
Index

- Abrahamson, E. 48
Academy of Management 288–9
actor-network theory 275–6, 285
Adams, Brooks 57
Adams, G. 48–9
Addams, Jane 251
Africa 7, 212–35, 279, *see also individual countries*
Africanization 234
agriculture 17, 124–5, 127, 131, 135, 141, 233
Al-Amoudi, I. 163
Alcoff, L. 242
Allende, Salvador 203
Alliance for Progress 202
al-Mansur, Mulai Ahmad 218
Amalgamated Clothing Workers Union 43
American Association of Collegiate Schools of Business 24, 26
American Federation of Labor 43–4
American Management Association 114
American Management Institute 103
American Society of Mechanical Engineers 41, 45
Americanization 60–61
amodernism 245, 277, 284–9
Ankersmit, Frank 2
Anteby, M. 259, 266
antenarrative theme 8, 242, 246–9
ANTI-history 152, 275–90
anti-realism 2–3
Argentina 205
Aristotle 154, 158
Army *see* military
Arrighi, Giovanni 123
Australia 171, 231
Austria 224
- Bailey, O.T. 58
Baker, D.B. 59
Banco do Brasil 205
Bank of England 231
Barnard, Chester 5, 80–81, 86, 91–9
Barros, Amon 7
Barros, João Alberto Lins de 200
Bartlett, R. 212
Bastien, François 8
- Batiz-Lazo, B. 2
Bedeian, A.G. 67
Belgium 225
Bell, D. 56
belonging 256–7, 260, 263–71
Bendix, T. 62–3
Bettin, C. 288
Beveridge, William 102
Bevin, Ernest 102
Bevir, Mark 3–4
Bhabha, Homi K. 194
Bismarck, Otto von 123, 226–7
Blackstone, William 128
Blanc, Honoré 137–8
Blanchard, Thomas 139
Blum, John Morton 60
Boddewyn, J. 59
Boisot, M.H. 162
Boje, D.M. 248–9
Boko Haram 234
Booth, Alan 6
Booth, Charles 275, 283
Boots 115
Bourdieu, Pierre 102
Bowden, B. 2
Bozeman, P. 102
Bramel, D. 68
Branco, Castelo 202
Brandeis, Louis 43
Brandes, S.D. 60
Braverman, Harry 40
Brazil 7, 192–4, 197–206, 219–20, 235
Bresser-Pereira, L.C. 202
Brewis, J. 243
Bridgman, Todd 4, 103, 105
Briefs, G.A. 64
Briggs, Asa 102
Brinkley, Alan 60
British Institute of Management 111
British interwar management movement 6, 101–17
British West Africa 213, 221, 223–4, 227–9, 232, 234
British Xylonite 106, 112–13, 115
Brown, Gordon 23
Brown, Jacob 131

