. 251, 253
Rosen, A. 369
Roth, P.L. 71
Roulette Experiment 323
Rumelt, R.P. 428
Ruotsola, H. 249, 252, 255
rural entrepreneurship 377–82
pastoralism 308–14
Satre, A.S. 10
Saxin, E. 389
Sandberg, W. 28
Sarasvathy, S.D. 422
Savage, L.J. 71
Saxenian, A. 262
Say, J.-B. 43, 54, 74
Sayigh, Y.A. 363
SBA (Small Business Administration ) 118
Schendel, D. 423
Schiller, N.G. 200
Schilling, M. 57
Schlitz, M.J. 338
Schmidt, B. 289
Schoonhoven, C.B. 426, 428
Schulze, W. 181
Schwartz, S.H. 362
Schwerdtner, P. 289
Sejerson, F. 251
self-efficacy 396
self-employment 349
motivations 74–5
regional distribution, Germany 351–5
Sen, A. 122, 140
Seventh-Day Adventists 365
Shane, S. 89, 270, 415
Shanker, M.C. 179
Shapero, A. 363
shareholders 141–2
Sharī’ah law
and finance 296–9
and Islamic entrepreneurship 293–4, 295, 296
and risk management 299–300
sheep ownership, Bedouins 308–14
Sheperd, D. 142
signalling 398–9
Silj, A. 202
Simeone, W. 251, 252, 253, 256
Simmons, C. 9
Simon, H.A. 71–2, 320
simulation games 400–401
Index

Singapore, Chinese clan entrepreneurship 17–25
Slevin, D.P. 29, 83
Small Business Administration (SBA) 118
small business policy 118
small businesses
internationalization 131–3, 274–87
and strategy 421–2
small island entrepreneurship 403–7
SMEs, see small businesses
Smith, A. 167
Smith, D.K. 426
social amplification of non-local effects 339–40
social capital 105–6, 123, 457
and ethnic groups 108
geography of 190–92
network structure 127–8
transmigrants 201
see also networks
social entrepreneurship 410–13
social proximity 130
social regulation theory 136
societal embeddedness 125
socio-economic objectives, entrepreneurship education 92–3
Sohl, J.E. 5
Sokoloff, K.L. 350
Solé, J. 297
Sombart, W. 364
Sørheim, R. 4, 11
Southey, C. 72
spatial proximity, see geographical proximity
Specht, P.H. 359
speculation as opportunity pre-emption 219
Spence, M. 398
spin-offs 62
stakeholders 141–2
Stam, W. 84
standard model of choice 66–7
Stanley, M. 192
static approaches to configuration analysis 29
static models of competition 416–19
Stevenson, H.H. 29, 89, 97
Stevenson, L. 118, 119
stewardship-based economics 166–9
Stewart, A. 359
Stewart, W.H. 71
Steyart, C. 136
Stiles, C.H. 367
Stockley, S. 427
strategic entrepreneurship 423
strategy 415–23
definition 416
entrepreneurial crime 36–7
ten percenters 443–8
strength of weak ties 126
Strodtebeck, F.L. 361–2
structural embeddedness 125
structural holes 127
structural pluralism 156
structural volatility and Third World entrepreneurship 464–5
structured angel groups 12–14
Stumpf, S.A. 95
Sull, D.N. 419, 420
supermarkets and ten percenters 439
supply networks, co-religionist 368
sustainability, indigenous enterprise 251–2
sustainable local development 133
Swedish Paradox 113
synthesis and ethical entrepreneurship 145
synthesis of information 218–19
Szarka, J. 131
Taft, W.H. 364
Tauman, Y. 57
Tayler, J. 253
Taylor, M.P. 175
teaching methods, simulation games 400–401
teaching model for entrepreneurship education 88–91
teams 426–31
technology and strategy 419
technology backlog and Third World entrepreneurship 465–6
ten percenters 434–55
territorial embeddedness 126
territorial entrepreneurship 456–62
Tett, G. 296
Theory of Economic Development 390, 391–2
Theravada Buddhism 370
thief-takers 39–40
Third World entrepreneurship 463–73
Thomas, W.I. 361
Thompson, J.L. 411
Thornton, P.H. 122
Thrift, N. 193
Thurik, R. 112
Tienda, M. 103
Timmons, J.A. 162
Tiro, J. 73
Torre, A. 129, 130
Torres, O. 132
training, ten percenters 448–9
transition economies, Europe 276
internationalization of SMEs 276–9, 282, 285
transnationalism 198–207
Tremlay, M. 124
Index 495

Trump, Donald 107, 108
trust 475–8
Tsang, E.W.K. 73
Tsukasa, Shinobu 35
Tversky, A. 72

Ucbasaran, D. 170
Udell, G. 69
UK, entrepreneurial decline 223–5
uncertainty and decision-making 70–71
unemployment as push factor 288–9
unquoted companies, business angel investment 2
Uppsala Model 270
USA
historical entrepreneurship 223
Small Business Act 118
Usmani, Sheikh 296

Vahlne, J.-E. 270
valuation of businesses 9
values
and culture 361–2
and entrepreneurship, immigrants 150
perpetuation in religious communities 371
Van der Sluis, J. 57
Van Praag, C.M. 73, 74
van Witteloostuijn, A. 173
Venkataraman, S. 89, 143, 270, 415, 422
Venkatraman, N. 84
venture capital 481–3
Vérin, H. 42
Vertinsky, I. 175
Victorian entrepreneurship 222–3
virtue ethics 145
Wiss-Jorgensen, A. 74

wage policy and Third World entrepreneurship 473
Walker, G. 190
Wall, D. 251
Warren, C.A. 322

Warren, Curtis ‘Cocky’ 34
weak network ties 126
wealth
business angels 1
and entrepreneurship 69–70
Weber, P. 305
Weidenmayer, G. 369
Wennberg, K. 175
Wennekers, S. 75
Wenzel, G. 256
Werner, A. 398–9
Wernerfelt, B. 131, 418
Westhead, P. 179
Westlund, H. 192
Wigglesworth, R. 296
Wiklund, J. 175
Wild, Jonathan 39–40
Wilkinson, K. 133
Williamson, O.E. 476
Wolff, E. 57
Wolpin, K.I. 398
women
and entrepreneurship, Islam 300
and island entrepreneurship 407
in organized crime 37–9
Wong, L.L. 202
Woodrum, E.M. 359
Wuttunee, W.W. 250, 254

Yeung, B. 181
York, A.S. 262

Zahra, S.A. 269–70, 271
Zambada-Garcia, Ismael 33–4
Zeitlin, J. 136
Ziker, J.P. 254
Zimmer, C. 17, 123
Zingales, L. 363
Znaniecki, F.W. 361
Zuindealloc, B. 129
Zukin, S. 125