
Contributors

Morris Altman is Dean and Head of the Newcastle Business School and is Professor of Behavioural and Institutional Economics at the University of Newcastle, Australia. He is also Professor Emeritus at the University of Saskatchewan, Canada. Morris was the Head of the School of Economics and Finance and Professor at Victoria University of Wellington, New Zealand. He earned his PhD in economics from McGill University, Montreal, Canada in 1984. A former visiting scholar at Cambridge (Elected Visiting Fellow), Canterbury (Erkine Professor), Cornell, Duke, Hebrew, Stirling and Stanford Universities, he served as Editor of the *Journal of Socio-Economics* for ten years and is currently the co-founder and Associate Editor of the *Review of Behavioral Economics*. He is also past President of the Society for the Advancement of Behavioral Economics and of the Association for Social Economics. Morris has published over one hundred refereed papers and given over 150 international academic presentations on behavioural economics, x-inefficiency theory, institutional change, economics of cooperatives, economic history, methodology and empirical macroeconomics and has published eight books including: *Handbook of Contemporary Behavioral Economics*, *Behavioral Economics for Dummies*, *Economic Growth and the High Wage Economy* and *Real-World Decision Making: An Encyclopedia of Behavioral Economics*. Morris is on the International Co-operative Alliance (ICA) international committee on research as well as that for the Asian-Pacific region.

C. Leigh Anderson is the Marc Lindenberg Professor for Humanitarian Action, International Development and Global Citizenship at the University of Washington's Evans School of Public Policy and Governance, USA. Anderson's research focuses on how individual and household decision-making is affected by economic and attitudinal factors including poverty, rural isolation, agricultural livelihoods, and preferences over risk, time and social standing. Of interest is how policy and programmatic interventions can be best designed and delivered to improve the lives of the poor and food insecure.

Gerrit Antonides is an Emeritus Professor of Economics of Consumers and Households at Wageningen University, the Netherlands. He has published in the areas of behavioural economics, economic psychology and consumer behaviour. He has been an editor of the *Journal of Economic Psychology* and has authored and co-authored several textbooks on consumer behaviour and economic psychology. The behavioural aspects of consumer decision-making concerning issues of finance, household, environment and health are an important part of his current research activities.

Mie Augier is Associate Professor at the Naval Postgraduate School, USA. Her scholarly and academic research interests include strategy, organizations, innovation, interdisciplinary social science, how organizations cultivate innovation capability (including the role of strategic organizational design), the influence of culture and globalization on strategic decision-making, and the past and future of management education and business schools. Her research has been published in more than 50 articles and book chapters in outlets

such as *Organization Science*, *Industrial and Corporate Change*, *Journal of Management Inquiry*, *Management International Review*, *Organization Studies*; *Research Policy* and *California Management Review*, among others. With collaborators she has published on topics such as the history of business schools (including her 2011 book with James March, *The Roots, Rituals, and Rhetorics of Change*, Stanford University Press) and the organizational mechanisms leading to the rise (and decline) of novelty and innovation in organizations ('The flaring of intellectual outliers', 2015, *Organization Science*). Active research interests include: (1) organizational and strategic analysis of the US Marine Corps as an organization, how they have evolved and organized for innovation, and their strategic decision-making; (2) the evolution of the teaching of ethics and values within the history of business schools and management education; and (3) behavioural strategy as a field.

Siobhan Austen is Professor of Economics and Director of Women in Social and Economic Research (WiSER) at Curtin University Perth, Western Australia. She works on feminist and institutional economics, with a particular focus on the circumstances and experiences of women in labour markets.

Nathan Berg is Associate Professor of Economics at University of Otago in Dunedin, New Zealand. Berg's work appears in *Journal of Economic Behavior and Organization*, *Psychological Review*, *Social Choice and Welfare* and *Review of Behavioral Economics*. Berg was a Fulbright Scholar in 2003 and Visiting Research Scientist at the Max Planck Institute-Berlin in the 2000s. His research has been cited in the *Financial Times*, *Business Week*, Canada's *National Post*, *The Village Voice*, *The Advocate*, *Science News*, *Slate* and the *Atlantic Monthly*.

Pierre Biscaye is the Research Coordinator for the Evans School Policy Analysis and Research Group (EPAR) at the University of Washington, USA. He manages and supports research looking at issues across agricultural development, poverty reduction, financial inclusion, global health, and development policy. Pierre received a Master of Public Administration (MPA) from the University of Washington's Evans School of Public Policy and Governance. For his capstone, he developed a monitoring and evaluation system and implementation plan for a small non-profit organization supporting education projects in Sierra Leone.