- Bruce, Kyle 59, 67, 103, 116
 Buddhism 149, 151, 153–6
 bureaucracy 7, 73, 96, 125, 158–9, 161–5
 Burrell, Gibson 6, 146–52, 155–7, 164–5
 business schools 23–5, 43, 46, 72, 98, 111, 151, 201, *see also* Harvard Business School
 business studies 24, 26, 42, 85, *see also* collegiate schools of business
 Busse, R. 61–2, 72
 Butler, Joseph 19
- Cadbury, Edward 101
 Calás, M.B. 243
 Calhoun, John C. 129–30
 Camic, C. 59
 Canada 7, 158–9, 161–3, 165, 231, 266, 286
 capitalism 6, 11, 17, 22–3, 60–62, 67, 84, 87, 109, 116, 124–7, 141, 162, 164, 169, 179, 197, 202, 226, 250
 Cardoso, Fernando Henrique 204–5
 Carey, A. 67, 71
 Carlsberg 258
 Carnegie, Andrew 134, 141
 Carnegie Foundation 24
 Carnot, Lazare 126
 Catherine of Braganza 220–21
 Catholicism 212–13, 215, 217–18, 222
 CEOs 50, 80, 89, 113–14
 Challenger, R. 148
 Chamberlain, Joseph 105
 Chandler, Alfred Dupont 123, 141, 182–3
 Charles I 220
 Charles II 220–22
 Chetty, T. 180
 Child, J. 162
 Chile 203, 205
 China 7, 81–2, 149–50, 153, 156, 158–65, 225, 235
 Christianity 14, 98, 104, 193–5, 212–13, 215, 217–18
 Clark, Peter 1, 275
 Clarks 115
 classical management 11, 17, 34
 Clough, Robert 219
 Cohen, Lizbeth 60
 Cold War 171, 198, 201, 206, 282
 collegiate schools of business 80–85, *see also* business studies
 Collingwood, R.G. 280
 Collor de Mello, Fernando 203–4
 colonialism 7, 33, 127, 192–3, 195, 212, 224–34, 283, *see also* decolonialism
 communism 97, 202
 communities of practice 6, 104–5, 107–8, 112–14, 117
 Conant, James Bryant 58
 Confucianism 149
 context 3–5, 7–8, 21–2, 25, 52, 56–61, 69, 72, 88–9, 104, 108, 117, 149, 158–9, 163, 169–70, 172, 178, 180–83, 193–7, 243, 245–51, 275–90
 Cooke, B. 34, 105, 282–3
 Cooke, Morris 43, 200
 Cooper, William Hawley 59
 Copeland, Melvin T. 58
 Coraiola, Diego 8
 Cornelius, Nelarine 7
 Corrigan, L. 285–6
 counter-histories 1–2, 12–14, 28
 Crane, A. 34
 critical discourse analysis 8, 158, 242, 246–8, 252
 critical historiography 8, 242–52
 Critical Management Studies 193–4
 critical realism 163
 Cromwell, Oliver 128, 220
 crown-sponsored commerce 7, 212, 217–18
 Crozet, Claudius 129–30
 Cummings, Stephen 2, 4, 103, 105
 Curtis, C.P. 58
- Dale, Ernest 47, 50
 d’Alembert, Jean-Bapiste 126
 d’Argenson, Marquis 30
 Davis, Jefferson 131
 de Beauvoir, Simone 288
 Decker, S. 279
 decolonialism 192–206
 Deetz, S. 148, 156
 Deloitte and Touche 179
 democracy 5, 30, 40, 50, 85–99, 108–10, 116, 192–3, 198–9, 202–3, 234
 Denmark 225
 Dennison, Henry 43, 59, 72, 87, 102–3, 106
 Dent, E.B. 102
 Descartes, René 158
 Desrenaudes, Martial 20
 Dewey, John 87
 Dickson, William J. 57, 64–6, 68, 70
 Diemer, Hugo 45–6
 division of labour 4, 11–12, 16–17, 19–21, 29, 32–4

