Index

Abbott, T. 9, 75, 76, 87–8, 89, 92, 96
abolitionism 296–7
absence of role privileges 201
academic journals 4–5
accountability 115–16
actor–network theory 273, 281–7, 295
actors 243, 244, 250–53, 257–9
Adams, G.B. 219
Adorno, T.W. 2–3
advocacy role 169–70
aesthetic adornment 80–81, 82
Big Society as 91–2, 93
aesthetic validity 202
affective qualities 116–17
affirmation 2
African orphan children 182, 183
afternoon care programmes 246
group 273–3, 280–81, 282, 288, 297
distributed 272, 286–7, 295
Alcock, P. 86
Alexander, J. 216
Alvesson, M. 5
Alvord, S.H. 220
Anderson, A.R. 108
Andersson, F.O. 106, 107
Andrews, K. 89, 90
Annual Small Business Surveys (ASBS) 24, 27, 29–32, 35
Anthropocene context 12–13, 264–93
Aquinas, T. 88
Aral Sea 283, 284
area-based deprivation 23
Aristotle 218
arts and culture nonprofits 44, 51–4, 59, 60
association of commercial activity 51–3
Arzu 202
associations 282
associative democracy 218
associative entrepreneurship 218
asymmetrical power relations 173
austerity 167
Austin, J. 213
Austin, J.L. 140–41
Australia 9, 75, 76, 87–97, 212
Australian Charities and Not-for-profit Commission 89, 90
Australian Labor Party (ALP) 89
authority 197–8
Baiocchi, G. 221
Bangladesh Rural Advancement Committee (later BRAC) 193, 194, 200, 202, 220
Barthes, R. 10, 104, 105, 109, 120, 122, 127
battery cages for egg-laying hens 297
becoming 274
becoming-socialentrepreneurship 12–13, 264–5, 267, 275–6, 290, 298
as practice 276–87
Beit Issie Shapiro 12, 240–41, 244–59, 294–5, 295–6, 297, 298
enclave 249–56
Belloc, H. 88
Ben and Jerry’s 106
benevolence repertoire 112–14, 116–17, 118–20
Bennett, J. 297
Berglund, K. 138, 173
Bertotti, M. 219
Big Society 9, 75–99
Australia 9, 75, 76, 87–97
UK 9, 75, 83–7, 90–97
Big Society Bank 86
Blair, T. 85
Blond, P. 76, 84–5, 88, 96
bodily acts/experiences 142–3, 153
Boltanski, L. 137–8
books 3–6
Bottici, C. 77, 79, 83
bottom line 239
Bourdieu, P. 240, 241, 242, 243
Box, R.C. 219
BRAC (formerly Bangladesh Rural
Advancement Committee) 193,
194, 200, 202, 220
Bradach, J.L. 41–2, 44, 215
Braidotti, R. 274–6, 281, 288, 289
braintorming 150, 153
Brandsen, T. 160
Brown, A.D. 22
Bull, M. 217–18
Burke, E. 87–8
Bush, G.H.W. 212
Bush, G.W. 212
business practices 266, 278–81
business-type models 212–13
Butler, J. 10, 139–40, 145, 154
theory of performativity 140–44
Cabinet Office of the Third Sector
(OTS) 34
CAFENICA 195
Calás, M.B. 287, 288
calculation 175
calculative trust 166, 171–2
Calhoun, C. 197
Cameron, D. 9, 75, 84, 85, 88
Cameron, J. 296
Campbell, J. 103–4
Canada 67–8
capabilities 233–5
capitalism
compassion, the entrepreneurial self
and 186–7
market capitalism 265, 278–80
re-imagining 268–70
values of 195
Cassirer, E. 82, 103, 241, 243
Challand, B. 79
change 118
social see social change
Chell, E. 24
Cheney, G. 210
Chi, K.S. 56
children with developmental disabilities
see Beit Issie Shapiro
Children’s Trust 169
choice 260
citationality 143, 144
citizen-led participation 86, 93
civil rights 234–5
civil society 79, 87
see also third sector
Clinton, B. 212
clothing industry 276–87, 289–90, 295
cognitive validity 202
Cohen, P.S. 104
collaboration 116
public sector–social enterprise 10,
159–81, 184
collective action 216–17
politics of 269
command 119
commissioning 86
communitarian pluralist approach
217–19
community 252–3
Community Business Partnerships 89
Community Childcare Assistance 215
community economies 270, 296
community interest companies (CICs)
29, 31, 33
compacts 85–6
companies limited by guarantee
(CLGs) 28, 29, 31, 32
companies limited by share (CLSs)
29, 33
compassion 10–11, 182–8
competing discourses 213–14
compressed ethnography 146–7
Connor, S. 78
consensus 204
conservatism 84–5, 91–2
Conservative Liberal–National
colalition (Australia) 75, 76, 87–90
Conservative Party (UK) 212
Conservative–Liberal Democratic
