Contributors

Alessandro Antonietti is Full Professor of Cognitive Psychology and head of the Department of Psychology at the Catholic University of the Sacred Heart in Milan, Italy. He has carried out experimental studies on creativity, problem-solving and learning, and investigated the role played by the media in cognition. He is interested in the applications of cognitive issues in the field of instruction and rehabilitation and has devised tests to assess thinking skills and programs to train cognitive abilities.

Bjorn T. Bakken is PhD Fellow in Leadership and Organization at the Norwegian School of Management, Oslo, and currently employed by the Norwegian Defence University College, in the Department of Military Psychology and Leadership Development. His research interests include behavioral decision making, cognitive psychology, personality and individual differences, human factors in information technology, system dynamics, organizational learning, business and military ethics, and military leadership and organization. He has published his research in journals such as the Journal of Behavioral Decision Making, Military Operations Research, the Leadership & Organization Development Journal, and the International Journal of Organizational Analysis.

Cornelia Betsch is Scientifi c Manager at the interdisciplinary Center for Empirical Research in Economics and Behavioral Sciences (CEREB) at the University of Erfurt, Germany. She received her PhD at the University of Heidelberg in 2006. Her research interests are individual differences in decision making, intuition, risk perception and communication in health decisions. Dr Betsch is the co-editor (with H. Plessner and T. Betsch) of the book Intuition in Judgment and Decision Making (2008).

Raymond Trevor Bradley (PhD, Columbia University, New York, USA) has been pioneering the multi-disciplinary application of physics, information science, neuropsychology, psychophysiology, and sociology in research on social systems for more than 35 years. His work has included studies on charismatic and entrepreneurial systems, experts and novices, communication and holographic social organization, experiments on nonlocal intuition, a quantum-holographic theory of nonlocal interaction, and most recently a work on the collective identity signature of secret social groups. He has (co)authored over 60 publications. He is Director of the Institute for Whole Social Science, Northland, New Zealand, and...
Chief Scientist and Director of Research, Center for Advanced Research (CFAR), Neuron Dynamics, Appleton, WI, USA.

Lisa A. Burke is Professor of Management in the College of Business at the University of Tennessee at Chattanooga, TN, USA. She has published more than 60 articles in the area of management training, development, and education in journals such as the *Academy of Management Learning & Education*, *Human Resource Development Quarterly*, *Human Resource Management*, the *Decision Science Journal of Innovation in Education*, and the *Journal of Management Education*. Prof. Burke teaches primarily in the area of human resources.

Jean-Francois Coget is Associate Professor of Management at the Orfalea College of Business at Cal Poly, San Luis Obispo, CA, USA, where he teaches Organizational Behavior. He earned his PhD from the Anderson School at UCLA, and was previously a faculty member at HEC Paris. His research interests include emotions, intuition, and charismatic leadership. His overarching professional goal is to create and disseminate actionable knowledge that can help managers-citizens to organize a productive, creative, ethical, and sustainable cooperation among people.

Erik Dane is Assistant Professor of Management at the Jesse H. Jones Graduate School of Business, Rice University, Houston, TX, USA. He received his PhD from the University of Illinois at Urbana-Champaign. His current research explores the nature of intuition, its role in organizational decision making, and its connections with related concepts including expertise and mindfulness. His research on intuition has been published in such outlets as the *Academy of Management Review*, *International Review of Industrial and Organizational Psychology*, and *Psychology of Aesthetics, Creativity, and the Arts*.

Ap Dijksterhuis is Professor of Psychology at the Radboud University Nijmegen, the Netherlands. He has published widely on unconscious processes and has won many scientific awards such as the *APA Award for Early Career Contributions* and the *SESP Career Trajectory Award*. Prof. Dijksterhuis is a member of the board of reviewing editors of *Science*. In 2007, he published the trade book *Het Slimme Onbewuste* (*The Smart Unconscious*) which became a bestseller in the Netherlands. That same year, the influential magazine HP/De Tijd named him one of the 100 most influential people in the Netherlands.

