References

- Ahl, H. (2004), *The Scientific Reproduction of Gender Inequality: A Discourse Analysis of Research Texts on Women's Entrepreneurship*, Liber: Copenhagen Business School Press.
- Allen, I.E. and N. Langowitz (2003), *Women in Family-Owned Businesses*, Wellesley, MA: Center for Women's Leadership, Babson College/MassMutual Financial Group.
- Allen, I.E., A. Elam, N. Langowitz and M. Dean (2008), *The GEM 2007 Report on Women and Entrepreneurship*, available from the Global Entrepreneurship Monitor at: www.gemconsortium.org/files.aspx?Ca_ID=224, retrieved 30 May 2008.
- Allen, I.E., N. Langowitz and M. Minniti (2007), *The GEM 2006 Report on Women and Entrepreneurship*, available from the Global Entrepreneurship Monitor at: www.gemconsortium.org/document.aspx?id=580, retrieved 30 May 2008.
- Alvarez, S.A. and L.W. Busenitz (2001), 'The entrepreneurship of resource-based theory', *Journal of Management*, **27**, 755–75.
- Anderson, R.C. and D.M. Reeb (2003), 'Founding-Family Ownership and Firm Performance: Evidence from the S&P 500', *Journal of Finance*, **58**(3), 1301–28.
- Asia-Pacific Economic Cooperation (APEC) (1998), *A Study of Women Entrepreneurs in SMEs in the APEC Region*, International Cooperation Division, Small & Medium Business Administration (SMBA), Taejon City, Republic of Korea (APEC Project SME 01/98).
- Astrachan, J.H. and M.C. Shanker (1996), 'Myths and Realities: Family Businesses' Contribution to the US Economy—A Framework for Assessing Family Business Statistics', *Family Business Review*, **9**(2), 107–23.
- Australian Bureau of Statistics (ABS) (2000), *Business Longitudinal Survey, Australia, 1994–95 to 1997–98*, available from: www.abs.gov.au, retrieved 6 July 2008.
- Baker, T., H.E. Aldrich and L. Nina (1997), 'Invisible entrepreneurs: the neglect of women business owners by mass media and scholarly journals', *Entrepreneurship and Regional Development*, **9**(3), 221–38.
- Barney, J. (1991), 'Firm resources and sustained competitive advantage', *Journal of Management*, **17**, 99–120.

- Barrett, M.A. (1995), 'Feminist Perspectives on Learning for Entrepreneurship: The View from Small Business', in J.A. Hornaday, J.A. Timmons and K.H. Vesper (eds), *Frontiers of Entrepreneurial Research*, Babson College, Babson Park, MA, 323–37.
- Barrett, M.A. (1998), 'Feminist Theoretical Perspectives on Women's Business Ownership: Some Insights from a Queensland Study', *International Journal of Women and Leadership*, **4**(1), 13–39.
- Barrett, M.A. and M. Davidson (2006), *Gender and Communication at Work*, Aldershot: Ashgate Publishing.
- Barry, B. (1975), 'The development of organization structure in the family firm', *Journal of General Management*, Autumn, 42–60.
- Bartholomeusz, S. and G.A. Tanewski (2006), 'The relationship between family firms and corporate governance', *Journal of Small Business Management*, **44**(2), 245–67.
- Belcourt, M. (1987), 'Sociological Factors Associated with Female Entrepreneurship', *Journal of Small Business and Entrepreneurship*, **21**(3), 22–31.
- Belcourt, M. (1990), 'A Family Portrait of Canada's Most Successful Female Entrepreneurs', *Journal of Business Ethics*, **9**(4/5), 34–44.
- Berfield, S. (2007), 'Mentoring Can Be Messy; Companies love it, but what if that colleague just wants your job?' *Business Week*, 29 January, p. 80.
- Billing, Y.D. and M. Alvesson (1994), *Gender, managers, and organizations*, Berlin, New York: De Gruyter.
- Bird, B. and C.G. Brush (2002), 'A gendered perspective on organizational creation', *Entrepreneurship Theory and Practice*, **26**(3), 41–65.
- Birley, S. (1989), 'Female entrepreneurs: are they really any different?' *Journal of Small Business Management*, **27**(1), 32–7.