- Dodge, Granville 133
 Doherty, B. 183
 Domesday Book 215–16
 Doyle, Arthur Conan 233
 Drucker, Peter 40
 Dunlop 115
 DuPont 139–40
 Duportail, Louis 130
 Durepos, Gabie 8, 275–6
 Durkheim, Émile 57
- East India Company 81–2, 221
 Ebbinghaus, B. 60
 École Polytechnique 126, 130
 Economic Commission for Latin America 201
 Edison, Thomas 134
 Edward the Confessor 214–15
 Edward VI 217–19
 Edwards, R.E. 141
 Eisenhower, Dwight D. 201
 Elizabeth I 217–20
 Elton, Geoffrey 277–9
 Enlightenment 18, 27, 31, 34, 125–6, 130, 221
 epistemological relativism 163–5
 equilibrium 25, 92, 178
 Esch, E. 34
 ethics 4, 29–31, 56, 70, 88, 97–8, 170, 180–81, 183
 Ethington, P.J. 196
 Eurocentricity 194–5
 European Court of Human Rights 234
 existentialism 152
 extrinsic shifts 48
- Fabian, Johannes 195
 Fairclough, N. 163, 247
 fascism 67, 92, 97
 Fayol, Henri 59
 Feiss, Richard 43
 fellow-feeling 21, 31–2
 female leaders 8, 244, 246, 250–51
 feminism 8, 242–52
 Field, G. 44
 FIFA World Cup 7, 169–70, 173–4, 177, 180, 182–3
 Filene, Edward 87
 financial institutions 212–13, 221, 229–32, 234
 Flanagan, Hallie 250
 Flegel, Eduard Robert 226
 Fligstein, N. 115
 Florence, P.S. 64
 Flores, R. 198
- Flyvbjerg, B. 171, 173
 Follett, Mary Parker 5, 80, 85–91, 98–9, 102
 football clubs 173, 175, 177–82
 Foster, Bill 8, 181, 266
 Foucault, Michel 1–2, 12–14, 29, 34, 154, 194, 213, 229–31, 248, 280–82
 France 6, 17–20, 30, 124–30, 132, 137, 139, 141, 213, 216, 220–22, 225–7, 234, 259
 Franke, R.H. 66, 71
 free market 17–18, 22, 34, 91
 French, J. 62, 70
 French, M.D. 64
 French absolutism 124–9
 French Revolution 126, 130, 224
 Freud, Sigmund 57
 Friend, R. 68
 functionalism 147, 150, 152, 158, 162–3, 165, 283
 funding agents 49–51
- Gabor, A. 72
 Gabriel, Y. 267
 Gaines, Edmund 133
 Gale, E.A.M. 62
 game theory 27
 Gandhi, Mahatma 89
 Garden Cities 112
 Gay, Edwin 46
 Geddes, Eric 106
 Geesin, B. 181–2
 gender 8, 94, 243, 246, 248, 251, 283, *see also* female leaders; feminism
 General Motors 140
 General Strike 109, 117
 geopolitics 6, 158, 192–5, 206, 213, 227–30
 George, C.S. 17, 27
 Gerald, J. 283
 Germany 123, 156, 225–7, 229
 Ghana 219
 Gillespie, R. 65–6
 Gillett, Alex 7, 170, 173, 177–81
 Gilson, M. 67
 Gioia, D.A. 157
 global financial crisis 198
 globalization 157, 179, 197–8
 Goldie, Taubman 226
 Gompers, Samuel 43
 Gordon, Colin G. 60
 Gordon, R. 24–6
 Goulart, João 202
 Gournay, Jacques 17
 Gramsci, Antonio 194

