

# 1 Knowledge, innovation and space: introduction

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## 1.1 INTRODUCTION

The contemporary world economy – here referred to as a knowledge economy – is characterized by the ascendance of knowledge as a major factor of production and renewal. This evolution is accompanied by an increased mobility and liquidity of capital and associated regulatory and liberalization reforms of large dynamic international economic sectors such as finance, advanced business services and information industries. Recent technical advances and institutional innovations in transport and communications are not only reducing time distances and eroding the barrier of borders, but are also at the heart of the evolution of the world economy into a knowledge-rich global production system. We can observe the emergence of a new international division of labour, which takes shape through the formation of a global system of metropolitan and large urban regions, where each urban agglomeration offers expertise in various functions and activities and plays specific roles in the globalization process (Sassen, 2006). These cities are increasingly becoming dominating as (i) centres of political power, international trade, and the banking and financial system, (ii) centres that specialize in the creation, appropriation and dissemination of knowledge and innovations, (iii) centres where information is concentrated and transmitted through the media sector, and (iv) centres of creativity where the arts, culture and leisure activities are developed and consumed. They are today the main strategic hubs in the world economy as drivers of creativity, innovation and entrepreneurial activities, and, as a result, are the dominant engines of economic growth.

The global knowledge economy that has emerged in recent decades is not only characterized by rapidly increasing investments in education, and in particular higher education, software and R&D; it is also characterized

by other underlying fundamental structural changes (cf. Cooke et al., 2007):

1. Knowledge as an input in all kinds of production processes has become more important in terms of both quantity and quality.
2. Knowledge has become more important as a product, which is illustrated by the growth of knowledge-intensive business services and software and high technology industries.
3. Knowledge in the form of codified knowledge has become relatively more important than tacit knowledge, which is illustrated by the rapid expansion of science-based industries, such as biotechnology.<sup>1</sup>
4. Knowledge in the form of codified knowledge has become much more accessible due to the technological developments in and increased use of ICT.<sup>2</sup>

Today there is a widely spread acceptance that the displacement of old products and technologies by new ones in endogenously generated processes known as 'creative destruction' (Schumpeter, 1942) serves as the basic engine for economic growth and structural change. Innovation is the application in the market place of novel and improved products and processes. Innovation activities, which generate and diffuse new knowledge, have become major research topics in the contemporary knowledge-based economy. Innovation, which most often is the result of combinations of heterogeneous existing knowledge (Pavitt, 2005) achieved through continued interaction between firms and other organizations (Nelson, 1993) as well as between different individuals and departments within firms and organizations (Grant, 1996). This implies geographical and cultural proximity tends to play a critical role for achieving integration of diverse knowledge elements in innovation processes. The connection, interaction and cooperation between a variety of heterogeneous economic actors and sources of codified and tacit knowledge trigger creativity and, thus, allow for the development of new ideas, knowledge and technologies that could not have emerged in isolation. Several theoretical and empirical works claim that innovation depends on investments in knowledge as well as interactive learning and the circulation of ideas (Coe and Helpman, 1995; Rallet and Torre, 1999).

A significant characteristic of the current global structural transformation towards knowledge economies and knowledge societies is the changing nature of innovation processes. However, innovations are still very unevenly distributed between countries and regions, and tend to be clustered in certain locations (Feldman, 1994). Geographical space and the characteristics of locations play a decisive role in the myriad of underlying

processes that enable and support the generation, diffusion, spillover, exploitation and application of new knowledge. Of course, the innovative capacity of locations depends on the characteristics of the local economic milieu, which over time are reshaped by general evolutionary processes (Frenken and Boschma, 2007). However, the innovative capacity of locations depends also on the external knowledge inputs through innovation network links to other locations (Bunnell and Coe, 2001), since innovation processes are increasingly dependent upon the conjunction of internal and external knowledge, which requires cooperation with a variety of economic agents often located in different places.

More than ever, innovation is about solving complex problems in multi-dimensional interactive and non-linear processes (Kline and Rosenberg, 1986; Malerba, 2005) under conditions of uncertainty, which makes it necessary to integrate highly specialized and globally distributed knowledge bases (Strambach and Klement, 2012) with a unique local knowledge base. Thus, innovating firms need to acquire knowledge from a variety of sources and economic actors at different spatial scales and to combine it with unique internal knowledge and competencies, which implies that they must build up, maintain and use different types of links for interaction and knowledge transfer.

While addressing different facets of knowledge, innovation and space, the chapters that make up this edited book provide an overview of relevant topics in contemporary research concerned with global, national, regional and local knowledge and innovation dynamics.

## 1.2 THE CHANGING GLOBAL SCENE

Global markets with extensive outsourcing and ‘just-in-time’ deliveries are requiring strict timetables for on-time shipments of semi-manufactured products, components, spare parts and final goods between production and assembly centres scattered over the globe. As the ‘half-life’ of many new products in this knowledge economy becomes shorter and shorter, and the spatial distribution of supply and demand points adjusts rapidly in the system, what is transported, how it is transported, and to where and from where, are all changing. The emerging global knowledge economy is thus a distributed system with a vast array of geographically dispersed economic operations. People, knowledge, capital, goods and services are increasingly mobile and constitute, in the interactive milieu of the global economy, a large number of networks embracing scientific knowledge, technology, production, service, finance, culture and so on. Communications technologies have opened the door to systems of global

commerce and network interdependencies but faster and more reliable transportation systems are needed to support them. Investments in transportation, therefore, not only allow existing patterns of business interactions to be carried out more efficiently but also support the evolution of new and radically different patterns of commerce at the global scale.