- Blanco-Mazagatos, V., E. Esther de Quevedo-Puente and L.A. Castrillo (2007), 'The Trade-Off Between Financial Resources and Agency Costs in the Family Business: An Exploratory Study', *Family Business Review*, **21**(3), 199–214.
- Blumentritt, T.P., A.D. Keyt and J.H. Astrachan (2007), 'Creating an Environment for Successful Nonfamily CEOs: An Exploratory Study of Good Principals', *Family Business Review*, **20**(4), 321–35.
- Brown, J.S. and P. Duguid (2000), *The Social Life of Information*, Boston, MA: Harvard Business School Press.
- Brown, S.M. (1979), 'Male versus female leaders: A comparison of empirical studies', *Sex Roles*, **5**, 595–611.
- Bruni, A., S. Gherardi and B. Poggio (2004), 'Doing Gender, Doing Entrepreneurship: An Ethnographic Account of Intertwined Practices', *Gender, Work & Organization*, **11**, 406–29.
- Brush, C.G. (2006), 'Women entrepreneurs: A research overview', in M. Casson, B. Yeung, A. Basu and N. Wadeson (eds), *The Oxford Handbook of Entrepreneurship*, Oxford: Oxford University Press, 611–28.

- Brush, C.G., N.M. Carter, E.J. Gatewood, P.G. Greene and M.M. Hart (eds) (2006), *Growth-oriented Women Entrepreneurs and Their Businesses: A Global Research Perspective*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar.
- Bull, I. and G.E. Willard, (1993), 'Towards a theory of entrepreneurship', *Journal of Business Venturing*, **8**(3), 183–95.
- Carland, J.A.C. and J.W. Carland (1991), 'An Empirical Investigation into the Distinctions between Male and Female Entrepreneurs and Managers', *International Small Business Journal*, **9**(3), 62–72.
- Carland, J.W. and J.A.C. Carland (1992), 'Managers, small business owners and entrepreneurs: the cognitive dimension', *Journal of Business and Entrepreneurship*, **4**(2), 55–62.
- Carney, M. (2005), 'Corporate governance and competitive advantage in family-controlled firms', *Entrepreneurship Theory and Practice*, **29**(3), 249–65.
- Carr, J.C. and J.M. Sequeira (2007), 'Prior family business exposure as intergenerational influence and entrepreneurial intent: a theory of planned behavior approach', *Journal of Business Research*, **60**(10), 1090–98.
- Carsrud, A.L. (1994), 'Meanderings of a resurrected psychologist or, lessons learned in creating a family business program', *Entrepreneurship Theory and Practice*, **19**(1), 39–48.
- Carter, N.M. and M.L. Williams (2003), 'Comparing social feminism and liberal feminism: The case of new firm growth', in J.E. Butler (ed.), *New Perspectives on Women Entrepreneurs*, Greenwich, CT: Information Age Publishing, 25–50.
- Carter, S. (1989), 'The Dynamics and Performance of Female-owned Entrepreneurial Firms in London, Glasgow and Nottingham', *Journal of Organizational Change Management*, **2**(3), 54–64.
- Center for Women's Business Research (2006), *Myth-buster: women entrepreneurs prepare as well as men—and care more about employees—when selling businesses*, available from: www.womensbusinessresearch.org/press/details.php?id=141, retrieved 21 November 2007.
- Chaganti, R. (1986), 'Management in Women-owned Enterprises', *Journal of Small Business Management*, **24**(4), 18–29.
- Chandler, A.D. (1990), *Scale and scope: The dynamics of industrial capitalism*, Boston, MA: Harvard University Press.
- Channon, D.F. (1971), *Strategy and Structure of British Enterprise*, doctoral dissertation, Harvard Business School.
- Chen, C., P. Greene and A. Crick (1998), 'Does entrepreneurial self-efficacy distinguish entrepreneurs from managers?' *Journal of Business Venturing*, **13**(4), 295–316.

- Chrisman, J.J. and P. Sharma (1999), 'Toward a Reconciliation of the Definitional Issues in the Field of Corporate Entrepreneurship', *Entrepreneurship Theory and Practice*, **23** (Spring), 11–27.
- Chrisman, J.J., J.H. Chua and P. Sharma (1999), 'Defining the Family Business by Behavior', *Entrepreneurship Theory and Practice*, **23**(4), 19–39.