- Grant, J. 243
 Grattan, R. 278
 Great Britain 6–7, 30–34, 60, 71, 80–82,
 123–9, 131–4, 136, 171, 179, 182
 interwar management movement 6,
 101–17
 as a site for conquest 213–15
 trade and ‘commercial imperialism’
 212–35
 Great Depression 58, 60–61, 63, 73, 80, 103,
 109–10, 117, 140
 Green, T.H. 57
 Green, William 44, 50
 Greenwood, Arthur 109
 Greenwood, R.G. 57
 Greenwood, W. 47
 Gribeauval, Jean-Baptiste 137
 Griffin, R. 49
 Grosfoguel, R. 193, 197
 Gubellini, C. 47
 Gutenberg, A. 47
- Hall, John 138
 Hamil, S. 175–6
 Hannah, Leslie 107, 182
 Haraway, D. 277
 Harborne, William 219
 Hardy, C. 159, 247
 Harris, H.J. 60
 Harvard Business School 46, 50, 58, 80, 151
 Harvard University 42, 45–7, 50, 56, 58,
 67–8, 72, 80, 151
 Hassard, J.S. 61, 116, 266
 Hatch, M.J. 258
 Haupt, Herman 133
 Hawkins, John 219–20
 Hawley, Ellis 60
 Hawthorne effect 5, 56, 62–3, 70, 72
 Hawthorne studies 5, 56–73, 102
 Hayek, M. 34
 Hedge, A. 64
 Helvétius, Claude Adrien 20
 Henderson, Lawrence J. 57–8, 72
 Henrietta Maria of France 221
 Henry, Patrick 127
 Henry II 217
 Henry VII 217
 Henry VIII 217–18
 Hernes, T. 258
 heterotopia 213, 229–32
 Hillman, Sidney 43
 Hilton, S.E. 200
- historic turn 1–2, 165, 193, 275
 historical knowledge 3
 historical organization studies 104–5, 276,
 282–4
 Hobbes, Thomas 19
 Homans, George 57–8, 69–70, 72
 Hoover Dam 171
 Hotchkiss, W. 43
 Howard-Grenville, J. 258
 Howell, J. 24–6
 Hudson Bay Company 222
 Hui Neng 149
 human relations 5, 40, 46–7, 49–50, 56, 59,
 61, 64, 67–8, 70, 88, 116
 human rights 230, 234
 human sciences 3, 13–14
 Hume, David 19–20, 31
 Hutcheson, Francis 20, 31–2
 Hyrkkänen, M. 3
- Illumination Studies 62, 64, 68
 Imperial Tobacco 115
 India 156, 194, 220, 224, 233, 235
 individualism 3, 86–7, 90, 92, 104, 109, 152
 industrial democracy 5, 40, 50, 87, 108, 110,
 116
 Industrial Revolution 22
 industrialization 12, 22, 29, 88, 102, 125,
 201–2, 225–6
 institutional theory 177–8
 International Association of Machinists 43
 International Institute for Industrial
 Relations 51
 International Labor Organization 51
 International Management Institute 103, 114
 International Monetary Fund 204
 International Olympic Committee 181
 intrinsic shifts 48
 invisible hand 11, 17–20, 29, 34
 Islam 216, 234
 Italy 225
 Izawa, M.R. 64, 66
- Jackson, Andrew 132
 James II 128, 222
 James I/VI 220
 Janet, Pierre 57
 Japan 149
 Jefferson, Thomas 127, 129–31, 137
 Jenkins, K. 283
 Jevons, William Stanley 25
 Jewish Welfare Board 94

