

## References

---

- Aasland, D. (2009) *Ethics and Economy After Levinas*. London: MayFlyBooks.
- Abercrombie, N., S. Hill and B. Turner (1980) *The Dominant Ideology Thesis*. London: Allen and Unwin.
- Abrams, F. (2002) *Below the Breadline: Living on the Minimum Wage*. London: Profile.
- Ackroyd, S. and S. Fleetwood (eds) (2000) *Realist Perspectives on Management and Organisations*. London: Routledge.
- Adis, R. and M. van Praag (2007) 'Illegal entrepreneurship experience: Does it make a difference for business performance and motivation?', *Journal of Business Venturing*, 22: 283–310.
- Adorno, T.W. and M. Horkheimer (1972) *Dialectic of Enlightenment*, trans. J. Cummings. New York: Continuum.
- Agamben, G. (1998) *Homo Sacer: Sovereign Power and Bare Life*, trans. D. Heller-Roazen. Stanford, CA: Stanford University Press.
- Agamben, G. (2000) *Means Without End: Notes on Politics*, trans. V. Binetti and C. Casarino. Minneapolis: University of Minnesota Press.
- Agamben, G. (2005) *State of Exception*, trans. K. Atell. Chicago: University of Chicago Press.
- Aldrich, H. (2005) 'Entrepreneurship' in N.J. Smelser and R. Swedberg (eds.), *Handbook of Economic Sociology* (second edition). Princeton, NJ: Princeton University Press.
- Althusser, L. (1971) 'Ideology and ideological state apparatuses (notes towards an investigation)' in *Lenin and Philosophy and Other Essays*, trans. B. Brewster. London: Monthly Review.
- Alvesson, M., T. Bridgman and H. Willmott (eds) (2009) *The Oxford Handbook of Critical Management Studies*. Oxford: Oxford University Press.
- Andrew, E. (1995) *The Genealogy of Values: The Aesthetic Economy of Nietzsche and Proust*. Lanham, MD: Rowman and Littlefield.
- Armstrong, P. (2001) 'Styles of illusion', *Sociological Review*, 49(2): 155–73.
- Armstrong, P. (2005) *Critique of Entrepreneurship: People and Policy*. London: Palgrave-Macmillan.

- Arnaud, G. (2002) 'The organization and the symbolic: Organizational dynamics viewed from a Lacanian perspective', *Human Relations*, 55(6): 691–716.
- Austin, J., H. Stevenson and J. Wei-Skillern (2006) 'Social and commercial entrepreneurship: Same, different, or both?', *Entrepreneurship Theory and Practice*, 30(1): 1–22.
- Badham, R., K. Garrety, V. Morrigan, M. Zanko and P. Dawson (2003) 'Designer deviance: Enterprise and deviance in culture change programmes', *Organization*, 10(4): 707–30.
- Baran, P. and P. Sweezy (1966) *Monopoly Capital*. New York: Modern Reader.
- Baron, R.A. (1998) 'Cognitive mechanisms in entrepreneurship: Why and when entrepreneurs think differently than other people', *Journal of Business Venturing*, 13: 275–94.
- Bataille, G. (1985) 'The notion of expenditure' in *Visions of Excess: Selected Writings 1927–1939*, Minneapolis, MN: University of Minnesota Press.
- Bataille, G. (1989) *The Accursed Share: An Essay on General Economy, Volume 1: Consumption*, trans. R. Hurley. New York: Zone Books.
- Bataille, G. (1991) *The Accursed Share: An Essay on General Economy, Volume 2: The History of Eroticism, and Volume 3: Sovereignty* trans. R. Hurley. New York: Zone Books.
- Bataille, G. (2001) *Eroticism*, trans. M. Dalwood. London: Penguin.
- BBC News (2001) 'Profile: Tito the spaceman', 28 April. Online. Available at: <http://www.bbc.co.uk>.
- Bendix, R. (1956) *Work and Authority in Industry: Ideologies of Management in the Course of Industrialization*. New York: Wiley.
- Benjamin, W. (2002) *The Arcades Project*, trans. H. Eiland and K. McLaughlin. Cambridge, MA: Belknap Harvard.
- Benson, J.K. (1977) 'Organizations: A dialectical view', *Administrative Science Quarterly*, 22(1): 1–21.
- Berlin, I. (1969) *Four Essays on Liberty*. Oxford: Oxford University Press.
- Bill, F. (2006), *The Apocalypse of Entrepreneurship*. Växjö: Växjö University Press.
- Blanchot, Maurice (1967) 'The main impropriety (excerpts)', trans. J. Guicharnaud, *Yale French Studies*, 39: 50–63.
- Boltanski, L. and L. Thévenot (2006) *On Justification: Economies of Worth*, trans. C. Porter. Princeton, NJ: Princeton University Press.
- Bouchikhi, H. (1993) 'A constructivist framework for understanding entrepreneurship performance', *Organization Studies*, 14(4): 549–70.
- Bourdieu, P. (1990) *In Other Words: Essays Towards a Reflexive Sociology*, trans. M. Adamson. Stanford, CA: Stanford University Press.