Peter J. Boettke is a University Professor of Economics and Philosophy at George Mason University, a BB&T Professor for the Study of Capitalism, and the Director of the F.A. Hayek Program for Advanced Study in Philosophy, Politics, and Economics at the Mercatus Center at George Mason University, USA. He is Co-Editor-in-Chief of *The Review of Austrian Economics* and President of the Southern Economic Association.

Sacha Bourgeois-Gironde is Professor of Economics at Université Paris II and research faculty member of Institut Jean-Nicod at Ecole Normale Supérieure, France. His work lies at the interface between decision-theory and cognitive sciences. The first aim is to understand how recent developments in formal decision-theory can supply new testable psychological insights on our use (or non-use) of probabilities, indeterminacies of our beliefs and values, and long-term rational purposes in life. The second aim, using interdisciplinary approaches (computer science, neuroscience and experimental psychology), is to

probe how bounded cognitive systems can adapt to complex decisional environments and how the interaction between the two brings about the emergence of particular institutions.

Rosolino A. Candela is a PhD candidate in Economics at George Mason University and a Graduate Research Fellow in the F.A. Hayek Program for Advanced Study in Philosophy, Politics, and Economics at the Mercatus Center at George Mason University, USA. He holds a BA in History from St John's University and an MA in Economics and International Political Economy from Fordham University. Previously, he was also a visiting PhD student in the Department of Political and Social Sciences at the European University Institute and a Charles G. Koch PhD Fellow at Suffolk University, where he was also a Koch Summer Fellow at the Beacon Hill Institute.

Andrew Cronholm is an analyst with the King County Office of Performance, Strategy and Budget in Washington State, USA, where he provides policy, finance, and budgeting expertise. Andrew previously held analytical roles supporting the US Environmental Protection Agency and the City of Seattle's Department of Transportation. Originally hailing from Massachusetts, Andrew received a Bachelor of Arts in Political Science from Drew University and obtained his Master of Public Administration (MPA) and Certificate in Environmental Management from the University of Washington's Evans School of Public Policy and Governance. He currently resides in Seattle, Washington.

Giuseppe Danese is a Fellow at CEGE, the research centre of Católica Porto Business School in Porto, Portugal. He holds a PhD in Economics from Simon Fraser University. His research interests are social norms, organizations, property rights, and the psycho-physiological roots of decision-making.

Gigi Foster is an Associate Professor with the School of Economics at the University of New South Wales, Australia. She works in many literatures, including education, social influence, corruption, laboratory experiments and time use. With support from the Australian Research Council and other bodies, she published a holistic behavioural economics treatise with Cambridge University Press (*An Economic Theory of Greed, Love, Groups, and Networks*, jointly with Paul Frijters) in 2013 and has authored over 25 academic papers published in a range of outlets such as the *Journal of Public Economics*, *Quantitative Economics*, *Human Relations* and *Journal of Economic Psychology*.

Roger Frantz is Professor of Economics at San Diego State University, USA and Founding Editor of the *Journal of Behavioral Economics for Policy*. He has edited the *Handbook of Behavioral Economics* (London: Routledge, 2016). He is Editor of *Renaissance in Behavioral Economics*. He is co-editor, with Leslie Marsh, of *Minds, Models, and Milieux: Commemorating the Centennial of the Birth of Herbert Simon* and, with Robert Leeson, of *Frederick Hayek and Behavioral Economics*. He has also authored *Two Minds: Intuition and Analysis in the History of Economic Thought* and *X-Efficiency: Theory, Evidence, and Applications*. His work has been published in many journals, including the *Journal of Socio-Economics*, *Journal of Economic Psychology*, *American Economic Review*, *Papers & Proceedings*, *Economics and Philosophy*, *Public Choice*, *Journal of Post Keynesian Economics*, *Journal of Behavioral Economics* and the *Southern Economic Journal*.

