Index

academic enterprises 111
academic research, government
    sponsored, Russia 10
accountability fostering 23–4
accounting department, IBG 62
accounting requirements, Belarus 44
administrative burdens, Belarus 30
adventure and nature tourism 77
agricultural preparations 72, 106, 115
agrochemical applications 114
aid and indebtedness 72, 73
Alzheimer’s disease 25
analytical research 116–17
antibiotics industry, Soviet Russia 11
asthma 25
authoritarianism 49, 51, 58
    permissive, Kazakhstan 60
Babur, Mughal dynasty, India 80
Bank Business Environment and
    Enterprise Performance Survey
    (BEEPS) 53, 55
Belarus, technology-based enterprise 2,
    29–46
bifidumbacterin as powder 14–15
Biocad, biotechnology company 2, 6,
    8–26
    manufacturing plant 17
    R&D Centre 13, 18
    scientific research centre 16
BioIndustry Initiative Program of US 18
bioindustry, Russia 11
biological research institute 2
biological warfare 15–16
biopharmaceuticals 13
    import, Russia 10–11
bio-screening 4, 113, 116
biotechnical market in Russia 10–12
biotechnical products for agriculture 9
biotechnology
    business 12, 14, 114
    global industry, 9–10
blood products 11
brewing (fermentation) 10
bribery and corruption 54–8, 93
bureaucracy 92–3
    Belarus 44
business and political elites 74
business aptitude 85
business consulting in Kazakhstan 48–67
business development in hostile
    environment 89–102
business environment
    Belarus 29, 30
    hostile 117
business growth problems 99
business networks 78–9
business strategy problems 69
business support infrastructure,
    underdeveloped 4
business uncertainty in tourism 77
businesses, lack of association between
    59
cash-flow problems, Sinta 37
cell cultures 10
Central Asia
    post-Soviet 48, 49, 50
    source of raw materials 72
Central Europe 1
Centre for Immunological Engineering
    16–17
    manager 19
chamber of commerce and industry
    (CCI) 60, 64
chaotic governance 49
chemical knowledge and entrepreneurs
    105–23
chemical research and development 112
China
    collapse of relations on Sinta 42
    competitive advantage for nano-
        diamonds 40
    on eastern border of Kyrgyzstan 71
<table>
<thead>
<tr>
<th>Term</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chinese state company, partner for</td>
<td>41</td>
</tr>
<tr>
<td>Sinta</td>
<td></td>
</tr>
<tr>
<td>chrome-diamond hardening of metal</td>
<td>37</td>
</tr>
<tr>
<td>civil society action</td>
<td>50</td>
</tr>
<tr>
<td>‘class’, a central role</td>
<td>63</td>
</tr>
<tr>
<td>clothing manufacture</td>
<td>96</td>
</tr>
<tr>
<td>coating technology</td>
<td>34</td>
</tr>
<tr>
<td>collective action</td>
<td>58, 59</td>
</tr>
<tr>
<td>Commonwealth of Independent States (CIS)</td>
<td>9, 30</td>
</tr>
<tr>
<td>communist control of USSR, collapse</td>
<td>74</td>
</tr>
<tr>
<td>communist ideological indoctrination</td>
<td>59</td>
</tr>
<tr>
<td>Communist Youth and Sport Association</td>
<td>81, 82</td>
</tr>
<tr>
<td>Community Based Tourism (CBT) network</td>
<td>80, 82, 83, 84</td>
</tr>
<tr>
<td>competition</td>
<td></td>
</tr>
<tr>
<td>from other firms</td>
<td>99</td>
</tr>
<tr>
<td>lack of</td>
<td>38</td>
</tr>
<tr>
<td>conflict resolution</td>
<td>24</td>
</tr>
<tr>
<td>consultancy advice</td>
<td>48, 60, 61</td>
</tr>
<tr>
<td>cooperation with research and</td>
<td></td>
</tr>
<tr>
<td>education institutes</td>