- Branson, R. (2007) *Screw It, Let's Do It, Expanded: Lessons in Life and Business*. London: Virgin.
- Brazeal, D.V. and T.T. Herbert (1999) 'The genesis of entrepreneurship', *Entrepreneurship Theory and Practice*, 23(3): 29–46.
- Brenkert, G. (2002) 'Entrepreneurship, ethics and the good society', *Ruffin Series in Business Ethics*, 4, 5–43.
- Brennan, T. (1993) *History After Lacan*. London: Routledge.
- Brewis, J. and S. Linstead (2000) *Sex, Work and Sex Work: Eroticising Organization*. London: Routledge.
- Brockhaus, R.H. and P.S. Horwitz (1986) 'The psychology of the entrepreneur' in D.L. Sexton and R.W. Smilor (eds), *The Art and Science of Entrepreneurship*. Cambridge, MA: Ballinger.
- Brown, M. (1998) *Richard Branson*. London: Headline.
- Bucar, B., M. Glas and R.D. Hisrich (2003) 'Ethics and entrepreneurs: An international comparative study', *Journal of Business Venturing*, 18: 261–81.
- Bunyan, N. (2005) 'Cocklers' desperate struggle to escape rising tide', *Daily Telegraph*, 21 September, p. 13.
- Bunyan, N. (2006) 'Phone calls of farewell as the tide closed in', *Daily Telegraph*, 25 March, p. 4.
- Burchell, G. (1993) 'Liberal government and techniques of the self', *Economy and Society*, 22(3): 267–82.
- Burrell, Gibson (1997) *Pandemonium: Towards a Retro-Organization Theory*. London: Sage.
- Business Ethics: A European Review* (2007) Special issue: Levinas, business, ethics, 16(3).
- Bygrave, W. (1989a) 'The entrepreneurship paradigm (I): A philosophical look at its research methodologies', *Entrepreneurship Theory and Practice*, 14(1): 7–26.
- Bygrave, W. (1989b) 'The entrepreneurship paradigm (II): Chaos and catastrophes among quantum leaps', *Entrepreneurship Theory and Practice*, 14(2): 7–30.
- Bygrave, W. and M. Minniti (2000) 'The social dynamics of entrepreneurship', *Entrepreneurship Theory and Practice*, 24(3): 25–36.
- Campbell, John (2004) *Institutional Change and Globalization*. Princeton, NJ: Princeton University Press.
- Cantillon, Richard (1755/1952) *Essai sur la nature du commerce en général*. Paris: Institut National d'études Démographiques.
- Carr, A. and L. Zanetti. (1999) 'Metatheorizing the dialectic of self and other: The psychodynamics in work organizations', *American Behavioral Scientist*, 43(2): 324–45.
- Carr, P. (2003) 'Revisiting the protestant ethic and the spirit of capitalism:

- Understanding the relationship between ethics and enterprise', *Journal of Business Ethics*, 47(1): 7–16.
- CBS News (2001) 'Interview with Dennis Tito', 28 April. Online. Available at: <http://www.cbsnews.com>.
- Cederström, C. and R. Grassman (2007) 'The masochistic reflexive turn', *ephemera: theory and politics in organization*, 8(1): 41–57.
- Cederström, C. and C. Hoedemaekers (eds) (forthcoming) *Lacan and Organization*. London: MayFlyBooks.
- Chandler, A. (1977) *The Visible Hand: The Managerial Revolution in American Business*. Cambridge, MA: Belknap.
- Chapman, J. and J. Tozer (2004) 'The warning they ignored', *Daily Mail*, 12 February, p. 4.
- Chau, L.L. and W. Siu. (2000) 'Ethical decision making in corporate entrepreneurial organizations', *Journal of Business Ethics*, 23: 365–75.
- Cheung, T.S. and A.Y.-C. King (2004) 'Righteousness and profitability: The moral choices of contemporary Confucian entrepreneurs', *Journal of Business Ethics*, 54(3): 245–60.
- Cohen, L. and G. Musson (2002) 'Entrepreneurial identities: Reflections from two case studies', *Organization*, 7(1): 31–48.
- Cole, A.H. (1969) 'Definition of entrepreneurship' in J. Komives (ed.), *Karl A. Bostrom Seminar in the Study of Enterprise*. Milwaukee, WI: Centre for Venture Management.
- Contu, A. (2008) 'Decaf resistance: On misbehavior, cynicism and desire in liberal workplaces', *Management Communication Quarterly*, 21(3): 364–79.
- Copjec, J. (1994) *Read My Desire: Lacan Against the Historicists*. Cambridge, MA: MIT Press.
- Craven, N. and J. Tozer (2006) 'Deadly greed of the gangmaster', *Daily Mail*, 25 March, p. 4.
- Cusset, C. (1998) 'Editor's preface: The lesson of libertinage', *Yale French Studies*, 94: 1–14.
- de Beauvoir, S. (1966) 'Must we burn Sade?' in Marquis de Sade (ed. and trans. A. Wainhouse and R. Seaver), *The 120 Days of Sodom*. New York: Grove.
- Deleuze, G. (1991) 'Coldness and cruelty' in *Masochism*. New York: Zone Books.
- Deleuze, G. and F. Guattari (1983) *Anti-Oedipus: Capitalism and Schizophrenia, Vol. 1*, trans. R. Hurley, M. Seem and H. Lane. Minneapolis: University of Minnesota Press.
- Deleuze, G. and F. Guattari (1986) *Kafka: Toward a Minor Literature*, trans. D. Polan. Minneapolis: University of Minnesota Press.
- Deleuze, G. and F. Guattari (1988) *A Thousand Plateaus: Capitalism and*