Paul Frijters is a Professorial Research Fellow at the Wellbeing Program within the Centre for Economic Performance at the London School of Economics, United Kingdom and Project

Director of the LSE's World Wellbeing Panel. Paul holds a PhD in welfare and well-being in Russia from the University of Amsterdam and has a wide range of research interests, having published over 70 papers and books in fields including happiness, labour markets, health economics, behavioural economics and econometrics. Before joining the LSE, he was the Research Director of the Rumici Project, an international project into the migration from the countryside to the cities in China and Indonesia, sponsored by ministries, the World Bank, the Ford Foundation and many others, tracking 20 000 individuals for many years. In 2009 Paul was awarded the Economic Society of Australia's Young Economist Award (best economist under 40 in Australia). He regularly comments on economic issues in the national and international media, including the *New York Times* and the BBC.

Katharina Gangl is Assistant Professor at the University of Göttingen, Germany, as the Chair of Economic and Social Psychology. She received her Diploma and PhD in Economic Psychology at the University of Vienna, Austria, and was a visiting scholar at the Queensland University of Technology, Australia. Her main research areas are ethical decision-making in organizations and tax behaviour.

Herbert Gintis is External Professor at the Santa Fe Institute, Santa Fe, New Mexico, USA. His recent books include *Game Theory in Action* (with Stephen Schechter) (Princeton University Press 2016), *A Cooperative Species* (with Samuel Bowles) (Princeton University Press 2011), *The Bounds of Reason* (Princeton University Press 2009), *Game Theory Evolving* (Princeton University Press 2009), and *Moral Sentiments and Material Interests* (MIT Press 2005). His most recent book is *Individuality and Entanglement: The Moral and Material Bases of Social Life* (Princeton University 2016). His recent work on market dynamics includes: 'The stability of general equilibrium with decentralized prices' *Journal of Mathematical Economics* (with Antoine Mandel, 2016); 'Stochastic stability in the Scarf economy', *Mathematical Social Sciences* (with Antoine Mandel, 2014); and 'The dynamics of general equilibrium', *Economic Journal* (2007). His work on the unification of the behavioural sciences includes: 'Zoon politikon: the evolutionary origins of human political systems' (with Carel van Schaik and Christopher Boehm), *Current Anthropology* (2015); 'Inclusive fitness and the sociobiology of the genome', *Biology & Philosophy* (2014), 'Homo socialis: an analytical core for sociological theory' (with Dirk Helbing), *Review of Behavioral Economics* (2015); 'The biology of cultural evolution', *Quarterly Review of Biology* (2013), and 'The evolutionary roots of property rights', in Kim Sterelny et al. (eds), *Cooperation and its Evolution* (MIT Press 2013). Professor Gintis is a top reviewer of scientific books at Amazon.com and was recently cited as a gold star reviewer for *Nature*.

Michel J.J. Handgraaf received his PhD in Social Psychology from Leiden University. Since 2011 he has been an Associate Professor at the Economics of Consumers and Households Group of Wageningen University, the Netherlands. Most of his research uses (field) experimental methods and surveys, can be described as 'behavioural economics' and mainly deals with differences between what rational economic theories would predict and the psychology behind deviations from such predictions. Besides research on fairness and ethics, Handgraaf's current research focuses on decisions in the environmental domain. These decisions typically feature uncertainty, temporal trade-offs and social trade-offs.

Brandon Harrison obtained a Bachelor of Arts Criminal Justice (Honours) from Mount Royal University in Calgary, Alberta, Canada. Brandon is currently enrolled in the Faculty of Law at Thompson Rivers University in Kamloops, British Columbia, Canada. Brandon is interested in criminal law and energy law.

Barbara Hartl holds a post-doctoral position at the Institute of Organization and Global Management Education at the Johannes Kepler University, Linz, Austria. Her research interests include cooperation in social dilemma, sustainable consumption and psychology of tax behaviour. She follows a multi-method approach, including laboratory experiments, survey studies, interviews and free associations.

Astrid Hopfensitz is currently a Lecturer in Economics at the Toulouse School of Economics (TSE) in France. Her main research interest concerns the influence of emotions and psychological dimensions on economic decision-making and behaviour. In her work she employs economic experiments in combination with psychological methods of measuring emotions and character traits. Since 2012 she has also been affiliated with the Institute of Advanced Study in Toulouse (IAST).

Simon James is an Associate Professor of Economics, Department of Organisation Studies, University of Exeter Business School, United Kingdom. He has held visiting positions at six universities overseas, published many research papers and his 16 books include a four-volume edited collection of papers *Taxation: Critical Perspectives on the World Economy, 2002*, *A Dictionary of Taxation*, 2nd edition 2012, *The Economics of Taxation: Principles, Policy and Practice* (with Christopher Nobes) 16th edition 2016 and, jointly edited with Adrian Sawyer and Tamer Budak, *The Complexity of Tax Simplification: Experiences from around the World*, 2016.

