

# Index

---

- acceptability thresholds 149–51
- addiction
  - behavioral economics 158
  - behavioral explanations 161–2
  - consumption, potentially addictive goods 163–5
  - cues 162
  - definition of 159–60
  - description of 158
  - neoclassical approach 160–61
  - non-exponential discounting 161–2
  - normative interpretation 162–3
  - perceptions of 159
  - presentism 162
  - rational model 160–61
  - reasons for 159
- addiction hopping 159
- Administrative Procedure Act 78
- age and life expectancy 110–11
- Ahlfeldt, G.M. 175
- alternative state 141
- American Society of Addiction Medicine (ASAM) 159
- Anas, A. 173
- Anderson, J.E. 176
- Araya, C. 175
- asymmetric information 82
  
- Baker, K. 233
- baseline
  - before vs. after 43–4
  - in case study 228–9
  - definition of 42
  - modeling 46–8
  - recommendations for 53–4
  - retrospective vs. prospective 44–6
  - with vs. without action 43–4
- behavioral economics 158
- benefit/cost ratio 5, 196
- benefit-cost rule (BCR) 71–2
- benefit transfer 108–9
  
- bias 203, 221
- Blomquist, G. 112
- Bosker, M. 175, 176
- Bröcker, J. 173
- brute force simulation 234–5
- budget constraints 4
- Bush, George W. 78
  
- Cameron, T.A. 112
- capital budgeting 212
- capital-market sourcing 35
- Carson, R.T. 74
- case studies, classroom
  - components 224
  - individual 229
  - nuances of benefit-cost analysis 225–9
  - regulatory impact analysis 224
  - setting 223–4
  - student's absorption, technical materials 224–5
- Centre for Industrial studies (CSIL) 87
- Chang, H. 173
- class exercise 80, 206
  - brute force simulation 234–5
  - discounting 236
  - equilibrium triangles 19–23
  - project choice 6–10
  - software-enabled simulation using Excel add-ins 235–6
- classroom *see* case studies, classroom
- Clean Air Act (CAA) 45–6
- Clean Air Act Amendments (CAAA) 45–6
- Clean Air Interstate Rule (CAIR) 49–50
- Clean Air Mercury Rule (CAMR) 49–50
- Clean Power Plan (CPP) 50–51
- Clean Water Act (CWA) 43–4
- Clinton, Bill 78

- Coase, R.H. 81  
 Coase theorem 81  
 co-benefits, use of 227–8  
 Cobb-Douglas utility function 77  
 common property resources 81  
 competitive labor market 125–7  
 Congressional Budget Office (CBO)  
 41, 47  
 Congressional Research Service (CRS)  
 64–5  
 consumer equilibrium model 12  
 contentious law 62–3  
 contingent analysis 63–4  
 core principles  
 alternative state 141  
 criticisms 141–2  
 status quo state 140–41  
 Corso, P.S. 112  
 cost(s)  
 clarification of 201  
 of hiring workers 127–30  
 of laying off workers 125–7  
 operating 93  
 of project in RDI 185  
 social 128–30  
 cost-effectiveness analysis (CEA)  
 benefit-cost analysis vs. 140  
 marginal analysis 120–22  
 cost-utility analysis (CUA) 145–6  
 cost-utility ratios (CURs) 149  
 criminal activity 60  
 criminal preferences 62  
 critical mass 122  
 cues 162
- deadweight loss 35  
 deadweight loss triangle 35  
 decision rules  
 budget constraint 4  
 marginal and non-marginal concepts  
 3–5  
 non-marginal measurements 5–6  
 policy decision types 6–12  
 DELTA base model 170–71  
 demand 30–31, 70, 72, 182  
 Department of Energy (DOE) 227  
 Department of Homeland Security  
 229  
 DeShazo, J.R. 112  
 discount cash flow method 93  
 discounting simulation 236  
 displacement 126  
 distribution effects 169  
 distributional accounting  
 in benefit-cost analysis 214–17  
 framework for 217–21  
 objectives of 208  
 public evaluation context 208–14  
 distributional weights analysis  
 description of 28–30  
 pitfalls in 32–3  
 Dréze, J. 100
- economic good 60  
 economic module 170  
 education *see* ingredients method  
 Ellickson, R. 63  
 employment, government projects  
 124  
 envelope theorem 69–70, 74  
 Europe 87  
 European Commission Guide 93  
 European Investment and Structural  
 Funds (ESI Funds) 86  
 European Regional Policy 86  
 European Union 171  
*ex ante* approach 138  
 Excel add-ins, software-enabled  
 simulation 235–6  
 exercise *see* class exercise, simulation  
 expected value 232  
 exponential discounting 161  
*ex post* approach 138  
 externalities 33–5, 81
- Farrow, S. 69  
 Feldman, O. 170  
 financial discount rate 93  
 financial sustainability analysis 217  
 flat of the curve 122  
 Forslid, R. 175  
 Franklin, Benjamin 209
- general equilibrium  
 large project 70  
 supply and demand 19–20  
 taxation with three goods  
 21–3  
 triangle 17–21  
 generalized triangle 23–5