- Kalela, J. 280, 285
 Kant, Immanuel 156
 Kaufman, B.E. 59
 Kaul, J.D. 71
 Keeble, S.P. 104, 107
 Keith, L. 47
 Keller, M. 58
 Keller, P. 58
 Keller, R.T. 58
 Kennedy, David M. 60
 Kennedy, John F. 202
 Keynesianism 15
 Khurana, R. 58
 Kieser, A. 244
 Kimball, Dexter 45–6
 Korea 149
 Kosciuzko, Thadeus 130
 Kubitschek, Juscelino 202
- labour unions 43–4, 50–51, 60, 116, 140, 251
 Lacan, Jacques 194
 Lafayette, Marquis de 130
 laissez-faire economics 4, 11, 15–19, 22, 29,
 32, 34, 83, 86
 Landsberger, Henry 62, 69–70
 Lansburgh, Richard 46
 Laski, Harold 89
 Latour, B. 284–6, 288
 Laura Spelman Rockefeller Memorial 50
 Lawrence, B.S. 282
 Lazar, M.M. 247–8
 leadership 91–4, 97, 104, 115–16, 126, 129,
 220, 251, *see also* female leaders
 Lee, Roswell 137–8
 Leff, Mark 60
 LEGO 258
 Leland, Henry 139
 Levitt, S.D. 63–4
 Lewis, John L. 251
 liberalism 12, 14, 30–31, 34, 59–60, 194, 197
 Linde, C. 267
 Lindsay, D.M. 104, 115
 Lipartito, K. 105
 List, J.A. 63–4
 Lloyd George, David 110, 115
 Locke, Edwin 59
 Locke, R. 25–6
 Lok, John 219
 Low, A. 151
 Lowell, Lawrence 58
 Ludwig, C. 163
 Lugard, Frederick 227–8
- Lula, Luiz Inácio 205
 Lundin, R.A. 171
 Lyons 115
 Lyotard, J.F. 154, 279
- Maclean, Mairi 6, 266
 Macleans Ltd 113
 Mahan, Dennis Hart 130
 Mahoney, K.T. 59
 Maldonado-Torres, N. 192
 Malinowski, Bronisław 57
 Mallon, Jimmy 109–10
 Malthus, Thomas 23
 management and organizational history
 146–65
 management and organizational knowledge
 192–4
 management historians 7–8, 11, 27, 39–40,
 45, 48–9, 180, 183, 284
 management learning 6, 101, 108, 115, 117
 Management Research Association 103
 Management Research Groups 6, 101–14,
 116–17
 management textbooks 4–5, 11, 15, 23,
 27–9, 39–40, 45–7, 50–51, 159
 Mandeville, Bernard 19–21
 Manhattan Project 171
 Manow, P. 60
 Manufacturers' Research Association 103
 manufacturing 6, 104–5, 125, 127, 130–31,
 133–4, 136–41, 182
 March, James 81
 Marens, Richard 6
 marginalism 25
 marketing 104, 139, 141, 256
 Marshall, Leon 46
 Marwick, Arthur 279
 Marx, Karl 126, 194
 Marx, L. 173
 Marxism 58, 123, 152, 194
 Mary I 218–19
 Maslow, Abraham 282–3
 Masterman, G. 173
 Mathewson, S.B. 67
 Mayo, Elton 5, 40, 45–50, 57–62, 65–72,
 102, 113, 116
 McClellan, George 133
 McDowell, M.L. 7, 169–70
 McIvor, A.J. 116
 McLaren, Patricia 8, 276
 McNeil, William 133
 mega-events 7, 169–70, 172–6, 182–3

- megaprojects 171–2, 174–5, 181
 McGill, A. 4
 mercantilism 229–30
 Mercer, J.N. 109
 Merriam, C.F. 106
 Messaoud, Abd el-Ouahed ben 218
 Metcalfe, Henry 140
 Mexico 124, 205
 Meyer, R. 247
 military 6, 80, 91, 93–6, 123–41, 202–3,
 213–15, 219, 221, 224–5, 227, 234–5
 Mill, James 33
 Millennium Dome 171–2
 Miller, Danny 73
 Miller, P. 173
 Mills, Albert J. 6–8, 275–6, 288
 Mills, Jean Helms 6–7
 Ministry of Munitions 105, 110, 114–16
 Miskell, Peter 275
 Misoczky, M.C. 194–5
 modernism 125, 276–82, 284, 286, 289
 modernization 7, 130, 162, 192–3, 195–200,
 206
 MOH, introduction to 1–8
 Mollan, S. 181–2
 Molloy, E. 180
 Molnar, V. 259, 266
 Monge, Gaspar 126
 Moore, W.E. 64, 69
 moral creativity 92, 94, 97–8
 morale 46–7, 59, 61, 63, 67–8, 70, 94–6
 morality 12, 16, 19–22, 25, 29–33, 80–81,
 83, 91–4, 97–9, 149
 More, Thomas 127
 Morgan, Gareth 6, 146–52, 155–7, 164–5
 Morris, P.W.G. 283
 Morrow, S. 179
 Morse, Samuel 134
 Mosson, T. 24
 Muldoon, Jeff 2, 5, 60–61, 72
 multiparadigm approach 157–8, 163–5
 Munslow, A. 244–5, 278–9, 281
 Murad III 219
 Myrick, K. 288–9

 National African Company *see* Royal Niger
 Company
 National Bank for Economic and Social
 Development 201, 204–6
 National Catholic Community Service 94
 National Travelers' Aid Association 94
 Nazism 67, 92, 97