Bernadette Kamleitner is Professor of Marketing at WU Vienna University of Economics and Business, Austria. She is head of the Institute for Marketing and Consumer Research at WU and President of the Austrian Forum Marketing. Her internationally published research is positioned at the cross-section of psychology, marketing and economics. Her particular research interests comprise the psychological underpinnings and consequences of experiences of ownership and financial decision-making.

Elias L. Khalil is an Associate Professor of Economics at Monash University, Australia. He received his PhD in Economics from the New School for Social Research in 1990. His research focus is building a unified theory of human action, a theory that is based on rationality, virtue and an expanded notion of the self. His papers appeared in journals such as *Economic Inquiry*, *Behavioral and Brain Sciences*, *Biology and Philosophy*, *Biological Theory*, *Theory and Decision*, *Journal of Economic Behavior and Organization*, *Cambridge Journal of Economics*, *Journal of Evolutionary Economics*, *International Negotiation*, *Theoria*, *Philosophy*, *Economic Modelling* and *Economics and Philosophy*.

Reza Kheirandish is Associate Professor of Economics at the College of Business, Clayton State University, Morrow, Georgia, USA, and is affiliated with the Center for Adaptive Behavior and Cognition, Max Planck Institute for Human Development, Berlin, Germany. He received his PhD in economics from Virginia Tech and his BSc degree in electrical engineering from Sharif University of Technology. Reza has been a (summer)

Visiting Researcher at the Max Planck Institute for Human Development in Berlin since 2014. He has served as the Director of the Center for Research in Economic Sustainability and Trends (CREST) at CSU (2010–15), the Program Co-Chair for the SABE/IAREP (2013) and the President, Vice-President, Treasurer/Secretary and Program Chair of SEINFORMS. He is the 2017 Program Chair for the SEDSI and has been a board member and webmaster of SABE since 2010.

Erich Kirchler is Professor of Economic Psychology at the University of Vienna, Faculty of Psychology, and Guest Professor at WU Vienna University of Economics and Business, Austria. He is head of the Department of Applied Psychology: Work, Education, Economy at the Faculty of Psychology and past President of the International Association of Applied Psychology (IAAP), Division 9 (Economic Psychology) and the Austrian Psychological Society. His research is positioned at the cross-section of psychology and behavioural economics. His particular research interests comprise financial decisions in the household and psychology of tax behaviour.

Doron Kliger is the Chair of the Economics Department at the University of Haifa, Israel, specializing in finance and behavioural economics. While in the US, he has been affiliated with the Wharton School, University of Pennsylvania. Kliger has published in a wide range of journals in finance, economics, insurance and probability, on topics including asset pricing, behavioural economics and finance, bond rating, decision-making, industrial organization and insurance pricing. He is a co-author of the book *Event Studies for Financial Research*, helping readers to obtain valuable hands-on experience with event study tools and to gain required technical skills for conducting their own studies.

Florian Kutzner received his doctoral degree in psychology from the University of Heidelberg. After a research stay at the Warwick Business School he is currently affiliated with the Department of Cognitive Research in Social Psychology (CRISP) at the University of Heidelberg, Germany. His research focuses on the descriptive models of decision-making and learning in the context of social stereotypes and sustainable behaviour.

David Lester has doctoral degrees from Cambridge University, United Kingdom, in social and political science and Brandeis University, USA, in psychology. He is Emeritus Professor of Psychology at Stockton University in Galloway, New Jersey, USA. He is a former President of the International Association for Suicide Prevention. He has published extensively on economic issues and suicide, including *Suicide and the Economy* (Nova Science, 1997) and 'Calculating the economic cost of suicide' (*Death Studies*, 2007, 31, 351–61).

Ambrose Leung is Associate Professor at the Department of Economics, Justice, and Policy Studies, Mount Royal University in Calgary, Alberta, Canada. Ambrose received his PhD in Economics from Carleton University in Ottawa, Ontario, Canada. His main fields of research include socioeconomics, economics of crime, economic psychology and economics education. Ambrose has also acted as a consultant for the Department of Justice Canada.