colalition 75, 83–7, 89–97
Considine, M. 167
consumer-owned cooperatives 218, 219
contract state see governance
contracting out 56–7
contracts
government contracts and nonprofit
commercial revenue 45–6, 55,
56–7, 69
informal 170
long-term 170–71
pay for performance 86
contractualization 164
control 184
control–resistance dialectic 165–8
Cook, B. 222
Coole, D. 271–3, 288, 289
cooperatives 218, 219
Cornelius, N. 197–8
corporatism 84–5
corporeality 142–3, 153
Costa, A.L. 160
cotton 277, 280–77
seeds
as actants 281–7, 289–90, 295, 297
trajectory 281–5, 289–90
counter-identification 138
counter-narratives 161, 175
public sector–social enterprise
  collaborations 165–8
counting social enterprises 67–8
  UK official statistics 19–20, 23–34, 35–6
creative destruction 185–6
critical emancipatory perspective
  278–80
critical friend 160
  public sector–social enterprise
  collaborations 168–70, 174
critique 1–3
  as affirmation 2
  as creative act 6
  five forms of criticalness 6–7
  as practice 2
Crocker, D.A. 233–4
cultural dimension 196–7
culture–nature continuums 275, 281–7, 288, 290
Curtis, T. 164
dance analogy 159–60, 161, 167, 174–7, 184
Dart, R. 67–8
Davis, K. 176
day-care centres 245
de Saussure, F. 127, 128
debt cycles 233
decentralization 88–9
Dees, G.J. 66, 220
defamiliarization 275, 281
deliberative democracy 11, 192–3, 198–205, 230–31
capabilities and 233–5
democracy 7, 11–12, 210–29
deliberative see deliberative democracy
democratizing social enterprise 217–21
governance, social enterprise and
democratic outcomes 221–3
social enterprise, political
  participation and 12, 230–36
democratic iterations 198–9
demystification 9, 100–126
  from below 105, 110–20, 120–22
  ideological 104, 108–10, 120, 129
  rational 103, 106–8, 120
denaturalization 104, 108–10, 120, 129
denim 284
dent, M. 141
dental care 246
Department of Health 24
Department for Trade and Industry (DTI) 19, 24, 25, 26, 28, 29, 34
Derrida, J. 140, 143, 144
developmental disabilities, children
  with see Beit Issie Shapiro
devolution 88–9
Dey, P. 138, 161, 217, 220, 289
dialectic potential, myth as 100, 102, 104–5, 110–20, 120–22
dialogue
  quality of 173
  understanding-focused 201–2
differentiation 242, 253–4
direct opposition 128–9
disability, developmental see Beit Issie Shapiro
discourse
  competing discourses within social entrepreneurship 213–14
  discursive instances of social entrepreneurship mythology 129–31
  dissensus-oriented 193, 203–4
  equal rights to 201
  government and shaping 78
  principle of 199
  and subject 138–9, 143–4, 152–5
discourse ethics 11, 191–209
deliberative democracy 11, 192–3, 198–205
facilitation of the ideal speech situation 192, 199, 201–4, 205
political and communicative education 192, 199–200, 205
reflexivity 192, 199, 200–201, 205
social entrepreneurship’s values 194–8, 204–5
dissensus-oriented discourse 193, 203–4
distributed agency 272, 286–7, 295
distributism 88, 97
diverse economies 270
‘doublethink’, mythological 10, 127–33
Douglas, M. 145
Drakopoulou Dodd, S. 108
Driver, S. 218
dualisms 128–9
dues and assessments 45
Duhl, L.J. 239
early intervention 246
ecological posthumanism 274–5
economic dimension 194–6
economic framing 239
economic rights 234–5
ECOTEC 26–8, 29, 34
education
higher 44
political and communicative 192, 199–200, 205
Edwards, M. 216, 217
efficiency 115, 116
egalitarian society 219
Egypt 193
Eikenberry, A.M. 42, 110, 215–16
emanipulation 113
embrained regime of meaning 153
Emerson, J. 5, 66
emotional responses 182–3
see also compassion
employee stock ownership plan (ESOP) 277
empowerment 12, 113, 231, 233, 234
enactments 7, 10–11
compassion 10–11, 182–8
performativity of social entrepreneurship 10, 137–58
social enterprise–public sector collaboration 10, 159–81, 184
enclaves 248, 249–59, 298
engagement with the other 202–3