- Chrisman, J.J., J.H. Chua and P. Sharma (2003), *Current trends and future directions in family business management studies: toward a theory of the family firm*, Coleman White Paper Series, Coleman Foundation.
- Chrisman, J.J., J.H. Chua and P. Sharma (2005), 'Trends and directions in the development of a strategic management theory of the family firm', *Entrepreneurship Theory and Practice*, **29**(5), 555–75.
- Christensen, C.M. (1997), *The Innovator's Dilemma: When New Technologies Cause Great Firms to Fail*. Boston, MA: Harvard Business School Press.
- Church, R.A. (1969), *Kenricks in Hardware: A Family Business, 1791–1966*. New York: David & Charles, Newton Abbott.
- CNN Talk Asia (2007), Cheung Yan interview with Anjali Rao, 3 June 2007, available from: www.cnn.com/2007/WORLD/asiapcf/06/03/talkasia.cheung.yan/index.html?eref=rss_latest, retrieved 3 June 2008.
- Cole, P. (1997) 'Women in family business', *Family Business Review*, **10**(4), 353–71.
- Collins, O.F. and D.G. Moore (1970), *The organization makers*, New York: Appleton.
- Collins, O.F. and D.G. Moore (1964), *The Enterprising Man*, East Lansing, MI: Michigan State University Press.
- Collins, P., J. Hage and F. Hull (1988), 'Organizational and technological predictors of change in automaticity', *Academy of Management Journal*, **31**(3), 512–43.
- Collinson, D.L. (2003), 'Identities and Insecurities: Selves at Work', *Organization*, **10**(3), 527–47.
- Collinson, D.L. and J. Hearn (1996), *Men as Managers, Managers as Men: Critical Perspectives on Masculinity*, London: Sage.
- Cooper, R.G. (1999), 'The invisible success factors in product innovation', *Journal of Product Innovation Management*, **33**(3), 41–54.
- Corbetta, G. and C. Salvato (2004), 'Self-serving or self-actualizing? Models of man and agency costs in different types of family firms: a commentary on "Comparing the agency costs of family and non-family firms: conceptual issues and exploratory evidence"', *Entrepreneurship Theory and Practice*, **28**(4), 355–62.
- Craig, J.B.L. and N. Lindsay (2002), 'Incorporating the family dynamic into the entrepreneurship process', *Journal of Small Business and Enterprise Development*, **9**(4), 416–30.

- Craig, J.B.L., G. Cassar and K. Moores (2006), 'A 10-Year Longitudinal Investigation of Strategy, Systems, and Environment on Innovation in Family Firms', *Family Business Review*, **19**(1), 1–10.
- Cromie, S. (1987a), 'Motivations of Aspiring Male and Female Entrepreneurs', *Journal of Organizational Behavior*, **8**, 251–61.
- Cromie, S. (1987b), 'Similarities and Differences between Women and Men Who Choose Business Proprietorship', *International Small Business Journal*, **5**(3), 43–60.
- Curimbaba, F. (2002), 'The Dynamics of Women's Roles as Family Business Managers', *Family Business Review*, **15**(3), 239–52.
- Curran, J. and R. Blackburn (2001), *Researching the Small Enterprise*, London: Thousand Oaks, CA, New Delhi: Sage.
- Curthoys, A. and J. Docker (2006), *Is History Fiction?* Sydney: UNSW Press.
- Daily, C.M. and M.J. Dollinger (1992), 'An empirical examination of ownership structure and family and professionally managed firms', *Family Business Review*, **5**(2), 117–36.
- Daily, C.M. and M.J. Dollinger (1993), 'Alternative methodologies for identifying family-versus nonfamily-managed businesses', *Journal of Small Business Management*, **31**(2), 79–91.
- Davis, J.H., F.D. Schoorman and L. Donaldson, (1997), 'Toward a stewardship theory of management', *Academy of Management Review*, **22**, 20–47.
- Davis, P. (1983), 'Realizing the potential of the family business', *Organizational Dynamics*, **12**(1), 47–56.
- De Bruin, A., C.G. Brush and F. Welter (2007), 'Advancing a Framework for Coherent Research on Women's Entrepreneurship', *Entrepreneurship Theory and Practice*, **31**(3), 323–39.