- Schizophrenia*, Vol. 2, trans. B. Massumi. Minneapolis: University of Minnesota Press.
- Deleuze, G. and F. Guattari (1994) *What is Philosophy?*, trans. G. Burchell and H. Tomlinson. London: Verso.
- Derrida, J. (1981) *Positions*, trans. A. Bass. Chicago: University of Chicago Press.
- Derrida, J. (1988) *Limited Inc.*, trans. E. Weber. Evanston, IL: Northwestern University Press.
- Derrida, J. (1992a) 'Force of law: the "mystical foundation of authority"', trans. M. Quaintance, in D. Cornell, M. Rosenfeld and D.G. Carlson (eds), *Deconstruction and the Possibility of Justice*. New York: Routledge.
- Derrida, J. (1992b) *Given Time: 1. Counterfeit Money*, trans. P. Kamuf. Chicago: University of Chicago Press.
- Derrida, J. (1995) *The Gift of Death*, trans. D. Wills. Chicago: University of Chicago Press.
- Diprose, R. (2002) *Corporeal Generosity: On Giving with Nietzsche, Merleau-Ponty and Levinas*. New York: State University of New York Press.
- Doolin, B. (2002) 'Enterprise discourse, professional identity and the organizational control of hospital clinicians', *Organization Studies*, 23(3): 369–90.
- Dorado, S. (2005) 'Institutional entrepreneurship, partaking and convening', *Organization Studies*, 26(3): 385–414.
- Down, S. (2006) *Narratives of Enterprise: Crafting Entrepreneurial Self-Identity in a Small Firm*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Downing, S. (2005) 'The social construction of entrepreneurship: Narrative and dramatic processes in the coproduction of organizations and identities', *Entrepreneurship Theory and Practice*, 29(2): 185–204.
- Driver, M. (2008) 'New and useless: A psychoanalytic perspective on organizational creativity', *Journal of Management Inquiry*, 17(3): 187–97.
- du Gay, P. (1991) 'Enterprise culture and the ideology of excellence', *New Formations*, 13: 45–61.
- du Gay, P. (1994) 'Making up managers: Bureaucracy, enterprise and the liberal art of separation', *British Journal of Sociology*, 45(4): 655–74.
- du Gay, P. (1996) *Consumption and Identity at Work*. London: Sage.
- du Gay, P. (2000a) 'Enterprise and its futures: A response to Fournier and Grey', *Organization*, 7(1): 165–83.
- du Gay, P. (2000b) *In Praise of Bureaucracy: Weber, Organization, Ethics*. London: Sage.

- du Gay, P. (2003) 'The Tyranny of the Epochal: Change, Epochalism and Organizational Reform', *Organization*, 10(4): 663–84.
- du Gay, P. (2004) 'Against "Enterprise" (but not against "enterprise", for that would make no sense)', *Organization*, 11(1): 37–57.
- du Gay, P. and G. Salaman (1992) 'The Cult(ure) of the Customer', *Journal of Management Studies*, 29(5): 615–33.
- du Gay, P., G. Salaman and B. Rees (1996) 'The conduct of management and the management of conduct: Contemporary managerial discourse and the constitution of the "competent" manager', *Journal of Management Studies*, 33(3): 263–82.
- Duchesneau, D.A and W.B. Gartner (1990) 'A profile of new venture success and failure in emerging industries', *Journal of Business Venturing*, 5: 297–321.
- Durier, M. (1999) *Sidewalk*. New York: Farrar, Straus and Giroux.
- Eagleton, T. (1991) *Ideology: An Introduction*. London: Verso.
- Economist* (2004) 'Britain's Illegal Workers', 12 February.
- Ehrenreich, B. (2002) *Nickel and Dimed: Undercover in Low-Wage USA*. London: Granta.
- Eisenstadt, S.N. (1964) 'Institutionalization and change', *American Sociological Review*, 29(2): 235–47.
- Eisenstadt, S.N., and L. Roninger (1981) 'Clientelism in communist systems: A comparative perspective', *Studies in Comparative Communism*, 21(3): 233–45.
- Entrialgo, M., E. Fernandez and C.J. Vazquez (2001) 'The effect of the organizational context on SME's entrepreneurship: Some Spanish evidence', *Small Business Economics*, 16(3): 223–36.
- Fadahunsi, A. and P. Rosa (2002) 'Entrepreneurship and illegality: Insights from the Nigerian cross-border trade', *Journal of Business Venturing*, 17: 397–429.
- Fairclough, N. (1995). *Critical Discourse Analysis: The Critical Study of Language*. London: Longman.
- Feher, Michel (ed.) (1997) *The Libertine Reader: Eroticism and Enlightenment in Eighteenth-Century France*. New York: Zone Books.
- Ferguson, P.P. (1998) 'A cultural field in the making: Gastronomy in 19th-century France', *American Journal of Sociology*, 104: 597–641.
- Fleming, P. and A. Spicer (2003) 'Working at a cynical distance: Implications for power, resistance and subjectivity', *Organization*, 10(1): 157–97.
- Fleming, P. and A. Spicer (2007) *Contesting the Corporation: Power, Resistance and Struggle in Organizations*. Cambridge: Cambridge University Press.

- Fletcher, D.E. (2003) 'Framing organisational emergence: Discourse, identity and relationship', in C. Steyaert and D. Hjorth (eds), *New Movements in Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Fligstein, M. (1997) 'Social skill and institutional theory', *American Behavioural Scientist*, 40(4): 397–405.
- Florida, R. (2004) *The Rise of the Creative Class*. London: Basic Books.
- Foss, L. (2004) "'Going against the grain . . .": Construction of entrepreneurial identities through narratives' in D. Hjorth and C. Steyaert (eds), *Narrative and Discursive Approaches in Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Foucault, M. (1970) *The Order of Things*. London: Routledge.
- Foucault, M. (1972) *The Archaeology of Knowledge*, trans. A. Sheridan Smith. London: Routledge.
- Foucault, M. (1973) *The Birth of the Clinic*, trans. A. Sheridan Smith. London: Vintage.
- Foucault, M. (1977) *Discipline and Punish: The Birth of the Prison*, trans. A. Sheridan Smith. London: Penguin.
- Foucault, M. (1978) *The History of Sexuality, Volume 1: An Introduction*, trans. R. Hurley. London: Penguin.
- Foucault, M. (1996) 'Sade: Sargent of sex' in S. Lotringer (ed.), *Foucault Live*, trans. L. Hochroth and J. Johnston. New York: Semiotext(e).
- Foucault, M. (2003) *Abnormal: Lectures at the Collège de France, 1974–1975*, trans. G. Burchell. London: Verso.
- Foucault, M. (2005) *History of Madness*, trans. J. Murphy. Oxford: Routledge.
- Fournier, V. (1998) 'Stories of development and exploitation: Militant voices in an enterprise culture', *Organization*, 5(1): 55–80.
- Fournier, V. and C. Grey (1999) 'Too much, too little and too often: A critique of du Gay's analysis of enterprise', *Organization*, 6(1): 107–28.
- Frappier-Mazur, L. (1996) *Writing the Orgy: Power and Parody in Sade*, trans. G.C. Gill. Philadelphia, PA: Penn Press.
- Frappier-Mazur, L. (1998) 'Sadean libertinage and the esthetics of violence', *Yale French Studies*, 94: 184–98.
- Fraser, N. (1997) *Justice Interruptus: Critical Reflections on the 'Postsocialist' Condition*. New York: Routledge.
- Fraser, N. and A. Honneth (2003) *Redistribution or Recognition: A Political-Philosophical Exchange*. London: Verso.
- Freud, Sigmund (1938) 'Three contributions to the theory of sex' in *The Basic Writings of Sigmund Freud*, trans. A. Brill. New York: Modern Library.
- Freud, Sigmund (1979) 'My views on the part played by sexuality in the