William Duggan is Senior Lecturer at Columbia Business School, New York, USA. He is the author of three books on strategic intuition: *Napoleon’s Glance* (2002), *The Art of What Works* (2003), and *Strategic
Intuition (2007) which was named the ‘Best Strategy Book of the Year’ in 2007 by the journal Strategy+Business. He has BA, MA and PhD degrees from Columbia University.

Irena D. Ebert earned her PhD at the University of Jena, Germany, where she has worked as Postdoctoral Fellow since 2010. Her research topics include implicit cognition with a special focus on gender issues, and the field of applied psychology.

Seymour Epstein is Professor Emeritus of Psychology at the University of Massachusetts at Amherst, MA, USA, where he has been since obtaining his PhD degree in clinical psychology from the University of Wisconsin in 1953. Prof. Epstein is certified by the American Psychological Association as a diplomat in clinical psychology. His research has been supported by the National Institute of Mental Health for over 40 years. His major interest is in the development of a unified theory of personality. His most recent previous publication on intuition is ‘Demystifying intuition: What it is, what it does, and how it does it’ in Psychological Inquiry (2010: 21).

Andreas Glöckner earned his PhD at the University of Erfurt, Germany. He is Head of the Intuitive Experts research group at the Max Planck Institute for Research on Collective Goods, Bonn. His research focuses on the cognitive processes underlying judgment and decision making with a special focus on intuition, expertise and implications for legal institutions. Dr Glöckner is the co-editor (with C. Witteman) of the book Foundations for Tracing Intuition: Challenges and Methods (2010).

Bernhard Graf, MD, is Professor and Head of the Department of Anesthesiology, University Hospital Regensburg, Germany. During his academic career he has worked at various university hospitals in Germany (Heidelberg, Göttingen) and the United States (Children’s Hospital of Wisconsin, Milwaukee). He has received multiple awards for his research and academic teaching. He has established and directed simulation laboratories at Heidelberg, Göttingen, and now at Regensburg. He is editor of the journal Anästhesiologie & Intensivmedizin which is the official journal of the German Association of Anesthesiology and Intensive Care.

Lisa K. Gundry is Professor of Management in the Charles H. Kellstadt Graduate School of Business at DePaul University, Chicago, IL, USA, where she teaches courses in Creativity and Innovation in Business, and Entrepreneurship. She is Director of the Center for Creativity and Innovation, which facilitates training, research and outreach. Prof. Gundry has authored several books, including Entrepreneurship Strategy: Changing Patterns in New Venture Creation, Growth, and Reinvention.
(2007, co-authored with J. Kickul). She has published many articles and book chapters, and conducts research on issues related to innovation strategies and entrepreneurial processes in organizations. She received her PhD from Northwestern University.

James Richard Guzak is Assistant Professor of Management at Oklahoma City University, OK, USA. He holds a Master of Business Administration from the University of Nebraska, a Master of Management from the University of Dallas, and a PhD in Management from the University of Texas at Arlington. He is a former United States Naval Officer with over 25 years of private sector business experience in a variety of industries, both manufacturing and service.

Thorvald Haerem earned his PhD at Copenhagen Business School in Denmark and is currently Associate Professor of Organization Psychology at the Norwegian School of Management, Oslo. His research interests include technology in organizations, organizational and individual routines, behavioral decision making, and expertise. He has published his research in journals such as the *Journal of Applied Psychology*, the *Journal of Behavioral Decision Making*, *Organizational Studies*, and *Organization Science*.

M. Blake Hargrove is Tenured Instructor at McLennan Community College in Waco, TX, USA. He is also Graduate Teaching Assistant and Dean’s Fellow at the University of Texas at Arlington where he is a Doctoral Candidate in Management. He holds an MA in Management from Webster University. In addition to teaching, he has 20 years of business experience in the real estate, construction, and manufacturing industries. Prior to his business career he served in the United States Navy as a submarine sonarman.