The most critical nodes and links in the knowledge society are of course the knowledge networks through which transfer, diffusion and spillovers of knowledge take place. They are spatial networks – that is, they connect spatially diffused economic agents and localities – and consist of a set of knowledge nodes and a set of different knowledge links connecting them by means of transportation and communication and personal links. At a coarse spatial resolution, functional economic regions consisting of settlements such as towns, cities and metropolitan regions represent the knowledge nodes. These knowledge nodes are characterized by their endowments of knowledge production capacities and related activities, including knowledge infrastructures such as universities, meeting and interaction facilities, stocks of knowledge and human capital, local knowledge networks, and so on. Such knowledge nodes are often called clusters, which are geographic concentrations of firms and associated organizations that are highly networked and interdependent with each other both internally and externally. While clusters are not defined in terms of a specific geography, they are often coincident with more general urban concentrations – that is, cities and metropolitan areas.

At a finer geographical spatial scale, we have knowledge links within and between firms, research institutes and universities, and between individuals. The spatial perspective highlights the importance of spatial frictions as a factor limiting knowledge transfers and spillovers, and make it clear that excludability of knowledge is not only a result of patents, business secrets and so on, but also a consequence of limited physical accessibility and the time and money costs involved in spatial interaction (Karlsson and Nyström, 2011). In this picture of the global knowledge economy, we can identify a particular role played by intra-organization networks of multinational corporations (Almeida and Phene, 2012).

In the context of the described economic transformation, transportation and communications technologies and infrastructures interact in complex ways. A superficial view holds that communications mostly substitute for transportation, as when a conference call, a video conference or exchange of documents via the Internet takes the place of a face-to-face meeting. However, the relationship is most often complementary. Preliminary interactions via electronic media eventually lead to an international shipment or passenger trip that would not have occurred otherwise. Furthermore, transportation and communication cannot be viewed

as distinct processes. They are increasingly melded together, as in the cases of advanced logistical systems or intelligent transportation systems.

The transport and communication systems of today have evolved gradually alongside the development of trade and commerce, and the transformation of local, national and international markets. In today's globalized world, firms, cities and regions can only be competitive if the accessibility to the domestic and the international market is high enough. There exist major differences between locations as regards nodes of communication, services provided by the transport system and networking possibilities. This is problematic, since the transportation and communication systems serve as a medium for conveying information and knowledge, and for developing and introducing innovations. These systems foster economic progress and welfare, while being vehicles that facilitate relations and interactions between economic agents.

### 1.3 KNOWLEDGE AND KNOWLEDGE DYNAMICS

Knowledge exhibits very specific properties that are not shared by most other goods. Codified scientific and technological knowledge, such as published research results, patent applications, etc., have a public good character, since they are neither non-rival nor non-excludable. Thus, knowledge is available for whoever searches for it (Arrow, 1962) and can be utilized by many different users without any reduction of its utility as an input in future research. It is certain that knowledge accessibility varies among different locations. Furthermore, the transfer of knowledge within and in particular between locations is associated with costs and time delays also in a world where the use of ICT is widely diffused. Interaction processes among individuals within firms and other organizations, such as universities, are central to the generation and use of knowledge and its transformation into innovations with economic value added.

Treating knowledge as the key resource for innovation shifts the focus from the innovation itself to the process of knowledge generation, transformation and diffusion – that is, to knowledge dynamics (Crevoisier and Jeannerat, 2009), which emerge through the interactions of individuals within firms and other organizations and within networks of firms and other organizations. Location and space are the two main dimensions that shape the knowledge micro-dynamics behind innovations. Locations are not equal and their economic milieux are shaped by evolutionary economic processes (Feldman and Kogler, 2010) that involve cumulative processes (Myrdal, 1957) with concentration of economic activities in space generating location-specific advantages, not the least of these being

knowledge-driven micro-dynamics. The emergence of urbanization economies in larger urban agglomerations spurs diversity and variety, which foster cross-fertilization of knowledge and technologies.

There are, in particular, three factors that influence local knowledge dynamics in a generic way: (i) the specific knowledge base of economic agents; (ii) the competencies and capabilities of the economic agents (Dosi et al., 2008); and (iii) the context of the local economic milieu. The cumulative aspects of knowledge implies that the generation of new knowledge builds upon currently existing knowledge (Antonelli, 2005), which suggests that local knowledge dynamics are path-dependent. Thus, what an economic agent and a location have done and experienced in previous time tends to govern the type of new knowledge developed and the direction of innovation processes as well as the ability to absorb new knowledge developed elsewhere (Patel and Pavitt, 1997). Organizational routines and organizational capabilities, which are the result of localized learning processes, are essential factors that govern, coordinate and integrate knowledge exploitation and knowledge exploration (Teece, 2010) within the framework provided by existing local institutions and social capital.