enlightened political socialization 199–200
enterprising repertoire 113, 116–17, 118–20
entrepreneurial self 185–7
environmental damage 220, 272
environmental pressures 42–3, 59–60
Enzewar, O. 197, 204
equal rights to discourse 201
equality 114, 119
ethical action, space of 269–70, 288
ethics 272–3, 287–90
ethnographic analysis 145–51
Eversberg, D. 259
evidence 36
symbolic role in policy making 20, 21–2, 35
exclusion 143–4
existence 10
modes of 265
external environment 42–3, 59–60
facilitation of the ideal speech situation 192, 199, 201–4, 205
FairShares Model 218
false explanation, myth as 100, 102, 103, 106–8, 120
family–professional partnerships 251–2
fashion company 276–87, 289–90, 295
Faulkner, D.O. 166
fertilizers 283
field theory 12, 239–63
social space and 240, 241–4, 255, 260
strategic action producing field change 244, 248–60, 295–6
Fishkin, J.S. 234
five forms of criticalness 6–7
Fligstein, N. 243–4
Flood, C. 77
Ford, J. 146
Foster, W. 41–2, 44, 215
Foucault, M. 7, 138, 140, 141, 185, 256
Fraser, N. 232, 234–5
freedom 117
from coercion and constraint 201
Friedman, V. 248
<table>
<thead>
<tr>
<th>Author</th>
<th>Page(s)</th>
<th>Term(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frost, S.</td>
<td>271</td>
<td>full democracy 219</td>
</tr>
<tr>
<td>functional veil 83</td>
<td></td>
<td></td>
</tr>
<tr>
<td>functionalist managerialism 278–80</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gabriel, Y.</td>
<td>5, 163</td>
<td></td>
</tr>
<tr>
<td>Gibson-Graham, J.K.</td>
<td>268–70, 288, 289, 296</td>
<td></td>
</tr>
<tr>
<td>Giddens, A.</td>
<td>21</td>
<td></td>
</tr>
<tr>
<td>global financial crisis 93</td>
<td></td>
<td></td>
</tr>
<tr>
<td>globalization 195</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Godin, S.</td>
<td>191</td>
<td></td>
</tr>
<tr>
<td>Golffman, E.</td>
<td>21</td>
<td></td>
</tr>
<tr>
<td>Goldman, E.</td>
<td>176</td>
<td></td>
</tr>
<tr>
<td>Goldstein, J.A.</td>
<td>240</td>
<td></td>
</tr>
<tr>
<td>good management 115</td>
<td></td>
<td></td>
</tr>
<tr>
<td>governance 85–6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>shift to 210–11, 211–14</td>
<td></td>
<td></td>
</tr>
<tr>
<td>social enterprise, democratic outcomes and 221–3</td>
<td></td>
<td></td>
</tr>
<tr>
<td>government contracts 45–6, 55, 56–7, 69</td>
<td></td>
<td></td>
</tr>
<tr>
<td>government grant cutbacks 40, 41–2, 43–60, 69</td>
<td></td>
<td></td>
</tr>
<tr>
<td>government policy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>social enterprise growth myth 20, 23, 25–34, 35–6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>symbolic role of evidence in policy making 20, 21–2, 35</td>
<td></td>
<td></td>
</tr>
<tr>
<td>see also Big Society</td>
<td></td>
<td></td>
</tr>
<tr>
<td>governmentality 185, 187</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grameen Bank 194, 200, 203, 220</td>
<td></td>
<td></td>
</tr>
<tr>
<td>grand narrative 161, 175, 217</td>
<td></td>
<td></td>
</tr>
<tr>
<td>public sector–social enterprise collaborations 164–5</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grant, S.</td>
<td>239–40</td>
<td></td>
</tr>
<tr>
<td>Great Society programs 41</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grenier, P.</td>
<td>217</td>
<td></td>
</tr>
<tr>
<td>growth</td>
<td></td>
<td></td>
</tr>
<tr>
<td>pro-growth discourses 272–3</td>
<td></td>
<td></td>
</tr>
<tr>
<td>of social enterprise see social enterprise growth</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Guidestar UK 32</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Guo, B.</td>
<td>42</td>
<td></td>
</tr>
<tr>
<td>Habermas, J.</td>
<td>192, 199–200, 201, 202</td>
<td></td>
</tr>
<tr>
<td>habitus 243</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hall, T.</td>
<td>88–9</td>
<td></td>
</tr>
<tr>
<td>Harding, N.</td>