- De Tienne, D.R. and G. Chandler (2007), 'The role of gender in opportunity identification', *Entrepreneurship Theory and Practice*, **31**(3), 365–86.
- Delmar, F. and P. Davidsson (2000), 'Where do they come from? Prevalence and characteristics of nascent entrepreneurs', *Entrepreneurship and Regional Development*, **12**(1), 1–23.
- Denis, D., D. Denis and A. Sarin (1997), 'Agency problems, equity ownership and corporate diversification', *Journal of Finance*, **52**, 135–60.
- Dewing, C. (2008), 'Out of Pfizer and into the frying pan', available from: www.realbusiness.co.uk/news/business-woman/5245696/out-of-pfizer-and-into-the-fryingpan.shtml, retrieved 9 May 2008.
- Dibrell, C. and J.B.L. Craig (2006), 'The natural environment, innovation, and firm performance: A comparative study of family and non-family firms', *Family Business Review*, **31**(4), 275–87.
- Dobbins, G.H. and S.J. Platz (1986), 'Sex Differences in Leadership: How Real Are They?' *Academy of Management Review*, **11**(1), 118–27.

- Donaldson, S.I., E.A. Ensher and E.J. Grant-Vallone (2000), 'A longitudinal examination of mentoring relationships on organizational commitment and citizenship behavior', *Journal of Career Development*, **26**, 233–49.
- Donckels, R. and E. Fröhlich (1991), 'Are family businesses really different? European experiences from STRATOS', *Family Business Review*, **4**(2), 149–60.
- Donnelley, R.G. (1964), 'The Family Business', *Harvard Business Review*, **42**(4), 93–105.
- Dugan, A.M., S.P. Krone, K. LeCouvie, J.M. Pendergast, D.H. Kenyon-Rouvinez, A.M. and Schuman (2008), *A Woman's Role: The Crucial Roles of Women in Family Business*, Marietta, GA: The Family Business Consulting Group.
- Dumas, C.A. (1989), 'Understanding of father–daughter and father–son dyads in family-owned businesses', *Family Business Review*, **2**(1), 31–46.
- Dumas, C.A. (1990), 'Preparing the new CEO: Managing the father–daughter succession process in family businesses', *Family Business Review*, **2**(2), 169–81.
- Dumas, C.A. (1992), 'Integrating the daughter into family business management', *Entrepreneurship Theory and Practice*, **16**(4), 41.
- Dumas, C.A. (1998), 'Women's Pathways to Participation and Leadership in the Family-Owned Firm', *Family Business Review*, **11**(3), 219–28.
- Dyer, W.G. Jr (1986), *Cultural change in family firms: anticipating and managing family business transitions*, San Francisco: Jossey-Bass.
- Eisenhardt, K. (1989), 'Building theories from case study research', *Academy of Management Journal*, **14**(4), 532–50.
- Ensher, E. and S. Murphy (2005), *Power Mentoring: How Successful Mentors and Protégés Get the Most Out of Their Relationships*, San Francisco: Jossey-Bass.
- Ensher, E.A., S.E. Murphy and C.M. Vance (2000), 'The application of career strategies from mentoring, self-management, and self-leadership for entrepreneurs', *International Journal of Entrepreneurship*, **1**(2), 99–108.
- Evans, M. (2005), *Coutts 2005 Family Business Survey*, available at: www.directorbank.com/graphics_uploaded/coutts2005_family_business_survey.pdf, retrieved 19 July 2008.
- Fagenson, E.A. (1993), 'Personal Value Systems of Men and Women Entrepreneurs Versus Managers', *Journal of Business Venturing*, **8**(5), 409–30.
- Fama, E.E. and M.C. Jensen, (1983), 'Separation of ownership and control', *Journal of Law and Economics*, **26**, 301–25.
- Fama, E.F. (1980), 'Agency problems and the theory of the firm', *Journal of Political Economy*, **88**, 288–307.
- Ferber, M.A. and J.A. Nelson (1993), *Beyond Economic Man: Feminist Theory and Economics*, Chicago: University of Chicago Press.

- Fischer, E. (1992), 'Sex Differences and Small-Business Performance Among Canadian Retailers and Service Providers', *Journal of Small Business and Entrepreneurship*, **9**(4), 2–13.
- Fischer, E., A.R. Reuber and L.S. Dyke (1993), 'A theoretical overview and extension of research on sex, gender, and entrepreneurship', *Journal of Business Venturing*, **8**, 151–68.