However, cumulative knowledge dynamics are complemented by a combinatorial knowledge dynamics focused on the use of spatially separated knowledge bases (which are accessed by means of outsourcing) and offshoring of knowledge-intensive business service activities and R&D activities within global knowledge networks (Miozzo and Grimshaw, 2005; Guinet and De Backer, 2008). This implies that the spatial boundaries of knowledge used and generated in the innovation processes of economic agents can differ significantly according to the time distance to face-to-face contacts, knowledge and markets that are conducive to innovation (Andersson and Karlsson, 2005; McCann, 2007). Thus, different firms and different types of innovation activities require different types and levels of face-to-face interaction and will therefore choose to locate in different types of locations in relation to major metropolitan regions (Doloreaux and Shearmur, 2012), as firm-level innovation is impacted by a variety of slowly changing local cultural, institutional and economic factors (Moulaert and Sekia, 2003). Face-to-face interaction may promote innovation by increasing the possibilities of formal knowledge transfers and informal knowledge spillovers between firms and individuals (McCann and Simonen, 2007; Krugman, 1991). It achieves that by increasing (i) the mutual transparency of competitor behaviour and thereby competitor responses, (ii) the levels of co-operation between firms and individuals as well as the level of competition between firms, and (iii) the inter-firm mobility of labour, where the latter represents both a clear mechanism for knowledge spillover and capacity-building based on a recruitment strategy.

### **1.3.1 Knowledge, Innovation and Agglomeration**

It is well established that innovation exhibits strong geographical clustering in locations where specialized inputs, services and resources for innovation processes are located (Asheim and Gertler, 2005). The importance of local input factors and of local inter-firm dynamics for a firm's ability to innovate and to gain competitive advantage is well documented in the literature on innovation and regional development (Wolfe, 2009). Thus, location and spatial concentration of firms that stimulate flows of knowledge between firms and between universities and firms and interactive learning are critical aspects of firms' efforts to generate new knowledge and innovations, not least because knowledge continues to be tied to certain locations (Liu et al., 2013). Multinational firms take advantage of this by locating in those concentrations (clusters) in the world that have accumulated specific competencies and knowledge that is difficult to acquire elsewhere (Lewin et al., 2009), which gives opportunities to fully exploit the interaction between intra- and inter-firm knowledge networks (Coe et al., 2008).

The initial foundations for understanding the microeconomic dynamics behind the agglomeration of innovation activities was laid by Marshall (1920). However, the analysis of the innovation–space relationship was renewed in the early 1990s with the launching of the so-called 'new economic geography'. A basic element of this relationship concerns the geographical reach of knowledge 'spillovers'. Krugman (1991), focusing on pecuniary externalities, disregards geographical knowledge externalities. However, at the same time, the role of innovation and processes of knowledge externalities linked to the diffusion of knowledge in growth dynamics is an essential element in modern theories of endogenous growth. But a synthesis of new economic geography and endogenous growth theory brings the two perspectives together and generates a formalized analytical framework for understanding localized growth dynamics based upon innovations (Baldwin and Martin, 2004), where technological externalities are central for explaining the spatial concentration of innovative activities. Locations that benefit from substantial technological spillovers become more dynamic in terms of innovation and preferred locations for economic agents involved in innovation activities. Since these technological externalities are localized in space, those localities with even a slight technological head-start in a given technological field will accumulate knowledge in that field more rapidly than other locations. This, in turn, reduces the costs of innovation in such 'leader' localities, and thus attracts more resources for innovation and more economic agents involved in innovative activities in the pertinent technological field. The result is a cumulative

agglomeration of R&D activities and innovative activities in this technological field in such localities.

The discussion above might be interpreted as if it is the clustering of R&D and innovation activities belonging to the same industry or to closely related industries in a location that determines the intensity of knowledge externalities and knowledge dynamics in the locality. This would imply that knowledge externalities are only transmitted in localities, where there exist a certain technological proximity between economic agents – that is, that the MAR externalities dominate (Marshall, 1920; Arrow, 1962; Romer, 1986). However, there are substantial theoretical and empirical evidences pointing in the direction that it is the variety and diversity of activities in a locality – that is, the presence of many specialized clusters of activities including multiple supply chains supporting the specialized industry or industries among which knowledge can spill over – the so-called Jacobs externalities – that matter for innovation (Jacobs, 1969). Using a more dynamic approach, such as an innovation cycle, it is possible to illustrate that both types of knowledge externalities might be critical but at different phases of the cycle (Duranton and Puga, 2001). During the emerging, experimental phase of a new activity – that is, innovation – firms face many uncertainties concerning the most efficient production process and/or the most appropriate qualifications of its labour force. During this phase, then, firms will seek out diversified localities that offer proximity to other firms in the experimental stage and to a diversified labour force. The need for a diversified environment ends once the firms have found the appropriate production procedure. Then they will opt for a change of location to a locality that specializes in their production and where the production costs are lower – that is, the choice of new location will be governed by the extent of the MAR externalities in different locations.

## 1.4 INNOVATION ABILITY AND RESOURCES

Innovation ability is the ‘ability to integrate, build, and reconfigure internal and external competences to address rapidly changing environments’ (Teece et al., 1997, p. 516). Recent contributions to the resource-based view of the firm (Almeida and Phene, 2012) also suggest that firms generate innovations in a process that exploits knowledge inputs from the conjunction of internal and external knowledge sources (Cantwell and Zhang, 2012). Earlier contributions have tended to focus on either the internal properties of firms and how firm capabilities develop in an experience-based learning process (Klette and Kortum, 2004; Kortum, 2008) or the importance of the local and regional milieux of innovating firms in terms

of providing options for knowledge flows and spillovers in different types of networks (Audretsch and Feldman, 1996; Feldman, 1999).