- aetiology of the neuroses' in *On Psychopathology*, trans. James Strachey. Pelican Freud Library vol. 10. London: Penguin.
- Gabriel, Y. (1999) 'Beyond happy families: A critical reevaluation of the control-resistance-identity triangle', *Human Relations*, 52(2): 179–203.
- Gartner, W.B. (1989) "'Who is an entrepreneur?'" is the wrong question' *Entrepreneurship Theory and Practice*, (Summer): 47–68.
- Gartner, W.B. (1990) 'What are we talking about when we talk about entrepreneurship?', *Journal of Business Venturing*, 5(1): 15–38.
- Gartner, W.B. (1993) 'Words lead to deeds: Towards an organization emergence vocabulary', *Journal of Business Venturing*, 8(3): 231–40.
- Garud, R., S. Jain and A. Kumaraswamy (2002) 'Institutional entrepreneurship in the sponsorship of common technological standards: The case of Sun Microsystems and Java', *Academy of Management Journal* 45(1): 196–214.
- Goetz, S.J. and D. Freshwater (2001) 'State-level determinants of entrepreneurship and a preliminary measure of entrepreneurial climate', *Economic Development Quarterly*, 15(1): 58–70.
- Grey, C. (1998) *Enterprise and Culture*. London: Routledge.
- Grey, C. and H. Willmott (eds) (2005) *Critical Management Studies: A Reader*. Oxford: Oxford University Press.
- Grosz, E. (1990) *Jacques Lacan: A Feminist Introduction*. London: Routledge.
- Guardian* (2004) 'The work is very hard. I'm depressed. I want to quit, but I have no freedom, no choice because I'm illegal', *Guardian*, 20 February, G2, p. 2.
- Habermas, J. (1972) *Knowledge and Human Interests*, trans. J.J. Shapiro. London: Heinemann.
- Habermas, J. (1984) *The Theory of Communicative Action, Volume 1: Reason and the Rationalization of Society*, trans. T. McCarthy. Oxford: Polity.
- Habermas, J. (1987) *The Theory of Communicative Action, Volume 2: The Critique of Functionalist Reason*, trans. T. McCarthy. Oxford: Polity.
- Hancock, P. and M. Tyler (2001) 'Managing subjectivity and the dialectic of self-consciousness: Hegel and organization theory', *Organization*, 8(4): 565–86.
- Hardt, M. and A. Negri (1994) *Labor of Dionysus: A Critique of the State-Form*. Minneapolis: University of Minnesota Press.
- Hardt, M. and A. Negri (2000) *Empire*. Cambridge, MA: Harvard University Press.
- Hardy, C. and S. Maguire (2008) 'Institutional entrepreneurship' in R. Greenwood, C. Oliver, K. Sahlin and R. Suddaby (eds), *Sage Handbook of Organizational Institutionalism*. London: Sage.



- Harvey, Oliver (2004) 'Slaves of King's Lynn', *Sun*, 14 February.
- Heelas, P. and P. Morris (1992) *The Values of Enterprise Culture: A Moral Debate*. London: Routledge.
- Hegel, G.W.F. (1977) *The Phenomenology of Spirit*, trans. A.V. Miller. Oxford: Oxford University Press.
- Heidegger, Martin (2002) *The Essence of Truth*, trans. T. Sadler. London: Continuum.
- Herron, L. and R.B. Robinson (1993) 'A structural model of the effect of entrepreneurial characteristics on venture performance', *Journal of Business Venturing*, 8(3): 281–94.
- Hjorth, D. (2003) *Rewriting Entrepreneurship: For a New Perspective on Organisational Creativity*. Lund: Liber, Abstrakt and Copenhagen Business School Press.
- Hjorth, D. (2005) 'Organizational entrepreneurship: With de Certeau on creating heterotopias (or spaces for play)', *Journal of Management Inquiry*, 14(4): 386–98.
- Hjorth, D. and C. Steyaert (eds) (2004) *Narrative and Discursive Approaches in Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Hjorth, D. and C. Steyaert (2009a) 'Moving entrepreneurship: An incipency' in Daniel Hjorth and Chris Steyaert (eds) *The Politics and Aesthetics of Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Hjorth, D. and C. Steyaert (eds) (2009b) *The Politics and Aesthetics of Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Hjorth, D., C. Jones and W.B. Gartner (2008) 'Recreating/recontextualising entrepreneurship', *Scandinavian Journal of Management*, 21: 81–4.
- Hjorth, Daniel and Bengt Johannisson (forthcoming) 'Learning as an entrepreneurial process' in A. Fayolle (ed.), *Handbook of Research in Entrepreneurship Education*.
- Johansson, A.W. (2004) 'Narrating the entrepreneur', *International Small Business Journal*, 22(3): 273–93.
- Johnson, B.R. (1990) 'Towards a multi-dimensional model of entrepreneurship: The case of achievement motivation and the entrepreneur', *Entrepreneurship Theory and Practice*, 14(3): 39–54.
- Jones, C. (2003) 'As if business ethics were possible, "within such limits"...', *Organization*, 10(2): 223–48.
- Jones, C. (2007) 'Read: Review of *Ecrits* by Jacques Lacan', *ephemera: theory and politics in organization*, 7(4): 615–21.
- Kanter, R.M. (1990) *When Giants Learn to Dance*. New York: Free Press.