- Fletcher, J.K. (2004), 'The Paradox of Post Heroic Leadership: An Essay on Gender, Power and Transformational Change', *Leadership Quarterly*, **15**(5), 647–61.
- Folker, C.A. and R.L. Sorenson (2000), 'Women's orientation to management: An empirical revisit to gender differences using family business owners', paper presented at the Western Academy of Management, Hawaii.
- Fulop, L. and S. Linstead (1999), *Management: A Critical Text*, Sydney: Macmillan.
- Gartner, W.B. (1988), "'Who is an entrepreneur?' is the wrong question", *American Journal of Small Business*, **12**(4), 11–32.
- Gartner, W.B. (1990), 'What are we talking about when we talk about entrepreneurship?' *Journal of Business Venturing*, **5**(1), 15–28.
- Gedajlovic, E., M. Lubatkin and W.S. Schulze (2004), 'Crossing the threshold from founder management to professional management: a governance perspective', *Journal of Management Studies*, **41**(5), 899–912.
- Geeraerts, G. (1984), 'The effect of ownership on the organization structure in small firms', *Administrative Science Quarterly*, **29**, 232–7.
- Gersick, K.E., J. Davis, M. Hampton and I. Lansberg (1997), *Generation to Generation: Life Cycles of the Family Business*, Boston, MA: Harvard Business School Press.
- Gilligan, C. (1982), *In a Different Voice: Psychological Theory and Women's Development*, Boston, MA: Harvard University Press.
- Global Entrepreneurship Monitor (GEM) (2004, 2007, 2008), available at: www.gemconsortium.org, retrieved 2 May 2008.
- Gome, A. (2007), *Shouldering the drive and passion*, available at: www.smartcompany.com.au/Premium-Articles/Hot-Innovator/Shouldering-the-drive-and-passion.html, retrieved 30 May 2008.
- Greer, M.J. and P.G. Greene (2003), 'Feminist theory and the study of entrepreneurship', in J.E. Butler (ed.), *New Perspectives on Women Entrepreneurs*, Greenwich, CT: Information Age Publishing, 1–24.
- Habbershon, T.G. (2006), 'Commentary: A Framework for Managing the Familiness and Agency Advantages in Family Firms', *Entrepreneurship Theory and Practice*, **30**(6), 879–86.
- Habbershon, T.G. and J. Pistrui (2002), 'Enterprising families' domain: Family-influenced ownership groups in pursuit of transgenerational wealth', *Family Business Review*, **15**(3), 223–38.

- Habbershon, T.G. and M.L. Williams (1999), 'A resource-based framework for assessing the strategic advantages of family firms', *Family Business Review*, **12**(1), 1–25.
- Habbershon, T.G., M.L. Williams and I.C. MacMillan (2003), 'A unified systems perspective of family firm performance', *Journal of Business Venturing*, **18**(4), 451–65.
- Halamandaris, B. and W. Halamandaris (2004), *The Heart of America: Ten Core Values That Make our Country Great*, Deerfield Beach, FL: HCI Books.
- Handler, W.C. (1989), 'Methodological issues and considerations in studying family businesses', *Family Business Review*, **2**(3), 257–76.
- Harding, R. (2007), *The State of Women's Enterprise in the UK*, Norwich: Delta Economics and Prowess, available at: www.womenable.com/user/files/downloads/PROWESS_State_of_Wmns_Enterprise_UK_2007.pdf, retrieved 21 November 2007.
- Hills, G. (1995), 'Opportunity Recognition by Successful Entrepreneurs: A Pilot Study', in J.A. Hornaday, J.A. Timmons and K.H. Vesper (eds), *Frontiers of Entrepreneurial Research*, Boston, MA: Babson College, 205–17.
- Hisrich, R.D. (1986), 'The Woman Entrepreneur—Characteristics, Skills, Problems, and Prescriptions for Success', in Sexton, D.L. and R.W. Smilor (eds), *The Art and Science of Entrepreneurship*, Cambridge, MA: Ballinger Publishing Company, 61–84.
- Hisrich, R.D. and C.G. Brush (1983), 'The woman entrepreneur: Implications of family, educational and occupational experience', in J.A. Hornaday, J.A. Timmons and K.H. Vesper (eds), *Frontiers of Entrepreneurial Research*, Boston, MA: Babson College, 566–87.