The resource-based view of the firm also assumes that different firms have different endowments on internal knowledge – that is, of scientific, technological and entrepreneurial knowledge – and different capacities to absorb external knowledge. They also differ in their capacity to discover, create, evaluate and exploit innovations – that is, to create new combinations out of existing scientific, technological and entrepreneurial knowledge – and thus to be drivers of change in markets. One important reason for capacity differences among firms is differences in the degree of integration in the personal, social and professional networks that are major conveyors of external knowledge.

The combination of internal knowledge and external knowledge is cumulated within individual firms into knowledge of firm routines, product attributes, customers' preferences in different markets for product attributes, and routines for how to organize innovation activities (Karlsson et al., 2009). When relying on their cumulated resource bases and associated knowledge assets, innovating firms are characterized by their capacity to exploit in-house knowledge in conjunction with both local and distant external knowledge sources (Johansson et al., 2013). It is obvious that the geographical proximity of firms to external knowledge affects the opportunities to acquire useful knowledge inputs to their innovation and renewal activities, since the larger the geographical distance between economic agents, the larger the costs for interaction. Thus, we can conclude that the larger the geographical distance between economic agents, the lower the likelihood that they will interact.

Firms engaged in product innovation search both internally and externally for information and knowledge about product attributes, production routines and market conditions. It seems reasonable to assume that external knowledge is quite diversified, while internal knowledge might be very specialized. A particular aspect of the internal knowledge of firms is the education and experiences – that is, competencies – of their employees, which is critical for the capacity to absorb new knowledge (Cohen and Levinthal, 1990). The internal knowledge of firms also encompasses (i) know-how with regard to the orchestration of innovation efforts, (ii) experience about accession of external knowledge, (iii) know-how about approaches that facilitate the combination of internal and external knowledge, and (iv) experience from interaction with external knowledge handlers.

Acquiring external knowledge is crucial for the success of firms, particularly in the creative and high technology industries (Pittaway et al., 2004). In each location, firms can tap an external knowledge potential, which represents the richness of the knowledge opportunities of the location and

which varies depending upon which industry the firms belong to. From the external knowledge potential, firms can find advice, purchase innovation support and establish innovation co-operation with other economic agents, and absorb general knowledge flowing around within the location. Many earlier studies have examined how aggregate knowledge sources and R&D activities inside urban regions generate knowledge flows and spillovers<sup>3</sup> via formal and informal (Saxenian, 1996; Keeble, 2000) knowledge networks and local 'buzz' (Bathelt et al., 2004; Storper and Venables, 2004) and affect innovation activities and innovation outcomes of other firms located in the region (Jaffe et al, 1993; Audretsch and Feldman, 1999). Not least, it is often argued that firms located in innovative clusters can benefit from other co-located economic agents who generate local knowledge spillovers (Audretsch and Feldman, 2004). The conclusion from these contributions is that knowledge flows and spillovers are spatially bounded. However, some knowledge flows and spillovers transcend cluster and regional borders, and recent literature has stressed that knowledge linkages at multiple spatial scales are important (Bathelt et al., 2004; Torre, 2008). Johansson et al. (2013) illustrate how one intra-regional and one inter-regional knowledge potential can be calculated for each location and used in empirical analyses.

## 1.5 KNOWLEDGE, INNOVATION AND PROXIMITY

The convergence of increasing personal mobility and exchange of ideas, and growing interactions among diverse knowledge networks – made possible by the innovations and structural change in transport and communications – underlie the accelerating knowledge productivity and creativity as expressed in the production of new and improved economic, social and cultural goods and services. The continued growth of knowledge productivity depends thus on providing incentives that promote increasing ability for interaction among people in various knowledge networks ranging from the local to the global level – that is, with varying degrees of geographical proximity. Interestingly, our understanding of the determinants on knowledge flows, including so-called knowledge spillovers, is still limited and many researchers seem not to have understood the implications of the second law of economic geography (Prager and Thisse, 2012), namely that what happens close to us is often more important than what happens far from us. This misunderstanding is clearly demonstrated by, for example, Mattes (2012). She remarks that proximity is not a purely spatial phenomenon, but also includes organizational, institutional, social and cognitive dimensions.

However, even acknowledging that proximity is a multi-dimensional

and multi-faceted concept, it is obvious that organizational, institutional, social and cognitive proximities are all to a certain extent functions of prevailing geographical proximities. Spatial frictions limit even the interactions within the same organization. This implies, for example, that relational proximity can never be a substitute for spatial proximity as claimed by Amin and Cohendet (2004). Relational proximity is, among other things, a function of the degree of spatial proximity. Spatial proximity works via cognitive, organizational, social, institutional and other proximities, but is not a substitute or a complement to other proximities as claimed by Boschma (2005). Cognitive proximity implies that economic agents that share the same knowledge base can exchange information about new knowledge more easily and in a less costly fashion. Organizational proximity implies that knowledge can be more easily transferred between economic agents because it reduces uncertainty and incentives for opportunistic behaviour. Social proximity reflects social ties, which lowers transaction costs for economic agents who want to share knowledge and cooperate on knowledge generation. Institutional proximity implies that the transmission of knowledge between economic agents is more efficient if they share a common institutional framework. Certainly, these different proximities are important for the interaction and co-operation between firms involved in knowledge generation and innovation but the extent of these non-geographic proximities is all a function of the time distances between the actual economic agents, since what is at heart here is the interaction between individuals and economic agents.