Edward McPhail is Professor of Economics at Dickinson College in Pennsylvania, USA. He has published papers in the *American Journal of Economics and Sociology*, *Challenge*, *Eastern Economic Journal*, *European Journal of Political Economy*, *History of Economics*

Review, History of Economic Ideas, Historical Journal, Journal of Economic Behavior and Organization, Review of Political Economy and others.

Björn Meder is a research scientist at the Center for Adaptive Behavior and Cognition (ABC) at the Max Planck Institute for Human Development in Berlin, Germany. His research interests include judgement and decision-making, causal inference, information search and cognitive modelling. Björn holds a PhD in psychology from the University of Göttingen, Germany.

Till Mengay was Research Assistant at the Institute for Marketing and Consumer Research, WU Vienna University of Economics and Business, Austria. Currently he is working at the Federal Ministry of Education, Department for Adult Education, Austria. His particular research interests are sustainable consumption and sharing within groups.

Luigi Mittone (PhD, Bristol) is Full Professor of Economics at the University of Trento, Italy. At the University of Trento he is Director of the Doctoral School in Social Sciences, Director of the Cognitive and Experimental Economics Laboratory and coordinator of the International Master in Economics (MEC). He is also coordinator of the research project in ‘Experimental economics and nudging’ at the Bruno Kessler Research Centre. He has published extensively on fiscal evasion, consumer behaviour, mental modelling of uncertain events, intertemporal choices, cooperation, and fiscal system dynamics with heterogeneous agents.

Shabnam Mousavi’s research revolves around making sense of the ways in which people make their decisions. She holds a PhD in economics and one in statistics from Virginia Tech, USA, serves on the Faculty of Business at the Johns Hopkins University, USA, and is a researcher at the Max Planck Institute for Human Development, Berlin, Germany. At the moment she is writing her first book, *Fast-and-Frugal Decision Making*.

Hansjörg Neth is Lecturer in Social Psychology and Decision Sciences at the University of Konstanz, Germany and an associate member of the Max Planck Institute of Human Development, Berlin, Germany. His theoretical and experimental research focuses on the analysis of adaptive behaviour, interactive cognition and ecological rationality, as well as applied aspects of choice, and heuristic decision-making under uncertainty. He has served as acting Chair of Cognition, Emotion, and Communication at the University of Freiburg, taught cognitive and decision sciences at the University of Göttingen, and was Research Assistant Professor in Cognitive Science at the Rensselaer Polytechnic Institute. He holds a PhD in psychology from Cardiff University, UK.

Andreas Ortmann is Professor of Experimental and Behavioural Economics in the School of Economics at the UNSW Australia Business School, Sydney, Australia. He was formerly Professor at CERGE-EI, Prague, Czech Republic, and Researcher at the Center for Adaptive Behavior and Cognition.

Mark Pingle has been a member of the University of Nevada, Reno Department of Economics, USA, since 1990. He was appointed Conjoint Professor of Economics to the Department of Economics, University of Newcastle in 2016. He received his PhD in Economics in 1988 from University of Southern California. Professor Pingle has

published in the areas of behavioural economics, experimental economics and macroeconomics. He is Book Editor for the *Journal of Behavioral and Experimental Economics*, Associate Editor for the *Review of Behavioral Economics* and is a past President of the Society for the Advancement of Behavioral Economics.

Owen Powell is an Assistant Professor in the Department of Economics at the University of Vienna, Austria. He holds a PhD in economics from the University of Tilburg. His research interests include experimental finance, growth and growth accounting, and computational economics. His work has been published in the *Journal of Econometrics*, the *Review of Finance* and the *Journal of Behavioral and Experimental Finance*.

Odelia Rosin is a health economist. She holds a PhD in economics from Bar-Ilan University, Israel. Her doctoral dissertation dealt with obesity, its behavioral economic aspects and related public policy. Her research interests are health economics, behavioral economics, nutrition and public health. Odelia is a Lecturer in the College of Management – Academic Studies (COMAS) in Israel. She also serves as the academic head of one of COMAS's campuses.

Tobias F. Rötheli is Professor of Macroeconomics at the Department of Economics of the University of Erfurt in Germany. He holds a doctorate and a *Venia Legendi* in Economics from the University of Bern. His research focuses on behavioural models of expectations. Much of this work is built on the concept of pattern recognition and combines experimental methods and applied econometrics. A further area of research is the modelling of boundedly rational agents and their role in financial boom–bust dynamics. Finally, in historical studies Rötheli investigates the coevolution of quantitative methods in academic economics and in business practice.