- generalized triangle analysis  
   existence of other tax 25–6  
   non-tax distortions 26–8  
 government standards 64–6  
 Grosse, S.D. 112
- Hammitt, J.K. 109, 111, 112
- health policy  
   CEA evolution 143–6  
   evaluation 142–3  
   interventions 142–3  
   WTP measuring for 151–3  
 health state specific utility (HSSU)  
   146–8
- heterogeneity 163–5  
 Hicksian concepts 70  
 Hicksian demand 71  
 Hicksian expenditure function 76  
 hiring workers 127–30  
 Hoehn, J.P. 74  
 Hotelling's lemma 70  
 human capital formation, social value  
   of 192–4
- illegal goods or activities 61  
 imperfect competition (monopoly) 175  
 incremental cost-effectiveness ratio  
   (ICER) 149, 151  
 individual case studies 229  
 individual risk concept 137  
 information vs. uncertainty 135–6  
 infrastructures *see* research and  
   development infrastructures  
   (RDI)
- ingredients method  
   advantages of 204–5  
   case study 206  
   cost estimates 201–2  
   identifying inputs 202–3  
   implementing social intervention  
     202–3  
   pricing out inputs 203  
   spreadsheet 204
- initial equilibrium price 70  
 internal rate of return (ERR) 196  
 internalities 227  
 International Civil Aviation  
   Organization (ICAO) 52
- Johansson, P.-O. 74
- Kaldor-Hicks principle 5  
 Kaldor-Hicks Tableaus (KHTs) 208,  
   214–20  
 Kniesner, T.J. 112  
 Kriström, B. 74
- labor market  
   hiring workers, cost of 127–30  
   laying off workers, cost of 125–7  
 Land Use Transport Integration  
   (LUTI) models 174–6  
 large project 70–71  
 laying off workers 125–7  
 league tables 149–51  
 Le Chatelier's principle 73  
 log-linear utility function 77
- MacRae, D. 59  
 marginal analysis 3–4  
   cost-effectiveness 120–22  
   critical mass 122  
   flat of the curve 122  
   importance of 118–20  
   motivation 114–16  
   reasons for no value 116–18  
   three cases 120  
 marginal benefits (MB) 4  
 marginal costs (MC) 4  
 marginal utility (MU) 12  
 market efficiency  
   allocating resources 80–82  
   default presumption 79  
 market failure  
   asymmetric information 82  
   common property resources 81  
   compelling public need 82  
   externalities 81  
   government solutions 83  
   market power 81–2  
   public goods 81  
   regulatory development 79–80  
   US regulatory practices 78–9  
 market power 81–2  
 Marshallian concepts 70  
 Marshallian demand curve 71  
 Marshallian demand function 71  
 Martínez, F. 175  
 Mercenier, J. 173  
 Milan Summer School 87–8  
 Milgrom, P. 73

- Mine Safety and Health
  - Administration (MSHA) 226
- modeling baseline 46–8
- monetization 209
- Monte Carlo simulation 182, 196, 220, 233
- motivation 114–16
- Munger, Michael 80, 81
  
- Nash, C. 58, 59
- National Ambient Air Quality
  - Standards (NAAQS) 50
- net benefits 5
- net present value (ENPV) 95, 196, 232
- net social benefits 234–5
- neuroplasticity 160
- non-exponential discounting 161–2
- non-marginal measurements 5–6
- non-marginal principles
  - Kaldor-Hicks principle 5
  - Pareto improvement 4–5
- non-tax distortions 26–8
- norms 63
  
- Obama, Barack 78
- Office of Information and Regulatory
  - Affairs (OIRA) 79, 229
- Office of Management and Budget
  - (OMB) 64–5
  - finalized regulation 49–50
  - non-final regulations and related complications 50–51
  - regulatory actions 51–3
- operating costs 93
- optimal budget 8
- Organisation for Economic Co-operation and Development
  - (OECD) 108–9
- Osuna, E. 61
  
- Pareto improvement 4–5, 215
- partial vs. general equilibrium
  - evaluation
    - changing parameters 71–2
    - numerical illustration 72–4
    - overview of 69
- path dependency 71
- Pearce, D. 58
- policy decisions
  - accepting/rejecting single project 7
  - optimal budget 8
  - overview of 6–7
  - scale example with limited information 9–10
  - selecting ideal scale of project 9
  - selecting one from several projects 7–8
  - selecting one/more projects to fund from fixed budget 8–9
  - selecting optimal scale and allocation 10–12
- potentially addictive goods 163–5
- Powell, S. 233
- presentism 162
- present value 35, 70
- primary research method 107–8
- prospective analysis 44–6
- public goods 81
- Puga, D. 175, 176
  
