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## Contributors

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**Reinhard Bachmann** is Professor of Strategy and Director of the Centre for Trust Research (CTR) at the University of Surrey. He has published widely on the role of trust in business contexts. His work has appeared in leading journals, including *Organization Studies*, *British Journal of Sociology*, *Cambridge Journal of Economics* and *European Societies*. He is co-editor of various books, among which is the *Handbook of Trust Research* (with Akbar Zaheer, Edward Elgar 2006), and two special issues of *Organization Studies* on trust (2001 and 2014). Also, he serves as deputy editor-in-chief of the *Journal of Trust Research*.

**Kurt T. Dirks** is the Bank of America Professor of Managerial Leadership and the Senior Associate Dean of Programs at the Olin Business School at Washington University in St. Louis. He holds a PhD from the University of Minnesota and a BS and MS from Iowa State University. His research is in the field of organizational behaviour, and focuses on issues related to leadership and teams, involving a wide range of contexts including the military, financial institutions, technology companies, sports teams, health care teams and laboratory settings. He has served on the editorial review board of premier journals in organizational behaviour, including the *Academy of Management Journal*, the *Journal of Applied Psychology*, *Organizational Behavior and Human Decision Processes*, and *Organizational Science*, and was guest editor of a special issue of the *Academy of Management Review* on relationship repair.

**Nicole Gillespie** is Senior Lecturer in Management at the University of Queensland. Her research focuses on trust development and repair in organizational contexts, the design of trustworthy organizations, and managing stakeholder trust in organizations. She also researches in the areas of leadership, teams and employee engagement. Her work appears in leading international journals including the *Academy of Management Review*, the *Journal of Management* and *Sloan Management Review* and has been featured in *The Economist* and *The Guardian*. She is co-author of *Building and Restoring Organisational Trust* (Institute of Business Ethics, 2011), co-editor of *Organizational Trust: A Cultural Perspective* (Cambridge University Press, 2010) and serves on the editorial board of the *Journal of Trust Research*.

**Timothy Gubler** is a PhD candidate in strategy at the Olin Business School, Washington University in St. Louis. His research interests lie in organizational strategy and in the micro-foundations of strategy. He is currently studying the interplay between individual and firm-level drivers of performance.

**Jared D. Harris** is Associate Professor of Business Administration at the University of Virginia's Darden School of Business and a Senior Fellow at Darden's Olsson Center for Applied Ethics. He earned his PhD at the University of Minnesota, Carlson School of Management. His research centres on the interplay between ethics and strategy, with a particular focus on the topics of corporate governance, business ethics and organizational trust. His work has been published in *Academy of Management Review*, *Organization Science*, *Journal of Business Venturing*, *Business Ethics Quarterly* and *Journal of Business Ethics*, and he is the co-editor of *Kantian Business Ethics: Critical Perspectives* (Edward Elgar, 2012). Jared serves on a number of journal editorial boards, and his work has been highlighted in *The New York Times*, *The Washington Post*, and *The New Yorker*, as well as other media outlets in the United States, Canada, Germany, India, Portugal and the UK.

**Robert Hurley**, PhD, is Professor at Fordham University and the Director of the Consortium for Trustworthy Organizations. The consortium's mission is to help increase the number of authentically trustworthy companies on a global basis through research, educating leaders, developing tools and creating a dialogue among organizations about what works to create high trust firms. His 2006 *Harvard Business Review* article is one of the magazine's most frequently ordered articles on trust and his book, *The Decision to Trust* (Jossey-Bass), was named one of the best leadership books of 2011 by *The Washington Post*. He has an MBA from the Wharton School, University of Pennsylvania and received his doctorate from Columbia University.

**Adrian A.C. Keevil** is a PhD candidate at the Darden Graduate School of Business at the University of Virginia. His research is focused on the psychological and economic factors that influence stakeholder behaviours. He is a member of the Behavioral Research group at Darden (BRAD), and the Implicit Social Cognition laboratories at the University of Virginia. His research has appeared in *Business and Professional Ethics Journal* and at various international conferences. He has twice received the Founders' Award from the Society for Business Ethics.

**Frens Kroeger** is Lecturer in Organization Studies at Surrey Business School, and Deputy Director of the Centre for Trust Research (CTR).

Frens received his PhD from Cambridge University in 2011, and his first paper in a highly ranked journal was published in the same year. His research interests revolve around the issue of trust on and across multiple levels of analysis, a topic that he approaches from a strongly conceptual, sociologically informed and broadly neo-institutionalist perspective.

