Contributors

Philip Alves
Philip joined the Development through Trade programme of the South African Institute of International Affairs (SAIIA) in 2005 after completing an M.Phil. (*cum laude*) in economics and philosophy at the University of Cape Town (UCT). He has researched for the World Bank Southern Africa office while at UCT, and for various international organizations while at SAIIA. He has been published in the *South African Journal of Economics*, the *South African Journal of International Affairs*, various books and reports, and in the print media.

Mohamed Ariff
Emeritus Professor Dr Mohamed Ariff, a specialist in international economics, is currently the Executive Director of the Malaysian Institute of Economic Research (MIER). Previously he held the Chair of Analytical Economics at the University of Malaya where he had also served as the Dean of the Faculty of Economics and Administration. He was conferred emeritus professorship by the University of Malaya in August 2004.

Professor Ariff obtained his BA First Class Honours and M.Ec. from the University of Malaya. He completed his Ph.D. programme at the University of Lancaster, England, in 1970, as Commonwealth Scholar. He had a brief stint in the private sector as the Chief Economist at the United Asian Bank in 1976.

He has authored, co-authored and edited many books and monographs, in addition to publishing numerous articles in academic journals and mass media. Most of his works deal with international trade, foreign direct investments and regional economic integration. His book *The Malaysian Economy: Pacific Connections*, published by Oxford University Press, won the prestigious Tun Razak Award in 1993. In addition, he has also made some pioneering contributions to the theoretical and empirical literature in the field of Islamic Economics. Prof. Ariff is currently Vice President of East Asian Economic Association and Vice President of the International Association for Islamic Economics.
Bill Bowen
Bill Bowen joined ITS Global in 2005 as Principal Consultant. He is a former senior Australian diplomat with expertise in international environmental and economic issues.

In his most recent government position he was adviser on domestic and international environment policy in the Department of the Prime Minister and Cabinet (2002–2005). He was the Director of the Climate Change Section in the Department of Foreign Affairs and Trade (DFAT) from 1999–2001. His most recent posting with DFAT was as Counsellor Economic in Australia’s High Commission in New Zealand (1996–1999). In addition to his international trade and environment policy experience (including leading Australia’s delegation to a range of OECD trade and environment negotiations) he was the assistant to Australia’s Executive Director at the World Bank from 1984–1987.

As well as postings in Africa and Central Europe with DFAT, he was seconded to AusAID, the Export Finance and Insurance Corporation (for the development and negotiation of a cofinancing agreement between the Berne Union of Export Credit Agencies and the World Bank and Inter American Development Bank) and to the Senate Standing Committee on Finance and Government Operations (where his report on the economics and financing of Commonwealth statutory authorities informed subsequent corporatisation and privatisation policies).

He has a B.Comm. (Hons) majoring in economics from the University of Melbourne and a Master of Science (Economics) from the London School of Economics.

Peter Draper
Peter Draper joined SAIIA as a Trade Research Fellow and Project Head of the Department through Trade Programme in 2003. He previously headed the Department of Economics and Economics History at the University of Durban-Westville; the Asia and Mercosur deghs at the Department of Trade and Industry; and Economic Analysis and Research at the DTI’s International Trade and Economic Development Division. He is a member of Business Unity South Africa’s trade committee and lecturers International Business at Wits Business School. He is a board member and non-resistant senior fellow of the Brussels-based European Centre for International Political Economy; a member of the IMD-Lausanne’s Evian group including its ‘Brains Trust’; and a board member of the Botswana Institute for Development Policy Analysis. He holds a Masters in Economic from the University of Kwazulu-Natal. He is based in Pretoria.
Lawrence Edwards
Lawrence Edwards is an Associate Professor in the School of Economics, University of Cape Town. Lawrence graduated with an M.Sc. in Economics from the London School of Economics in 1998. He completed his Ph.D. in Economics at the University of Cape Town in 2003.

Lawrence’s research falls within the field of international trade with a specific focus on international trade and labour, the determinants of trade flows and economic adjustments to trade liberalization. He has published in a number of international and local journals including *World Development, Journal of International Development, South African Journal of Economics* and *Journal of Studies in Economics and Econometrics*. He has also consulted widely with the World Bank, the National Treasury, the Department of Trade and Industry and is currently a member of the South African Growth Project managed by the Centre of International Development at Harvard University.

Sebastián Herreros
Sebastián Herreros has served since 1996 at the Economic Directorate of the Chilean Ministry of Foreign Affairs, where he is currently Head of the Latin America Department. From October 2002 to December 2007 he was posted as a Counsellor at the Chilean Mission to the WTO in Geneva, with responsibility, among other areas, for the negotiations on agriculture and market access for non-agricultural products. He holds a Bachelor of Arts in Business Administration from the Catholic University of Chile (1994) and a Master of Science in Politics of the World Economy from the London School of Economics (1999). He has lectured in International Political Economy at the University of Chile’s Institute of International Studies. He is the author of ‘The Chile–Canada Free Trade Agreement’, in Steve Woolcock and Gary Sampson (eds), *Regionalism, Multilateralism, and Economic Integration: The Recent Experience* (United Nations University Press, 2003).