Christian Harteis, PhD, is Professor of Educational Science at the University of Paderborn, Germany. His research is in the field of workplace learning and professional development. The topic of his dissertation was *Competence Supporting Working Conditions* and his habilitation was on *Professional Learning – Theoretical and Empirical Analyses*. He has conducted several German and international research projects on individual and organizational features of work-related learning. He has published two monographs and several edited books and is Associate Editor of the Springer journal *Vocations and Learning – Studies in Vocational and Professional Education*. He is a member of the AERA-SIG *Workplace Learning* and member of the EARLI-SIG *Learning and Professional Development*.
Gerard P. Hodgkinson, PhD, AcSS, is Professor of Organizational Behaviour and Strategic Management and Director of the Centre for Organizational Strategy, Learning and Change (COSLAC) at Leeds University Business School in the UK. A Fellow of both the British Psychological Society and the British Academy of Management, his research and professional interests centre primarily on the analysis of cognitive processes in work organizations. The (co-)author and/or (co-)editor of 11 books, he has published over 60 scholarly journal articles and chapters in edited volumes on this and related topics.

Paola Iannello is Post-Doctoral Fellow at the Center for Empirical Research in Economics and Behavioral Sciences (CERE) – University of Erfurt, Germany, and Lecturer in Personality Psychology at the Catholic University of the Sacred Heart in Milan, Italy. Her main research interests are individual differences in decision making (with particular interest in cognitive and decision styles), intuition, metacognition, and mindreading processes.

Karl-Peter Ittner, MD, is Senior Physician at the Department of Anesthesiology, University Hospital Regensburg, Germany.

Jill R. Kickul is Director of the Stewart Satter Program in Social Entrepreneurship in the Berkley Center for Entrepreneurship and Innovation at New York University Stern School of Business, USA. In her faculty position, Prof. Kickul teaches courses in both entrepreneurship and social entrepreneurship. Her primary research areas of interest include innovation and strategic processes within new ventures, micro-financing practices and wealth creation in transitioning economies, and more recently, social entrepreneurship. She received her PhD from Northern Illinois University.

Gary Klein is Senior Scientist at MacroCognition LLC, Yellow Springs, OH, USA. He was instrumental in founding the field of Naturalistic Decision Making. Dr Klein received his PhD in experimental psychology from the University of Pittsburgh in 1969. He was Assistant Professor of Psychology at Oakland University and worked as a research psychologist for the US Air Force. He founded Klein Associates in 1978, and subsequently sold it to Applied Research Associates (ARA) in 2005. Dr Klein is the author of Sources of Power: How People Make Decisions (1998), The Power of Intuition (2004) and Streetlights and Shadows (2009). He developed a Recognition-Primed Decision (RPD) model to describe how people actually make decisions in natural settings.

Christine Kugler, MA, is a staff member of the Institute for Educational Science at the University of Regensburg, Germany. She wrote her
Handbook of intuition research

Magister thesis on the topic of intuition of emergency physicians. Her main areas of research are intuition and expertise.

**Claudia Kuhnle** has earned her PhD while conducting research as part of the project *Values, Motivational Interference and Studying* at the University of Mannheim, Germany. She received her Diploma in Psychology in 2007 from the University of Mannheim. She has experience in the area of personnel selection, personnel and organization development. Her research focuses on motivational interferences, the role of self-control, regret and life balance in adolescents, the usability of intuition within the area of personnel selection and the linkage of intuition with the area of motivational interference and learning.

**Janice Langan-Fox** is Organizational Psychologist and Professor of Management at Swinburne University, Melbourne, Australia, where she has held executive roles including Head of Group. After 10 years in industry, she earned a BEd (Hons 1st class) at University of East Anglia, an MPhil at Nottingham University in the UK and a PhD at University of Melbourne where she was on staff for 15 years. Her research in health and human factors and HRM has resulted in more than 130 publications. She has received numerous national competitive grants and currently leads a team investigating hospital adverse events, part of an Australian Research Council grant.

**Malia Mason** is Assistant Professor at Columbia Business School and Decision Science Fellow at Columbia University’s Brain Imaging Center, New York, USA. Using behavioral and brain imaging-based approaches, her research identifies strategies for managing attention and explains how the brain mediates cognitive control. She has a BA from Rice University, and MA and PhD degrees from Dartmouth College.

**Barbara Morgenthaler**, Dipl.-Päd., is a member of the Institute for Educational Science at the University of Regensburg, Germany. In 2009 she participated in the research project *Intuition as a Component of Professional Performance* directed by Prof. Harteis. Her major areas of interest and research are intuition, professional learning, and expertise.