- Kavanagh, T. (2006) 'Labour turns blind eye to the new slave trade', *Sun*, 27 March.
- Keat, R. and N. Abercrombie (eds) (1991) *Enterprise Culture*. London: Routledge.
- Keenan, T. (1998) 'Freedom, the law of another fable', *Yale French Studies*, 79: 231–51.
- Kennedy, D., A. Norfolk and O. August (2004) 'Migrants at the mercy of gangs and the tides', *Times*, 7 February, p. 11.
- Kets de Vries, M.F.R. (1985) 'The dark side of entrepreneurship', *Harvard Business Review*, 63(6): 160–67.
- Kilby, P. (1971) *Entrepreneurship and Economic Development*. New York: Free Press.
- Kirzner, I.M. (1973) *Competition and Entrepreneurship*. Chicago: University of Chicago Press.
- Kirzner, I.M. (1997) 'Entrepreneurial discovery and competitive market forces: An Austrian approach', *Journal of Economic Literature*, 35: 60–85.
- Klossowski, P. (1966) 'Nature as destructive principle' in A. Wainhouse and R. Seaver (eds), *The 120 Days of Sodom*. New York: Grove Press.
- Knight, F. (1921/1939) *Risk, Uncertainty and Profit*. Boston: Houghton Mifflin.
- Kristeva, J. (1984) *Powers of Horror: An Essay on Abjection*, trans. L.S. Roudiez. New York: Columbia University Press.
- Lacan, J. (1979) *Seminar Eleven: The Four Fundamental Concepts of Psychoanalysis*, trans. A. Sheridan Smith. New York: Norton.
- Lacan, J. (1988) *Seminar Two: The Ego in Freud's Theory and in the Technique of Psychoanalysis*, trans. J. Forester. Cambridge: Cambridge University Press.
- Lacan, J. (2006a) *Ecrits*, trans. B. Fink. New York: Norton.
- Lacan, J. (2006b) 'Kant with Sade' in *Ecrits*, trans. B. Fink. New York: Norton.
- Laclau, E. (1996) 'Why do empty signifiers matter to politics?' in *Emancipation(s)*. London: Verso.
- Laclau, E. and C. Mouffe (1985) *Hegemony and Socialist Strategy*. London: Verso.
- Laporte, D. (2000) *History of Shit*, trans. R. El-Khoury and N. Benadid. Cambridge, MA: MIT Press.
- Lawrence, F., H.-H. Pai, V. Dodd, H. Carer, D. Ward and J. Watts (2004) 'Victims of the sands and the snakeheads', *Guardian*, 7 February, p. 1.
- Lee, D.Y. and E.W.K. Tsang (2001) 'The effects of entrepreneurial personality, background and network activity on venture growth', *Journal of Management Studies*, 38(4): 583–602.

- Lefebvre, G. (1967) *The Coming of the French Revolution*. Princeton, NJ: Princeton University Press.
- Levinas, E. (1989) 'Ethics as first philosophy' in S. Hand (ed.), *The Levinas Reader*. Oxford: Blackwell.
- Levinas, E. (1999) 'The rights of the other man' in *Alterity and Transcendence*, trans. M.B. Smith. New York: Columbia University Press.
- Levinas, E. (2006) *Humanism of the Other*, trans. N. Poller. Chicago: University of Illinois Press.
- Lippert, O. and M. Walker (1997) *The Underground Economy: Global Evidence of Its Size and Impact*. University of British Columbia: The Fraser Institute.
- Longenecker, J.G., J.A. McKinney and C.W. Moore (1988) 'Egoism and independence: Entrepreneurial ethics', *Organizational Dynamics*, 16: 64–72.
- Longenecker, J.G., J.A. McKinney and C.W. Moore (1989a) 'Do smaller firms have higher ethics?', *Business and Society Review*, 71: 19–21.
- Longenecker, J.G., J.A. McKinney and C.W. Moore: (1989b) 'Ethics in small business', *Journal of Small Business Management*, 27: 27–31.
- Mandarini, M. (2005) 'Antagonism, contradiction, time: Conflict and organization in Antonio Negri' in C. Jones and R. Munro (eds), *Contemporary Organization Theory*. Oxford: Blackwell.
- Manigrat, S. (1994) 'The founding rate of venture capital firms in 3 european countries (1970–1990)', *Journal of Business Venturing*, 9(6): 525–41.
- Marcuse, H. (1964) *One Dimensional Man*. London: Abacus.
- Marshall, A. (1890/1947) *Principles of Economics: An Introductory Volume* (8th edition). London: Macmillan.
- Marx, K. (1894/1974) *Capital: A Critique of Political Economy, Volume 3*. London: Lawrence and Wishart.
- Marx, K. (1954) *Capital: A Critique of Political Economy, Vol. 1.*, trans. S. Moore and E. Aveling. London: Lawrence and Wishart.
- Marx, K. (1973) *Grundrisse: Foundations of the Critique of Political Economy (Rough Draft)*, trans. M. Nicolaus. London: Penguin.
- Mauss, M. (1950) *The Gift: The Form and Reason for Exchange in Archaic Societies*, trans. W.D. Hall. London: Routledge.
- McClelland, D. (1961) *The Achieving Society*, Princeton, NJ: Van Nostrand.
- McTague, J. (2005) 'Going underground: America's shadow economy', *Barons*, 6 January.
- Mennell, S. (1985) *All Manner of Food: Eating and Taste in England and France from the Middle Ages to the Present*. Oxford: Blackwell.