<td>146</td>
<td></td>
</tr>
<tr>
<td>hardship 117</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Healy, S.</td>
<td>296</td>
<td></td>
</tr>
<tr>
<td>heroism 194, 213</td>
<td></td>
<td></td>
</tr>
<tr>
<td>mythical 118–19</td>
<td></td>
<td></td>
</tr>
<tr>
<td>heterotopia 256</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hewitt, P.</td>
<td>25</td>
<td></td>
</tr>
<tr>
<td>higher education 44</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Higherland Research and Education Center</td>
<td>220</td>
<td></td>
</tr>
<tr>
<td>Hilton, S.</td>
<td>85</td>
<td></td>
</tr>
<tr>
<td>Hjorth, D.</td>
<td>6, 214, 217, 240</td>
<td></td>
</tr>
<tr>
<td>hoarding 297</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hockerts, K.</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Hodgson, D.</td>
<td>141</td>
<td></td>
</tr>
<tr>
<td>Holocene 265, 291</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Honey Care Africa 193</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Horkheimer, M.</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>hospitals 44</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Howorth, C.</td>
<td>213–14, 219</td>
<td></td>
</tr>
<tr>
<td>human</td>
<td></td>
<td></td>
</tr>
<tr>
<td>re-imagining 273–6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>see also posthuman subjectivity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>human service nonprofits 44–5, 55–8, 59</td>
<td></td>
<td></td>
</tr>
<tr>
<td>association of commercial activity with other revenue streams 58</td>
<td></td>
<td></td>
</tr>
<tr>
<td>rise in commercial activity 55–7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>human trafficking 285</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Humphries, M.</td>
<td>239–40</td>
<td></td>
</tr>
<tr>
<td>ideal speech situation, facilitation of 192, 199, 201–4, 205</td>
<td></td>
<td></td>
</tr>
<tr>
<td>idealization 81–2, 93–5</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ideals–practice gap 137–8, 138–9</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ideological demystification 104, 108–10, 120, 129</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ideology 7, 9–10, 79</td>
<td></td>
<td></td>
</tr>
<tr>
<td>myth as 100, 102, 103–4, 108–10, 119, 120</td>
<td></td>
<td></td>
</tr>
<tr>
<td>mythological ‘doublethink’ 10, 127–33</td>
<td></td>
<td></td>
</tr>
<tr>
<td>social enterprise and the Big Society 9, 75–99</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IFF Research 27, 28–9, 30, 34</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IMF structural adjustment programmes 230</td>
<td></td>
<td></td>
</tr>
<tr>
<td>impression management 169–70</td>
<td></td>
<td></td>
</tr>
<tr>
<td>inclusive playgrounds 247</td>
<td></td>
<td></td>
</tr>
<tr>
<td>indirect opposition through reframing 129–32</td>
<td></td>
<td></td>
</tr>
<tr>
<td>individual champion 216–17</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
industrial and provident societies (IPSs) 28, 29, 33
inequality 219–20
informal contracts 170
information sharing 165, 171–2
institute for training in developmental disabilities 247, 255
institutional theory 21, 42–3, 59–60
institutionalization 249–50, 253, 254
Internal Revenue Service (IRS)
Statistics of Income (SOI) dataset 43–4
interpretative repertoires 111–20, 121
benevolence 112–14, 116–17, 118–20
enterprising 113, 116–17, 118–20
professionalism 113, 115–16, 118–20
IRS Forms 990 43–4, 45, 46
Israel 240–41, 244–59
iterability 143, 144
iterative renegotiations 204
Jaeggi, R. 3
Jasper, C. 56
Johannisson, B. 172
Journal of Enterprising Communities 5
Journal of Social Entrepreneurship 5
journals, academic 4–5
kairos 6
Kalluck, B. 160
Katz, R.A. 105
Kellner, D. 214
Kendall, J. 21
Kenya 193
Kerlin, J.A. 107
Kim, P.H. 170
kindergarten 257–8