**Jean E. Pretz** is Associate Professor in the Psychology Department at Elizabethtown College in Elizabethtown, PA, USA. She received her MS, MPhil, and PhD degrees in Psychology from Yale University in New Haven, CT, and her BA in Psychology and Music from Wittenberg University, Springfield, OH. Her research is focused on the relationship between intuition and expertise, the use of intuition in nursing, individual differences in implicit cognition, and cognitive processes in creativity. Her
work has appeared in journals such as *Memory and Cognition*, *Personality and Individual Differences*, *Thinking and Reasoning*, and *Behavior Research Methods*.

**Dean Radin** is Senior Scientist at the Institute of Noetic Sciences (IONS), CA, and Adjunct Faculty at Sonoma State University, Rohnert Park, CA, USA. He earned an MS in Electrical Engineering and a PhD in Psychology from the University of Illinois, Urbana-Champaign. He held appointments at Princeton University, the University of Edinburgh, the University of Nevada, and three Silicon Valley think-tanks, including SRI International, where he worked on a classified program investigating psychic phenomena for the US government. He is (co-)author of over 200 articles in such journals as *Foundations of Physics* and *Psychological Bulletin* and several books including the bestselling *The Conscious Universe* (1997) and *Entangled Minds* (2006).

**Gabriel Roth**, MD, is Senior Physician at the Department of Anesthesiology, University Hospital Regensburg, Germany. He studied medicine at the University of Regensburg and at the Universities of Vienna and Munich, where he graduated in 1988. After postgraduate education in internal medicine at the University Hospital in Munich, he moved to the Department of Anesthesiology at LMU Munich. Since 1998 he has been working at the Department of Anesthesiology, University Hospital Regensburg where he is also an academic teacher and head of the *Medical Simulation Center*. His main fields of interest are airway management, critical care and emergency medicine, medical education and simulation.

**Eugene Sadler-Smith** is Professor of Management Development and Organizational Behaviour in the School of Management at the University of Surrey, Guildford, UK. His research interests are centred currently on the role of intuitive judgement in management decision making and management learning and education. His research has been published widely in leading peer-reviewed journals, he is the author of several books including *Inside Intuition* (2008) and *The Intuitive Mind* (2010), and is joint editor-in-chief of *Management Learning*.

**Marta Sinclair** received an MA in Education from George Washington University, USA, and a PhD in Organizational Behavior from the University of Queensland, Australia. At present she is Senior Lecturer in Griffith Business School at Griffith University, Brisbane, Australia. Her research interests include the role of intuition in managerial decision making, creative processes and learning, and effects of emotional climate on creativity and innovation. She has (co-) authored a number of articles and edited chapters in these areas; she is also editor of this handbook.
Sinclair has over 20 years of management experience from a number of industries in Europe and the USA, including Silicon Valley.

**Madelijn Strick** is Post-Doctoral Researcher at the Psychology Department of the Radboud University Nijmegen, the Netherlands. She received her PhD with honors in 2009. Her graduate work on unconscious influences of humorous advertising on consumer behavior was awarded the **Best Dissertation 2009** of the ASPO (Dutch organization for social psychology). Her current research focuses on the benefits and pitfalls of unconscious thought on decision making. She also studies the automatic effects of advertising and social influence techniques on consumer behavior.

**Dana Elisa Tomasino** is Research Associate at the Institute for Whole Social Science, Northland, New Zealand, and Co-Director at the Center for Advanced Research (CFAR), Neuron Dynamics, Appleton, WI, USA. With her colleagues at the Institute of HeartMath in Boulder Creek, CA, USA, she has studied heart–brain interactions, the heart’s role in intuition, and the psycho-physiological mechanisms by which positive emotions influence cognitive processes, intuition, behavior, and health. This research has informed the development of heart-based tools and technologies to optimize individual and organizational health and performance. Her current interests encompass the energetic interactions involved in nonlocal communication, including intuitive perception and nonlocal agency.

**Vedran Vranic** is an Honours Graduate in Business from Swinburne University of Technology in Melbourne, Australia. Working as Research Assistant for Prof. Langan-Fox, he has contributed to and co-authored three book chapters and two journal articles. He has also completed a degree in Business, majoring in Management and Marketing and a minor in Business Law.