<td>117</td>
</tr>
<tr>
<td>corruption</td>
<td>92–3, 99, 100</td>
</tr>
<tr>
<td>in Kyrgyz society</td>
<td>74</td>
</tr>
<tr>
<td>in Moldova and in Ukraine</td>
<td>4</td>
</tr>
<tr>
<td>in state bureaucracy</td>
<td>83</td>
</tr>
<tr>
<td>costs for business</td>
<td>9</td>
</tr>
<tr>
<td>cytokines</td>
<td>25</td>
</tr>
<tr>
<td>decentralization under Gorbachev</td>
<td>79</td>
</tr>
<tr>
<td>decisions, delegating</td>
<td>23–4</td>
</tr>
<tr>
<td>defence-related activities</td>
<td>33, 38</td>
</tr>
<tr>
<td>de-industrialization in Central Asia</td>
<td>74</td>
</tr>
<tr>
<td>detonation method for nano-diamonds</td>
<td>38</td>
</tr>
<tr>
<td>hazardous</td>
<td></td>
</tr>
<tr>
<td>development and growth, barriers to</td>
<td>108</td>
</tr>
<tr>
<td>diagnostic in vitro products</td>
<td>11</td>
</tr>
<tr>
<td>diamonds, synthetic (Sinta)</td>
<td>33, 34</td>
</tr>
<tr>
<td>distribution company, Biocad</td>
<td>14–15</td>
</tr>
<tr>
<td>DNA technology</td>
<td>10</td>
</tr>
<tr>
<td>domestic market</td>
<td></td>
</tr>
<tr>
<td>for nano-diamonds</td>
<td>40</td>
</tr>
<tr>
<td>for Sinta</td>
<td>37</td>
</tr>
<tr>
<td>drug development</td>
<td>16</td>
</tr>
<tr>
<td>drugs, genetically engineered</td>
<td>11</td>
</tr>
<tr>
<td>Eastern Europe</td>
<td>1</td>
</tr>
<tr>
<td>economic crisis</td>
<td>106, 107</td>
</tr>
<tr>
<td>economic development and political</td>
<td></td>
</tr>
<tr>
<td>uncertainty</td>
<td>69</td>
</tr>
<tr>
<td>economic governance, quality of</td>
<td>54</td>
</tr>
<tr>
<td>economic growth in Kazakhstan</td>
<td>49, 59–60</td>
</tr>
<tr>
<td>economic performance achievements</td>
<td>72</td>
</tr>
<tr>
<td>economic standing</td>
<td>85</td>
</tr>
<tr>
<td>education, high levels</td>
<td>36, 95, 101</td>
</tr>
<tr>
<td>election campaign, 2005, Kazakhstan</td>
<td>64</td>
</tr>
<tr>
<td>employment</td>
<td></td>
</tr>
<tr>
<td>of friends and relations</td>
<td>94</td>
</tr>
<tr>
<td>lack of opportunities</td>
<td>5</td>
</tr>
<tr>
<td>employment relations</td>
<td>36</td>
</tr>
<tr>
<td>energy route between Asia and Europe</td>
<td>66</td>
</tr>
<tr>
<td>energy supplies</td>
<td>52</td>
</tr>
<tr>
<td>entrepreneurial class</td>
<td></td>
</tr>
<tr>
<td>growing in Kazakhstan</td>
<td>64–5</td>
</tr>
<tr>
<td>loss of</td>
<td>71</td>
</tr>
<tr>
<td>obstacles in Russia</td>
<td>26</td>
</tr>
<tr>
<td>entrepreneurs, challenges to</td>
<td>110–11</td>
</tr>
<tr>
<td>entrepreneurship development</td>
<td>91–3, 101</td>
</tr>
<tr>
<td>environmental protection</td>
<td>10</td>
</tr>
<tr>
<td>enzyme engineering technology</td>
<td>10, 11</td>
</tr>
<tr>
<td>equipment, new</td>
<td>37</td>
</tr>
<tr>
<td>ethnic composition changes</td>
<td>71</td>
</tr>
<tr>
<td>European market for New Substances</td>
<td>114, 115</td>
</tr>
<tr>
<td>exchange and patronage networks</td>
<td>69–87</td>
</tr>
<tr>
<td>explosives</td>
<td>2, 33</td>
</tr>
<tr>
<td>exports of knitwear</td>
<td>97</td>
</tr>
<tr>
<td>factory towns with only single factory</td>
<td>70</td>
</tr>
<tr>
<td>family enterprise</td>
<td>94</td>
</tr>
<tr>
<td>family social activities</td>
<td>63</td>
</tr>
<tr>
<td>family support</td>
<td>100–101</td>
</tr>
<tr>
<td>farming income</td>
<td>83</td>
</tr>
<tr>
<td>finance</td>
<td></td>
</tr>
<tr>
<td>Sinta 36, 39, 42</td>
<td></td>
</tr>
<tr>
<td>for technology-based firms</td>
<td>44</td>
</tr>
<tr>
