Contributors

Carol J. Bruess, PhD  Professor Carol Bruess has been teaching for over ten years at the University of St. Thomas, Minnesota in the Communication and Journalism department and has recently become Director of Family Studies. Professor Bruess is committed to the understanding of the communication patterns of couples and families through her research on family and couple ritual and construction of family co-culture through language and ritual. As an active researcher in the area of family communication, Professor Bruess has presented her work at dozens of national, regional, and international conferences and has published in national and international journals and professional books. Some of her co-authored works include *Contemporary Issues in Interpersonal Communication* (with Mark P. Orbe), *What Happy Couples Do*, *What Happy Parents Do*, and *What Happy Women Do* (all with Anna Kudak). In addition, she has been quoted and interviewed in a variety of national media outlets, including PBS, *The Chronicle of Higher Education*, *American Health*, *Cosmopolitan*, the *Early Show*, and a local CBS affiliate.

Jon C. Carr, PhD  Dr. Jon Carr is currently an Assistant Professor of Management at the Neeley School of Business, Texas Christian University. His research interests include workplace attitudes and entrepreneurial cognition and their impact on well-being and performance. In 2001, he was a NASA-ASEE Faculty Fellow, where he worked on projects related to technology transfer, remote sensing applications, and organizational development. Dr. Carr has published research on entrepreneurship, family business, and organizational behavior in numerous journals including the *Academy of Management Journal*, *Organizational Behavior and Human Decision Processes*, *Journal of Management*, *Entrepreneurship Theory & Practice*, and the *Journal of Business Research*.

Margaret A.T. Cronin, JD  Margaret Cronin obtained her Bachelor of Arts with high honors from the University of Notre Dame, Indiana and her Juris Doctor from the University of Minnesota, magna cum laude. Currently, Margaret is an attorney specializing in the representation of families of wealth, closely-held businesses, and entrepreneurs. Specifically, her practice focuses on business planning, estate and charitable planning, and cabin succession planning. Many of her clients are family enterprises,
including closely-held businesses and private charitable foundations. She works with these family enterprises at various stages of growth, from formation, partnership development, trademarks and branding to succession planning. Margaret is a qualified neutral under Rule 114 of the Minnesota General Rules of Practice for the District Courts. She is also a member of many professional organizations including the American Bar Association (Probate and Real Property, Tax Sections), the Minnesota State Bar Association (Estate Planning and Real Property Sections), the Hennepin County Bar Association and the Family Firm Institute. In addition, Margaret is presently enrolled in the Family Firm Institute’s educational program to obtain Certificates in Family Business Advising and Family Wealth Advising. She is a founding member of the Board of Directors of Women Entrepreneurs of Minnesota, a member of the Board of Advisors of the University of St. Thomas Family Business Center, and a member of the University of St. Thomas Family Business Advisors Network. She is also chair of the Minnesota ND Women Connect chapter through the University of Notre Dame Alumni Association.

Sharon M. Danes, PhD Dr. Sharon Danes is a Professor in the Family Social Science Department at the University of Minnesota. In 2004, she was the Juran Faculty Scholar in the Juran Center for Leadership in Quality in the Carlson School of Management at the University of Minnesota. She has authored numerous refereed research articles, book chapters, and outreach publications emphasizing the intersection of economic and social decision-making, including at the family/business interface of family businesses. She has received over a million dollars of research and educational grants, including a recent one from the National Science Foundation. She is one of the developers of the Sustainable Family Business Theory. Short audio-streamed PowerPoint presentations and assessments of her family business work can be accessed on the Rural Minnesota Life website: www.ruralmn.umn.edu.

Kimberly Eddleston, PhD Professor Kimberly Eddleston is an Associate Professor of Entrepreneurship and Innovation at Northeastern University, Boston, where she holds the Tarica-Edwards Research Fellowship. She received her PhD from the University of Connecticut and her Master’s Degree from Cornell University/Groupe ESSEC (IMHI). Professor Eddleston’s research focuses on family businesses and the careers of entrepreneurs and managers. She has won multiple awards for her research including the Family Owned Business Institute Research Scholar Award, Journal of Small Business Management Best Paper Award, Emerald Citation of Excellence Award, Sage Best Dissertation Award and the Cason Hall and Publishers Best Paper Award. Her research has
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appeared in journals such as the *Academy of Management Journal*, *Journal of Applied Psychology*, *Academy of Management Perspectives*, *Journal of Business Venturing*, *Entrepreneurship Theory & Practice*, *Journal of Vocational Behavior*, and *Journal of Management Studies*.

**Kenneth E. Goodpaster, PhD** Professor Kenneth Goodpaster earned his AB in Mathematics from the University of Notre Dame, Indiana and his AM and PhD in Philosophy from the University of Michigan. Professor Goodpaster taught graduate and undergraduate Philosophy at the University of Notre Dame throughout the 1970s before joining the Harvard Business School faculty in 1980. Currently, he is the David and Barbara Koch Endowed Chair in Business Ethics at the University of St. Thomas, Minnesota, where he has taught since 1989. He has published articles in a wide variety of professional journals, including the *Journal of Philosophy*, *Ethics*, *Environmental Ethics*, the *Journal of Business Ethics*, *Thought*, *Business Ethics Quarterly*, and the *Harvard Business Review*. His latest book is *Conscience and Corporate Culture*.