**Roy J. Lewicki** is the Irving Abramowitz Professor of Business Ethics and Professor of Management and Human Resources Emeritus at the Max M. Fisher College of Business, The Ohio State University. He has a BA degree from Dartmouth College and a PhD in Social Psychology from Columbia University. He maintains research and teaching interests in the fields of negotiation, conflict management and dispute resolution, trust development, managerial leadership, organizational justice and ethical decision-making, and has published many research articles and book chapters on these topics. He is the author/editor of 35 books, including *Negotiation* (Lewicki, Barry and Saunders, McGraw-Hill/Irwin, 2005) and *Essentials of Negotiation* (Lewicki, Saunders and Barry, McGraw-Hill/Irwin, 2010), the leading academic textbooks on negotiation.

**Peter Ping Li** (PhD, 1991, George Washington University) is Professor of Chinese Business Studies at Copenhagen Business School. Before joining CBS, he was Professor of Management at California State University. His primary research focus is on re-examining the extant Western theories from the cultural and historical frames of China and East Asia, especially applying the Chinese philosophy of wisdom to the development of holistic, dynamic and duality theories. He has published over 30 articles in various academic journals and serves on the editorial boards of the *Academy of Management Discovery Journal of Management Studies*, *Journal of International Management*, *Global Strategy Journal*, *Management and Organizational Review* and *Asia Pacific Journal of Management*. He is also the founding editor-in-chief of *Journal of Trust Research*.

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**Jackson Nickerson** is the Frahm Family Professor of Organization and Strategy, Associate Dean and Director of Brookings Executive Education, and a senior non-resident scholar in Governance Studies at the Brookings Institution. He received a BSME from Worcester Polytechnic Institute and a MSME from the University of California. He also earned an MBA and a PhD at the University of California at Berkeley. His research spans organizational choice and design, leadership, inter-organizational exchanges and strategic problem formulation. His research can be found in leading journals including *Administrative Science Quarterly*, *Journal of Political Economy*, *Management Science*, *Organization Science*, *Strategic Management Journal* and *Strategic Organization*.

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**Beth Polin** is a graduating PhD candidate in the Management and Human Resources Department at the Max M. Fisher College of Business, The Ohio State University. She will continue her career with the School of Business at Eastern Kentucky University. Her research and teaching interests include conflict management, interpersonal trust development and repair, empowerment, socialization and leadership.

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**Rosalind H. Searle** is Professor of Organisational Behaviour and Psychology at the University of Coventry's Business School in the UK. She is co-founder and co-director for the Centre for Trust and Ethical Behaviour. Her research interests focus on organizational trust, and trust and HRM. Her interest in organizational level trust considers this as a distinct phenomenon and examines its antecedents and consequences, especially for employees. She has also pioneered attention on trust and HRM, looking at distinct types of processes and their enactment and is particularly interested in recruitment and selection processes, those involved in managing performance and most recently the role of HRM in trust repair. Her work has appeared in journals such as the *British Journal of Social Work*, *International Review of Industrial and Organizational Psychology* and *International Journal of Human Resource Management*.

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**Paul W.L. Vlaar** obtained his PhD at RSM Erasmus University and is currently an Associate Professor at the VU University Amsterdam. His research interests include inter-organizational cooperation and cross-disciplinary initiatives, focusing on strategic and organizational change. His research has been published in journals such as *MIS Quarterly*, *Organization Studies* and *Group & Organization Management*. In 2008, Edward Elgar published his book on *Contracts and Trust in Alliances: Creating, Appropriating and Discovering Value*. More recently, his book *Strategy at Every Corner! Inspiration for a New Breed of Strategists* was published by Synspire Publishing, challenging readers to explore what managers may learn from things such as animal behaviour, sports clubs, military operations, bottom of the pyramid markets, the creative sector, as well as drama, games and fights.

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**Akbar Zaheer** is Curtis L. Carlson Chair in Strategic Management at the Carlson School of Management at the University of Minnesota. He earned his PhD at the MIT and has been researching issues around trust for a number of years. Also, he studies networks, alliances and M&As. He has published numerous articles in top journals, including *Academy of Management Journal*, *Academy of Management Review*, *Organization Science* and *Administrative Science Quarterly*, and serves on the editorial boards of *Strategic Management Journal*, *Strategic Organization* and the *Journal of Trust Research*.