<td>financial problems</td>
<td>92–3</td>
</tr>
<tr>
<td>flexibility in duties</td>
<td>95</td>
</tr>
<tr>
<td>folkloric nationalism, Kazakhstan</td>
<td>51</td>
</tr>
</tbody>
</table>
foodstuff retailers 61, 63
funding at start-up, Sinta 33, 36
funding, external, position on 96, 97
genetic engineering 2, 10, 16
Genferon, suppository 17
government officials 100
grants from US for research 20
growth, barriers to 99
guesthouse, Aigula’s, in Osh, Kyrgyzstan 3, 70, 80–84
gulf between poor and rich, Kazakhstan 63
high throughput screening (HTS) 113–14
hormones 11
hostile business environment 101
human resource policies 18–24
human resources, Sinta 35–6, 45
hydrolytic industry 10
hyperinflation in Ukraine 106
IBG Consultancy 58–65
illegal extortion 55
illegal working 102
illicit earnings 77
immunity products market 17
immunobiological products 11, 12, 13
impersonal trust 50
Independent Businessmen’s Group (IBG) 3, 48, 60–62
industrial clusters 52
industrial complexes, collapse of, after Soviet-era 73
industrial restructuring 44
industry in Belarus, weak financial position 39
InfoChem Gmbh, German software company 114
information, lack 110
initiative, unwelcome in Soviet system 95
innovation in transition countries 6
underdeveloped 108–109
Institute of Organic Chemistry, Moscow, 112–13
insulins 11
intellectual property protection 40
international markets and Russian pharmaceuticals 25
internet marketing 114
interpersonal trust, weak in Central Asia 58
investment in Biotech 25
in biotechnology, Russia 12, 14, 15
investors, Russian, for Sinta 42
isolation of poor and dispossessed 85
Issik-Kul region in Kyrgyzstan 77
Iurev, Matvei, research at Biotech 19–22
joint-stock company 33
joint venture activity 37
nano-diamonds 41
Kazakhstan 3
business consulting 48–67
economy and business 52–8
KazMunaiGas oil company 53
Kazyna Fund for Sustained Development 52
Kazyna Joint Stock Company 52
kickback payments 54
Knitwear Factory, Moldova 3–4, 89–102
knowledge-based firm, Sinta 45
Kyrgyz Republic under Soviet power 71
Kyrgyzstan business case 69–87
and Commonwealth of Independent States (CIS) 72, 73
Lake Issik-Kul, major tourist attraction 80
lateral structure, Kazakhstan 49, 51
law enforcement, arbitrary, in business 48, 49
‘learning by doing’ 6
legal infrastructure, underdeveloped 9
legal structures, weakness of 5
legal system imperfections 44
legislation, unstable 92–3
Leucostim, cancer treatment 17
licensing agreement 37
lobby groups 58
lobbying and collective action 58–60
machinery for knitwear factory 98
macroeconomic management, Belarus 30
management skills, and lack of 92–3, 95
management uncertainty 69
managers and scientists for Biotech 19
manufacturing with nano-diamond components 34
markets 96–7
competition 54
commerce 49, 84, 105
leaders in biotechnical medicines 10
potential, international 38
Sinta 36–9
medical biotechnologies 9
medications, popular 13
medicines, new 2, 115
mergers and acquisitions, IBG 62
micro-organisms cultures production 10
microscopes for nano-diamonds 38
middle-class ties 85
migration, forced 71
mineral and oil resources, Kazakhstan 52, 53
Ministry of Industry Policy 112–13
Moldova knitwear factory 89–102
Moldovan government, and business development 100
mono-economies 72
Morozov, Dimitri
banker and entrepreneur 2, 8, 26
business education 13
motivation and reward system 22
Muslim Central Asians 72
mutual trust, lack of 59