- quasi-hyperbolic discounting 161
- Quinet, E. 173
  
- Raj, A. 173
- Ramsey rule 24
- Randall, A. 74
- rate of return 5
- rational addiction model 160–61
- Redding, S. 176
- Regional Economy Land Use and
  - Transportation (RELU-TRAN) model 173, 175
- regulatory development 79–80
- regulatory guidance 83
- regulatory impact analysis (RIA) 41, 212–13, 224
- Renewable Fuel Standard (RFS)
  - program 42
- research and development
  - infrastructures (RDI)
    - benefit-cost analysis model for 181–3
    - evaluation of 181
    - quantitative case study approach
      - cost of project 185
      - development and commercialisation, new/improved products 188–9
      - employment effect 185
      - human capital formation, social value of 192–4

- production knowledge in the form of publications 190–92
- project benefits 188
- project objectives 183, 185
- revenues of project 185, 188
- social value of patents 189–90
- socioeconomic performance 196
- spin-offs 194
- time horizon 185
- typical benefits 183, 184
- uses and advantages of 180–81
- research synthesis 108–9
- residual value 93
- restrictive assumptions 169
- retrospective analysis 44–6
- risk
  - analysis vs. benefit-cost analysis 137–8
  - uncertainty vs. 133–4
- risk assessment 96
- risk aversion 134–5
- Roberts, J. 73
- Robinson, L.A. 109, 111
- Rose, A. 69
  
- safety factor 137
- secondary markets 224
- shadow price of government funds (SPGF) 35–7
- short course
  - on analytical concepts 92–6
  - on context and cases 96–100
  - Milan Summer School 87–8
  - setting scene 88–91
- Simmonds, D. 170
- simulation
  - background of 233
  - brute force simulation 234–5
  - discounting 236
  - objectives 233
  - reasons for 232
  - software-enabled simulation using Excel add-ins 235–6
- slope equality 12
- small project 69–70
- social cost 128–30
- social cost of carbon (SCC) 210
- social discount rate 93
- software-enabled simulation, Excel add-ins 235–6
  
- Spatial General Equilibrium models (SGEM) 174–6
- stakeholder distributional analysis 30–32
- standing in benefit-cost analysis
  - avoidance of stress 61
  - contentious law 62–3
  - contingent analysis 63–4
  - criminal activity 60
  - criminal preferences 62
  - definition of 58
  - envy and status 61
  - government standards 64–6
  - illegal goods or activities 61
  - law and 59–60
  - norms 63
  - unclear law 62–3
- Stanley, J. 58
- static vs. sequential benefit-cost analysis 136–7
- statistics 233, 235
- status quo state 140–41
- Stern, N. 100
- stress 61
- supply 30–31, 70, 72, 182
  
- taxes 21–3, 25–6
- thief, criminal activity 62
- time horizon 185
- Trans-European Networks (TEN) 171, 172
- transfers 109, 219
- Transportation Infrastructure Needs Assessment (TINA) 171, 172
- transportation models
  - description of 168–9
  - drawbacks 168–9
  - economic module 170
  - general structure 169–71
  - land use issues 174–5
  - output of 171–3
  - perfect/imperfect competition 175
  - size and complexity issues 175–6
  - static and dynamic models 173–4
  - transport module 170
- transport module 170
- Trump, Donald 79
- type 1 uncertainty 134–5
- type 2 uncertainty 135

- uncertainty
  - description of 133
  - information vs. 135–6
  - risk vs. 133–4
  - type 1 134–5
  - type 2 134–5
- unclear law 62–3
- unemployment 127–30
- unimplemented rule 51
- University of Milan 87
- US Environmental Protection Agency
  - (US EPA) 41, 43, 45–53, 108, 226, 227
- US regulatory practices 78–9
- value per statistical life (VSL)
  - age and life expectancy 110–11
  - benefit transfer 108–9
  - conceptual framework 106–7
  - description 105
  - for income differences 109–10
  - primary research method 107–8
  - research synthesis 108–9
  - terminology 107
  - value per statistical life year (VSLY) 111
- Van Wincoop, E. 176
- Venables, A.J. 176
- Vickerman, R. 173
- Viscusi, W.K. 112
- wage, reservation 131
- Wegener, M. 173
- welfare economics, postulates of 17–18
- Whittington, D. 59
- willingness to accept payment (WTA) 60, 67, 212
- willingness to pay (WTP) 60, 67, 71–2, 74, 212
- Zerbe, R.O. 59, 67