Kingdon, J.W. 21
Kiva 203
Kluver, J.D. 42, 215–16
knowledge organization 255–6
Kock, C.E.J. 193, 201, 203–4
Kuhn, T. 70
Kurasawa, F. 200
labels 65
labour 269
Lacan, J. 140, 144
Lakoff, G. 10, 129–32, 296
language 109
demystification from below 105, 110–20, 120–21
Latour, B. 265, 273, 282, 297
Law, J. 298
Leadbeater, C. 130–31
learners 270, 271
learning to be affected 297
legitimacy 22, 115
LeRoux, K.M. 42
Levi-Strauss, C. 145
Lewin, K. 240, 241, 242, 243
Lewis, J.M. 167
library 255
life space 243
liminal space 176
little narratives 161–2, 217
local context, understanding 203
local government contracting out 56, 57
localism 89
Lombardo, P. 109
Los Angeles regeneration project 204
Lysenkoism 21
Mair, J. 6
managerialism 164, 165, 167
functionalist 278–80
Marcuse, H. 214
market capitalism 265, 278–80
market fundamentalism 85
market-led development 195
marketization 165–6, 186, 210, 211, 232
negative effects 214–15
of the nonprofit sector 110
shift to governance 211–13
and social inequality 219–20
Martell, L. 218
McAdam, D. 243–4
McCulloch, G. 94
meanings 244, 253–4, 257–9
Medicaid 55
Medicare 55
Meier, K.J. 221–2
message tags 285
meta-narratives 129
Mexico 193
<table>
<thead>
<tr>
<th>Term</th>
<th>Page(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>microcredit</td>
<td>203, 220, 232–3</td>
</tr>
<tr>
<td>micro-responsibility</td>
<td>233</td>
</tr>
<tr>
<td>Mill, J.S.</td>
<td>218</td>
</tr>
<tr>
<td>minimal (shadow) state</td>
<td>210–11, 212, 230</td>
</tr>
<tr>
<td>see also governance</td>
<td></td>
</tr>
<tr>
<td>mistrust</td>
<td>171–2, 184</td>
</tr>
<tr>
<td>modes of existence</td>
<td>265</td>
</tr>
<tr>
<td>momentary sense of self</td>
<td>152</td>
</tr>
<tr>
<td>moral validity</td>
<td>202</td>
</tr>
<tr>
<td>movement</td>
<td>175</td>
</tr>
<tr>
<td>multimodal materialist methodology</td>
<td>273</td>
</tr>
<tr>
<td>myth 9, 100–26</td>
<td></td>
</tr>
<tr>
<td>as dialectic potential</td>
<td>100, 102, 104–5, 110–20, 120–22</td>
</tr>
<tr>
<td>as false explanation</td>
<td>100, 102, 103, 106–8, 120</td>
</tr>
<tr>
<td>as ideology</td>
<td>100, 102, 103–4, 108–10, 119, 120</td>
</tr>
<tr>
<td>mapping</td>
<td>101–5</td>
</tr>
<tr>
<td>political myth and social enterprise</td>
<td>77–80</td>
</tr>
<tr>
<td>myth-busting</td>
<td>7, 8–9, 65–71</td>
</tr>
<tr>
<td>nonprofit commercial revenue</td>
<td>8, 40–64</td>
</tr>
<tr>
<td>rational demystification</td>
<td>103, 106–8, 120</td>
</tr>
<tr>
<td>social enterprise growth myth</td>
<td>8, 19–39</td>
</tr>
<tr>
<td>mythical heroism</td>
<td>118–19</td>
</tr>
<tr>
<td>mythological ‘doublethink’</td>
<td>10, 127–33</td>
</tr>
<tr>
<td>mythopoeia</td>
<td>77, 96</td>
</tr>
<tr>
<td>narrative analysis</td>
<td>10, 159–81</td>
</tr>
<tr>
<td>approach</td>
<td>161–4</td>
</tr>
<tr>
<td>counter-narratives</td>
<td>161, 165–8, 175</td>
</tr>
<tr>
<td>grand narrative</td>
<td>161, 164–5, 175, 217</td>
</tr>
<tr>
<td>little narratives</td>
<td>161–2, 163–4, 168–74, 174–7, 217</td>
</tr>
<tr>
<td>National Health Service</td>
<td>20</td>
</tr>
<tr>
<td>National Survey of Third Sector Organizations (NSTSO)</td>
<td>27, 32–4</td>
</tr>
<tr>
<td>nature-cultural continuums</td>
<td>275, 281–7, 288, 290</td>
</tr>
<tr>
<td>needs</td>
<td>246–7, 253–4</td>
</tr>
<tr>
<td>neighbourhood</td>
<td>252–3</td>
</tr>
<tr>
<td>Neighbourhood Renewal Unit</td>
<td>25</td>
</tr>
<tr>
<td>neo-institutional theory</td>
<td>243</td>
</tr>
<tr>
<td>neoliberalism</td>
<td>231, 232, 234</td>
</tr>
<tr>
<td>compassion and</td>
<td>186–7</td>
</tr>
<tr>
<td>shift to governance</td>
<td>211–13</td>
</tr>
<tr>
<td>and values of social entrepreneurship</td>
<td>194–6, 204–5</td>
</tr>
<tr>
<td>New Labour</td>
<td>21, 23, 33–4, 83–4, 85–6, 89, 94</td>
</tr>
<tr>
<td>new materialism</td>
<td>271–3, 274, 280</td>
</tr>
<tr>
<td>New Public Management</td>