Spatial proximity per se is of no value. Its value comes from the interactions, the co-operation, the learning, and the contacts that it makes possible (Strambach and Klement, 2012). For example, cognitive proximity has to do with relations between individuals and the value of such a relation increases with a decreasing time distance between the individuals. Individuals in close geographical proximity often share the same local culture, the same institutional milieu and social practices, which contribute to a certain degree of cognitive proximity, which facilitates effective interaction and communication and the development of a mutual understanding. Torre (2009) highlights the importance of time distances between economic agents in this context.

## 1.6 KNOWLEDGE, INNOVATION AND INTERACTION

In principle, there are two ways to simplify and stimulate interaction between economic agents and the exchange of associated information and

knowledge (Johansson and Quigley, 2004). The first is the so-called proximity advantage, which occurs because the frequency of face-to-face interaction between economic agents increases as the time distances between their locations decreases. This implies that an innovating firm benefits from being located in a regional economic milieu with rich and diverse knowledge flows and with a multiplicity of relevant knowledge sources like R&D-intensive firms, research universities, knowledge-intensive business services, importers of knowledge-intensive products, etc., which can be accessed via face-to-face interaction. Face-to-face interaction is critical, since much (new) knowledge has a tacit nature – that is, it has a local ‘stickiness’ (von Hippel, 1994) and it is embedded in individuals (Gertler, 2003).<sup>4</sup> Thus, its economic value is in most instances difficult to evaluate (von Egeraat and Kogler, 2013) without rather intense face-to-face interaction. The relative importance of different mechanisms for local knowledge transfer and spillovers is still hotly debated (see the literature references in Huber, 2012).

The second way to facilitate the transfer and exchange of knowledge including tacit knowledge between economic agents is investments in economic links including knowledge links between economic agents. Thus, an economic agent can invest in links and entire interaction networks with other (distant) economic agents to reduce the spatial frictions and the costs of communication of longer distances and thereby create a network advantage. This implies that when a proximity solution of the need to access external knowledge in a given location does not exist, an economic agent can choose to stay in the location and instead invest in links to more distant economic agents (such as suppliers, customers, knowledge-intensive business firms, industry associations, and research universities) as a means to compensate for the lack of feasible proximity options. Analyses of knowledge networks can lead to a better understanding of knowledge generation, innovation and general regional economic development (Ter Wal and Boschma, 2008).

In many cases, investments in long-distance links complement investments in links for short-distance interaction. Economic agents have a double-link investment advantage of being located in an urban and in particular in a large urban agglomeration: (i) the need for lumpy investments is smaller in an urban agglomeration; and (ii) interaction links are at the same time easier to establish inside urban agglomerations. In particular, when two economic agents are located in the same functional region, the costs of forming interaction links should generically be smaller than when the same economic agents are more distant from each other due to the high density of knowledge-generating activities in urban agglomerations (Scott, 2006). This is the *sin qua non* value of being located in industrial clusters and functional regions.

## 1.7 KNOWLEDGE, INNOVATION AND URBAN REGIONS

Large urban regions, and in particular metropolitan regions, offer better conditions for knowledge generation and innovations than smaller regions due to the presence of strong and competitive businesses, appropriate research and education facilities, labour markets with a large and varied supply of qualified labour, well-developed infrastructures and supportive policy environments. They also function as major knowledge hubs in different global innovation networks (Chaminade and Vang, 2008). In particular, there are four factors that explain why large urban regions offer better conditions for innovation (Doloreaux and Shearmur, 2012): (i) they host several dynamic industrial clusters, especially in knowledge-intensive industries; (ii) they offer superior access to knowledge and technology flows and spillovers (Gilbert et al., 2008); (iii) they offer an economic milieu where firms can benefit from various positive externalities; and (iv) they enable intensive and diverse exchanges of unstructured, complex and tacit knowledge (Tödtling and Trippl, 2005).

The role of large cities for knowledge generation and innovation can be understood by applying a ‘systems economics’ approach (Antonelli, 2011) focusing on three particular and distinct systems features (Stough et al., 2011):

1. *Density and proximity externalities*, which are of particular importance due to the high degree of concentration of socio-economic and cultural advantages in large cities including (i) their large and diversified pool of skilled labour and knowledge handlers, (ii) their concentration of ICT infrastructure, (iii) their agglomeration economies that reduce the interaction and transaction costs for individuals and firms, and (iv) their role as major nodes for knowledge transfers and spillovers, which generates an economic milieu conducive for knowledge generation, innovation and entrepreneurial activities.
2. *The physical and cultural resource base of cities*, which includes not only transport and communication infrastructures and their gateway functions but also their agglomerations of immaterial knowledge networks and their cultural capital.
3. *Interactive dynamics related to learning and creativity*, which are increasingly the ‘intangibles’ in the form of institutions, culture and high degree of internal mobility of capital, codified capital and human capital that large cities offer and that are factors driving the economic

growth in large cities. Learning here means the capacity to adapt to rapidly changing competitive circumstances, which requires institutional openness, dynamism and flexibility.