Gregore Pio Lopez
Greg Lopez is a Senior Research Officer at the Malaysian Institute of Economic Research (MIER). Prior to joining MIER he worked in various research positions both in the private and non-governmental sector. His areas of research are development in Malaysia and institutional economics. Greg is a member of the Federation of Manufacturers Malaysia Private Sector Task Force on FTAs. He has a Bachelors and Masters in Economics from the University of Malaya. He is currently completing a Ph.D. at the Crawford School of Economics and Government at the Australian National University in Canberra. His research concentrates on trade protection in Malaysia’s services sectors.
Mario Marconini

Mario Marconini is the President of ManattJones Marconini Global Strategies, an international strategic consultancy firm based in São Paulo, Brazil, a branch of Washington-based ManattJones Global Strategies. He is also the President of the Council of International Relations at Fecomercio, Brazil’s most prominent federation of its kind in Brazil (half a million firms represented) and of the ‘Dialogo Serviços’, a Brazilian coalition of service institutions. He was Counselor at the GATT/WTO, Geneva, for eight years, from 1988 to 1996, during the Uruguay Round of Multilateral Trade Negotiations. In 1996, benefiting from a leave of absence from the WTO, he took on the post of Deputy Secretary for International Affairs at Brazil’s Ministry of Finance where he would stay until 1998. After some time in the private sector, he came back to Brasilia as Foreign Trade Secretary in 1999, where he led much of the government’s work on trade policy, operations, negotiations and remedies. As recognition for his government service, he was awarded the Order of Rio Branco, Brazil’s highest honorary award, in the rank of Commendator.

In the 2001–2004 period, during Minister Luiz Felipe Lampreia’s mandate as Chairman of the Board of Trustees, Marconini was the Executive Director of the Brazilian Center for International Relations (CEBRI). He publishes extensively and has been a consultant to private and public interests around the world. He sits in the advisory boards of the International Air and Space Law Institute in Leiden (the Netherlands), of the European Centre for International Political Economy (ECIPE) (Brussels) and of the Center for Hemispheric Policy of the University of Miami. He is also a member of the Executive Committee of the US–Brazil Business Council and a Senior Associate at the Washington-based Center for Strategic and International Studies (CSIS). He holds an MA in economics from the Graduate Institute of International Affairs (Geneva), an M.A.L.D. in international law and diplomacy from the Fletcher School of Law and Diplomacy (Harvard and Tufts, Boston) and an MA in political science from Illinois State University.

S. Narayan

Dr Narayan completed an M.Phil. in economics at Cambridge University and a Ph.D. from IIT Delhi. He spent nearly four decades (1965 to 2004) in India’s public service, in the State and Central Governments, and in the Development administration. Most recently (2003–2004), he was Economic Adviser to the Prime Minister of India, and was responsible for implementation of economic policies over several economic Ministries including Finance, Trade & Commerce, Energy and Infrastructure.

Prior to this, in the Ministry of Finance, responsibilities included the
formulation of macroeconomic policy for the Government, including tariff and taxation policies, as well as initiatives for modernizing the capital markets. He was a member of the group of officers responsible for trade policy making in the context of WTO-related issues, including TRIPS.

Dr Narayan is currently a Visiting Senior Research Fellow at the Institute of South Asian Studies, NUS, Singapore, and an adviser to various think tanks in India, importantly the Observer Research Foundation, Delhi. He has two recent publications: Growth Opportunities in Indian States, Marshall Cavendish, Singapore (2005); Documenting Reforms: Case Studies from India (ed.), Macmillan India (2006).

**Razeen Sally**

Razeen Sally is a Director of the European Centre for International Political Economy (ECIPE), which he co-founded in 2006 together with Fredrik Erixon. He is also Senior Lecturer in International Political Economy at the London School of Economics and Political Science, where he has taught since 1993. He received his Ph.D. from the LSE in 1992, and did post-doctoral research at INSEAD in France. He is Visiting Professor at the Institut D’Etudes Politiques (Sciences Po) in Paris, and Associate Senior Fellow at the Institute of Southeast Asian Studies, Singapore. He was also Director, Trade Policy, at the Commonwealth Business Council in London in 2003. He is on the Academic Advisory Council of the Institute of Economic Affairs in London, and on the advisory board of the Cato Centre for Trade Policy Studies in Washington DC.

Razeen Sally’s research focuses on trade policy in Asia, the WTO and preferential trade agreements. He also writes on the intellectual history of political economy, especially the theory of commercial policy. He lectures and consults on trade policy for governments, business and international organizations, and comments regularly on international economic policy issues in the media.

**Ron Sandrey**

Ron is a former Specialist Economist for the New Zealand Ministry of Foreign Affairs and Trade (MFAT). His work there involved the production of trade statistics for the Ministry and researching a wide range of policy-related trade and international economic issues, mostly with a strong quantitative emphasis and often focusing on trade data consistencies and related issues. Over the last few years these have included an assessment of the GATT/WTO outcomes and the APEC process, analysis of New Zealand’s negotiating positions in numerous Free Trade Agreements (FTAs) including a lot of work with China during 2004, analysis of New Zealand’s services, manufacturing, forestry and fisheries exports, studies of
‘new generation’ trade issues, quantitative analysis of New Zealand’s trade with Australia and Asia, continued research on the competitiveness of New Zealand and the agricultural sector, and research into greenhouse emission policy and other environmental issues.

More recently Ron was appointed Senior Research Fellow of the Trade Law Center in Stellenbosch, South Africa, as well as Professor Extraordinary in Stellenbosch University’s Agricultural Economics department. He has worked extensively on South and Southern African trade-related topics in this time.