<td>69, 88</td>
</tr>
<tr>
<td>‘newspeak’</td>
<td>128–9</td>
</tr>
<tr>
<td>Newton, E.</td>
<td>145</td>
</tr>
<tr>
<td>Nicholls, A.</td>
<td>194</td>
</tr>
<tr>
<td>Nickel, P.M.</td>
<td>222</td>
</tr>
<tr>
<td>Nietzsche, F.</td>
<td>140</td>
</tr>
<tr>
<td>nitrogen runoff</td>
<td>283</td>
</tr>
<tr>
<td>nomadic critical theory</td>
<td>274</td>
</tr>
<tr>
<td>non-capitalism</td>
<td>268–9, 280</td>
</tr>
<tr>
<td>non-governmental organizations</td>
<td>(NGOs) 230</td>
</tr>
<tr>
<td>nonhuman actants</td>
<td>281–7, 289–90, 295, 297</td>
</tr>
<tr>
<td>nonprofits</td>
<td></td>
</tr>
<tr>
<td>commercial revenue</td>
<td>8, 40–64, 65, 69, 107</td>
</tr>
<tr>
<td>arts and culture</td>
<td>44, 51–4, 59, 60</td>
</tr>
<tr>
<td>association of commercial activity</td>
<td>with other revenue streams</td>
</tr>
<tr>
<td></td>
<td>48–9, 54, 58</td>
</tr>
<tr>
<td>human service</td>
<td>44–5, 55–8, 59</td>
</tr>
<tr>
<td>rise in commercial activity</td>
<td>47–8, 51–3, 55–7</td>
</tr>
<tr>
<td>contributions to civil society</td>
<td>215–16</td>
</tr>
<tr>
<td>norms</td>
<td>143</td>
</tr>
<tr>
<td>North of England</td>
<td>162–74</td>
</tr>
<tr>
<td>Nussbaum, M.</td>
<td>233, 235</td>
</tr>
<tr>
<td>Oakes, L.S.</td>
<td>163</td>
</tr>
<tr>
<td>Obama, B.</td>
<td>212</td>
</tr>
<tr>
<td>official statistics</td>
<td>19–20, 23–34, 35–6</td>
</tr>
<tr>
<td>Ojha, H.</td>
<td>192, 198</td>
</tr>
<tr>
<td>Ontario, Canada</td>
<td>67–8</td>
</tr>
<tr>
<td>opposition</td>
<td>194</td>
</tr>
<tr>
<td>see also resistance</td>
<td></td>
</tr>
<tr>
<td>organic cotton production</td>
<td>284, 286–7</td>
</tr>
<tr>
<td>orphan children, African</td>
<td>182, 183</td>
</tr>
<tr>
<td>Orwell, G.</td>
<td>10, 128, 132</td>
</tr>
<tr>
<td>other, engagement with the</td>
<td>202–3</td>
</tr>
<tr>
<td>O’Toole, L.J.</td>
<td>221–2</td>
</tr>
<tr>
<td>OTS (Cabinet Office of the Third Sector)</td>
<td>34</td>
</tr>
<tr>
<td>over-arching narratives</td>
<td>79–80</td>
</tr>
</tbody>
</table>
Social entrepreneurship

Page, A. 105
panel analysis 46–7, 49–51, 52, 54, 58
Parekh, B. 197
parent–professional partnerships 251–2
Parkinson, C. 213–14, 219
Parks, R. 144
participation 7, 11–12, 218
citizen-led and the Big Society 86, 93
discourse ethics approach 11, 191–209
social entrepreneurship, democracy and 12, 230–36
partnerships 251–2, 259
Pateman, C. 218
pay for performance contracts 86
performative enactments see enactments
performativity 10, 137–58, 214
Butler’s theory of 140–44
research as performative practice 298
of social business events 152–5
Perrini, F. 6, 165, 171, 172
Pestoff, V. 160
philanthropy 86, 89
physics 242
Plan Puebla 193
Plan for Stronger Communities, A 76, 87–8
playgrounds, inclusive 247
political and communicative education 192, 199–200, 205
political rights 234–5
political socialization 199–200
politics
of collective action 269
political dimension of social entrepreneurship 197–8
of the subject 269, 271
Pollak, T.H. 107
Popper, K. 103
Porto Alegre 221
possible, the 7, 12–13
Anthropocene context 12–13, 264–93
field theory and relational framing 12, 239–63
new framings and practices of critical research 13, 294–9
postcapitalism 268–70
posthuman subjectivity 12–13, 264–5, 267, 273–6, 288, 290, 297
in practice 276–87
postmodernism 129
power 152, 197–8
asymmetrical power relations 173
‘to do’ and ‘over’ 259
practice, critique as 2
pragmatism 114
primarily social objectives 19, 25–6, 27, 28, 30, 32–3, 34
private contributions, decreasing 40, 41–2, 43–60
professional–family partnerships 251–2
professionalism repertoire 113, 115–16, 118–20
program service revenue 45
programmatic approach 6
progressive liberalism 84
progressive solidification 122
Protestant work ethic 109
public entrepreneurship 217, 240
public imagination 79
public sector
collaborations with social enterprise 10, 159–81, 184