## 1.8 KNOWLEDGE, INNOVATION AND SOCIAL CAPITAL

Social capital underlies any kind of social organization, and, for more than a decade, social capital has been a key concept in analyses of society, in particular at the local and the regional level (Karlsson, 2012). The supply of social capital varies substantially between different locations, and these supply differences bring about differences with regard to knowledge transfer and spillovers, knowledge generation and innovation. Social capital plays essential roles to foster networking and it contributes to understanding the inter-actability among people and social entities. Social capital refers to the formal and informal institutions and relationships, plus the values, attitudes and norms that shape the quality and quantity of a society's social interactions. A broader understanding of social capital accounts for both the positive and negative aspects it creates by including vertical as well as horizontal associations between people, and includes behaviour within and among organizations, such as firms, non-governmental organizations and politically governed bodies. The social and institutional context in locations functions to varying degrees as an enabling and supportive factor for interactive learning processes, knowledge exchange and innovation (Edquist, 2005).

The importance of social capital for innovation stems from its capacity by nurturing trust and shared values to (i) reduce local frictions – that is, local monitoring and transaction costs – considerably in market transactions in local economic systems, and (ii) encourage all forms of local non-market interactions. Local frictions are reduced in at least three ways (Malecki, 1998, p. 11):

- the creation of a system of general reciprocity;
- the establishment of information channels, providing sorted and evaluated information and knowledge, so-called 'buzz' (Storper and Venables, 2004); and
- the simplification of market transactions through norms and sanctions by which economic exchanges can be facilitated, bypassing costly and legalistic institutional arrangements associated with market transactions.

In line with Thornton and Flynn (2003), one can assume that social capital affects innovation at three different levels: (i) social network ties between individuals; (ii) social network ties connecting teams and groups; and (iii) social network ties connecting firms and industries. Social networks make an important contribution to innovation, considering that such networks with cohesion in which trust is fostered are contexts in which information flows easily and provide characteristics that are central to reducing the risks of investments in knowledge and innovation. Social network ties also provide individuals and organizations with access to knowledge and other resources that are critical for innovation (Napahiet and Ghoshal, 1998), but, as stressed by Granovetter (1973), not all social ties are equally valuable.

## 1.9 THE STRUCTURE AND CONTRIBUTIONS OF THIS BOOK

The book's contributions are organized in two parts. Part I ('Theoretical and empirical analyses') comprises eight chapters, beginning with Chapter 2. These contributions concern aspects of the process that moves knowledge to inventions to innovations and finally to economic and socially useful products and services. Part II ('Universities and higher education case analyses'), comprising three chapters, is focused on the role of universities in creating new knowledge and to the process that identifies and transforms new and existing knowledge into useful outcomes. Developing and producing economically and socially useful outcomes in the knowledge age is a complex process and has many if not an almost infinite array of feedback and feed-forward linkage relationships that spiral back and forth across time. The contributions of this book examine some of these linkages, uncover new relationships and add incrementally to what is known and what is not. In short, the contributions add to the evolving understanding of how knowledge is converted into productive outcomes.

### 1.9.1 Part I Contributions

Otto Raspe and Frank Van Oort in Chapter 2, entitled 'Entrepreneurial opportunity in innovative urban environments', hypothesize that new firms in basic industries such as industrial and business service sectors, perform better when located in knowledge-rich environments. Using a database of newly established firms in the Netherlands between 2000 and 2001, the authors measure firms' post market entry performance during the period 2000 to 2006. Multilevel regression is used to model the effect

of a set of characteristics of the environment on firm performance over the study period while controlling for firm-specific characteristics. The research finds that urbanization economies, derived from job density and proximity to successful innovators, positively enhance the growth potential of surviving new firms. However, new firms locating in such knowledge-rich urban ecosystems have a higher probability of failure due to increased competition from a high level of clustered business activity in the regional economic context. As a consequence, the agglomeration pull of large urban areas has both a positive effect on firm performance when firms survive, but at the same time causes firms to face a lower probability of survival. This chapter contributes to the theme of the book in that it produces evidence that the greater the knowledge intensity in regions, such as highly urbanized regions, the greater will be the competition among new firms and firm failures, but the greater the growth potential is for those firms that survive.

Olof Ejermo and Urban Gråsjö in Chapter 3, entitled 'Accessibility to R&D: a re-examination of the consequences for invention and innovation', make a distinction between granted patents and quality-adjusted patents at the regional level. Quality-adjusted patents are defined in terms of four factors: (i) backward citations; (ii) forward citations; (iii) family size (number of countries where registered); and (iv) oppositions to patent when filed. It is argued that patents that are quality-adjusted are better indicators of innovation at the regional level and that R&D in the region has a much higher explanatory ability for innovations per capita using the adjusted patent data as a surrogate measure for innovation than for granted patents. The empirical part of this chapter is conducted on 72 labour market regions in Sweden. The analysis also supports a conclusion that knowledge spillovers across regions are exaggerated when measured by granted patents as opposed to quality-adjusted patents. This is viewed as strengthening the evidence for stronger agglomeration effects within strong knowledge production centers, for example larger urban areas. This chapter contributes to the theme of the book in that it produces evidence in support of the innovation effects of knowledge production being more highly regionally concentrated than expected due to an improved measurement indicator of innovation.

