References


Bagley, C.E. (2005), ‘Winning legally: how legally astute management teams can use the law to create and capture value’, paper presented at the annual meeting of the Academy of Management, Honolulu, Hawaii.


References


References


Ferrin, D.L., M.C. Bligh and J.C. Kohles (2005), ‘It takes two to tango: an interdependence analysis of trust and cooperation spirals in interpersonal and intergroup relationships’, paper presented at the annual meeting of the Academy of Management, Honolulu, USA.


Kahan, M. and M. Klausner (1997), ‘Standardization and innovation in corporate contracting (or the economics of boilerplate)’, *Virginia Law Review*, 83(4), 713–70.


Layder, Derek (1990), *The realist image in science*, London: Macmillan.


Luhmann, Niklas (1979), Trust and power, Chichester: Wiley.


Makadok, R. (2003), ‘Doing the right thing and knowing the right thing to do: why the whole is greater than the sum of the parts’, Strategic Management Journal, 24, 1043–55.


Mellewigt, T. and B. Eckhard (2007), ‘Contract design in inter-organizational relationships: transaction characteristics, lock-ins, or knowledge management?’, paper presented at the annual meeting of the Academy of Management, Philadelphia, USA.


Merton, Robert (1957), Social theory and social structure, Glencoe, IL: Free Press.


Mintzberg, Henry (1994), The rise and fall of strategic planning, Hemel Hempstead: Prentice-Hall.


Obstfeld, D. (2004), ‘Saying more and less of what we know: the social processes of knowledge creation, innovation and agency’, *unpublished manuscript*, University of California-Irvine.


References


Ring, Peter S. (2007), ‘Firms have no minds: which minds must meet, and when, in CIOR contracts between corporations seeking successful collaborative efforts?’, *paper presented at the annual meeting of the Academy of Management*, Philadelphia, USA.


References


Thomas, J.B. and R.R. McDaniel (1990), ‘Interpreting strategic issues: effects of strategy and the information-processing structure of