cutbacks 41, 167
rhetoric 173
public services 169
Big Society and 86, 89, 93, 94
social enterprise growth myth 23, 33
social enterprise and the lack of 195
quality of dialogue 173
quasi-commercial structures and operations 66–7
rational demystification 103, 106–8, 120
reality tests 103, 106–8, 120
recognition 234–5
recycling 285
Red Tory: How Left and Right Have Broken Britain and How We Can Fix It 84, 85, 88
redistribution 234–5
re-enactment 143
reflexive ethnography 146, 147
reflexivity 192, 199, 200–201, 205
re-framing 10, 129–32, 296–7
Index

regulatory ideal 10, 139
Rehn, A. 21
reinvestment of surplus 19, 25–6, 27, 28, 30, 32–3, 34
relationalism 241
relationality 7, 12–13
Anthropocene context 12–13, 264–93
new framings and practices of critical research 13, 294–9
relational framing of social entrepreneurship 12, 239–63
relational view of the world 294–5
relationships 244, 250–53, 257–9
religious images 151, 154
(re)organizing 267, 287–90
repetition 143, 144, 154
replication 196–7, 232
research
(re)searching practices 266–7, 276–87
role of social research 294, 298–9
resistance 165–8, 175, 194
resource dependency theory (RDT) 8, 42, 59, 60, 107
responsibility 278, 280–81
ResPublica 84
resubjectivation 269, 271
(re)theorizing 266, 267–76
capitalism 268–70
the human 273–6
the social 271–3
reverse citation 144
rhetoric, public sector 173–4
Rich, R. 4
Ridley-Duff, R. 217–18
risk-taking 117
Rittelmeyer, H. 88
Robinson, J. 6
Rousseau, J.-J. 218
rules of the game 244, 254–6, 257–9
safe working conditions 284–5
Sako, M. 170
Salamon, L.M. 41
sales of inventory, profit from 45
Sandoval, G. 204
Santamaria, B.A. 88
Sassmannshausen, S.P. 4
scalability 196, 232
Schumpeter, J. 185
Schwartz, B. 138
scientific ideal 103
Seedco Policy Center 215
seeds see under cotton
Sekem 193
Self-Employment Women’s Association 220
self-fulfillment 117
self-interest 214
Sen, A. 233, 235
service model innovation 66–7
shadow (minimal) state 210–11, 212, 230
see also governance
sharing information 165, 171–2
show confessions 114
signified 128
signifier 127–8
Simpson, M.L. 210
Singer, P. 297
slavery 285
abolitionism 296–7
Smallbone, D. 166
Smith, M.J. 84, 91–2
social, reimagining the 271–3
social business events 139, 146–56, 184–5
ethnographic study 146–51
performativity of 152–5
social business ideas 150, 154
social change 13, 294, 295–7
discourse ethics approach to participative processes 11, 191–209
process 295–7
role of research in 294, 298–9
social enterprise
contested concept 19, 22–3
political myth and 77–80
UK DTI definition 19, 25–6, 32, 34, 35–6
social enterprise growth 65
myth of 8, 19–39, 65, 67, 77–8, 212
political construction of 25–34
shift to governance and 211–14
Social Enterprise Journal 5
social enterprise mapping working group 25
Social Enterprise Unit 25
Social entrepreneurship

defining 191, 213
support and opposition 193–4
values of 194–8, 204–5
social investment 86, 89
social justice 197–8
social life 243–4
social objectives 19, 25–6, 27, 28, 30, 32–3, 34
social problems 153–4
social rights 234–5
social space 240, 241–4, 255, 260
social welfare cuts 41, 167
socialization, political 199–200
Sørensen, E. 222
special events, revenue from 45
spiritual images 151, 154
stakeholder participation 198
state
  minimal 210–11, 212, 230
  see also governance
  voluntary 222
  withering welfare state 108–9
state-level contracting out (US) 56–7
Steyaert, C. 6, 160, 161, 176, 217, 220, 256, 289
strategic action fields 243–4
  actors and relationships 244, 250–53, 257–9
  meanings 244, 253–4, 257–9
  rules of the game 244, 254–6, 257–9
  strategic action producing field change 244, 248–60, 295–6
structural adjustment programmes 230
Stuchiner, N. 244, 245, 250–51, 254, 255, 257
stylized repetition of acts 142–3
subject, politics of the 269, 271
subjectivity