- Hollander, B.S. and W.R. Bukowitz (1990), 'Women, family cultures, and family business', *Family Business Review*, **3**(2), 139–51.
- Hoy, F. and T.G. Vesper (1994), 'Emerging Business, Emerging Field: Entrepreneurship and the Family Firm', *Entrepreneurship Theory and Practice*, **19**(1), 9–23.
- Hurley, A. (1999), 'Incorporating feminist theories into sociological theories of entrepreneurship', *Women in Management Review*, **14**(2), 54–62.
- Iannarelli, C.L. (1993), 'The socialization of leaders: A study of gender in family business', *Dissertation Abstracts International*, **53**(9-A), 3283–84.
- Indian Heroes* (n.d.) Mallika Srinivasan, available at: iloveindia.com/indian-heroes/mallika-srinivisan.html, retrieved 30 May 2008.
- Irava, W. Unpublished PhD, Bond University, in progress.
- Jaffe, D.T. and S.H. Lane (2004), 'Sustaining a family dynasty: key issues facing complex multigenerational businesses and investment owning families', *Family Business Review*, **69**(1), 85–98.

- James, H.S. (1999), 'Owner as manager, extended horizons and the family firm', *International Journal of the Economics of Business*, **6**, 41–56.
- Jensen, M.C. and W.H. Meckling (1976), 'Theory of the firm: managerial behavior, agency costs and ownership structure', *Journal of Financial Economics*, **3**, 305–60.
- Johnson, G.J. and R. McMahon (2005), 'Owner-manager Gender, Financial Performance and Business Growth amongst SMEs from Australia's Business Longitudinal Survey', *International Small Business Journal*, **23**(2), 115–42.
- Kanter, R.M. (1977), *Men and Women of the Corporation*, New York: Basic Books.
- Kanter, R.M. (1989), 'Swimming in newstreams: mastering innovation dilemmas', *California Management Review*, **31**(4), 45–69.
- Kellermanns, F.W. and K. Eddleston (2006), 'Corporate venturing in family firms: Does the family matter?' *Entrepreneurship Theory and Practice*, **30**(6), 809–30.
- Knight, F. (1964 [1921]), *Risk, Uncertainty and Profit*, New York: Sentry Press.
- Kotey, B. (2005), 'Goals, management practices, and performance of family SMEs', *International Journal of Entrepreneurial Behaviour and Research*, **11**(1), 3–24.
- Lansberg, I., E. Perrow and S. Rogolsky (1988), 'Family Business as an Emerging Field', *Family Business Review*, **1**(1), 1–8.
- Lave, J. and E. Wenger (1991), *Situated learning: Legitimate peripheral participation*, Cambridge: University of Cambridge Press.
- Leading Women Entrepreneurs of the World (2004), Program for Celebratory Gala Event, Sydney, p. 8, available at: www.leadingwomen.org/_FileLibrary/File/MediaKit.pdf, retrieved 30 May 2008.
- Litz, R.A. (1995), 'The family business: toward definitional clarity', *Family Business Review*, **8**(2), 71–81.
- Litz, R.A. and R.F. Kleysen (2001), 'Your old men shall dream dreams, your young men shall see visions: Toward a theory of family firm innovation with help from the Brubeck family', *Family Business Review*, **14**(4), 335–51.
- Lyman, A.R. (1988), 'Life in the family cycle', *Family Business Review*, **1**(4), 383–98.
- Marceau, J. (1989), *A family business? The making of an international business elite* (1st edition), Cambridge, UK: Cambridge University Press.
- Mass Mutual Financial Group (2007), Study: Family businesses growing steady and strong but face future risks: 2007 American Family Business Survey highlights opportunities and challenges for family firms across the US, press release dated 1 November 2007, available at: www.massmutual.com/mmfg/about/pr_2007/11_1_2007.html, retrieved 8 June 2008.
- Matterson, H. (2002), 'How to cash in and still keep a finger in the pie', *The Weekend Australian*, October 26–27, p. 36.

- Meyer, M.W. and L.G. Zucker, (1989), *Permanently failing organizations*, Newbury Park, CA: Sage.