Nazmi Sari is Professor in the University of Saskatchewan, Department of Economics, Canada. In addition to his primary appointment at the university, he is a faculty associate with the Canadian Center for Health Economics, University of Toronto, and an adjunct scientist at the Health Quality of Council. His research interests are economics of physical activity and smoking, quality and efficiency in hospital markets, provider reimbursements and healthcare financing reforms. He has published articles in health economics, public health, and health policy journals.

Natalia Shestakova is an Assistant Professor in the Department of Economics at the University of Vienna, Austria. She holds a PhD in Economics from the Center for Economic Research and Graduate Education – Economics Institute (CERGE-EI). Her research interests include behavioural economics, contract theory and experimental economics.

Leonidas Spiliopoulos received a BA in Economics from Yale University in 1997, an MSc from the Athens University of Economics and Business in 2003 and a PhD in Economics from the University of Sydney in 2008. He is currently a Visiting Research Fellow at the Max Planck Institute for Human Development (Center for Adaptive Rationality), Berlin, Germany, where he also served as an Alexander von Humboldt Experienced Research Fellow. He previously held a Vice-Chancellor's Postdoctoral Research Fellowship at the University of New South Wales, an Endeavour Cheung Kong Research Fellowship at the Hong Kong University of Science and Technology, and lectured at the University of

Athens. His work focuses on how economics, game theory, cognitive psychology/neuroscience and artificial intelligence can inform models of decision-making and learning.

Vlad Tarko is Assistant Professor of Economics at Dickinson College in Pennsylvania, USA. He is the author of *Elinor Ostrom: An Intellectual Biography* (Rowman & Littlefield International, 2017) and co-author with Paul Aligica of *Capitalist Alternatives: Models, Taxonomies, Scenarios* (Routledge, 2015). He has published papers in the *American Political Science Review*, *Academy of Management Papers and Proceedings*, *Comparative Economic Studies*, *Kyklos*, *Constitutional Political Economy*, *Review of Austrian Economics* and others.

Shinji Teraji is Professor of Economics, Yamaguchi University, Japan. His research is mainly concerned with a synthesis of behavioural and institutional economics. He is the author of *Evolving Norms: Cognitive Perspectives in Economics* (2016).

John F. Tomer is Emeritus Professor of Economics at Manhattan College, USA. He was born in 1942 and grew up in New Jersey. He has a PhD in Economics (1973) from Rutgers University, New Brunswick, New Jersey. He is a founder and past President of the Society for the Advancement of Behavioral Economics. His research areas are behavioural economics and human capital. He has written four books and 50 articles. His recent research integrates human capital with human development.

Jannette van Beek completed a dissertation on time orientation in relation to both eating and exercising behaviour. The main aim of this dissertation is to provide insight into the relationship between time orientation and both eating and exercising behaviour in order to better understand individuals' intertemporal decision-making in the health domain and ultimately stimulate healthy eating and exercising behaviour. Currently, Jannette works as a Lecturer at both the Economics of Consumers and Households Group and the Marketing and Consumer Behaviour Group of Wageningen University, the Netherlands.

Tobias Vogel received his doctoral degree in psychology from the University of Heidelberg. After research stays at the Universities of Louvain-la-Neuve, Belgium, Basel, Switzerland, and San Diego, USA, he is currently affiliated with the Department of Consumer and Economic Psychology at the University of Mannheim, Germany. His research focuses on the psychology of evaluative judgements, with an emphasis on the cognitive processes underlying attitude acquisition and construction. He is author of the book *Attitudes and Attitude Change* (Vogel and Wänke, 2016).

Bijou Yang has BA and MA degrees in economics from the National Taiwan University and MA and PhD degrees in economics from the University of Pennsylvania. Her dissertation was on econometric forecasting of the world economy, and she worked for Wharton Econometric Forecasting Associates (WEFA) before returning to academia. She joined Drexel University, USA, in 1987. Her research has focused on contingent employment, e-commerce and the behavioural economic approach to suicide and criminal behaviour. She served as Treasurer of the Society for the Advancement of Behavioral Economics (SABE) from 1986 to 2010 and as President from 2006 to 2008. She has published two books and some 190 scholarly articles and notes. Her research has appeared in *Applied Economics* and the *Journal of Socio-Economics*, most recently 'Personality traits and economic activity' in *Applied Economics*, 2016, **48**, 653–57.