  Butler’s theory of performativity 140–44
  discourse and 138–9, 143–4, 152–5
  posthuman 12–13, 264–5, 267, 273–87, 288, 290, 297
substantialism 241
substantive democracy 219
surplus, reinvestment of 19, 25–6, 27, 28, 30, 32–3, 34
sustainability 280–87, 289–90, 295
Sweeney, F. 176
Swiss nonprofit organizations 111–20
Sydow, J. 172
Sykes, I. 248, 250, 254–5, 258
symbolic forms 241
symbolic role of evidence in policy making 20, 21–2, 35
symbolic struggles 257–8
symbolic violence 196

Tax Reform Act 1986 49
Teasdale, S. 138, 219, 220
temptation 81, 82
  Big Society and 92–3
Texas school districts 221–2
Thatcherite conservatism 84–5
third sector 79, 86–7, 159, 177
Third Way 21, 23, 83, 85
Thrift, N. 176
top-down solutions 231–2
Torfing, J. 222
trading income
  mapping social enterprise in the UK 19, 25–6, 27, 28–9, 32–3, 34
  nonprofit commercial revenue in the US 8, 40–64, 65, 69, 107
  trafficking, human 285
training
  Beit Issie Shapiro’s training institute in developmental disabilities 247, 255
  in safe working conditions 284–5
transactions 268–9
transformative practice, dance as 176
transitional spaces 256
transparency 115–16
trend analysis 46, 47–9, 51–4, 55–8
trust 10, 159–81, 184
Twersky, F. 5, 66
understanding-focused dialogue 201–2
Unilever 106
United Kingdom (UK) 213
  Big Society 9, 75, 83–7, 90–97
  public sector–social enterprise collaborations in the North of England 162–74
  shift to governance 212, 221
  social enterprise growth myth 8, 19–39, 67, 77–8, 212
United States (US) 80, 213
<table>
<thead>
<tr>
<th>Term</th>
<th>Page(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>fashion company</td>
<td>276–87, 289–90, 295</td>
</tr>
<tr>
<td>nonprofit commercial revenue</td>
<td>8, 40–64, 65, 69, 107</td>
</tr>
<tr>
<td>shift to governance</td>
<td>212, 221</td>
</tr>
<tr>
<td>Texas school districts</td>
<td>221–2</td>
</tr>
<tr>
<td>universalization, principle of</td>
<td>199</td>
</tr>
<tr>
<td>unpaid/alternatively paid labour</td>
<td>269</td>
</tr>
<tr>
<td>Urry, J.</td>
<td>298</td>
</tr>
<tr>
<td>Uzbekistan</td>
<td>283, 284</td>
</tr>
<tr>
<td>validity claims</td>
<td>202</td>
</tr>
<tr>
<td>values</td>
<td></td>
</tr>
<tr>
<td>of capitalism</td>
<td>195</td>
</tr>
<tr>
<td>of social entrepreneurship</td>
<td>194–8, 204–5</td>
</tr>
<tr>
<td>veil politics</td>
<td>76, 80–83, 96, 128–9</td>
</tr>
<tr>
<td>aesthetic adornment</td>
<td>80–81, 82, 91–2, 93</td>
</tr>
<tr>
<td>and the Big Society</td>
<td>83–95, 96</td>
</tr>
<tr>
<td>critical issues</td>
<td>82–3</td>
</tr>
<tr>
<td>idealization</td>
<td>81–2, 93–5</td>
</tr>
<tr>
<td>temptation</td>
<td>81, 82, 92–3</td>
</tr>
<tr>
<td>verbal agreements</td>
<td>170</td>
</tr>
<tr>
<td>Volkmann, C.</td>
<td>4</td>
</tr>
<tr>
<td>voluntary state</td>
<td>222</td>
</tr>
<tr>
<td>volunteering</td>
<td>87–8, 92, 93, 212</td>
</tr>
<tr>
<td>vulnerability</td>
<td>170–71</td>
</tr>
<tr>
<td>wage labour</td>
<td>269</td>
</tr>
<tr>
<td>Wallace, J.</td>
<td>197–8</td>
</tr>
<tr>
<td>Washington Consensus</td>
<td>230</td>
</tr>
<tr>
<td>water</td>
<td>283</td>
</tr>
<tr>
<td>Weber, M.</td>
<td>70</td>
</tr>
<tr>
<td>Weisbrod, B.A.</td>
<td>60</td>
</tr>
<tr>
<td>Weitzman, M.S.</td>
<td>59</td>
</tr>
<tr>
<td>welfare state</td>
<td>108–9</td>
</tr>
<tr>
<td>Welter, F.</td>
<td>166</td>
</tr>
<tr>
<td>Whitehead, S.</td>
<td>141</td>
</tr>
<tr>
<td>Wigren, C.</td>
<td>173</td>
</tr>
<tr>
<td>Willmott, H.</td>
<td>128</td>
</tr>
<tr>
<td>Wingo, A.H.</td>
<td>9, 76, 80–82, 83, 91</td>
</tr>
<tr>
<td>women’s rights movement</td>
<td></td>
</tr>
<tr>
<td>worker-owned cooperatives</td>
<td>218, 219</td>
</tr>
<tr>
<td>‘Writing Culture’ debate</td>
<td>146</td>
</tr>
<tr>
<td>Yunus, M.</td>
<td>146, 148, 150, 151, 152, 154, 155, 184, 194, 203</td>
</tr>
<tr>
<td>Ziegler, R.</td>
<td>5</td>
</tr>
</tbody>
</table>