 Nelson, R.L. 141
 neoliberalism 5, 12, 17–18, 192–3, 195, 203–5
 Netherlands 125, 134, 220–22, 235
 Neves, Tancredo 203
 New Deal 59–60, 171, 246, 250, 252
 New Jersey Bell Telephone 5, 80
 New Zealand 231
 Newton, Isaac 27, 30
 Nichols, L.T. 58
 Nigeria 213, 226–9, 234–5
 Noujain, E.G. 14
 Nyland, Chris 49, 59, 67, 116

 objective reality 2–3
 observer effect 65
 O'Connor, Ellen S. 5–6, 50, 116
 Olson, R. 66, 68
 Olympic Games 7, 169, 173–5, 180, 182–3
 organization theories 1, 7, 81, 85, 91, 159, 283
 organizational identification 8, 256–9, 263,
 269–70
 organizational memory 8, 256–7, 259–62, 269
 organizational re-membering 8, 256–71
 Orr, J.E. 267
 Owen, G. 182
 Owen, Robert 59

 Panama Canal 171
 paradigm dissolution 146, 148, 155
 paradigm incommensurability 6, 146, 148, 157
 paradigm integration 148
 paradigm pluralism 146, 148, 155
 Pareto, Vilfredo 25, 58
 Park, Mungo 225
 Parker, L.D. 59
 Parsons, H.M. 71
 Pascal, Blaise 19
 past 1–3, 8, 14, 27, 35, 48, 99, 108, 148,
 164, 196, 213, 244–5, 250–51,
 256–67, 269–70, 275–90
 Patterson, James T. 60
 pension funds 204–5
 Perkins, Frances 246, 250–51
 Petrobras 205
 Pettigrew, A.M. 182
 P-Form organizations 169–70, 182–3
 Philip II 218–19
 Philippines 224
 Phillips, N. 159, 247
 Phillipson, N. 21
 Phoenix, F. 173
 Pierson, F. 24–7, 244