- Mezias S.J. and J.C. Kuperman (2001) 'The community dynamics of entrepreneurship: The birth of the American film industry, 1895–1929', *Journal of Business Venturing*, 16(3): 209–33.
- Mill, J.S. (1848/1898) *Principles of Political Economy*. London: Longmans.
- Miller, J.-A. (1977) 'Translator's note' in Jacques Lacan *Ecrits*, trans. A. Sheridan Smith. New York: Norton.
- Miller, J.-A. (1978) 'Suture (elements of the logic of the signifier)', *Screen*, 18(4): 24–34.
- Milne, A.A. (1926) *Winnie-the-Pooh*. London: Methuen.
- Milne, A.A. (1928) *The House at Pooh Corner*. London: Methuen.
- Minniti, M. and W. Bygrave (1999) 'The microfoundations of entrepreneurship', *Entrepreneurship Theory and Practice*, 23(4): 41–52.
- Morris, M.H., M. Schindehutte, J. Walton and J. Allen (2002) 'The ethical context of entrepreneurship: Proposing and testing a developmental framework', *Journal of Business Ethics*, 40(4): 331–61.
- Mueller, S.L. and A.S. Thomas (2001) 'Culture and entrepreneurial potential: A nine country study of locus of control and innovativeness', *Journal of Business Venturing*, 16(1): 51–75.
- Mun, T. (1664/1987) *England's Treasure by Forraign Trade, or, the Ballance of Our Forraign Trade Is the Rule of Our Treasures*. London: Thomas Clark.
- Murtola, A.-M. (2008) 'Redeeming entrepreneurship', *Scandinavian Journal of Management*, 24: 127–9.
- National Centre for Policy Analysis (1998) *The Underground Economy: Briefing Analysis 273*. Washington, DC: National Centre for Policy Analysis.
- Negri, A. (2004) *Negri on Negri*, trans. M.B. DeBevoise. New York: Routledge.
- Negri, A. (2008) *The Porcelain Workshop: For a New Grammar of Politics*, trans. N. Wedell. New York: Semiotext(e).
- Newton, T. (1998) 'Theorizing subjectivity in organizations: The failure of Foucauldian studies?', *Organization Studies*, 19(3): 415–47.
- Nicholson, A. (2004) 'Like Turner's slaves, the Chinese cocklers were the market's innocent victims', *Daily Telegraph*, 7 February.
- Nicholson, L. and A.R. Anderson (2005) 'News and nuances of the entrepreneurial myth and metaphor: Linguistic games in entrepreneurial sense-making and sense-giving', *Entrepreneurship: Theory and Practice*, 29(2): 153–72.
- Nietzsche, F. (1956) *The Genealogy of Morals*, trans. F. Golffing. New York: Doubleday.
- Nietzsche, F. (1968) *The Will to Power*, trans. W. Kaufman and R.J. Hollingdale. New York: Vintage.

- Ogbor, J.O. (2000) 'Mythicizing and reification in entrepreneurial discourse: Ideology-critique of entrepreneurial studies', *Journal of Management Studies*, 37(5): 605–35.
- Organization (forthcoming) Special issue on Jacques Lacan and Organization Studies.
- Osborne, D. and T. Gaebler (1992) *Reinventing Government: How the Entrepreneurial Spirit Is Transforming the Public Sector*. New York: Plume.
- Osbourne, Thomas R. (1983) *A Grande-Ecole for Grandes-Corps: The Recruitment and Training of the French Administrative Elite in the Nineteenth Century*. New York: Columbia University Press.
- Pai, H.H. (2004) 'Fearful isolation, little hope, and even less cash', *Guardian*, 14 February, p. 7.
- Parker, I. (1992) *Discourse Dynamics: Critical Analysis for Social and Individual Psychology*. London: Routledge.
- Pêcheux, M. (1994) 'The mechanism of ideological (mis)recognition' in S. Žižek (ed.), *Mapping Ideology*. London: Verso.
- Perren, L. and P.L. Jennings (2005) 'Government discourses on entrepreneurship: Issues of legitimization, subjugation, and power', *Entrepreneurship Theory and Practice*, 29(2): 173–84.
- Petty, W. (1662/1997) 'A treatise on taxes and contributions' in C.H. Hull (ed.), *The Economic Writings of Sir William Petty, Volume 1*. London: Routledge.
- Pfeffer, J. (2003) 'Economic logic and language in organization studies: Undermining critical thinking'. Paper presented to the 63rd Annual Meeting of the Academy of Management, Seattle, August.
- Phillips, N., T.B. Lawrence, and C. Hardy (2004) 'Discourse and institutions', *Academy of Management Review*, 29(4): 635–52.
- Pitt, M. (1998) 'A tale of two gladiators: "Reading" entrepreneurs as texts', *Organization Studies*, 19(3): 387–414.
- Polanyi, K. (1945) *The Great Transformation*. Boston: Beacon.
- Quesnay, F. (1759/1972) *Tableau économique*, ed. M. Kuczynski and R. Meek. London: Macmillan.
- Radaev, V. (1993) 'Emerging Russian entrepreneurship as viewed by the experts', *Economic and Industrial Democracy*, 14 (Supplement): 55–77.
- Rae, D. (2004) 'Practical theories from entrepreneurs' stories: Discursive approaches to entrepreneurial learning', *Journal of Small Business and Enterprise Development*, 11(2): 195–202.
- Reed, M. (1998) 'Organizational analysis as discourse analysis: A critique' in D. Grant, C. Oswick and T. Keenoy (eds), *Discourse and Organization*. London: Sage.