- Miller, D. and I. Le Breton-Miller (2005), 'Management Insights from Great and Struggling Family Businesses', *Long Range Planning*, **38**, 517–30.
- Minniti, M. and C. Nardone (2007), 'Being in Someone Else's Shoes: the Role of Gender in Nascent Entrepreneurship', *Small Business Economics*, **28** (2/3), 223–38.
- Minniti, M., I.E. Allen and N. Langowitz (2006), *The GEM 2005 Report on Women and Entrepreneurship*, available at: www.gemconsortium.org/document.aspx?id=478, retrieved 30 May 2008.
- Minniti, M., P. Arenius and N. Langowitz (2005), *The GEM 2004 Report on Women and Entrepreneurship*, available at: www.gemconsortium.org/document.aspx?id=419, retrieved 30 May 2008.
- Moore, D.P. and E.H. Buttner (1997), *Women Entrepreneurs: Moving Beyond the Glass Ceiling*, Thousand Oaks, CA: Sage.
- Moore, K. and J. Mula (2000), 'The salience of market, bureaucratic and clan controls in the management of family firm transactions: some tentative Australian evidence', *Family Business Review*, **13**(2), 91–106.
- Moore, K. and M.A. Barrett (2002), *Learning Family Business: Paradoxes and Pathways*, Aldershot, UK: Ashgate Publishing.
- Morck, R. and B. Yeung (2003), 'Agency Problems in Large Family Business Groups', *Entrepreneurship Theory and Practice*, **27**(4), 367–82.
- Nelson, T. and L.L. Levesque (2007), 'The Status of Women in Corporate Governance in High-Growth, High-Potential Firms', *Entrepreneurship Theory and Practice*, **31**(2), 209–32.
- Noe, R.A. (1988), 'Women and mentoring: A review and research agenda', *Academy of Management Review*, **13**(1), 65–78.
- Numagami, T. (1998), 'The Infeasibility of Invariant Laws in Management Studies: a Reflective Dialogue in Defense of Case Studies', *Organizational Science*, **9**(1), 2–15.
- Ogbor, J.O. (2000), 'Mythicizing and reification in entrepreneurial discourse: ideology critique of entrepreneurial studies', *Journal of Management Studies*, **37**(5), 605–35.
- Olsson, S. (2006), 'We don't need another hero: Organizational Storytelling as a Vehicle for Communicating a Female Archetype of Workplace Leadership' in M.A. Barrett and M. Davidson (eds), *Gender and Communication at Work*, Aldershot: Ashgate Publishing, 195–210.
- Randøy, T. and Goel, S. (2003), 'Ownership structure, founder leadership, and performance in Norwegian SMEs: Implications for financing entrepreneurial opportunities', *Journal of Business Venturing*, **18**, 619–37.
- Reed, R. (1996), 'Entrepreneurial and paternalism in Australian management: a gender critique of the "self-made" man', in D. Collinson and J. Hearn (eds), *Men as Managers, Managers as Men*, London: Sage, 99–122.

- Rosenblatt, P., L. de Mik, R. Anderson and P. Johnson (1985), *The family in business*, San Francisco: Jossey-Bass.
- Rosener, J.B. (1990), 'Ways women lead', *Harvard Business Review*, **68**(6), 119–25.
- Rugman, A.M. and A. Verbeke (2002), 'Edith Penrose's contribution to the resource-based view of strategic management', *Strategic Management Journal*, **23**, 769–80.
- Salganicoff, M. (1990), 'Women in family business: Challenges and opportunities', *Family Business Review*, **3**(2), 125–37.
- Salvato, C. (2002), *Antecedents of entrepreneurship in three types of family firms*, Jönköping: Jönköping International Business School.
- Salvato, C. (2004), 'Predictors of entrepreneurship in family firms', *Journal of Private Equity*, **7**(3), 68–76.
- Schulze, W.S., M.H. Lubatkin and R.N. Dino (2002), 'Altruism, Agency and the Competitiveness of Family Firms', *Managerial and Decision Economics*, **23**(4), 247–59.
- Scott, J. and C. Griff (1984), 'Family, kinship and corporations', in J. Scott and C. Griff (eds), *Directors of industry: The British corporate network (1904–1976)* (1st edition), Cambridge, UK: Polity Press, 100–26.