**Katherine Hayes** Katherine Hayes graduated from Carleton College, Minnesota in 1992 with a BA in Studio Art and is currently enrolled in the University of St. Thomas Minnesota Evening MBA program. She is a fifth-generation member of the Andersen Windows family. In 1996 Katherine’s family formed an independent family office called HRK Group Inc., and in 1997 the members of HRK Group Inc. sold their ownership of Andersen Windows. HRK is a full-service family office comprising an investment partnership, a private trust company, and a private foundation. Katherine has served as the Portfolio Manager since 1998, participating in oversight of investment managers, tracking and rebalancing the portfolio, and long-range financial and estate planning for HRK clients. Katherine also serves as the HRK Trust Company Board chair. Before joining the staff at HRK, she worked as a metalsmith and jewelry designer. Katherine has served on numerous boards including the HRK Foundation Board, the Artspace Projects Board, and the Merce Cunningham Dance Foundation Board.

**Tom Hubler** Tom Hubler began his family business consulting practice in 1980. He integrates the notion of spirit in his work with family businesses and assists family business clients with succession planning, leadership development, business planning, board development, and wealth preparation planning. In addition to consulting, Tom has served as a professional in residence at the University of St. Thomas, Minnesota and served on the advisory board for the Family Business Center at the University of St. Thomas for ten years. Tom has worked as an adjunct instructor at the
University of St. Thomas where he co-taught a class on Family Business Management for ten years. He is also a founding member and Fellow of the Family Firm Institute (FFI) in Boston. Additionally, he serves as a member of the editorial board of the *Family Business Review*, and has authored articles on success strategies for family-owned businesses and has been widely quoted in publications such as *The New York Times*, *The Wall Street Journal*, *Business Week*, *Corporate Report*, *Nation's Business, Inc.*, and the *Minneapolis Star Tribune*. Tom is a frequent guest on the *NBC Weekend Today Show* and a periodic participant on Minnesota Public Radio’s *Midmorning* and *Midday* programs. Tom also writes a bi-monthly column that appears in *Minnesota Business Magazine* and is the founder of the Minnesota Family Business of the Year Award, now in its third year of celebrating family business.

**Terri McEnaney** Terri McEnaney is the President of Bailey Nurseries, Inc., a family business started in 1905. Currently there are seven fourth-generation family members active in the business and two third-generation members act in advisory roles leading the Board of Directors. After graduating from the University of St. Thomas, Minnesota she worked for over eight years at 3M in accounting. The remainder of her career has been spent at her family’s business in management positions. She has served as President since 2001.

**William (Bill) Monson** Bill Monson is the president of iManage, a consulting practice helping executive and owner teams manage alignment in their corporate strategies, structures, systems, and execution. iManage clarifies and speeds up how corporate leaders help each other learn to reinvent their management processes to improve the performance of their organization as a whole. Bill is also a member of the Board of Directors for Family Enterprise USA. Previously, Bill was the director of the Family Business Center at the University of St. Thomas. His job was to take innovative ideas in family enterprise and translate them into practice. Before leading the Family Business Center, Bill directed the university’s Executive MBA program for 16 years. The distinctive positioning of that program was to help mid-life, experienced managers hone their capabilities to run an organization and to optimize the whole system rather than their function. He was also Associate Dean of Graduate Programs in Management at the College of St. Thomas during the start-up phase of its evening MBA program and Manager of Corporate Management Development at Medtronic.

**Allison W. Pearson, PhD** Dr. Allison Pearson is a Giles Professor of Management in the College of Business at Mississippi State University. She is also a Grisham Master Teacher and received the MSU Alumni
Association Graduate Level Teaching Award. She received her PhD in Organizational Behavior from Auburn University, Alabama. Dr. Pearson utilizes her background in organizational behavior to research team dynamics and individual differences in business organizations. Her research has been published in a variety of scholarly outlets including *Journal of Applied Psychology*, *Journal of Management*, *Decision Sciences*, *Entrepreneurship Theory & Practice*, *Journal of Organizational Behavior*, *Journal of Business Venturing*, *Journal of Business Research*, and *Family Business Review*. Her work has also been featured in *Worth Magazine* and on the NBC *Today Show*. She currently serves on the editorial board of four journals, including *Family Business Review* and *Entrepreneurship Theory & Practice*. She was selected as Entrepreneurship Research Exemplars by The Academy of Management and The Connecticut Center for Entrepreneurship & Innovation in 2009. She received the 2009 Best Reviewer award for *Entrepreneurship Theory & Practice*. She was named the Richard C. Adkerson Notable Scholar in the College of Business in 2009. In addition, she serves at the Vice-President for the Family Enterprise Research Conference (FERC), a global organization designed to bring together researchers to share research ideas to advance family firms. In 2009, Dr. Pearson was awarded the FERC Distinguished Service Award. She also serves on the MSU Entrepreneurship Center advisory board and is a founding fellow of MSU’s Center of Family Enterprise Research.