- Reed, M. (2000) 'The limits of discourse analysis in organizational analysis', *Organization*, 7(3): 524–30.
- Reed, M. (2009) 'Critical realism in critical management studies' in M. Alvesson, T. Bridgman and H. Willmott (eds.), *The Oxford Handbook of Critical Management Studies*. Oxford: Oxford University Press.
- Rehn, A. (2004) *The Serious Unreal: Notes on Business and Frivolity*. Åbo: Dvalin.
- Rehn, A. (2008) 'On meta-theory and moralization: A prolegomena to a critique of management studies', *Organization*, 15(4): 598–609.
- Rehn, A. and S. Taalas (2004a) 'Crime and assumptions in entrepreneurship' in D. Hjorth and C. Steyaert (eds) *Narrative and Discursive Approaches in Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Rehn, A. and S. Taalas (2004b) "'Znakomstva i svyazi" (acquaintances and connections): *Blat*, the Soviet Union, and mundane entrepreneurship', *Entrepreneurship and Regional Development*, 16(May): 235–50.
- Ricardo, D. (1817/1973) *The Principles of Political Economy and Taxation*. London: Dent.
- Ritter, A. (1998) 'Entrepreneurship, microenterprise, and public policy in Cuba: Promotion, containment, or asphyxiation?', *Journal of Inter-American Studies and World Affairs*, 40(2): 63–94.
- Roberts, J. (2005) 'The power of the "imaginary" in disciplinary processes' *Organization*, 12(5): 619–42.
- Rose, N. (1996) 'The death of the social? Refiguring the territory of government', *Economy and Society*, 25(3): 327–56.
- Ruef, M. and M. Lounsbury (eds) (2007) *The Sociology of Entrepreneurship* (Research in the Sociology of Organizations, Volume 25). Oxford: Elsevier.
- Salecl, R. (1998) *(Per)versions of Love and Hate*. New York: Verso.
- Sarason, Y., T. Dean and J.F. Dillard (2006) 'Entrepreneurship as a nexus of individual and opportunity: A structuration view', *Journal of Business Venturing*, 21: 286–305.
- Say, J.-B. ([1803] 1821/1964) *A Treatise on Political Economy, or, the Production, Distribution and Consumption of Wealth*, trans. C.R. Princep. New York: Augustus Kelley.
- Schlosser, E. (2003) *Reefer Madness and Other Tales of the American Underground*. London: Penguin.
- Schmitt, C. (1985) *Political Theology: Four Chapters on the Concept of Sovereignty*, trans. G. Schwab. Chicago: University of Chicago Press.
- Schmitt, C. (1996) *The Concept of the Political*, trans. G. Schwab. Chicago: University of Chicago Press.

- Schneider, M. and P. Teske (1992) 'Towards a theory of the political entrepreneur: Evidence from local government', *American Political Science Review*, 86(3): 737–47.
- Schrift, A. (ed.) (1997) *The Logic of the Gift: Toward an Ethic of Generosity*. London: Routledge.
- Schumpeter, J. (1934) *The Theory of Economic Development*. New York: Oxford University Press.
- Schumpeter, J. (1944) *Capitalism, Socialism and Democracy*. London: Allen and Unwin.
- Scott, W.G. (1974) 'Organization theory: A reassessment', *Academy of Management Journal*, 17(2): 242–54.
- Scott, W.R. (1999) *Institutions and Organizations*. London: Sage.
- Shane, S. (2000) 'Prior knowledge and the discovery of entrepreneurial opportunities', *Organization Science*, 11(4): 448–69.
- Shane S. (2003) *A General Theory of Entrepreneurship: The Individual-Opportunity Nexus*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Shane, S. and S. Venkataraman (2000) 'The promise of entrepreneurship as a field of research', *Academy of Management Review*, 25(1): 217–26.
- Shapiro, Michael (1993) *Reading 'Adam Smith': Desire, History and Value*. London: Sage.
- Shaver, K.G. and L.R. Scott (1991) 'Person, process, choice: The psychology of new venture creation', *Entrepreneurship Theory and Practice*, 16(2): 23–45.
- Sköld, D. and A. Rehn (2007) 'Makin' it, by keeping it real: Street talk, rap music and the forgotten entrepreneurship from "the 'hood'", *Group & Organization Management*, 32(1): 50–78.
- Smilor, R.W. and H.R. Feeser (1991) 'Chaos and the entrepreneurial process: Patterns and policy implications for technology entrepreneurship', *Journal of Business Venturing*, 6(3): 165–72.
- Smith, B. (1988) *Contingencies of Value: Alternative Perspectives for Critical Theory*. Cambridge, MA: Harvard University Press.
- Soldatenko, M.A. (1999) 'Made in the USA: Latinas/os?, garment work, and ethnic conflict in Los Angeles' sweat shops', *Cultural Studies*, 13(2): 319–34.
- Solymossy, E. and J.K. Masters (2002) 'Ethics through an entrepreneurial lens: Theory and observation', *Journal of Business Ethics*, 28(3): 227–41.
- Sommer, S.M. and D.H.B. Welsh (2000) 'The ethical orientation of Russian entrepreneurs', *Applied Psychology: An International Review*, 49(4): 688–708.