- Pinochet, Augusto 203
 Pistol, Rachel 6
 Pitcher, Brian 71
 Pitre, E. 157
 Plato 20–21
 Pollard, S. 27
 Poor, Henry Varnum 123
 Portugal 81, 204, 213, 219–22, 224–5
 postcolonial theory 193–4
 postmodern historian 279–85
 postmodernism 1–2, 146, 148, 152, 154–5,
 276, 279–82, 284, 286, 289
 poststructuralism 8, 146, 148, 152, 154, 242–3
 Potter, E. 242
 poverty 22, 102, 174, 233
 power 89–91, 116, 158–9, 162, 171, 199,
 221, 230–31, 242–3, 248
 Prentice, A. 244
 procedural individualism 3
 Procter & Gamble 266
 Progressive era 5, 40, 42–6, 49, 52, 59
 project management 7, 169–83
 property rights 82
 Prussia 81, 224–5
 psycho-analysis interview 63
 Purser, R. 151
- Quadros, Jânio 202
 Quakers 101–2, 110, 114–15, 266
 Quesnay, François 17–18
 Quinn-Trank, Chris 8
- race 64, 93, 97, 192–3, 195, 197–200, 206,
 219, 231, 234, 283, 285–6
 Radcliffe-Brown, A.R. 57
 railroads 44, 50, 123–4, 127, 132–6, 140–41,
 228
 Reader, W.J. 182
 reflexivity 280–81
 Relay Assembly 62–4
 religion 14, 94, 98–9, 101–2, 104, 110,
 114–15, 149, 151, 153–6, 193–5,
 212–13, 215–18, 222, 266
 Revere, Paul 139
 rhetorical history 8, 256–70
 Ribeiro, R.A. 202
 Ricardo, David 18
 Richard I 217
 Richard III 217
 Richman, E. 47
 Rochambeau, Comte de 130
 Rockefeller 49–51, 59
- Roediger, D. 34
 Roethlisberger, Fritz 57–8, 62, 64–6, 68–70,
 72
 Rogers, Carl 59
 Roman Empire 81, 98–9, 104–5, 213–14, 216
 Romani, L. 158
 Roosevelt, Franklin D. 94, 171, 250–51
 Rose, Michael 59
 Rostow, W.W. 202
 Rousseau, Jean-Jacques 19, 21, 32
 Rowlinson, Michael 1, 152, 154, 266, 275, 283
 Rowntree, Arnold S. 110
 Rowntree, Seebohm 6, 101–17
 Rowntree lecture conference series 6, 101–3,
 105–14, 116
 Roy, R.K. 18
 Roy, W.G. 141
 Royal Africa Company 213, 221–3, 225, 230
 Royal Dutch Shell 234
 Royal Niger Company 213, 222, 225–7, 230
 Rui, M. 159
 rule of law 46, 159–62, 233
 rule-of-thumb techniques 101, 103, 116
- Said, Edward 194
 Salvation Army 94
 Samuelson, Paul A. 15–16, 29
 Sarney, José 203
 Sartre, Jean-Paul 152
 Sass, S.A. 26
 Schachter, Hindy 4–5, 48, 51
 Schlaifer, R. 71
 Schlesinger, Arthur M. 58, 60
 Schlesinger, Arthur M. Jr. 58
 Schultz, M. 258
 scientific management 4–5, 34, 39–42,
 44–52, 56, 64, 68, 88, 102, 110, 115,
 140, 200, 250
 Scott, W.R. 177
 Scranton, P. 7, 169–71
 self-governance 5, 80, 85, 91, 98–9
 self-interest 12, 15, 17–21, 25, 28–9, 31–2,
 34, 235
 self-love *see* self-interest
 Selznick, P. 261
 Sen, Amartya 213, 233
 Shales, Amity 60
 Shaw, Gareth 6
 Sheldon, Oliver 110–12
 Shepherd, C. 148
 Sheppard, H.L. 67
 Sheridan, Phillip 135

- Sherman, William 134–5
 short-termism 101, 103
 Simon, Herbert 81
 Skelcher, C. 177
 Skinner, Quentin 39
 slavery 4, 11–12, 16, 22, 33–5, 124, 128–9,
 132, 135, 142, 194, 198–9, 212–14,
 216, 218–25, 228, 232, 234, 285
 Smircich, L. 243
 Smith, Adam 4, 11–35
 Smith, Herbert 71
 Smith, J.H. 69, 71
 Smith, Robert M. 58
 Smith, S.R. 177
 SNECMA 259, 266
 Snow, C.E. 64
 social responsibility 5, 234
 Society of Merchant Venturers 219
 sociological paradigms 146–7
 Söderholm, A. 171
 Sonnenfeld, Jeff 66–7, 69, 71
 Sorokin, Pitirim 58
 South Africa 199
 Soviet Union 193
 Spain 127, 129, 204, 213, 218–20, 222, 224
 sport 7, 169–83
 Starbuck, P. 181
 state-sponsored commerce 7, 212, 217–18
 Steiger, M.B. 18
 Stein, Ludwig 89
 Steinmetz, G. 59
 Stone, L. 197
 Stone, R.C. 59
 Storey, David 182
 subject–object dualism 156
 Suddaby, R. 258–9
 Suojanen, W. 47–9
 Suzuki, Daisetsu Teitaro 149–51, 153, 155
 Sweden 224

 Taoism 149
 tariffs 98–9, 142
 Tawney, R.H. 57
 taxation 15–16, 28, 126, 214–15
 Taylor, Frederick Winslow 4–5, 17, 27,
 39–52, 56, 59, 64, 67–8, 115, 140
 Taylor, Zachary 132
 Taylor Society 42–4, 50–51, 103, 114
 Taylorism 34, 44, 59, 73, 102
 Telles, E. 198
 temporary organizations 169–70, 172–3,
 177–80, 182, 283