The next two chapters, 4 and 5, consider the role of imports and exports on knowledge production and related economic influence at the regional level. In Chapter 4, entitled 'Imports and regional development', Martin Andersson, Lina Bjerke and Charlie Karlsson argue that the imports of products and especially the diversity of import portfolios of a region strategically enhance the development of export innovations. The concept of the region in this chapter is the functional region which in this case

is defined in terms of commuting patterns. The authors use import and export data for Swedish functional regions to test importing as a critical source of knowledge and thus as an influence for export innovations. Empirical analysis showed that regions with a large labour market and highly educated labour, and thus centers demanding high quality imports, tend to foster export innovations at a higher level than other regions. The results also lead to a tentative conclusion that countries that wish to stimulate export innovation should stimulate the imports of high-value goods. The relevance of this chapter to the theme of the book is that knowledge is produced not only at the local level with local resources but may also be 'imported' through vehicles such as international trade and exchange and may in fact be more readily transformed into innovative new products due to the potential for incremental innovation.

While Chapter 4 views imports as contributing to export innovations, Chapter 5, entitled 'The influence of knowledge on firms' export decisions', authored by Sara Johansson, focuses on the export side of the trade circle. Her analysis focuses on the importance of internal and external knowledge on the decision to export. Among other things, she finds that the greater the past scope of exporting – that is, the greater the number of products and export destinations in the past – the greater the probability of export expansion in future periods. This general finding supports her hypothesis that there are learning effects from firm-level export market participation which in turn reduces market entry costs such as the introduction of new products or establishing new geographic markets. Further, in-keeping with the findings of Chapter 4 and with the theme of this book, she concludes that external flows of knowledge and information from other exporters increases the likelihood of a firm being a permanent exporter and the firm expanding its export activities to new geographic markets. In short, Chapters 4 and 5 together argue that both importing and exporting contribute to the creation of new knowledge and in turn innovative exports and expanded markets.

The concern in Chapter 6, entitled 'Knowledge and skill for infrastructure technology and economic growth', by Seiki Ochi, Takayuki Ueda and Muneta Yokomatsu, is with the knowledge embedded in engineers and skilled workers that enables the maintenance and redevelopment of national and regional infrastructure such as transport, energy supply, communication systems and water and waste water systems. In Japan and other developed countries, appropriate maintenance and further development of the infrastructure are emerging issues that are creating fear that the amassed knowledge and skill for maintaining infrastructure technology may lose its productivity. This leads the authors to investigate the impacts of policies aimed at developing human capital in the form of

knowledge and skill necessary to support a highly productive economy. An optimization model is formulated and used to identify the level of related human capital stock that maximizes social welfare. The chapter concludes by arguing that an improvement in engineering education (for example, standardization of professional knowledge and skill) is needed and required for effective management of national and regional infrastructure and economic growth in the future. This chapter relates to the theme of the book in that it focuses on the need for maintaining a high level of stock of human capital and thus the creation of new knowledge to ensure productive and efficient infrastructure management. This is required for the maintenance and increase of economic development.

In Chapter 7, entitled 'Business service location with spatially stochastic demands: agglomeration economies generated by interaction costs and localized uncertain demand – an optimal stock location model approach', Makoto Okumura and Makoto Tsukai argue that knowledge-based business services have become the focal point of urban industrial agglomeration. This stems in part from the rise in footloose ITC business development. The authors, based on empirical analysis, further contend that the stochastic nature of ICT development means that it is difficult to anticipate how location patterns will change under a scenario of future ICT development or other environmental changes. The chapter specifically examines the thesis that ICT development is positive and dynamic, and as a consequence the labour-use schedule cannot be decided independently from demand that is itself uncertain. Because larger stock supplies can cover risks arising from stock shortfalls, increasing returns may arise due to stock location decisions as suggested by the strong agglomeration power of the business services. The analysis based on a case study of the Japanese system of cities uses an optimal stock location model to examine the employment allocation pattern of a representative business service firm. The results of the modelling exercise show how the business environment changes in terms of ICT development and transport improvements, and how they influence business service sector location. This chapter relates to the theme of the book in that it shows how the soft infrastructure in a regional (and national) context under dynamic ICT-driven conditions may influence disruptions in the form of labour supply in the urban knowledge economy.

A subjective gaming approach is used by Tsuyoshi Hatori, Hayeong Jeong and Kiyoshi Kobayashi in Chapter 8, entitled 'Regional learning and trust formation', to examine interpersonal language learning and trust formation for successfully regional decisionmaking. These factors are viewed as fundamental elements of collaborative regional management which are necessary for positive innovation outcomes. The analysis shows that policymakers may confront a trade-off between learning a common

language and gaining the trust of an individual, and, further, that learning a language by trial and error may interfere with trust formation and vice versa. The relevance to the thesis of this book is that the use of knowledge for creating innovations depends on trust among the participating individuals, and, if it is compromised by language barriers or other factors, the conversion of knowledge into economically and socially useful products and services will be compromised.