- Sørensen, B.M. (2005) 'Immaculate defecation: On the organization theory of Deleuze and Guattari' in Campbell Jones and Rolland Munro (eds), *Contemporary Organization Theory*. Oxford: Blackwell.
- Sørensen, B.M. (2008) "'Behold, I am making all things new": The entrepreneur as savior in the age of creativity', *Scandinavian Journal of Management*, 24: 85–93.
- Sørensen, B.M. (2009) 'The entrepreneurial utopia: Miss Black Rose and the holy communion' in D. Hjorth and C. Steyaert (eds) *The Politics and Aesthetics of Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Spencer, R. (2004) 'EU states agree to let in Chinese on tourist visas', *Daily Telegraph*, 13 February, p. 7.
- Spicer, A. and P. Fleming (2007) 'Intervening in the inevitable: Contesting globalization in a public organization', *Organization*, 14(4): 517–41.
- Spivak, G.C. (1996) 'Scattered speculations on the question of value' in D. Landry and G. MacLean (eds), *The Spivak Reader*. London: Routledge.
- Stablein, R. and W. Nord (1985) 'Practical and emancipatory interest in organizational symbolism: A review and evaluation', *Journal of Management*, 11(2): 13–28.
- Starr, J.A. and I.C. MacMillan (1990) 'Resource cooptation via social contracting: Resource acquisition strategies for new ventures', *Strategic Management Journal*, 11: 79–92.
- Stavrakakis, Y. (2008) 'Subjectivity and the organized other: Between symbolic authority and fantasmic enjoyment', *Organization Studies*, 29(7): 1037–59.
- Steyaert, C. and D. Hjorth (eds) (2003) *New Movements in Entrepreneurship*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Steyaert, C. and D. Hjorth (eds) (2006) *Entrepreneurship as Social Change*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Stubbs, J. (2005) 'Sade' in C. Jones and D. O'Doherty (eds), *Manifestos for the Business School of Tomorrow*. Åbo: Dvalin.
- Sun* (2004) 'Grim "slave" life', *Sun*, 7 February.
- Swedberg, R. (ed.) (2000) *Entrepreneurship: The Social Science View*. Oxford: Oxford University Press.
- Tarrow, S. (1998) *Power in Movement: Social Movements, Collective Action and Politics*. Cambridge, MA: Cambridge University Press.
- Teal, E.J. and A.B. Carroll (1999) 'Moral reasoning skills: Are entrepreneurs different?', *Journal of Business Ethics*, 19(3): 229–40.
- ten Bos, R. (2006) 'The new severity: On managerial masochism'. Paper presented at the Asia-Pacific Researchers in Organization Studies Conference, Melbourne, 4–7 December.



- Thomas, A.S. and S.L. Mueller (2000) 'A case for comparative entrepreneurship: Assessing the relevance of culture', *Journal of International Business Studies*, 31(2): 287–301.
- Thompson, P. and S. Ackroyd (1995). 'All quiet on the workplace front?: A critique of recent trends in British industrial sociology', *Sociology*, 29(4): 615–33.
- Thomson, A. (2004) 'Give Chinese cockle-pickers a chance', *Daily Telegraph*, 13 February, p. 26.
- Thornton, P.H. (1999) 'The sociology of entrepreneurship', *Annual Review of Entrepreneurship*, 25: 19–46.
- Tilly, Charles (1986) *The Contentious French*. Cambridge, MA: Cambridge University Press.
- Toynbee, Polly (2003) *Hard Work: Life in Low-Pay Britain*. London: Bloomsbury.
- Tozer, J. (2004) 'Death toll in cockle tragedy reaches 20', *Daily Telegraph*, 16 February, p. 6.
- Turgot, A.R.J. (1774/1999) *Reflections on the Formation and Distribution of Wealth*, trans. Keneth Jupp. London: Othila.
- US Department of Labor (1992) *The Underground Economy in the United States: Occasional Papers on the Informal Sector*, 2. Washington, DC: US Government Printing Office.
- van Praag, C.M. and J.S. Cramer (2001) 'The roots of entrepreneurship and labour demand: Individual ability and low risk aversion', *Economica*, 68(269): 45–62.
- Vanheule, S., A. Lievrouw and P. Verhaeghe (2003) 'Burnout and intersubjectivity: A psychoanalytical study from a Lacanian perspective', *Human Relations*, 56(3): 321–38.
- Veblen, T. (1899) *The Theory of the Leisure Class: An Economic Study of Institutions*. London: Unwin.
- Velamuri, S.R. (2002) 'Entrepreneurship, altruism and the good society', *Ruffin Series in Business Ethics*, 3: 125–42.
- Venkatesh, S.A. (2006) *Off the Books: The Underground Economy of the Urban Poor*. Cambridge, MA: Harvard University Press.
- Virno, P. (2008) *Multitude: Between Innovation and Negation*, trans. I. Bertolotti, J. Cascaito and A. Casson. New York: Semiotext(e).
- Volkov, V. (2002) *Violent Entrepreneurs: The Use of Force in the Making of Russian Capitalism*. Ithaca, NY: Cornell University Press.
- Ward, D. and J. Watts (2004) 'Morecambe cockle pickers return to work', *Guardian*, 11 February.
- Watts, J. (2004) 'Cockler deaths: "Our life is bloody hard here"', *Guardian*, 9 February, p. 4.
- Weick, Karl (1995) *Sensemaking in Organizations*. London: Sage.

- Weick, Karl (2001) *Making Sense of the Organization*. Oxford: Blackwell.
- Westall, A., P. Ramsden and J. Foley (2000) *Micro-Entrepreneurs: Creating Enterprising Communities*. London: New Economics Foundation.
- Williams, C. (2006) *The Hidden Enterprise Culture: Entrepreneurship in the Underground Economy*. Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Woodley, T. (2004) 'The underbelly of globalisation: The Chinese workers who died were victims of cowboy capitalism', *Guardian*, 7 February, p. 22.
- Wu, C.F. (2002) 'The relationship of ethical decision-making to business ethics and performance in Taiwan', *Journal of Business Ethics*, 25(3): 162–76.
- Wyschogrod, E., J.-J. Goux and E. Boynton (eds) (2002) *The Enigma of Gift and Sacrifice*. New York: Fordham University Press.
- Yurtsever, G. (2003) 'Measuring the moral entrepreneurial personality', *Social Behavior and Personality*, 31(1): 1–12.
- Žižek, S. (1989) *The Sublime Object of Ideology*. London: Verso.
- Žižek, S. (1997) *The Plague of Fantasies*. London: Verso.
- Žižek, S. (1999) *The Ticklish Subject: The Absent Centre of Political Ontology*. London: Verso.
- Žižek, S., E.L. Santner and K. Reinhard (2006) *The Neighbor: Three Inquiries in Political Theology*. Chicago: University of Chicago Press.