 Tennent, Kevin 7, 170, 173, 177–81
 textbooks 4–5, 11, 14–15, 19, 22–3, 27–9,
 34–5, 39–40, 44–52, 62, 68, 72, 130,
 159–61
 Thayer, Sylvanus 130
 Thompson, C. Bertrand 46
 Thompson, M. 113
 Thomson, A. 103
 Thornton, P.H. 177–8
 Tibbals, K. 114–15
 Tim Hortons 266
 time and motion studies 111, 138
Titanic 171
 totalitarianism 67, 92
 Toulmin, Stephen 48
 Tousard, Louis 130
 Towerson, William 219
 trade unions *see* labour unions
 transportation 6, 22, 123–4, 132, 135, 142,
 171, 174, 182
 Truman, Harry 201
 Turkey 235
 Turner, J.H. 59
 Turner, S.P. 59

 UEFA 181
 unemployment 109, 111, 117, 250–51
 unions *see* labour unions
 United African Company *see* Royal Niger
 Company
 United Kingdom *see* Great Britain
 United Nations 201, 234
 United Service Organizations 80, 92–7
 United States 5–6, 24, 32, 39, 42–3, 51, 56,
 59–61, 67, 71, 80–82, 85–6, 93, 97,
 101–2, 105, 108–9, 111, 113, 115–16,
 171, 182, 193, 195, 197–206, 224, 251
 roots of industrial corporations 123–42
 Ure, Andrew 59
 Urwick, Lyndall 59, 102–3, 106–7, 113–14
 utility maximization 25, 178

 Vale 204
 Van Dijk, T. 247
 Van Fleet, D.D. 102
 Van Maanen, J. 152
 van Merte, T.W. 27
 Vance, Stanley 47
 Vargas, Getúlio 201–2
 Vauban, Sébastien 126
 Vietnam 149
 Vijñānavāda 156

- Viteles, M.S. 59
 Voltaire 19
 volunteerism 60, 95, 151
- Wallace, William 111
 Wallas, Graham 111
 Wal-Mart 142
 Walpole, Robert 30
 Walras, Léon 25
 Walters, G. 175–6
 Wanderley, Sérgio 7
 Ward, Harry 105, 107, 113–14
 Ward, Paul W. 251
 Wardwell, W.L. 65, 69, 71
 Waring, Stephen 59
 Warner, M. 61–2, 72
 Washington, George 127–30, 137
 Washington Consensus 203
 Watertown Arsenal 43, 46
 Watt, James 22
 Weatherbee, T. 276
 Weber, Max 126, 158–9, 161–3, 165
 Weick, Karl 153–4
 West Africa 213, 221, 223–4, 227–9, 232, 234
 West Point 6, 126–7, 129–30, 132–3, 135–6,
 140
 Western Electric 56, 61, 66, 68, 71, 113
 Wharton, Joseph 5, 80–85, 98–9
 Wharton School 5, 25–6, 82–5
 Whistler, George 133
- White, Hayden 1, 282–3
 White, Leonard 46
 white elephants 169, 171
 Whitehead, Thomas North 57–8, 68
 Whiting, Richard 59
 Whyte, William Foote 57–8, 69–70
 Wickström, G. 62–3
 William of Normandy 214
 William of Orange 222
 Williams, Kristin S. 8
 Williams, Whiting 56, 59, 67, 72
 Willmott, H. 163
 Wilson, Joan Hoff 60, 103
 Wirtz, Willard 251
 Witzel, Morgen 6
 Wodak, R. 163, 247
 Wood, E.M. 125
 World Bank 206, 234
 Wrege, Charles 57, 65
 Wren, D. 27–9, 67
 Wrong, Murray 109
- Young Men's Christian Association 94
 Young Women's Christian Association 94
 Yu, Tianyuan 6–7
- Zen 6–7, 146–65
 Zickar, M.J. 59
 Zoller, Yaron 5