**Angela Pritchard** Angela Pritchard serves as the Business Manager in the Fleet Division of Pritchard Family Auto Stores, representing the fifth generation of her family’s owned and operated company. Upon joining her family’s tradition in the automotive industry, Angela’s personal goal was to expand a division within the company in order to diversify, and ultimately strengthen, the foundation on which the company stands. The company has always generated a steady amount of sales within the Fleet Division, and Angela was directed to capitalize on the opportunities available within their market. Since joining the family business full-time in 2007, she has assisted in landing and maintaining their largest fleet account. She has also diversified the services provided within their Fleet Division to include not only Fleet Sales, but also Fleet Management. Angela has also participated in obtaining the company’s inaugural government contract through the General Services Administration in Washington, DC to further their national government presence.

**Teresa J. Rothausen, PhD** Dr. Rothausen holds a PhD in Human Resources and Industrial Relations with specialties in staffing, training, and development and organizational behavior/organization theory from the University of Minnesota; a BA in Economics from St. Olaf College,
Sylvia Shepard  Sylvia Shepard is a fifth-generation member of the Smith family, which has owned Menasha Corporation, a Wisconsin-based manufacturing company, for 160 years. While serving on the Menasha Corporation Foundation board she was introduced to the idea of family governance. Over the past ten years Sylvia has been the driving force behind the development of family governance within the Smith family, beginning with the founding of a family council seven years ago. She is still active on the Smith family council, presently serving as its chair. Sylvia recently completed her MBA from Babson where she studied family entrepreneurship with Tim Hobberson, and in October, was awarded her certification as a family business advisor from the Family Firm Institute. Sylvia also holds a Master’s in Psychiatric Occupational Therapy from Columbia University, New York and a BA from Smith College, Massachusetts. She spent 25 years in college textbook publishing as an editor at McGraw-Hill and then in a freelance capacity. She is the executive director of the Jane and Tad Shepard Family Foundation.

Trina S. Smith, PhD  Trina Smith currently works as the research manager for the Family Business Center at the University of St. Thomas, Minnesota. She completed her PhD in Sociology at the University of Minnesota and her BA in Sociology and Psychology at the University of Nebraska. Her dissertation assessed how international non-governmental organizations work on gender and family issues. Trina and co-authors have published a chapter titled, “The rise of the child as an individual in global society,” in the book, *Youth, Globalization, and the Law*. She worked as a site leader in the Twin Cities for the University of Minnesota’s American Mosaic
Project examining neighborhood organizations and diversity issues. She has presented her research at numerous local and national conferences. She has taught sociology courses at the University of Minnesota, Hamline University, Inver Hills Community College, and St. Olaf, Minnesota and had her teaching materials published in two American Sociological Association teaching guides. Most recently, Trina worked as an ethnographer and qualitative analyst for the market research company Smart Revenue and as an enumerator in Minneapolis for the 2010 US Census. She is also an active member of Sociologists for Women in Society, the American Sociological Association, and the Midwest Sociological Society.

**Ritch L. Sorenson, PhD**

Dr. Ritch Sorenson is a Full Professor, the Opus Endowed Chair of Family Business at the University of St. Thomas, Minnesota and the Director for the Family Business Center. Before joining St. Thomas, Dr. Sorenson was the Trinity Company Professor of Management at Texas Tech University, where he was recognized for excellence in teaching, served as Area Coordinator for Management (Department Chair) and directed the Centers for Entrepreneurship and Family Business and Managerial Communication. Dr. Sorenson was an early pioneer in establishing a family business education. He continues to develop new courses and established a new undergraduate major in family business at the University of St. Thomas. Dr. Sorenson is an associate editor for *Family Business Review*, the premier journal in family business, and he publishes research in top management journals including *Family Business Review*, *Entrepreneurship Theory & Practice*, *Journal of Business Venturing*, *Group and Organization Studies*, *The Leadership Quarterly*, and *Academy of Management Executive*. In 2008 he developed a unique series of conferences at the University of St. Thomas about “family capital” in family business. In addition to his duties at the university, he is an active participant in many professional organizations including the Family Firm Institute, the United States Association for Small Business and Entrepreneurship, and the Academy of Management.

**Kathryn Stafford, PhD**

Dr. Kathryn Stafford is an Associate Professor at The Ohio State University in the Department of Consumer Sciences. She teaches graduate and undergraduate courses in management theory, family business management, and quantitative methods. She has studied economic analyses of employed wives’ use of resources, managerial decisions of home-based workers, and managerial practices of family business owners. For over a decade she has collaborated with members of the Family Business Research Group to collect the first panel data from a national sample of family business owners and their families. From the results, they have proposed the first holistic model of family firms,
obtained reliable estimates of economic impact of family firms, and have begun to distinguish between beneficial practices for family firms in the short and long run. Currently, she and her colleagues are analyzing the effects of natural disasters and disaster policy on the survival and success of family firms in a study funded by the National Science Foundation. She has published in professional journals and her research has been featured in the *Wall Street Journal*, *Time*, and *Newsweek*. 