The final chapter in Part I, Chapter 9, entitled 'Cluster development policy as a tool in regional development and competitiveness policy: theoretical concepts and empirical evidence', is contributed by Andreas P. Cornett. Recently, a best practice in business and regional development strategy at the national and regional levels is industrial clustering, which tends to create increasing (especially in the early and middle stages of cluster development) returns and improved quality and quantity of knowledge dissemination, innovation and entrepreneurship compared to other settings. This chapter examines the role of cluster-oriented regional and business development policy, and then relates the policies to the primary highly productive cluster concepts. Various types of industrial clusters are reviewed and examined and used to sketch a 'Triple Helix' knowledge-based cluster development and innovation dissemination model. The relevance of this analysis for the theme of the book is that it examines a positive knowledge and knowledge conversion process oriented framework for innovative outcomes. As such it is a roadmap for how, in industrial cluster contexts, to enhance knowledge conversion into new products and services that contribute to sustained cluster competitiveness.

The chapters in Part I offer an array of analyses of aspects of the factors that impact the method and success of converting knowledge into new economically and socially useful products and services. Together they offer further support and clarity of hypothesized relationships between knowledge and regional competitiveness such as exports, imports, patents and value-enhanced patents, agglomeration, infrastructure and human capital. In Part II, three chapters are presented that focus on the role of universities, institutions of knowledge creation and to some extent contributors to knowledge conversion, in the knowledge economy and related economic development.

### **1.9.2 Part II Contributions**

In Chapter 10, entitled 'Returns to higher education: a regional perspective', Mikaela Backman and Lina Bjerke consider the longtime view that Sweden has enjoyed a relatively low return on higher education relative to other European countries and the basis for interest in the question of

the regional manifestation of this pattern. They hypothesize that there are significant differences in the returns to higher education in Sweden across its sub-national-level regions. The analyses show that in fact there is significant variation in returns to higher education at the regional level. Central urban areas except for the three largest cities and the ten largest university regions have the highest return. The three largest cities in Sweden have a relatively low return, raising the question of why those with high-quality human capital are strongly attracted to them. The authors argue that there are many other amenities that attract individuals to these larger urban regions. This chapter relates to the theme of the book in that, despite the unexpected contrary pattern of returns to higher education in larger urban regions, such regions still are major knowledge-producing areas because of other attractive features including the latent potential to support innovation.

Rupert Waters and Helen Lawton Smith, in Chapter 11, examine the relationship between 'Universities and science and engineering labour markets in high-technology local economies' at the discipline level. The chapter includes two case studies in an effort to examine the three-way research question. The cases are for Oxfordshire and Cambridgeshire which represent two of the most important centers of the knowledge economy and innovation in Great Britain. These counties are among the fastest-growing centers in Great Britain and have dense populations, high levels of research activity and highly skilled labour. The two counties are of similar size and population and are located about 50 miles from London. The case analyses show that Oxford, including Oxford Brookes, and Cambridge universities exert a strong locational pull on their graduates which serves to reinforce the high-skill nature and knowledge and innovation intensity of their local economies. Using data from a study of scientific labour markets in the two county regions, the authors find that the spatial pattern of recruitment varies by specialization (sector) and also between the two places (even when there are strong similarities in the science base and industrial structure). Labour markets are important in the analysis of not only knowledge production, for which the two case regions are well known, but also in the conversion of that knowledge into useful economic and social products and services. This is a relevant factor for the theme of this book, in that sustained knowledge and innovation production ultimately depend on quality of human capital in the regional economy.

The main purpose of Chapter 12, authored by Tobias Arvemo and Urban Gråsjö, and entitled 'University colleges' effect on economic growth in Swedish middle-sized municipalities', is to examine the issue of the extent to which accessibility to R&D is important for explaining

economic growth. Of particular importance to this chapter is whether the effect of company (private) R&D on economic growth is different when a university college is present in the municipality. A data set of 92 municipalities containing only middle-sized ones without traditional (old) universities is used in the analysis in order to create two sub-sets: one with, and one without, university colleges. Results of the analysis demonstrate that local and intra-regional accessibility to company R&D have positive effects on economic growth; and that local accessibility to university R&D is of no significance. There are, however, significant effects of intra-regional accessibility on university R&D. Finally, local accessibility to company R&D is more effective in municipalities without university colleges. The relevance of this chapter to the theme of the book is that it explicitly examines the importance of accessibility to R&D and a university (that is, knowledge) in regional economic development at the local municipal level.

Part II presents three chapters that examine the role of the university and higher education in the knowledge economy at the sub-national regional level. Factors such as the return to higher education, labour force attraction, accessibility, and private R&D and university colleges in regional economic development are considered. We now leave the remainder of the book to the full presentations of the following 11 chapters.

## NOTES

1. We think it is important to stress that this statement does not imply that tacit knowledge has become unimportant.
2. This implies that the spatial diffusion speed of new codified knowledge has increased in recent decades.
3. Knowledge spillovers occur when knowledge created (or possessed) by one local economic agent is accessed and used by other economic agents without market interaction and financial compensation for the owner of this knowledge.
4. The transfer of tacit knowledge is facilitated by high levels of trust, and low cultural and/or cognitive distance, including a common language and a shared scientific field (Gertler, 1995).

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