- Sexton, D.L. and N. Bowman-Upton (1990), 'Female and male entrepreneurs: Psychological characteristics and their role in gender-related discrimination', *Journal of Business Venturing*, **5**, 29–36.
- Sharma, P. (2004), 'An Overview of the Field of Family Business Studies: Current Status and Directions for the Future', *Family Business Review*, **17**(1), 1–36.
- Sharma, P. and P.G. Irving (2005), 'Four Bases of Family Business Successor Commitment: Antecedents and Consequences', *Entrepreneurship Theory and Practice*, **29**(1), 13–33.
- Sharma, P., J.J. Chrisman and J.H. Chua (1997), 'Strategic Management of the Family Business: Past Research and Future Challenges', *Family Business Review*, **10**(1), 1–35.
- Siggelkow, N. (2007), 'Persuasion with Case Studies', *Academy of Management Journal*, **50**(1), 20–4.
- Silverman, D. (1985), *Qualitative Methodology and Sociology*, Hants, UK: Gower Publishing.
- Sinclair, A. (2004), *Doing Leadership Differently: Gender, Power and Sexuality in Leading* (2nd edition), Melbourne: Melbourne University Press.
- Sinclair, A. (2007), *Leadership for the disillusioned: moving beyond myths and heroes to leading that liberates*, Sydney: Allen and Unwin.
- Smyrnios, K.X. and C. Romano (1994), *The PriceWaterhouse/Commonwealth Bank Family Business Survey 1994*, Melbourne: Syme Department of Accounting, Monash University.

- Smyrnios, K.X. and R.H. Walker (2003), *Australian family and private business survey*, Melbourne: The Boyd Partners and Royal Melbourne Institute of Technology.
- Sonnenfeld, J. (1988), *The Hero's Farewell: What Happens When CEOs Retire*, Oxford: Oxford University Press.
- Stinchcombe, A.L. (1965), 'Social structure and organizations', in J.G. March (ed.), *Handbook of Organizations*, Chicago: Rand McNally, 142–93.
- Stoy Hayward (1992), *Managing the Family Business in the UK: A Stoy Hayward Survey in Conjunction with the London Business School*, London: Stoy Hayward.
- Thompson, P. and D. McHugh (1990), *Work organisations: a critical introduction*, Sydney: Macmillan.
- US National Women's Business Council (2007), Key Contributions of Women-Led Businesses, available at: www.nwbc.gov/ResearchPublications/documents/NWBC_WLReport.Final.pdf, retrieved 21 November 2007.
- Verheul, I., L. Uhlaner and R. Thurik (2005), 'Business accomplishments, gender and entrepreneurial self-image', *Journal of Business Venturing*, **20**(4), 483–518.
- Villette, M. (1975), 'L'accès aux positions dominantes dans l'entreprise', *Actes de la Recherche en Sciences Sociales*, **1**(4), 98–101.
- Ward, J.L. (1987), *Keeping the family business healthy: How to plan for continued growth, profitability, and family leadership*, San Francisco: Jossey-Bass.
- Wenger, E. (1999), *Communities of practice: learning, meaning and identity*. Cambridge: Cambridge University Press.
- Wenger, E. (2000), 'Communities of Practice and Social Learning Systems', *Organization*, **7**(2), 225–46.
- Wenger, E. and W. Snyder (2000), 'Communities of practice: the organizational frontier', *Harvard Business Review*, **78**(1), 139–45.
- Westhead, P. and M. Cowling (1997), 'Performance contrasts between family and non-family unquoted companies in the UK', *International Journal of Entrepreneurial Behaviour and Research*, **3**(1), 30–52.
- Westhead, P. and M. Cowling (1998), 'Family firm research: the need for a methodological rethink', *Entrepreneurship Theory and Practice*, **23**, 31–56.
- Whetten, D. (1989), 'What Constitutes a Theoretical Contribution?' *Academy of Management Review*, **14**, 490–95.
- Yin, R.K. (1984), *Case study research: design and methods*, Beverly Hills, CA: Sage Publications.
- Zahra, S.A. (2005), 'Entrepreneurial risk taking in family firms', *Family Business Review*, **18**(1), 3–40.
- Zimmerman, M. and G. Zeitz (2002), 'Beyond survival: Achieving new venture growth by building legitimacy', *Academy of Management Review*, **27**(3), 414–31.