nano-diamonds 2, 3, 33, 34
additives, sale to China 43
market 38
production market in Germany 39
technology 39, 41
National Academy of Sciences 111
national consciousness, loss of 71
nationalism 50
natural resources of Kazakhstan 53
neo-patrimonialism 66
New Substances (Ukraine) exporter of organic compounds 4, 6
nihilistic attitudes 59
nomadic steppe traditions 50

oil
and gas hub between east and west 65
discoveries 52
revenues, Kazakhstan 50
open society 49
organic compounds export 113
organic synthesis 113

Parkinson's disease 25
patents 40
patrimonialism 66
patronage networks 81, 82
in Soviet era 79 80
personnel training, importance of 115–16
pharmaceuticals
applications, 114
generic 2, 9
products 9
PharmExpert company 18
political instability 49
political power in markets 49
post-Soviet democracy building 51
post-Soviet transition in Kyrgyzstan 71–4
poverty alleviation 74
power consolidation 49
power structures, diversification 48
private enterprises 5, 89–91
private entrepreneurship legalization 113
private sector business 108
privatization of economy 2, 3, 8
and Biocad (Russia) 5
product trading 81, 82
professional assistance, risks of 101
profits and losses 90
profit sharing with scientists 22
property rights 5
on flat 82
insecure 59, 69
protection of 77
public service provision, poor 78

R&D activities 10, 111–13
Biocad 17–18
large expenditures 45
Russia 12, 15, 16
racketeers and gangs 77, 78
RAO Biopreparat, Russia, research 15–16
raw material
for nano-diamond production 40
supplies 100
reformist movements, loss of 71
regionalism and territorial power 72
registration procedure, complexity of 117
regulatory environment, changing 6
regulatory interference 4
relationships with colleagues at Biotech 21
‘research entrepreneurs’ 35
research scientists as business partners 22
restrictions
of foreign traders 74
regulatory 92–3
revenue sources, Sinta 34
rheumatoid arthritis 25
risk-taking 6
rule of law, deterioration 74
ruling elite, Kazakhstan 49, 50
rural and urban Kazakhs 63
Russian business conditions 9
Russian intervention in Belarus 43
Russian population in Kazakhstan 52
Samruk Holding Company 53
savings scheme 84
science
and commercialization of products 24
and finished medication 24
science and technology-based enterprises, Belarus 30, 33
science and technology research, obstacles to 105, 111
scientific community 105
scientific entrepreneurship 2, 5
scientific research and
commercialization 2
scientists and managers, Sinta 35
self-governing groups and ruling elite 77
shadow economy, Moldova 4, 93, 99
Silk Road tours and border crossings 75
silk route trade 80
single party regime 49, 50
Sinta company, Belarus 2, 6, 29, 33–43
development after 2001 41–3
unfavourable economic conditions 45
skilled labour 99–100
ski resorts 77
small and medium enterprises (SME) 1, 53, 61
Belarus 30
sector development 108
in transition economy 94, 96
social networks 69, 78–9
for business, help and hindrance 85–6
provider 61, 62, 63,
from Soviet period 5, 6
social status, in Soviet system 70
solidarity network 60, 62
Solomon’s Throne, at Osh 80
Soviet command economy 58
meltdown 69
Soviet rule, legacy of 1, 2, 50
spin-off company 111–17
start-up stage 96
state control, top-down 63–4
state employment policy 64
state inspectors, abuse by 55
state support, lack of 105
summer resorts 77
survival strategy for transition states 69
Tajikistan 50
talent recruitment 23
Tashkent bombings 75
task flexibility, Sinta 36
taxation rates, high 44
taxation system 93
taxes, high 4, 108
tax officials, abuse by 55
technical experts, Sinta 35
technology transfer 105–06
Sinta to China 41, 42
technology-based enterprise, Belarus 29–46
TEMPO programme 18
territorial specialization of industrial plants 70

as business in Kyrgyzstan 69–78

in Central Asia, decline 74–5

trade as business activity 90

trade unions 58

tourism potential 3

tourism

transition economies

entrepreneurship in 4–5, 6

young 44

transition process 6

Transparency International 93

tribal and family ties 59

trust, and social networks 84

trust, crucial role of 95–6

Tsentrocredit Bank investment 2, 13, 14

Ukraine, New Substances 105–23

unemployment 58

in Kyrgyzstan 70, 74

unique selling point of Sinta 35

uprisings, Georgia, Ukraine, Kyrgyzstan 49, 50

urban economies, distorted 70

urban infrastructure, deteriorating 83

urogenital infections 17

Uzbekistan

corruption in bureaucracy 55

drop in tourism 75

vaccine 11

vegetable garden, urban 83

venture capital market 44

vertical connection, important 61

viral diseases 12

vitamins 11

Western investments 52

workers’ remittances 74

work ethic, weak, Russia 23

World Bank assessment of Commonwealth of Independent States 30, 31, 32